

A vertical column of nine orange circles of varying sizes, decreasing in size from top to bottom, positioned along the left edge of the slide.

# When will it be done?

An alternative to estimates

# Why estimate?



Date



Budget



Priority

# What's in an estimate?

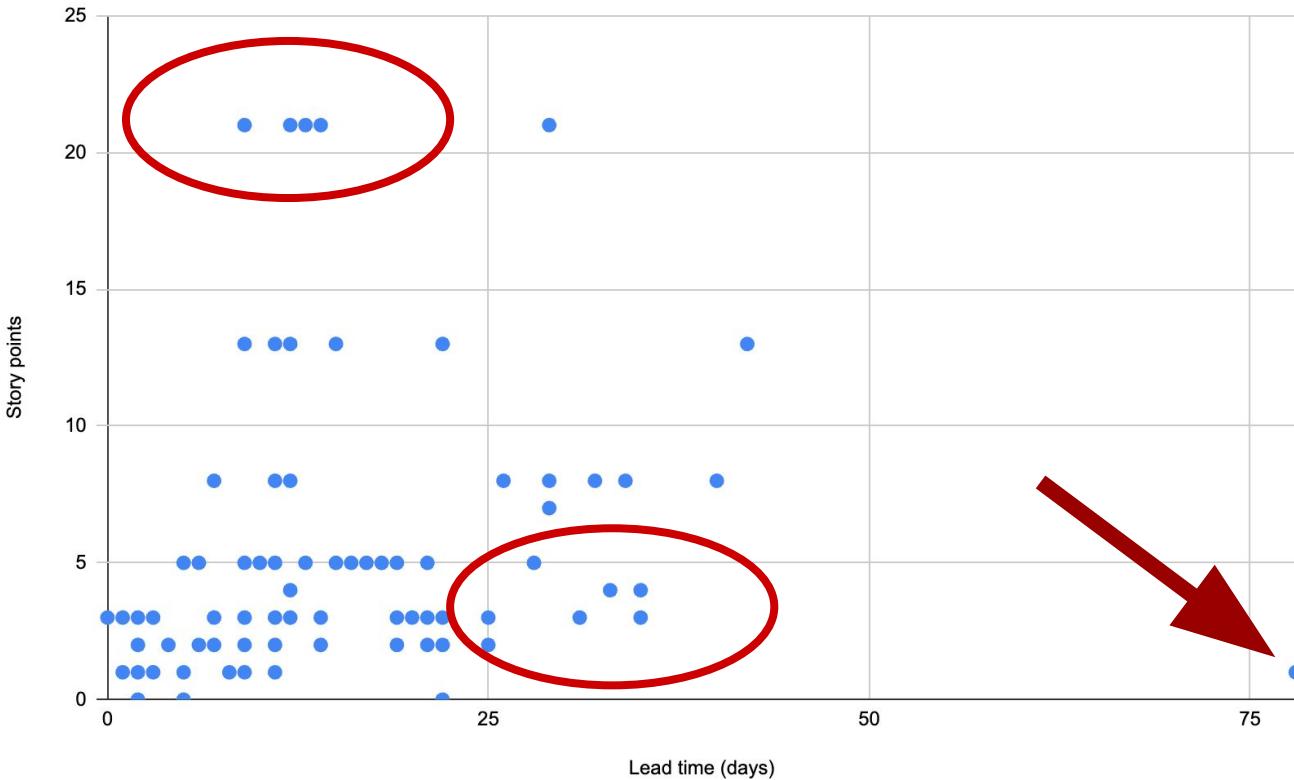


Amount of work

- # features
- # widgets
- complexity

→ predict duration

# Do estimates influence the lead time?



# If not, what does?



Amount of work



Tools available



Assignment



Additional tasks



Waiting for info / clearance



Blockers

There are dozens of variables influencing work duration.

Our estimates typically cover one of them.

# Why are estimates lacking?

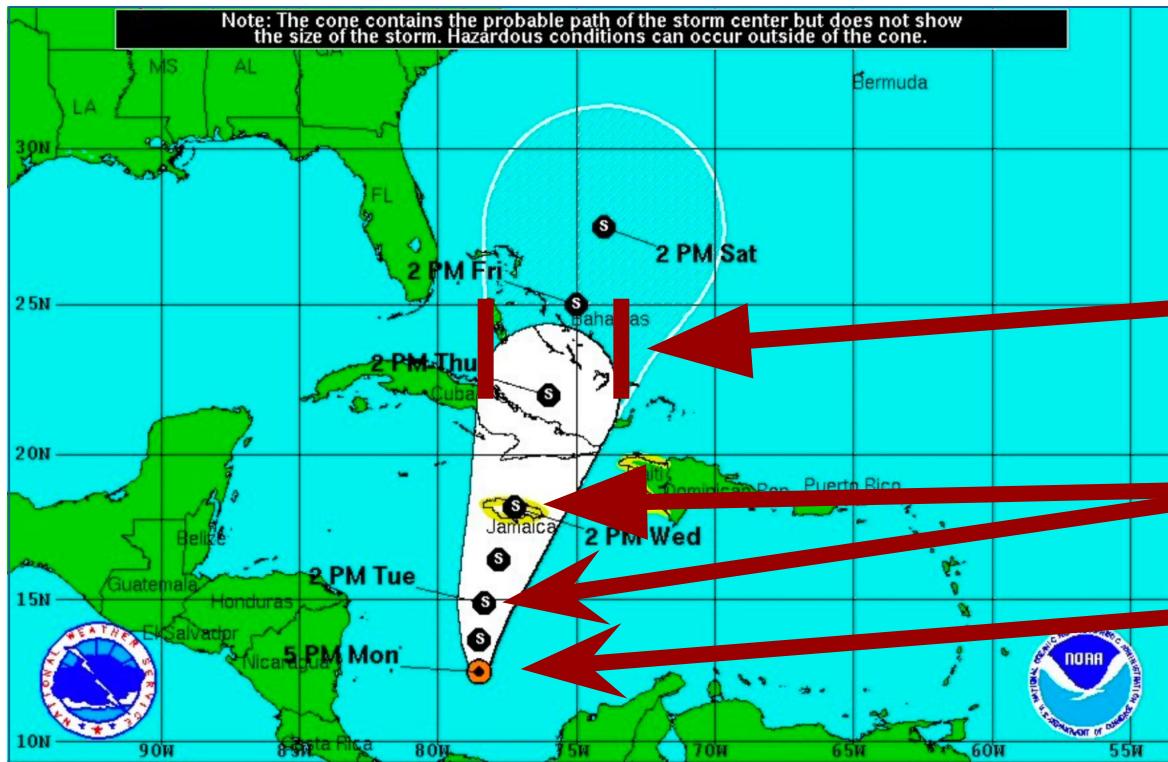
- We include only one out of many variables.
- Estimates have a fixed value and don't include a probability.
- Estimates are frequently read as a commitment.
- We estimate early, when things are still uncertain, and rarely update when certainty increases.
- We hardly ever get feedback re: our estimates, and if we do, it's hard to integrate in future estimates.
- Estimates take up much time.

# Is there another way?

What do weather people do?

# Hurricane forecast

Hurricane 'Sandy', October 2012



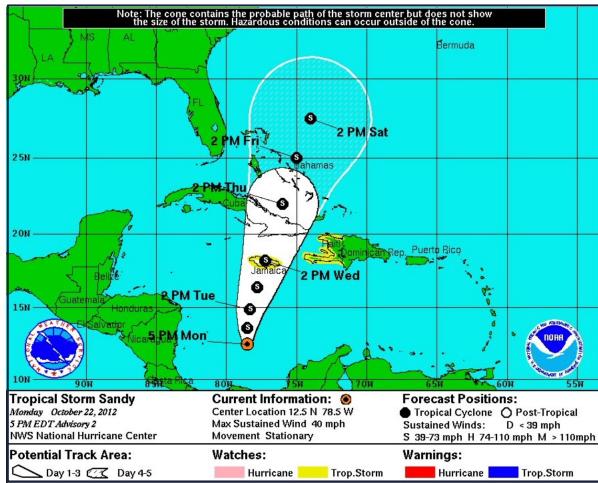
Potential track area  
(The storm center will be in this area with a probability of 70 %.)

Most probable path

Current position

# Hurricane forecast

## Hurricane 'Sandy', October 2012



22.10.2012



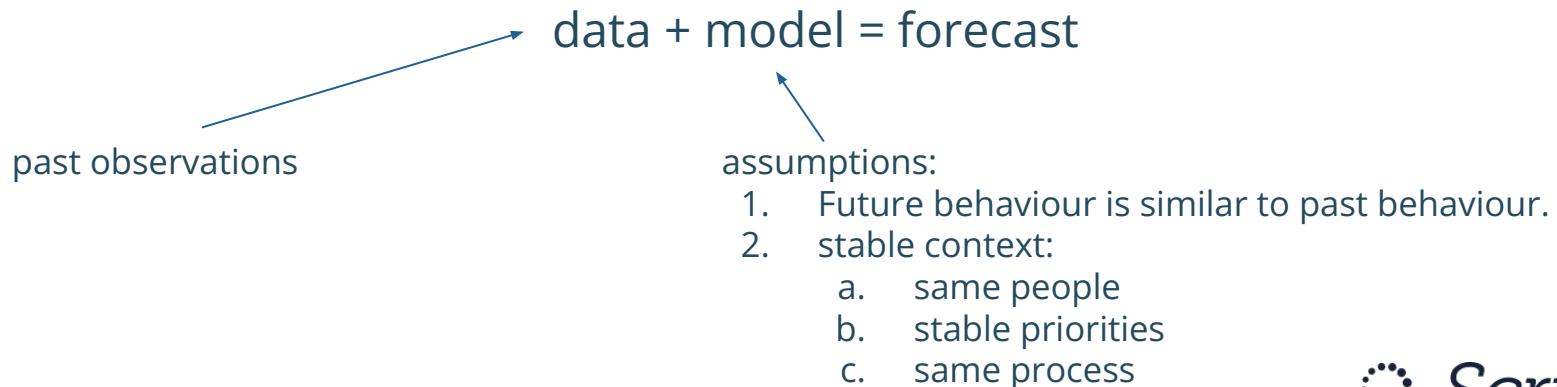
23.10.2012



25.10.2012

# What is forecasting?

- Forecasting is a probabilistic approach.
- Probability increases with shorter forecasting horizons.
- New information is integrated into the forecast once available.



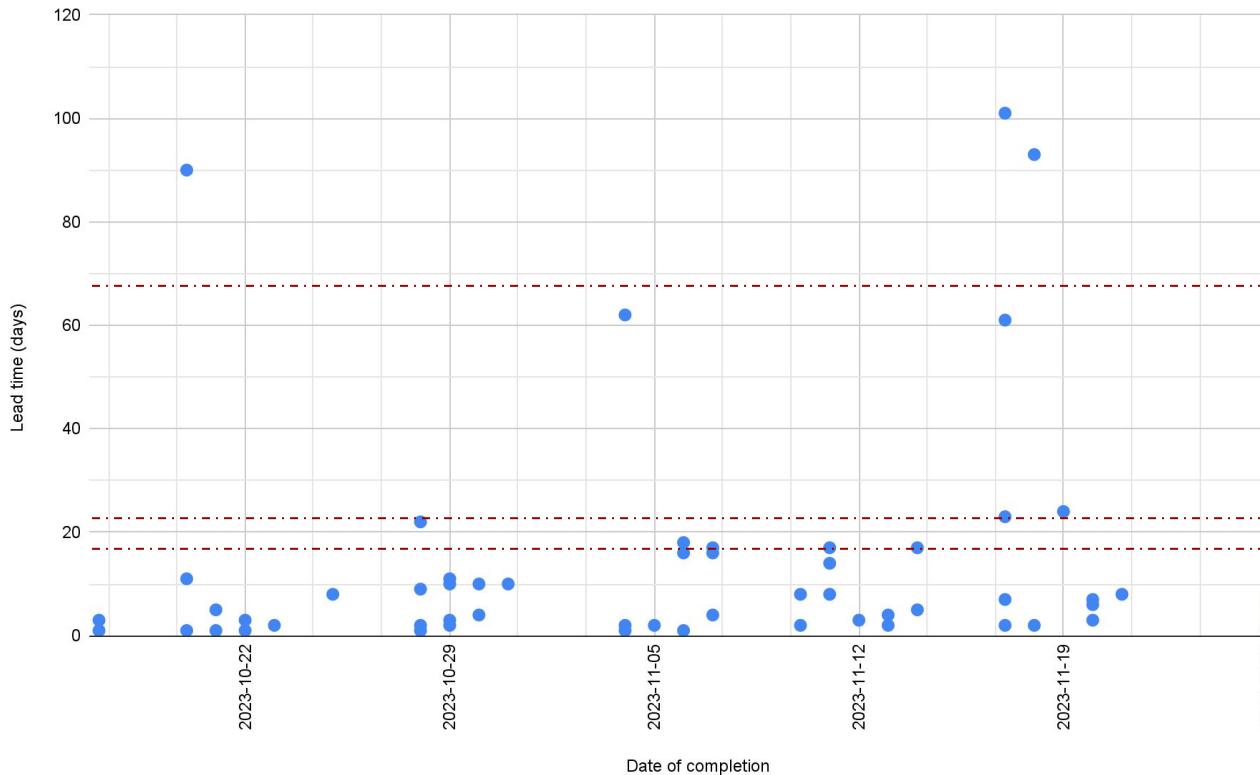
# Single Item Forecast

How long to complete a single task?

# My daily commute (back then...)

Day	Departure from home	Arrival at the office	Travel time (Minutes)
1	07:01	08:41	100
2	07:02	08:43	101
3	07:04	08:40	96
4	07:08	09:41	153
5	06:57	08:40	103
6	07:25	09:40	135
7	06:31	07:37	66
8	07:10	08:31	81
9	07:06	08:42	96
10	07:08	08:58	110

# Lead time inspection



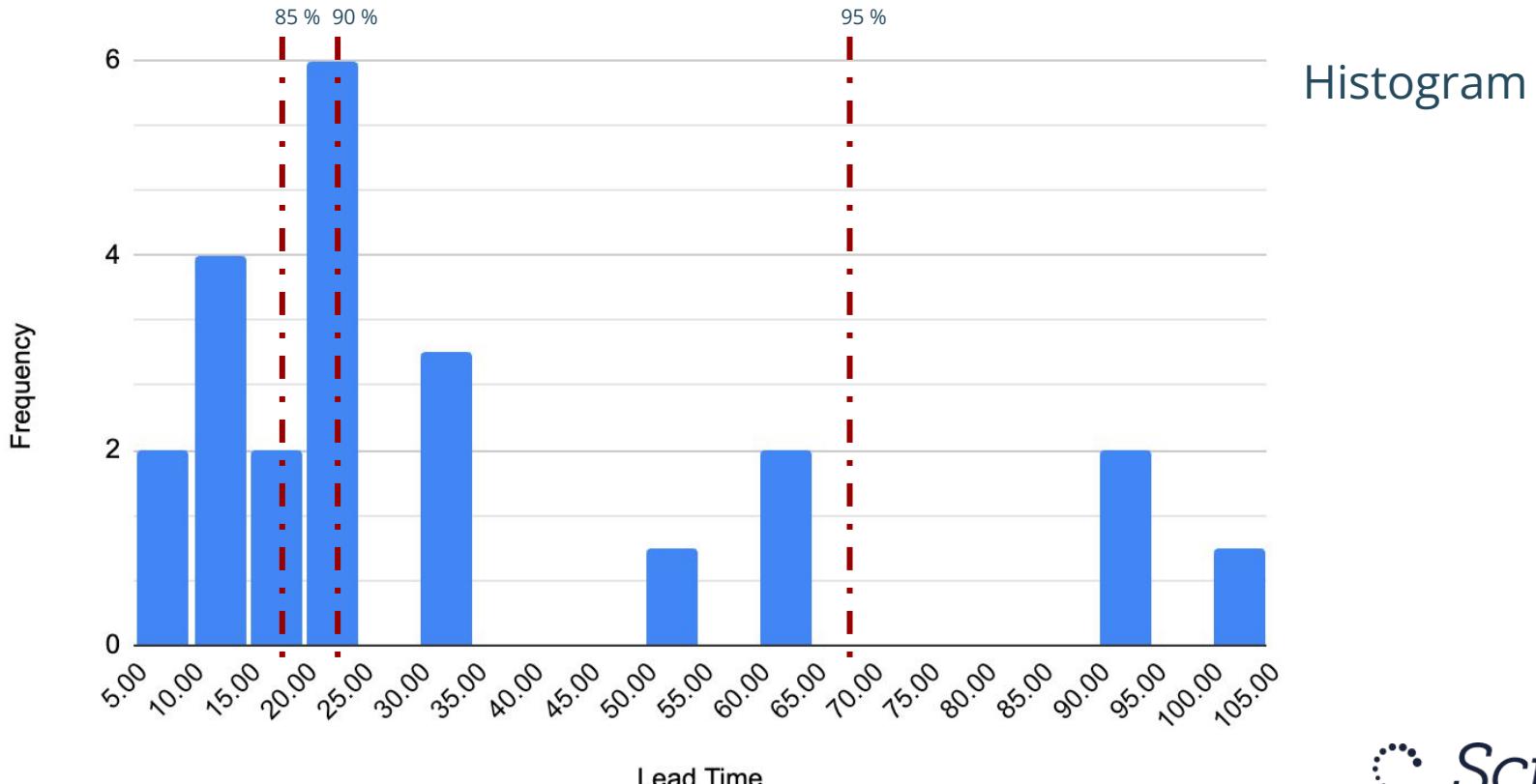
Control chart

95 %: 68 days

90 %: 23 days

85 %: 18 days

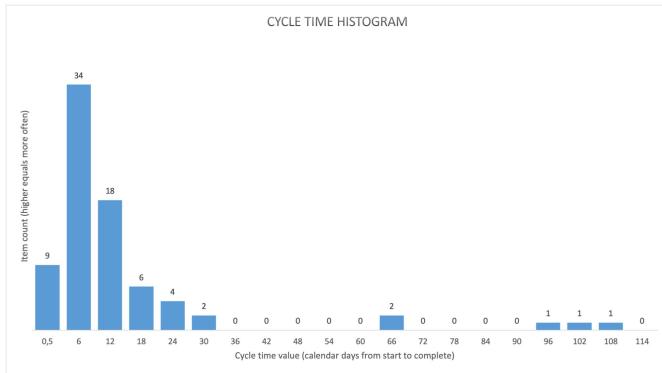
# Frequency analysis



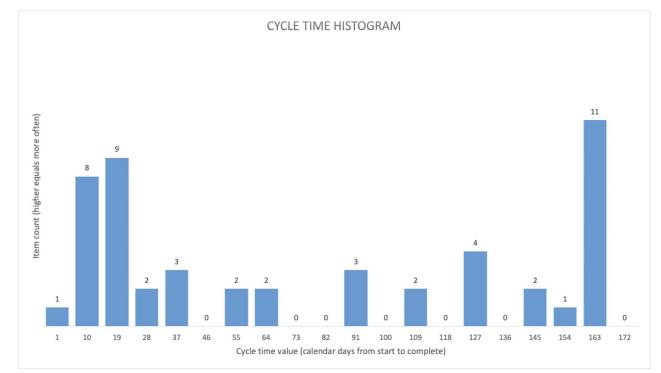
Histogram

# Predictability

thin tailed



fat tailed



- monomodal
- limited amount of work in progress
- focus on getting things done
- mostly similar types of work

- Multimodal
- uncoordinated work
- frequent shifts in priorities
- very different types of work

# In Summary: Single Item Forecasting

- Lead time is the time elapsed between committing to a task and completing it.
- All it takes is keeping track of start and end times.
- Understanding lead time distribution is important for predictions.
- To make work predictable, strive for thin tailed distributions.
- Forecasting is done via percentiles (e.g. 85 % -> 6 out of 7)
- We do not consider unfinished work.

# Multiple Item Forecast

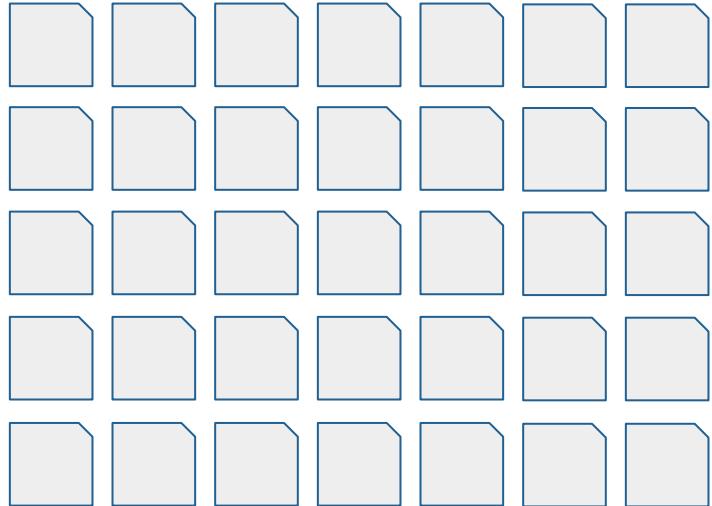
How long to build a product?

# Breaking it down

- How much work is it?
- How quickly can we complete it?

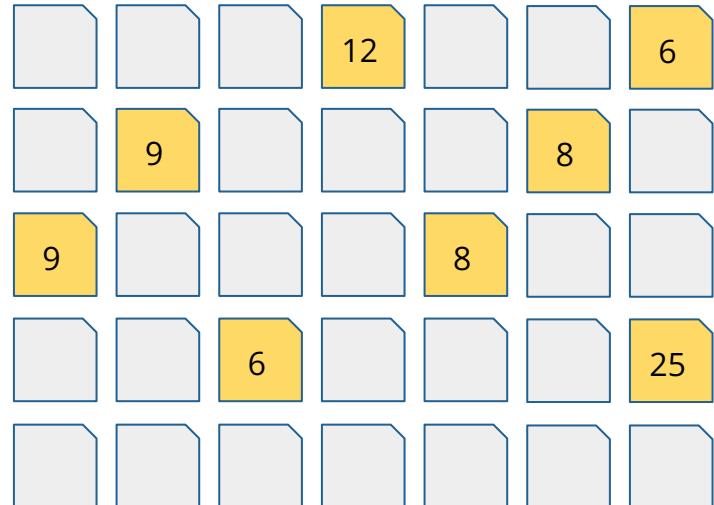
# How much work is it?

- 35 epic-level features to complete
- How many backlog items in total?



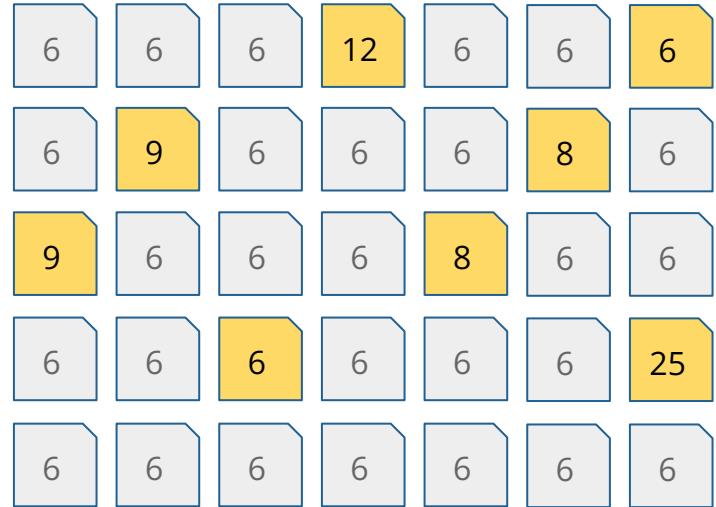
# First, take some samples

- Break down some of the features.
- Randomly select them to rule out bias.
- Possibly use similar work from the past for verified results.



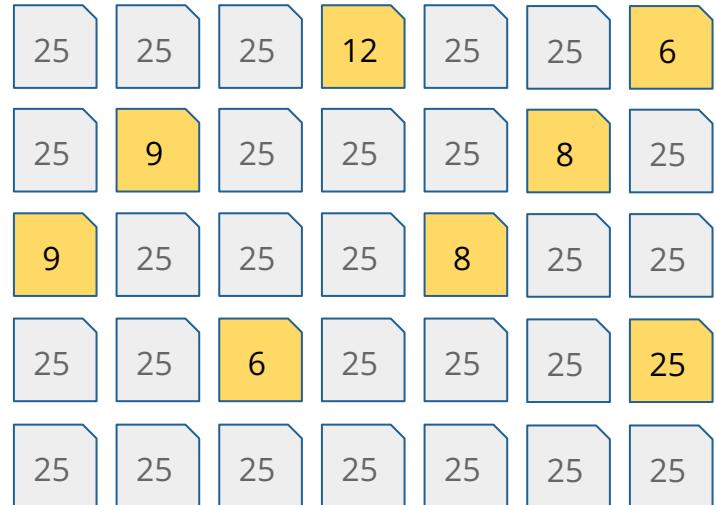
# Best case scenario

- minimal sum
- 245 backlog items



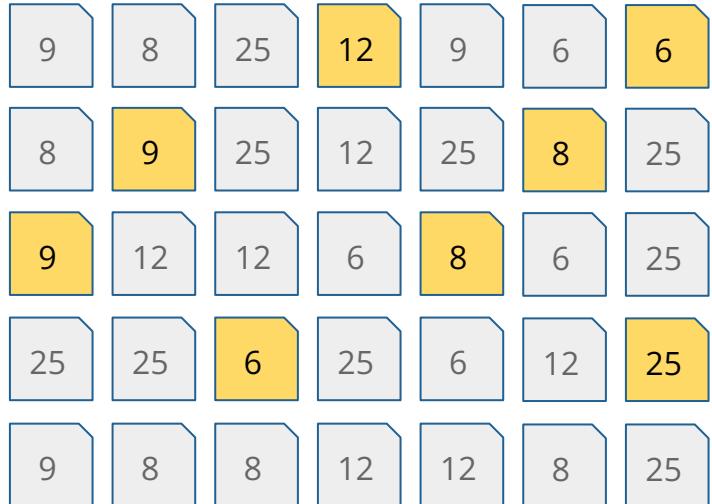
# Worst case scenario

- maximal sum
- 758 backlog items



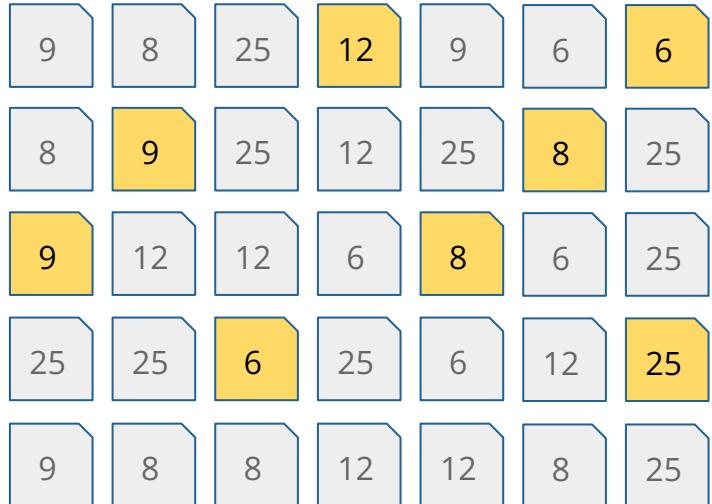
# Random scenario

- random samples assigned
- this case: 471

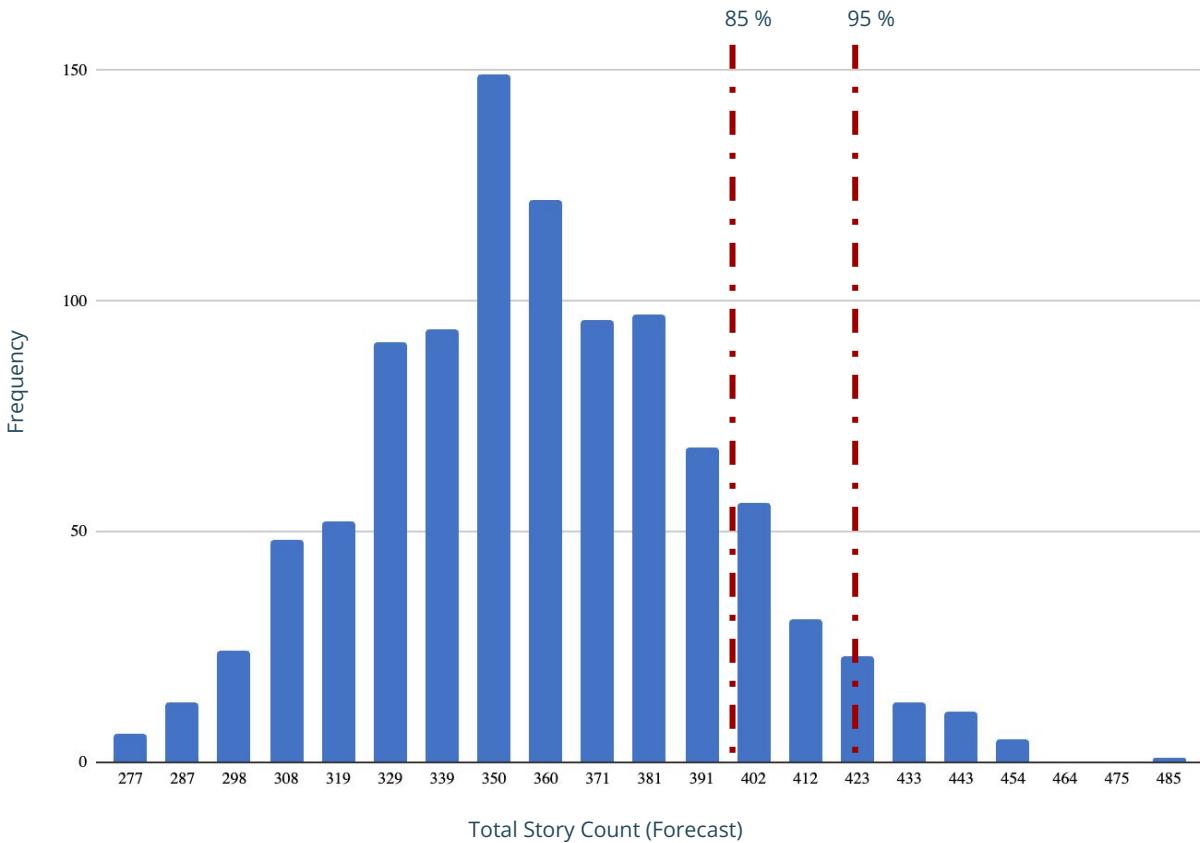


# Extrapolate

- Repeat random assignments ~1000 times.
- Note down the totals.
- “Monte Carlo simulation”



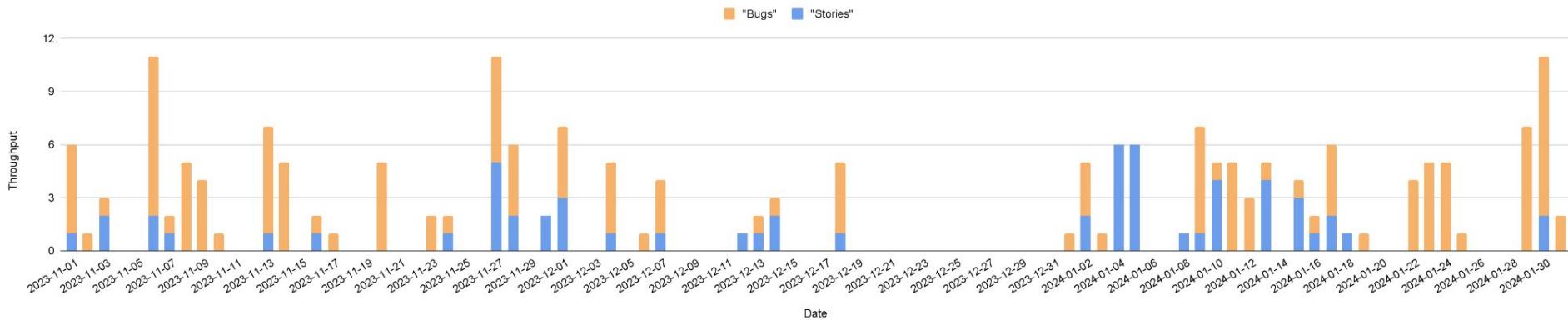
# Inspect the distribution



With 85 % probability,  
we are facing 400 or *less*  
backlog items total.

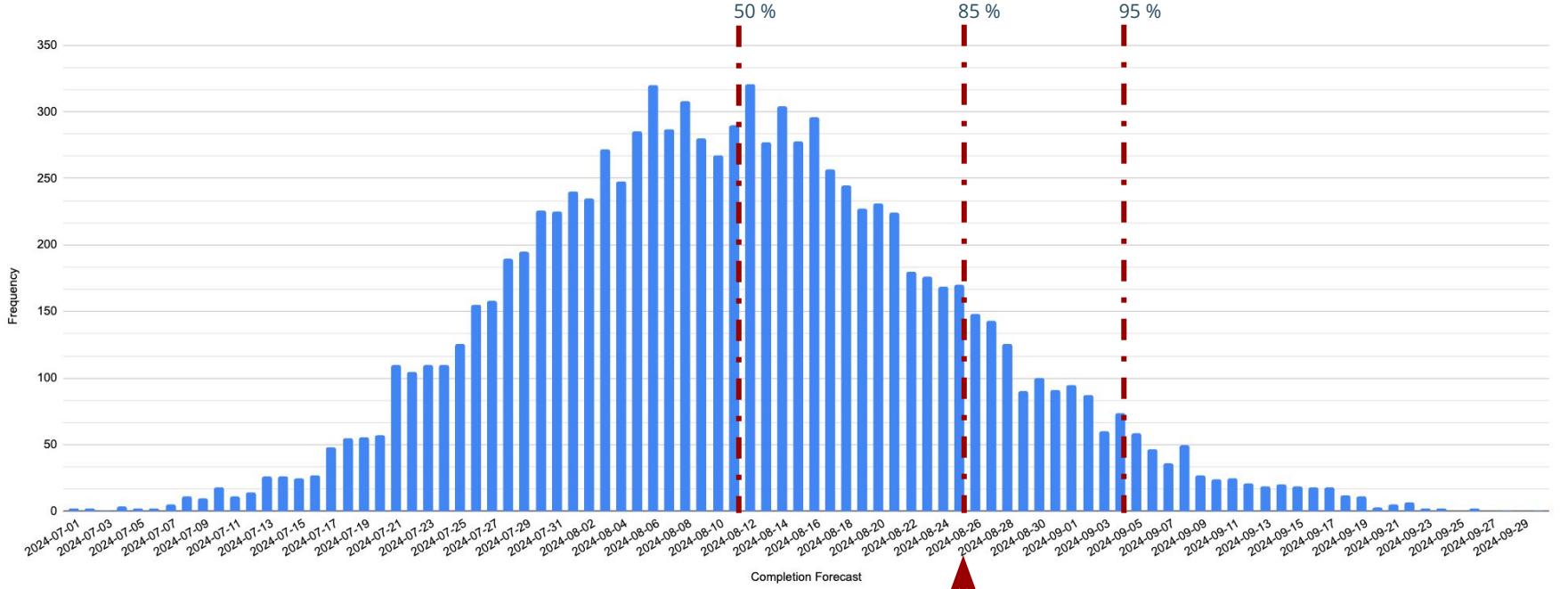
With 95 % probability,  
we are facing 423 or *less*  
backlog items total.

# How long does it take?



- Look at your daily throughput of backlog items.
- Consider only 'stories' not 'bugs'.
- Use data from the past 3 months.
- Draw random samples from your daily throughput until you have reached the predicted number of backlog items.
- Repeat ~1.000 times

# Finally, how long to build a product?



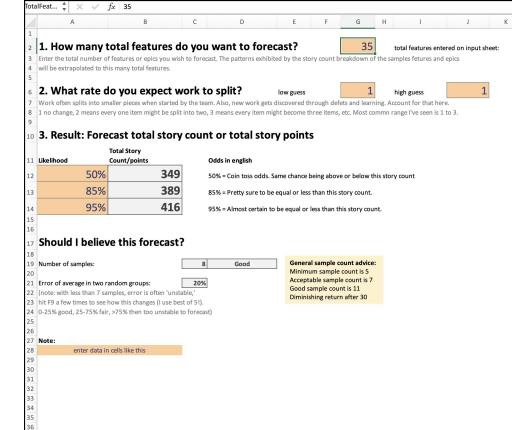
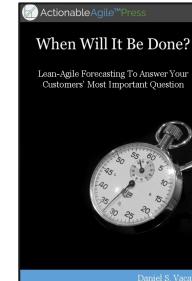
"Given a start on February 1st,  
we will be **done by week 35**  
with **85 % probability**."

# How to: Multiple Item Forecast

- Take random samples from past or upcoming features.
- Simulate the features not sampled via the Monte Carlo method.
- Forecast amount of work using the 85th percentile.
- Measure your throughput for the past 3 months.
- Simulate future throughput until reaching the forecasted item count.
- Forecast completion date using the 85th percentile.
  
- Re-forecast when new data becomes available.

# Tools & Resources

- Troy Magennis' cornucopia of forecasting spreadsheets
  - [focusedobjective.com](http://focusedobjective.com)
  - [github.com/FocusedObjective/FocusedObjective.Resources](https://github.com/FocusedObjective/FocusedObjective.Resources)
  - especially 'Story Count Forecaster' and 'Throughput Forecaster'
- Nave
  - [getnave.com](http://getnave.com)
- Business Map
  - [businessmap.io](http://businessmap.io)
- Dan Vacanti: 'When will it be done?'





## Urs Reupke, CST

Partner and Strategic Consultant  
it-agile GmbH  
Hamburg, Germany

[ur@it-agile.de](mailto:ur@it-agile.de)

[linkedin.com/in/urs-reupke](https://linkedin.com/in/urs-reupke)

[www.it-agile.de](http://www.it-agile.de)

Get in touch!



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# Any questions?