# **Camwood: History and Business Overview**

# Company Background

Camwood has been an influential player in the IT and application management industry for over 20 years. The company focuses on helping customers evolve digitally, particularly in managing and modernizing their application and end-user environments. Innovation, automation, and deep technological expertise are at the core of their operations.

### **Key Historical Milestones**

- 2008: Camwood sold its first automated product, AppDNA, to Citrix Systems.
- **Foundation and Growth**: Over the years, Camwood has expanded its services and expertise, creating various software solutions through its technology incubation team. Many of these solutions have become standalone businesses, including Rimo3, NexBotix, and Infinity (Camwood Limited).

#### **Business Focus**

Camwood's primary services include:

- 1. **Windows 11 Readiness**: Ensuring devices and applications are compatible with Windows 11.
- 2. **Azure Virtual Desktop (AVD)**: Facilitating the adoption and optimization of Azure Virtual Desktop environments.
- 3. **Intune & Microsoft 365**: Supporting the transition to these cloud-based solutions with enhanced security and compliance.
- 4. **Application Lifecycle Consulting**: Managing the entire lifecycle of applications from deployment to optimization.
- 5. **Data Services**: Enhancing data management, security, and compliance (<u>Camwood Limited</u>) (<u>Camwood Limited</u>).

## **Team and Culture**

Camwood's leadership team includes experienced professionals who contribute significantly to the company's success. The team is dedicated, customer-focused, and continuously strives for excellence. Notable members include:

- Andrew Carr, Managing Director, with over 25 years in the technology sector.
- Sanjay Tailor, Operations Director, with extensive experience in enterprise IT.
- **Neil Reynolds**, Finance Director, with a strong background in both public and private sectors (<u>Camwood Limited</u>).

### Achievements and Impact

- Applications Modernized and Managed: Over 5.1 million.
- Users Migrated: 7 million.
- Customer Base: Over 100 clients.
- Cost Savings: Achieved a 30% cost savings for clients through their services.

Camwood's commitment to innovation and customer success has established it as a trusted partner for businesses looking to navigate the complexities of modern IT landscapes. Their expertise in managing application chaos and ensuring readiness for new technologies continues to drive their growth and reputation in the industry.