

**Total Sale** \$34M

This Month 2.53M MoM % -10.8%



2M This Month 143K MoM % -17.5%

**Total Box** 



**Total shipments** 6K

This Month 449

MoM % -10.6%



\$14M This Month 927K MoM % -19.3%

**Total cost** 



**Total Profit** \$21M

This Month 1.60M MoM % -4.9%



60.0% 60.3%

Bars

Bites

Other

Australia

Canada

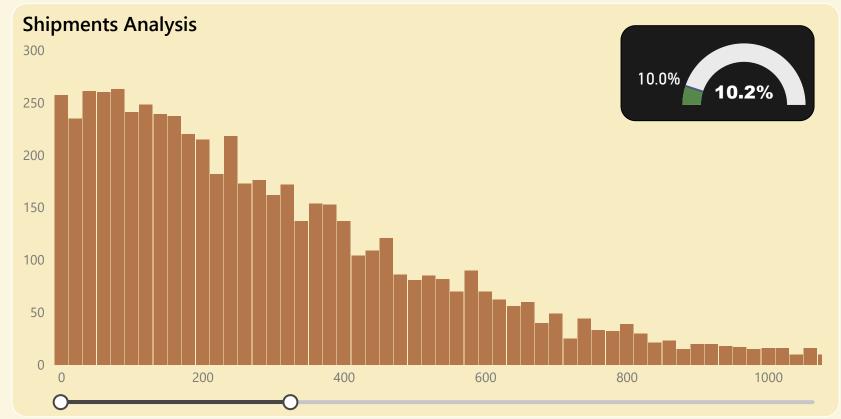
India

**New Zealand** 

UK

USA





Product	Sale	Profit	Profit %	LBS %	•
50% Dark Bites	\$13,35,389	\$3,63,063	27.2%	12.1%	
70% Dark Bites	\$12,23,093	\$7,12,511	58.3%	9.9%	
85% Dark Bars	\$12,92,051	\$4,62,129	35.8%	9.2%	
99% Dark & Pure	\$19,75,833	\$14,61,680	74.0%	12.2%	
After Nines	\$18,23,679	\$10,13,054	55.6%	10.5%	
Almond Choco	\$17,88,435	\$12,80,686	71.6%	8.4%	
Baker's Choco Chips	\$14,70,161	\$2,55,272	17.4%	10.9%	
Caramel Stuffed Bars	\$16,11,430	\$6,23,206	38.7%	9.1%	
Choco Coated Almonds	\$12,36,267	\$9,44,329	76.4%	9.4%	
Drinking Coco	\$14,20,799	\$3,79,067	26.7%	7.5%	
Eclairs	\$10,43,856	\$4,62,705	44.3%	11.9%	
Fruit & Nut Bars	\$18,26,694	\$11,55,297	63.2%	5.7%	
Manuka Honey Choco	\$18,39,157	\$14,51,672	78.9%	14.8%	
Milk Bars	\$13,21,522	\$9,97,211	75.5%	16.5%	
Mint Chip Choco	\$8,80,898	\$4,57,537	51.9%	11.1%	
Orange Choco	\$17,87,726	\$14,21,312	79.5%	5.5%	
Organic Choco Syrup	\$21,07,157	\$12,07,816	57.3%	11.0%	
Peanut Butter Cubes	\$20,28,632	\$17,67,662	87.1%	13.1%	
Raspberry Choco	\$14,08,860	\$8,33,042	59.1%	5.0%	
Smooth Silky Salty	\$17,16,703	\$14,49,041	84.4%	9.3%	
Snicy Special Slims	\$14.55.928	\$9.45.186	64 9%	15 2%	



