

# Amna Khan (0004)

## Summary of the 30 Corporate Lessons from Quran

### Lesson #1 How to recruit people?

When an employer wants recruit someone, he should look for two traits in the person: skillset and integrity/honesty.

As the daughter of Prophet Shoaib A-S suggested him to recruit Prophet Moses A-S for the job of the Head Shepherd because Prophet Moses A-S was both skillful and honest.

### Lesson #2 Benefits of Networking

God has ordered mankind to socialize with the other human beings. Networking with people is very essential to grow in the corporate world. Experts refer that someone's network can be translated into his/her net worth meaning that it's very important to create relations with people to improve one's position in his/her profession.

### Lesson #3 Conflict Resolution

The Holy Quran states to judge between two conflicting persons/parties honestly and to not let personal desires interfere in the judgement. The leader should take responsibility to not let any personal conflicts enter his crew and conflicts should only be for the betterment of the company.

### Lesson #4 When to Terminate an Employee?

The Holy Quran guides about this matter with the dialogue between Allah and Satan thought when Satan refused to before bow before Adam. Satan thought that he was better than Adam and got punished from Allah because of his arrogance.

The Leader should fire an employee when he considers himself better than everyone else and has no interest in the betterment of the company.

## Lesson #5 Difference between Loser and Winner Attitude

The Story of Adam and Satan is a very good example for this. When Satan was banished, he did not admit his mistake and become arrogant whereas Adam, upon his banishment, asked for forgiveness and stayed humble.

In the corporate world, the ones who are arrogant become losers and the ones who stay humble and focused are the winners.

## Lesson #6 Beware of the Employee who is Terminated

When Satan was banished, he swore to take revenge by misguiding mankind away from Allah.

The company should be very careful when it terminates someone. He may spread false accusations and misguide others also.

## Lesson #7 Sexual Harassment at Workplace

The story of Yusuf A.S and the first lady of Egypt is an excellent example.

Yusuf A.S ran away from the first lady when she tried to seduce him.

A victim of harassment should run away from the harasser and should seek protection from Allah.

## Lesson #8 Ask for Bigger Role

Yusuf A.S asked the pharaoh to appoint him as the head of the treasury because he was confident in himself for the job.

If someone in the corporation feels that he is skillful enough to be posted on a higher position, he should ask for it and pursue it.

## Lesson #9 No Holidays on Friday

Quian says that when people are called for prayer on Friday, they should close all business activities and offer their prayers. Quian also says that when the prayer is over, people should go out and do their jobs.

Making Friday a holiday is not necessary. People should offer the Jumma Prayer and go back to their business.

### Lesson #10 Reforms... kaizen

The Holy Quran advises its followers to welcome reforms or improvements in their lives and should not fear them.

In this fast running world, businesses and corporations should always work to improve themselves or they will be left behind in the market.

### Lesson #11 Don't Under deliver

Allah orders his followers in Quran to fulfill their commitments and be fair and just in their dealings.

Corporations and Employees should never deliver less than what was promised to client. Under-delivery drags the company to the ground and destroys its reputation.

### Lesson #12 Capacity Building

When Moses A.S wanted his people to follow his guidelines, he asked for three things from Allah, to give him confidence and fearlessness, to give him motivation to handle challenges, to give him superb communication skills.

To lead a team, those three traits are very important for the leader. The leader should be strong minded and visionary with a complete set of communication skills.

### Lesson #13 What is Merit?

The Holy Quran states that hiring of employees should be made on merit.

It is very difficult to come out on top in the corporate world. If a person is able to get a job, it is completely justified as long as he is on merit of the job.

## Lesson #14 Power of Repetition

Allah has repeated to state the most important guidelines in the Quan because repetition of something is very effective.

When writing a letter to convince someone for a hire or purchase, the writer should highlight the main points by repeating them over and over again.

## Lesson #15 CSR: Secretly or Publicly

Allah states many times in the Quan that people should spend in his way and they will be rewarded many times heavily. Either it is spent secretly or publicly.

Spending in charity and advertising it is fine as long as it is meant for encouraging others to give charity also. Otherwise it is preferable to do it secretly.

## Lesson #16 War Against Allah and His Messenger

Quan clearly states that Riba or Sood is a declaration of war against Allah and his Messenger. People should not deal in Riba or get themselves involved in any activity that involves Sood.

## Lesson #17 Change Management

Quan states that people will not see any change in their lives until they produce a change in themselves.

If we want our lives to improve, we should not just sit and wait. We should start making changes in our lives.

## Lesson #18 How to Handle Nabs

Quan advises its followers to avoid arguing with idiots and ignorant people. Arguing with idiots is in itself, an idiotic thing.

In organizations, such people should be ignored

and we should not get ourselves in an argument with them.

### Lesson #19 Leadership Qualities

A leader should be someone who is confident, visionary and can bring people to cooperate.

If a person feels that he has the skills to lead his team he should not hesitate to ask for that role.

### Lesson #20 Financial Discipline

Quian advises its followers to spend moderately. People should neither be careless or too tight packed about their spendings.

Organizations and businesses should also follow this guideline. Companies should neither be too careful or too careless about their expenses.

### Lesson #21 Anger Management

Quian states that people who control their anger are friends of Allah.

While working in a company, we should be in control of our emotions and should not let ourselves be angered or offended. It is the best to keep quiet when we are angry.

### Lesson #22 Corporate Politics

Allah has warned people of severe punishment for whispering hate and evil is the hearts of others.

While working in an organization, we should avoid politics and should not involve ourselves in degrading others.

We should not listen to the whispers and should not misguide people about someone.

### Lesson #23 Protection from Jealous Colleagues

Quian states that people should avoid the ones who are jealous.

Sometimes, one employee performs really well and

makes other jealous of him/her. They may conspire against him/her. He should take extra care to avoid such people and stay focused on his job.

### Lesson # 24 Promotion on Merit

The Holy Quran advises its followers to rank people only on the base of their performance.

A corporation should not fall into favourism and should promote/demote employees on the base of their performance only.

### Lesson # 25 Social Courtesy

Quran advises the people to be courteous and should give others space in life and Allah may make space for them.

Working in a corporation, we should be open hearted towards helping others. We should not turn down requests and should do our best to help someone.

### Lesson # 26 No Late Sittings

People should not spend time more than what is needed at any place or doing anything. Late sittings are a sign of laziness and harm the platform performance of an organization.

Corporations should be proactive and should not let their time be wasted with unnecessary activities or conversations over the allotted time.

### Lesson # 27 Carrot and Stick

The best way to get the most out of the employees is through motivation. Motivation can be injected through incentives, bonuses and extra holidays for hard working employees.

This gives a motivational boost to the employees and satisfies their needs of appreciation and acknowledgement.

## Lesson #28 Power of Association

Quian advises its followers to adopt the company of those who are good and noble and avoid the ones who are evil.

Our circle of friends and our relations play a huge role in who we are. We should choose friends very carefully and not let ourselves spoiled by the company of idiots.

## Lesson #29 Communication Skills

Allah advises in Quian to form strong social relations and be nice, kind and gentle.

While working in corporations, we should choose our words very carefully and should make sure that we don't offend or hurt anybody and ensure that our tone is nice and gentle.

## Lesson #30 Power of Thinking

Quian advises its followers to keep a positive mind and to not let evil thoughts corrupt our minds.

Our personalities are affected greatly by the nature of our thoughts. We should always keep positive thoughts in our minds and not let any negativity enter our minds.