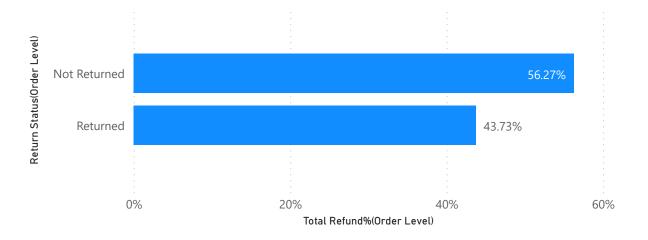
Order Level Return Percentage Overall

Return Status(Order Level) Order Count(Order Level) Total Refund%(Order Level)

| Total | 78973 | 100.00% |
|--------------|-------|---------|
| Returned | 34537 | 43.73% |
| Not Returned | 44436 | 56.27% |

Order Level Return Percentage Overall

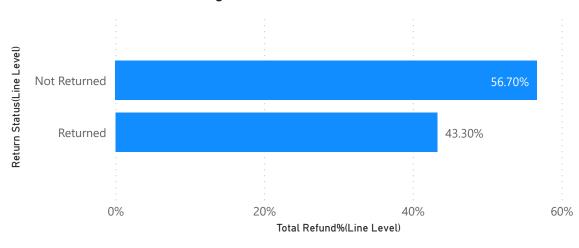


Line Level Return Percentage Overall

Return Status(Line Level) Order Count(Line Level) Total Refund%(Line Level)

| Total | 155362 | 100.00% |
|--------------|--------|---------|
| Returned | 67264 | 43.30% |
| Not Returned | 88098 | 56.70% |

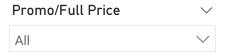
Line Level Return Percentage Overall





Line Level Return Percentage by Promo/No Promo

| Promo/Full Price | Return Status(Line Level) | Order Count(Line Level) ▼ | Total Orders in Category(Line) | Order line Return Percentage |
|---------------------|---------------------------------|------------------------------------|-----------------------------------|---------------------------------|
| No Promo | Not Returned | 77228 | 137647 | 56.11% |
| No Promo | Returned | 60419 | 137647 | 43.89% |
| Promo | Not Returned | 10870 | 17715 | 61.36% |
| Promo | Returned | 6845 | 17715 | 38.64% |
| Total | | 155362 | 155362 | 100.00% |



Line Level Return Percentage by Promo/No Promo





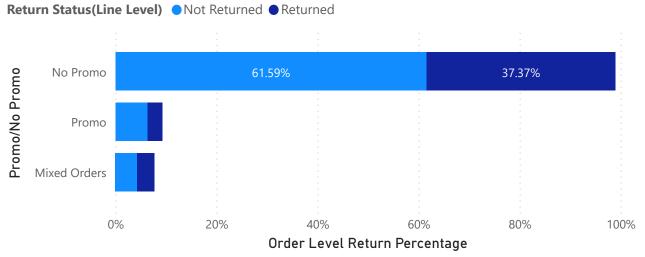
Order Level Return Percentage by Promo/No Promo

| Promo/No Promo | Return Status(Line Level) | Order Count(Order Level) | Total Orders in Category(Order Level) | Order Level Return Percentage |
|----------------|---------------------------------|--------------------------------|--|-------------------------------------|
| Mixed Orders | Not Returned | 3368 | 4204 | 4.26% |
| Mixed Orders | Returned | 2735 | 4204 | 3.46% |
| No Promo | Not Returned | 48641 | 68028 | 61.59% |
| No Promo | Returned | 29514 | 68028 | 37.37% |
| Promo | Not Returned | 5054 | 6741 | 6.40% |
| Promo | Returned | 2288 | 6741 | 2.90% |
| Total | | 78973 | 78973 | 100.00% |

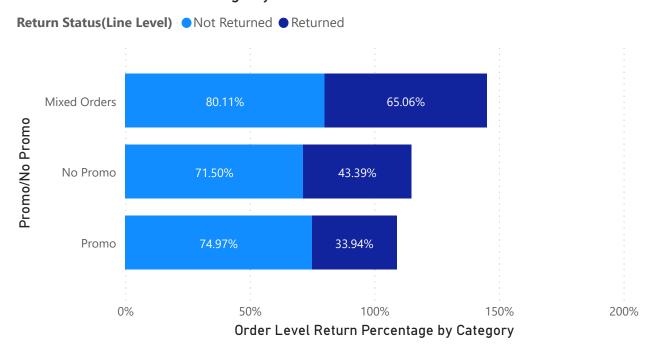
Order Level Return Percentage by Promo/No Promo

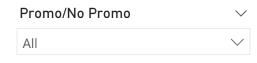
| Promo/No Promo | Return Status(Line Level) | Order Count(Order Level) | Total Orders in Category(Order Level) | Order Level Return Percentage by Category |
|----------------|---------------------------------|--------------------------------|--|--|
| Mixed Orders | Not Returned | 3368 | 4204 | 80.11% |
| Promo | Not Returned | 5054 | 6741 | 74.97% |
| No Promo | Not Returned | 48641 | 68028 | 71.50% |
| Mixed Orders | Returned | 2735 | 4204 | 65.06% |
| No Promo | Returned | 29514 | 68028 | 43.39% |
| Promo | Returned | 2288 | 6741 | 33.94% |
| Total | | 78973 | 78973 | 100.00% |

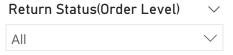
Order Level Return Percentage by Promo/No Promo



Order Level Return Percentage by Promo/No Promo







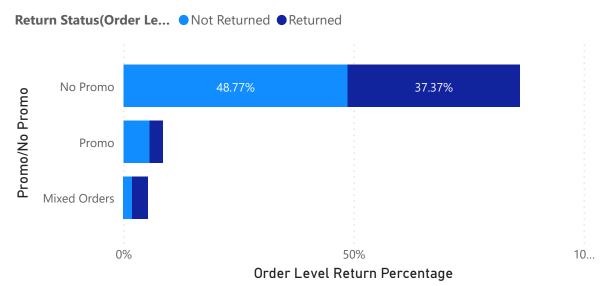
Order Level Return Percentage by Promo/No Promo

| Promo/No Promo | Return Status(Order Level) | Count of Reference | Total Orders in Category(Order Level) | Order Level Return Percentage |
|----------------|----------------------------------|-----------------------|--|-------------------------------------|
| Mixed Orders | Not Returned | 1469 | 4204 | 1.86% |
| Mixed Orders | Returned | 2735 | 4204 | 3.46% |
| No Promo | Not Returned | 38514 | 68028 | 48.77% |
| No Promo | Returned | 29514 | 68028 | 37.37% |
| Promo | Not Returned | 4453 | 6741 | 5.64% |
| Promo | Returned | 2288 | 6741 | 2.90% |
| Total | | 78973 | 78973 | 100.00% |

Order Level Return Percentage by Promo/No Promo

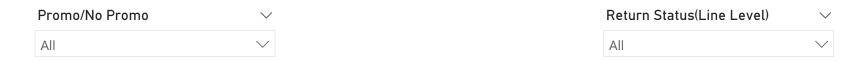
| Promo/No Promo | Return Status(Order Level) | Count of Reference | Total Orders in Category(Order Level) | Order Level Return Percentage by Category |
|----------------|----------------------------------|-----------------------|--|--|
| Mixed Orders | Not Returned | 1469 | 4204 | 34.94% |
| Mixed Orders | Returned | 2735 | 4204 | 65.06% |
| No Promo | Not Returned | 38514 | 68028 | 56.61% |
| No Promo | Returned | 29514 | 68028 | 43.39% |
| Promo | Not Returned | 4453 | 6741 | 66.06% |
| Promo | Returned | 2288 | 6741 | 33.94% |
| Total | | 78973 | 78973 | 100.00% |

Order Level Return Percentage by Promo/No Promo



Order Level Return Percentage by Promo/No Promo





Order Level Return Percentage by Promo/No Promo

| Promo/Full Price | Return Status(Line Level) | Order Count(Order Level) | Order Level Return Percentage |
|---------------------|---------------------------------|--------------------------------|-------------------------------------|
| No Promo | Not Returned | 51373 | 65.05% |
| No Promo | Returned | 31871 | 40.36% |
| Promo | Not Returned | 7782 | 9.85% |
| Promo | Returned | 4427 | 5.61% |
| Total | | 78973 | 100.00% |