



salesforce.com, inc.
Salesforce Tower
415 Mission Street, 3rd Floor
San Francisco, CA 94105
United States

ORDER FORM for The Ultimate Software Group, Inc.
Offer Valid Through: 12/27/2019
Proposed by: Andy Rumbaugh
Quote Number: Q-03110094

ORDER FORM

Address Information

Bill To:
2000 Ultimate Way
Weston
FL, 33326-3643
US - United States

Ship To:
2000 Ultimate Way
Weston
FL, 33326-3643
US - United States

Billing Company Name: The Ultimate Software Group, Inc.
Billing Contact Name: Accounts Payable
Billing Email Address: accountspayable@ultimatesoftware.com

Billing Phone: +1.954.331.7000
Billing Fax:
Billing Language: English

Terms and Conditions

Contract Start Date*: 12/27/2019
Contract End Date*: 12/26/2022
Billing Frequency: Quarterly

Payment Method: Check
Payment Terms: Net 45
Billing Method: Email

Services

Services	Order Start Date*	Order End Date*	Order Term (months)*	Monthly/ Unit Price**	Quantity	Total Price
Capped Salesforce Enterprise Subscription - No data.com - PXE - Svc Cloud	12/27/2019	12/26/2022	36	USD 582,145.16	1	USD 20,957,225.76
						Total: USD 20,957,225.76

*If this Order Form is executed and/or returned to salesforce.com by Customer after the Order Start Date above, salesforce.com may adjust the Order Start Date and Order End Date, without increasing the Total Price, based on the date salesforce.com activates the products and provided that the total term length does not change. Following activation, any adjustments to such Order Start Date and Order End Date may be confirmed by logging into Checkout, by reference to the order confirmation email sent by salesforce.com to the Billing Email Address above, and/or by contacting Customer Service.

**The Monthly/Unit Price shown above has been rounded to two decimal places for display purposes. As many as eight decimal places may be present in the actual price. The totals for this order were calculated using the actual price, rather than the Monthly/Unit Price displayed above, and are the true and binding totals for this order

Prices shown above do not include any taxes that may apply. Any such taxes are the responsibility of Customer. This is not an invoice.

For customers based in the United States, any applicable taxes will be determined based on the laws and regulations of the taxing authority(ies) governing the "Ship To" location provided by Customer on this Order Form.

Quote Special Terms

The terms presented to Customer in this Order Form are contingent upon Customer's contemporaneous execution and delivery of the co-requisite Social Enterprise Subscription Addendum . Provided the Social Enterprise Subscription Addendum is contemporaneously executed by Customer and salesforce.com, this Order Form shall be subject to such Social Enterprise Subscription Addendum.

This Order Form may be rejected by SFDC if not delivered contemporaneously with the fully-executed co-requisite Order Form(s) bearing quote number(s) Q-74203.

This Order Form shall be governed by the Master Subscription Agreement between salesforce.com and The Ultimate Software Group, Inc. dated 2006-01-31 and any applicable addenda thereto (the "MSA"), provided that the entity signing this Order Form is either the same entity that executed the MSA or an Affiliate (but only for so long as it remains an Affiliate) thereof. If the entity signing this Order Form is an Affiliate thereof, such Affiliate agrees to be bound by the terms of the MSA as if it were an original party thereto.

Notwithstanding anything to the contrary in the Master Subscription Agreement, subscriptions under this Order Form shall not automatically renew, and therefore shall terminate on the applicable Order End Date above unless Customer enters into a new Order Form with salesforce.com for the relevant product(s) on or before that Order End Date.

In the event this Order Form reflects an early renewal of Customer's existing subscriptions purchased under applicable Order Forms under Contract No(s). 01894536, (as referenced in the corresponding invoice(s)), this Order Form shall replace such previous Customer's Order Form(s) which is/are hereby terminated. Any credits applicable to fees paid in relation to such terminated Order Form(s) will be applied to this Order Form. In the event this Order Form reflects an on-time renewal of applicable Order Forms under Contract No(s). 01894536, the previous sentence about credits does not apply, and Order Forms related to such existing subscriptions shall be considered expired.

Product Special Terms

Enterprise Subscription

This Order Form is subject to the Social Enterprise Subscription Addendum identified in the Quote Special Terms section of this Order Form, which is hereby incorporated into this Order Form by reference, provided that the entity signing this Order Form is permitted to sign an Order Form under the Social Enterprise Subscription Addendum.

Purchase Order Information

Is a Purchase Order (PO) required for the purchase or payment of the products on this Order Form? (Customer to complete)

[☒] No

[☐] Yes - Please complete below

PO Number:

PO Amount:

Upon signature by Customer and submission to salesforce.com, this Order Form shall become legally binding unless this Order Form is rejected by salesforce.com for any of the following reasons: (1) the signatory below does not have the authority to bind Customer to this Order Form, (2) changes have been made to this Order Form (other than completion of the purchase order information and the signature block), or (3) the requested purchase order information or signature is incomplete or does not match our records or the rest of this Order Form. Subscriptions are non-cancelable before their Order End Date.

This Order Form is governed by the terms of the salesforce.com Master Subscription Agreement found at <https://www.salesforce.com/company/msa.jsp>, unless (i) Customer has a written master subscription agreement executed by salesforce.com for such Services as referenced in the Documentation, in which case such written salesforce.com master subscription agreement will govern or (ii) otherwise set forth herein.

Customer  The Ultimate Software Group, Inc.

Signature

0FA23414505443D...

Name John Machado

Business Title CTO

Authority Level C Level Executive

Date December 27, 2019 | 11:45 PST