

Bhavna (Data Scientist) | <https://bhavbot.streamlit.app/>  
[bhavu1998@gmail.com](mailto:bhavu1998@gmail.com) | +6580341259 | +919876069984 | <https://www.linkedin.com/in/bhavna-lal/>

Data Scientist and Analytics Consultant with 4 years of experience building scalable data products across insurance, risk, and marketing analytics. Recently wrapped up a MSc in Business Analytics at National University of Singapore with hands-on experience at Zurich Insurance (Singapore) and EXL Service (India). Proven track record of delivering end-to-end analytics platforms, automated data pipelines, and machine learning solutions that reduce operational effort, accelerate decision-making, and drive measurable business impact. Strong expertise in Python, SQL, cloud platforms, and GenAI/LLM-powered systems, with a strong stakeholder-facing mindset.

EDUCATION

NATIONAL UNIVERSITY OF SINGAPORE

Masters of Science in Business Analytics

SINGAPORE

Jul 2024 - Sep 2025

PEC UNIVERSITY OF TECHNOLOGY

Bachelors of Technology in Electrical Engineering

INDIA

Aug 2017 - Jun 2021

Awarded Institute Color; Certificate of Excellence; Certificate of Appreciation

EXPERIENCE

ZURICH INSURANCE (Data Science Intern)

JULY 2024 - SEP 2025, SINGAPORE

Technologies Used: Power BI, Python, Azure Databricks & Logic Apps Workflows, ERP Systems

Led the design and implementation of insurance risk dashboards, improving underwriting and risk visibility, along with cross-functional transparency, reducing risk exposure by 35% and accelerating decision-making by 60%

Automated end-to-end insurance reporting and data pipelines, significantly improving data accuracy and delivery speed while enabling real-time monitoring and KPI monitoring, reducing manual effort and reporting turnaround time across finance & risk functions

Collaborated with cross-functional teams and drove end-to-end delivery of analytics solutions & products by leading requirements gathering, configuration and development, ensuring seamless transition and stakeholder adoption across cross-functional teams

EXL SERVICE (Consultant)

Jan 2023 - Jul 2024, INDIA

Technologies Used: Tableau, Python, Excel, SQL, Snowflake, Spark, Hadoop

Led data-driven pricing and performance analytics for monthly insurance marketing campaigns, leveraging data-driven monitoring and visualisation to improve buyer outreach by 40% and enhance overall user satisfaction

Designed and implemented a structured direct mail marketing process for insurance with financial and performance scoring, data suppression controls, and crafting multi-channel offer strategies to improve targeting precision and operational efficiency

Conducted ad-hoc and cycle-based analytics to refine marketing strategies in real time, reducing process completion time by 40% and streamlining operations into a single-owner workflow

Applied clustering and trend analysis to segment customers and identify key behavioural drivers, increasing conversion rates by 20% and strengthening customer engagement

EXL SERVICE (Business Analyst)

Jul 2021 - Dec 2022, INDIA

Technologies Used: Tableau, Python, Excel, SQL, Snowflake, SAS, ERP Systems, Spark, Hadoop

Led ETL processes and automation of 20+ insurance dashboards and reports enhancing efficiency by 80%, reducing manual intervention and processing time by 50%, improving scalability and efficiency

Recognised with the EXL Client Recognition Award for outstanding contribution and successful delivery of large-scale transformation initiative

ZENATIX SOLUTIONS (Business Analyst Intern)

Jan 2020 - May 2020, INDIA

Technologies Used: Tableau, Python, ETL pipelines, Excel, SQL, ERP Systems

Developed and optimised real-time sales data pipelines, enabling lead scoring, sales forecasting, and up to 25% increase in conversion rates and financial modelling and solution development

Automated analytics workflows to cut operational time by 60% and boost data processing speed 4x, improving client uptime

RESEARCH PROJECTS

NATIONAL UNIVERSITY OF SINGAPORE

SINGAPORE

Facilitated research on AI Shock through A/B testing of ChatGPT outage data, developing treatment and control frameworks to measure user outcomes

ACADEMIC PROJECTS

NATIONAL UNIVERSITY OF SINGAPORE

SINGAPORE

Spearheaded development of SamurAI, a GenAI chatbot for dementia care, improving cognitive engagement scores by 40% through ResNet emotion detection, WhisperX speech detection and Gemma-powered RAG, leveraging LLM and API deployment for enhanced functionality

Collaborated CardShield, a credit card fraud detection system using CatBoost with Random Oversampling and advanced feature engineering, integrated a large language model interface to deliver real-time fraud insights and deployed using MLOPs and DevOps principles

Innovated a distracted driver detection system using advanced deep learning models (YOLOv8, ResNet50), improving real-time identification of risky behaviours, enhancing driver safety and enabling accident prevention and deployed using MLOPs and DevOps principles

Developed a Tableau dashboard analysing customer preferences, dish profitability, and demographics to identify high-potential outlet locations, driving 20% projected revenue growth and 15% marketing efficiency improvement

SKILLSET

Data & Cloud Technologies: Python, SQL, Snowflake, SAS, Tableau, Power BI, Cloud Platforms (Azure Databricks, AWS), Microsoft Excel, Large Language Model Ecosystems (OpenAI, Anthropic), Agentic Frameworks, MLOps/LLMOps, Spark, Hadoop, ERP Systems

Machine Learning & GenAI: Machine Learning, Deep Learning, ETL Pipeline Development, Chatbot Development, Model Context Protocol, RAG Pipelines, Operations Research, Data Engineering, Supervised Learning, Unsupervised Learning, GenAI, Regression & Time Series Analysis, Neural Networks (CNN, RNN), Natural Language Processing (NLP), Prompt Engineering, Blockchain & Smart Contracts Analytics

Analytics & Business Skills Stakeholder Management, Cross-Functional Collaboration, Casual Inference, Hypothesis Testing, Predictive Analytics, Econometrics

CERTIFICATIONS

Great Learning Bootcamp: Python, SQL, SAS, Machine Learning, Deep Learning, Tableau

Anthropic: Basic & Advanced topics for Model Context Protocol