Persona 1: James

Age: 45

Occupation: Hospital Manager

• Experience: 10 years

• Background: Healthcare Administration

Challenges: Fragmented management systems, staffing issues, coordination inefficiencies

 Needs: A unified platform to streamline operations, improve communication, and enhance resource management

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James is a 45-year-old hospital manager who has been in his role for the past 10 years. With a background in healthcare administration, James is responsible for overseeing all administrative aspects of the hospital, ensuring smooth operations and efficient use of resources.

James is married with two teenage children. He lives in a suburban neighborhood and enjoys spending his weekends coaching his son's soccer team and attending his daughter's dance recitals. He is an early riser, starting his day at 5:30 AM with a brisk run around his neighborhood before heading to the hospital.

Every morning, James reviews the hospital's daily operations report and attends meetings with department heads to discuss the day's priorities and address any immediate issues. His afternoons are typically spent addressing staffing concerns, managing budgets, and coordinating with suppliers to ensure that the hospital is well-stocked with necessary equipment and supplies. In the evenings, James reviews performance metrics, strategizes for upcoming challenges, and plans for future improvements in hospital operations.

James struggles with the fragmentation of hospital management systems, which makes it difficult to maintain a cohesive operation. He finds it challenging to manage staff schedules and ensure that all departments are adequately staffed at all times. The lack of integration between different systems often leads to inefficiencies and communication gaps.

Persona 2: Emily

Age: 38

• Occupation: Physician (Internist)

• Experience: 12 years

Specialization: Chronic Disease Management

 Challenges: Lack of system integration, time-consuming information retrieval, error-prone processes

 Needs: A unified platform for patient records, medication databases, and scheduling to improve efficiency and patient care

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Emily is a 38-year-old certified internist working at the hospital. She has been in her career for 12 years and specializes in chronic disease management. Emily is known for her compassionate care and attention to detail, earning the trust and respect of her patients and colleagues alike.

Emily is married and has a young daughter. She enjoys reading medical journals, cooking gourmet meals, and practicing yoga in her free time. She starts her day with patient rounds, visiting each of her patients to check on their progress and update their treatment plans. Following rounds, Emily spends her mornings in consultations and treatments in her office, seeing patients who have scheduled appointments.

Emily's afternoons are dedicated to updating patient records, prescribing medications, and communicating with other healthcare professionals to coordinate care. She often stays late to ensure that all her patients' needs are met and that her documentation is thorough and up-to-date.

Emily is frustrated with the lack of integration between patient records, medication databases, and scheduling systems. This disjointed approach requires her to spend a significant amount of time tracking down information, which can be tiring and prone to errors. She desires a unified system that provides easy access to patient records, medication availability, and diagnostic test results, allowing her to focus more on patient care and less on administrative tasks.

Persona 3: Sarah

Age: 30

• Occupation: Inventory Manager

• Experience: 5 years

• Challenges: Manual inventory tracking, stockouts, overstock situations

 Needs: An integrated platform for efficient inventory management, waste reduction, and ensuring the availability of critical supplies

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Sarah is a 30-year-old inventory manager who has been working at the hospital for 5 years. She is responsible for maintaining the medical supplies and equipment inventory, ensuring that the hospital is always well-stocked with essential items.

Sarah is single and enjoys an active social life. She often spends her weekends hiking, participating in community events, and volunteering at a local animal shelter. She has a keen eye for detail and a passion for organization, which makes her well-suited for her role.

Sarah's typical day involves monitoring inventory levels, placing orders, and coordinating with suppliers to ensure timely delivery of medical supplies. She conducts regular audits to track usage and identify potential shortages, working closely with department heads to understand their needs and anticipate future requirements.

Sarah finds it challenging to manage inventory needs accurately due to the manual tracking of orders and inventory levels. This can lead to occasional stock outs or overstock situations, causing frustration for both her and the medical staff. She believes that an integrated platform would allow her to manage inventory more efficiently, reduce waste, and ensure that critical supplies are always available.