

# Gartner Data Center, Infrastructure & Operations Management Conference

December 5 – 8, 2016 | Las Vegas, NV | events.gartner.com/go/lsc35 | > #GartnerDC



Agenda

Strategy

#### **TRACKS**

Track A

To help navigate our agenda, we have segmented the agenda by tracks.

II aun A	Acilieving all Agile illitastructure
Track B	Optimizing IT Operations for a Digital World
Track C	Devising and Implementing an Effective Cloud

Achievina an Agile Infractructure

Track D Computing Infrastructure: At the Heart of Digital Business

Track E Redefining a Storage Strategy in the Age of Digital Business

Track F Charting a Course for Your Data Center Infrastructure

Track G Planning, Sourcing and Managing Network Infrastructure

Track H Managing Cost Optimization

Track I Leading I&O in the Era of Digital Business

**NEW! Spotlight Track:** Leveraging DevOps to Build and Manage a

Better Infrastructure

**NEW! Spotlight Track:** Securing the Data Center of Tomorrow

Spotlight Track: Infrastructure and Operations for the Midsize Enterprise

Spotlight Track: The Many Flavors of Software-Defined — How Do You Know

Where to Focus?

#### REGISTRATION HOURS

Sunday	4:00 p.m. – 7:00 p.m.
Monday	7:00 a.m. – 7:00 p.m.
Tuesday	7:00 a.m. – 7:00 p.m.
Wednesday	7:00 a.m. – 7:00 p.m.
Thursday	7:00 a.m. – 12:00 p.m.

#### **EVENTS NAVIGATOR**

- Manage your agenda with the Events Navigator app.
  - Available for: iOS and Android devices
- Also available for web: events.gartner.com/go/lsc35

#### Wireless Network:

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#### INTERACTIVE SESSIONS

#### **Roundtables**

These sessions are lightly moderated discussion groups to help you share best practices, challenges, and industry experiences with your peers.

#### **Workshops**

These sessions are rooted in practical and skill-based learning. These highly interactive, task-oriented sessions help peers work together to tackle a perplexing industry challenge or opportunity.

**REG** Pre-Registration is required for these sessions. Please visit Events Navigator for up to date availability.

Waitlist Process For Workshops and Roundtables: If you are interested in joining a session that is full, please go to the session room 15 minutes prior to the start time of the session to add your name to the waitlist. At the start time of the session, we will accommodate as many attendees as possible based on wait list.

Sessions requiring registration, including contract negotiation clinics, roundtables and workshops\*, are for end-user attendees only.\*\*

\*For this event, there are two workshops I5 and I7 that are open to end users and vendors.

#### Sunday, December 4

4:00 p.m. – 7:00 p.m.	Registration Bellini 2001A, Level 2			
4:45 p.m. – 5:15 p.m.	T1. Conference Orientation: How to Get the	e Most Out of Your Conference Experience	Dave Russell, Gartner Venetian G, Level 2	
5:30 p.m. – 7:00 p.m.	W1. Workshop: Containers 101: Mastering the Fundamentals Arun Chandrasekaran and Dennis Smith, Gartner Veronese 2401B, Level 2 REG	, , , , , , , , , , , , , , , , , , , ,	W3. Workshop: How to Be a Digital Leader and Lead a Digital Workforce? Diane Berry, Gartner Titian 2301A, Level 2 REG	W4. Workshop: How to Build I&O Metrics That Matter and Communicate Value to the Business Hank Marquis, Gartner Titian 2304, Level 2 REG
6:30 p.m. – 8:00 p.m.	SRD1. Sponsor Roundtable Discussion: VM	Iware, Inc.: The Digital and Multi-Cloud Worl	d: Are You Ready? Bellini 2104, Level 2	

#### Monday, December 5

worday, December	J						
7:00 a.m. – 7:00 p.m.		Registration Bellini 2001A, Level 2					
7:00 a.m. – 8:00 a.m.	41	Attendee Breakfast Hall D, Level 2	tendee Breakfast Hall D, Level 2				
8:15 a.m. – 9:00 a.m.	÷	K1. Gartner Keynote: The Infrastructure an	d Operations Scenario: At the Core of Chang	ge Dave Russell and Robert Naegle, Gartner	Venetian E, Level 2		
9:00 a.m. – 9:45 a.m.	÷	K2. Guest Keynote Interview: How Venture	Capital Nourishes Innovation Peter Levine	, Andreessen Horowitz; Gary Spivak, Gartner	Venetian E, Level 2		
10:15 a.m. – 11:00 a.m.	÷		K3. Guest Keynote: Rethinking the Infrastructure for the Day After Tomorrow Peter Hinssen, Author, Entrepreneur and Expert on Disruptive Innovation Venetian E, Level 2  NL1. Networking Lounge: How to Manage / Prepare for Containers in Your IT Environment Murano 3301A, Level 3				
11:00 a.m. – 11:15 a.m.	÷	K4. Welcome Address Dave Russell and N	K4. Welcome Address Dave Russell and Mike Chuba, Gartner Venetian E, Level 2				
11:45 a.m. – 12:30 p.m.		A1. The Future of Containers and Virtual  Machines in the Enterprise Thomas J.  Bittman, Gartner Venetian D, Level 2	B1. IT Operations 2020 Scenario Katherine Lord, Gartner Ventian F, Level 2	C1. State of Cloud Security 2017 Steve Riley, Gartner Veronese 2401B, Level 2	D1. Planning Server Investment in an Era of Transformation Andrew Butler, Gartner Titian 2301A, Level 2		
		E1. The 2021 Storage Scenario: Planning for the Future While Deploying Today Roger W. Cox and Stanley Zaffos, Gartner Veronese 2404, Level 2	F1. The Evolution of Data Center and Cloud Strategies — Working Together to Drive Business Growth David J. Cappuccio, Gartner Venetian E, Level 2	I1. Gartner Skills and Talent Outlook Diane Morello, Gartner Titian 2304, Level 2	NL2. Networking Lounge: Software Defined Networking and Its Impact on the Data Center Murano 3301A, Level 3		
11:45 a.m. – 12:45 p.m.		R1. Roundtable: Private Cloud Versus Public Cloud, Pros and Cons Dennis Smith, Gartner Bassano 2702, Level 2 REG	R2. Roundtable: Information and Operations Resilience — How Do You Sustain it? John P Morency, Gartner Bassano 2801, Level 2 REG	R3. Roundtable: Is Your Business Ready for Cloud-Unified Communications? Mike Fasciani and Ted Corbett, Gartner Bassano 2803, Level 2 REG	R4. Roundtable: Best Practices for Negotiating and Using Microsoft Premier Support Michael A. Silver, Gartner Bassano 2804, Level 2 REG		
		R5. Roundtable: Mobile Security: Myth vs.	Reality John Girard, Gartner Bassano 28	BO5. Level 2 REG			

<sup>\*\*</sup>An End User is defined as an employee in charge of evaluating, purchasing, or managing certain IT resources, products, and services for their organization's internal usage.

12:30 p.m. – 1:15 p.m.	<b>44</b>	SLA1. IBM Corporation: Making Blockchain a Reality in the Enterprise Alex Tapscott, Northwest Passage Ventures; Donna Dillenberger and Ross Mauri, IBM Venetian G, Level 2				
12:30 p.m. – 2:00 p.m.	<b>#1</b>	Attendee Lunch Hall D, Level 2				
2:00 p.m. – 2:45 p.m.		A2. Bimodal Infrastructure Scenario: Consolidate, Modernize, and Increase Agility? Philip Dawson, Gartner Venetian D, Level 2	B2. Your Digital Business Is DOA Without Application Performance Management (APM) Cameron Haight, Gartner Veronese 2401B, Level 2	C2. What Goes Where? Building an Enterprise Cloud Strategy That Works Bob Gill, Gartner Venetian F, Level 2	D2. Technical Insights: Evaluation Criteria for Hyperconverged Integrated Systems Appliances (HDISs) Paul Delory, Gartner Titian 2301A, Level 2	
		E2. Solid-State Array Lightning Versus Hyperconverged Integrated Systems Thunder Joseph Unsworth and Julia Palmer, Gartner Venetian G, Level 2	F2. Protecting Workloads and Containers in Cloud Data Center Architectures Neil MacDonald, Gartner Venetian E, Level 2	G2. The Enterprise Network Scenario: Digital Business Requires Digital Plumbing Andrew Lerner and Danilo Ciscato, Gartner Titian 2304, Level 2	H2. How to Cut Data Center Software Spending Hank Marquis, Gartner Veronese 2404, Level 2	
		NL3. Networking Lounge: Experiences wit	h Hyperconvergence and Software-Defined	Storage Murano 3301A, Level 3		
3:00 p.m. – 3:45 p.m.		SPS1. Microsoft: Reinvent IT Infrastructure for Business Agility Mike Neil, Microsoft Venetian E, Level 2	SPS2. Dell EMC: Delivering the IT Tapestry of the Future Matt Baker, Dell EMC Venetian F, Level 2	SPS3. Emerson Network Power: Managing Your Critical Infrastructure in a Highly Virtualized World Enzo Greco, Emerson Network Power Veronese 2401B, Level 2	SPS4. Equinix, Inc.: Architect Your Digital Platform with the IOA™ Playbook & Knowledgebase Lou Najdzin, Equinix, Inc. Veronese 2404, Level 2	
		SPS5. Pure Storage: Can Flash Be Used for Unstructured Data? Yes It Can. Chadd Kenney, Pure Storage; Brian Boos, Paylocity Titian 2301A, Level 2	SPS6. Cisco: Cisco: Analyze, Simplify, Automate, Protect: Driving Change and Digital Transformation Frank Palumbo, Cisco Venetian D, Level 2	SPS7. VMware, Inc.: Practical Cross- Cloud Operations Means Knowing When to Say "No!" Chris Wolf, VMware Venetian G, Level 2	SPS8. Veeam Software: Business Disaster Recovery Strategies: Succeeding Where the Odds Say You Fail Michael White, Veeam Software Bassano 2601, Level 2	
		SPS9. Dimension Data: Moving From Mult	iple Cloud Environments to Business Aligne	d Hybrid IT Richard Garratt and Kevin Leahy,	Dimension Data Titian 2304, Level 2	
4:00 p.m. – 4:45 p.m.		SPS10. Nutanix: From Concept to Action: Digitalization, Hyperconvergence and Enterprise Cloud Tim Palmer, Xcel Energy; Sachin Chheda, Nutanix Veronese 2401B, Level 2	SPS11. Schneider Electric: Saved by Software: Straight-Talk with Top DCIM Users Greg Johnson, Schneider Electric Venetian G, Level 2	SPS12. Lenovo, Inc.: From the Links to the Data Center, Innovation and Quality Michael Nevlida, Callaway Golf Venetian E, Level 2	SPS13. Nimble Storage: A Predictive Datacenter – Innovations at the Boundaries of Storage/ Big Data & Cloud Lior Ofir, PennyMac; Dan Leary, Nimble Storage Venetian D, Level 2	
		SPS14. HGST: Flashonomics – 5 Myths of Enterprise Flash Adam Roberts, Western Digital Titian 2301A, Level 2	SPS15. IBM Corporation: Redefining Storage for the Digital Business Era with Flexible Hybrid Cloud Object Storage Venetian F, Level 2	SPS16. Sungard Availability Services: Top Tips for Choosing the Right Clouds for Your Application Needs Wade Alt, Sungard Availability Services Veronese 2404, Level 2	SPS17. F5 Networks: Building the Programmable Infrastructure: Three Success Stories Robert Haynes, F5 Networks; Joel Newton, SpringCM; Rene Lopez, Trizetto Bassano 2601, Level 2	
		SPS18. Panduit: Achieving an Agile Data C	enter Infrastructure Brett Lane, Panduit 1	itian 2304. Level 2		

5:00 p.m. – 5:45 p.m.		A3. Seven Steps to Start Your DevOps Initiative David Paul Williams and George Spafford, Gartner Venetian D, Level 2	B3. Pay Up, or Else? No Way! Defend Yourself Against Ransomware! John Girard, Gartner Veronese 2401B, Level 2	C3. Technical Insights: Next-Generation Disaster Recovery: A Cloudy Forecast Lowell Shulman, Gartner Venetian F, Level 2	D3. Who Will Be Your Next Server Provider? Jeffrey Hewitt, Gartner Titian 2301A, Level 2
	-	E3. How to Benefit From Software- Defined Storage in the Age of Bimodal IT: From Traditional Applications to Containers Arun Chandrasekaran and Julia Palmer, Gartner Venetian G, Level 2	F3. Data Center 2020 — The Infrastructure Strategies Roadmap Bob Gill, Gartner Venetian E, Level 2	H3. Using Innovation to Cost Optimize the Storage Infrastructure JP Corriveau and Roger W. Cox, Gartner Veronese 2404, Level 2	I3. Ten Absolute Truths About Talent Management: A Perspective for IT Leaders Diane Berry, Gartner Titian 2304, Level 2
	-	NL4. Networking Lounge: IT Service Mana	gement – Improving Services Levels Mura	ano 3301A, Level 3	
5:00 p.m. – 6:00 p.m.		R6. Roundtable: When to Choose Public Cloud laaS, and When Not Thomas J.  Bittman, Gartner Bassano 2702, Level 2 REG	R7. Roundtable: Converged and Hyperconverged Systems Andrew Butler and George J. Weiss, Gartner Bassano 2801, Level 2 REG	R8. Roundtable: Emerging Storage Technology and Provider Experiences Stanley Zaffos, Gartner Bassano 2803, Level 2 REG	R9. Roundtable: Data Center Outsourcing David Edward Ackerman, Gartner Bassano 2804, Level 2 REG
		R10. Roundtable: Lessons Learned in Emb	racing Bimodal IT in I&O Ed Holub, Gartner	Bassano 2805, Level 2 REG	
6:00 p.m. – 8:00 p.m.	Ϋ́	Solution Showcase Reception Hall C, Le	vel 2		
6:10 p.m. – 6:30 p.m.		MQ13. Magic Quadrant for Enterprise Info	rmation Archiving Garth Landers, Gartner	Theater, Hall C	
6:40 p.m. – 7:00 p.m.		TH2. Dimension Data: Moving From Multiple Cloud Environments to Business Aligned Hybrid IT Richard Garratt, Dimension Data Theater, Hall C, Level 2			Theater, Hall C, Level 2
7:10 p.m. – 7:30 p.m.		TH3. HGST: The ROI of Using Flash Storage – More Than Just IOPs and Throughput Rob Callaghan, Western Digital Theater, Hall C, Level 2			
8:00 p.m. – 10:00 p.m.	Ϋ́	Sponsored Reception: Lenovo After Hours	at Gartner Data Center, Infrastructure & Ope	erations Management Conference AqauKi	nox Restaurant, Level 2

# Tuesday, December 6

7:00 a.m. – 7:00 p.m.		Registration Bellini 2001A, Level 2
7:00 a.m. – 7:45 a.m.	<b>٣1</b>	SBA1. DuPont Fabros Technology, Inc: How to Develop a Winning IT Infrastructure Strategy and Look Like a Hero Bill Lowry, ServerCentral; Bob O'Keefe, DFT Venetian G, Level 2
7:00 a.m. – 8:00 a.m.	<b>٣1</b>	Attendee Breakfast Hall D, Level 2
8:15 a.m. – 9:00 a.m.	÷	K5. Gartner Keynote: Applications and Infrastructure and Operations: When Worlds Collide Jeff Schulman and Katherine Lord, Gartner Venetian E, Level 2
		NL5. Networking Lounge: Are the Problems & Fortunes of the Traditional Data Center Suppliers Impacting You? Murano 3301A, Level 3

9:00 a.m. – 9:45 a.m.	÷.	K6. Guest Keynote Interview: Data Center	6. Guest Keynote Interview: Data Center Innovation at LinkedIn Sonu Nayyar, LinkedIn; Dave Russell, Gartner Venetian E, Level 2				
		NL6. Networking Lounge: Experiences with Next Generation Storage Devices and Vendors Murano 3301A, Level 3					
9:00 a.m. – 10:00 a.m.		R11. Roundtable: The Business Case for Software-Defined Data Centers John P Morency, Gartner Bassano 2702, Level 2 REG	R12. Roundtable: Securing Cloud Computing Neil MacDonald, Gartner Bassano 2801, Level 2 REG	R13. Roundtable: Cloud Storage Raj Bala, Gartner Bassano 2803, Level 2 REG	R14. Roundtable: Colocation and What to Look for in Service-Level Agreements Bob Gill, Gartner Bassano 2804, Level 2 REG		
		R15. Roundtable: Building Your Personal B	<b>brand in the Digital World</b> Diane Morello, Ga	rtner Bassano 2805, Level 2 REG			
10:15 a.m. – 11:00 a.m.		A4. Private Cloud and Bimodal IT Thomas J. Bittman, Gartner Venetian D, Level 2	B4. Business Value — Laying the Groundwork for High Value I&O Initiatives Robert Naegle, Gartner Veronese 2401B, Level 2	C4. Will the Cloud Save Me Money? Or am I About to Waste a Lot? Tiny Haynes, Gartner Venetian F, Level 2	D4. The Future of Windows Server Mike Cisek, Gartner Titian 2301A, Level 2		
		E4. The Impact of Composable on Next-Generation Hyperconvergence George J. Weiss and Julia Palmer, Gartner Venetian G, Level 2	F4. Top 10 Technology Trends and Their Impact on Infrastructure and Operations David J. Cappuccio, Gartner Venetian E, Level 2	G4. SD-WAN: Smoke and Mirrors or a Better Way to WAN? Andrew Lerner and Ted Corbett, Gartner Titian 2304, Level 2	H4. Data Management: Cut Costs and Risk With Secondary Storage and Policy Management Garth Landers, Gartner Veronese 2404, Level 2		
		NL7. Networking Lounge: Attracting, Deve	loping and Retaining IT Personnel Muran	o 3301A, Level 3			
11:15 a.m. — 12:00 p.m.		SPS20. Intel Corporation: Learn How Intel is @ the Core of Smart Tech Management of the Data Center Jeff Klaus, Intel Venetian F, Level 2	SPS21. Oracle: Five Journeys to Evolve Your IT Infrastructure to the Cloud Chuck Hollis, Oracle Venetian D, Level 2	SPS22. CenturyLink: Customer Panel Discussion: Navigating the Changing Nature of the Data Center Market Drew Leonard, CenturyLink Veronese 2401B, Level 2	SPS23. NetApp Inc.: Your Data Demands More Brendan Howe, NetApp Inc. Venetian E, Level 2		
		SPS24. Hewlett Packard Enterprise: How to Thrive in an Age of Digital Disruption Antonio Neri, Hewlett Packard Enterprise Veronese 2404, Level 2	SPS25. Nlyte Software: Panel Discussion: Leading Companies Share Their Data Center Strategies Bill Juszkiewicz, Dell; Joe Zarcone, TransUnion; LaShonta Goins, USAA; Phil Pennington, VMWare; Steve Naumann, US Social Security Administration; Mark Gaydos, Nlyte Software Bellini 2104, Level 2	SPS26. Commvault Systems, Inc.: 3 Ways to Achieve Workload Portability Don Foster, Commvault Titian 2301A, Level 2	SPS27. BMC Software: Proactive Management of Multi-source Cloud Resources and Applications Dennis Newberry, BMC Software Bassano 2601, Level 2		
		SPS28. Nvidia Corporation: Bring Al to You	r Data Center Titian 2304, Level 2	VUR1. Dell EMC: Are You Ready to Moderniz Bassano 2702, Level 2 REG	ze Your Data Center? Chad Sakac, Dell EMC		
	<b>#1</b>	SLA2. IBM Corporation: Solutions for Incre	asing the Value of Your Business Data in the	e Cloud & Cognitive Era Eric Herzog, IBM	Venetian G, Level 2		
12:00 p.m. – 3:45 p.m.	<b>#1</b>	Attendee Lunch and Solution Showcase Dessert Reception Hall C, Level 2 (Lunch service will end at 1:30 p.m.)					
12:30 p.m. – 12:50 p.m.		MQ14. Magic Quadrant for Data Center Backup and Recovery Software Pushan Rinnen, Gartner Theater, Hall C, Level 2					

1:00 p.m. – 1:20 p.m.	TH5. xMatters, Inc: Use Integration and Au	TH5. xMatters, Inc: Use Integration and Automation for More Responsive IT Abbas Haider Ali, xMatters, Inc Theater, Hall C, Level 2				
1:30 p.m. – 1:50 p.m.	TH6. Schneider Electric: Technology Enabl	ed Data Center Life Cycle Services Lance	Bishop, Schneider Electric Theater, Hall C, I	Level 2		
2:00 p.m. – 2:45 p.m.	A5. Making Sense of DevOps Using the Gartner DevOps Toolchain Methodology David Paul Williams, Gartner Venetian D, Level 2	B5. The Impact of IoT on IT Operations and Bimodal Strategy Sanjit Ganguli, Gartner Veronese 2401B, Level 2	C5. Building a Hybrid Cloud That Actually Works Ed Anderson, Gartner Venetian F, Level 2	D5. The IBM Mainframe: Ongoing Challenges, New Opportunities Mike Chuba, Gartner Titian 2301A, Level 2		
	E5. Backup: Fix It or Ditch It?  Dave Russell, Gartner Venetian G, Level 2	G5. Technical Insights: How to Increase Data Center Network Agility (Without Getting Fired) Simon Richard, Gartner Titian 2304, Level 2	H5. Applying Software Asset Management Discipline to Cloud, Virtual and Mobile Assets Hank Marquis, Gartner Veronese 2404, Level 2	NL8. Networking Lounge: Does DevOps Have a Role in Your Organization? Murano 3301A, Level 3		
2:00 p.m. – 3:00 p.m.	15. Workshop: Future of Work: Leadership @ The Core of Change Cheryl Cran, Evolutionary Business Solutions Inc. Bassano 2601, Level 2 REG					
	R16. Roundtable: Top Barriers to ITFM Tool Adoption Robert Naegle, Gartner Bassano 2702, Level 2 REG	R17. Roundtable: Modernizing With "Just Enough" Private Cloud Thomas J. Bittman, Gartner Bassano 2801, Level 2 REG	R18. Roundtable: Hyperconvergence Adoption in Sub 400 Server Environments Mike Cisek, Gartner Bassano 2803, Level 2 REG	R19. Roundtable: Data Center Design and Retrofits David J. Cappuccio, Gartner Bassano 2804, Level 2 REG		
	R20. Roundtable: Help, I Hate My WAN Andrew Lerner, Gartner Bassano 2805, Level 2 REG					
3:00 p.m. – 3:30 p.m.	TTP1. Bimodal IT and the Data Center — Renovate the Core While Enabling the Cloud Bob Gill, Gartner Venetian D, Level 2	TTP2. How to Select the Right Cloud Management Tools Dennis Smith, Gartner Venetian F, Level 2	TTP3. IoT Storage Demands: Meaningful or Meaningless to You Joseph Unsworth, Gartner Venetian G, Level 2	TTP4. Active/Active — Do You Need It and Can You Afford It? John P Morency and Mark Thomas Jaggers, Gartner Venetian E, Level 2		
	TTP5. Networking Matters in a Hyperconverged World Joe Skorupa, Gartner Titian 2304, Level 2	TTP6. The All-Wireless Office — Myth or Reality? Bill Menezes, Gartner Veronese 2404, Level 2	TTP7. Perform an I&O Skills Gap Analysis to Support a Bimodal and Digital Business Future Ed Holub, Gartner Titian 2301A, Level 2	MQ1. Magic Quadrant for Application Release Automation Solutions Colin Fletcher, Gartner Veronese 2401B, Level 2		

3:45 p.m. – 4:30 p.m.	SPS29. IBM Corporation: Accelerating Insights in the Cognitive Era Doug Balog, IBM Venetian E, Level 2	SPS30. Red Hat: Red Hat Solution Provider Session Venetian F, Level 2	SPS31. Citrix Systems, Inc.: Recent DDoS Attacks Aimed at Taking Down the Internet – How To Protect Yourself and Your Business Florin Lazurca, Citrix Venetian D, Level 2	SPS32. Legrand: Data Center Networks with Software-Managed Fiber Connections M.H. Raza, Fiber Mountain, Inc.; Rudolph Montgelas, Legrand Venetian G, Level 2	
	SPS33. Fortinet: Securing the Data Center from Cyber Threats with Internal Segmentation Rajoo Nagar, Fortinet Veronese 2401B, Level 2	SPS34. EarthLink: A No-Hype, 3 Step Guide to Transforming your WAN Jay Ferro, EarthLink Veronese 2404, Level 2	SPS35. Kaminario: Real World All- Flash Storage Strategies for Modern Applications Ken Lawrence, ZeroChaos; Fred Roque, Major Home Tools Retailer; Ernie Satterthwait; Sundip Arora, Kaminario Titian 2301A, Level 2	SPS36. Ardent Support Technologies: 4 Reasons Fortune 50 Companies are Switching to Third Party Maintenance Jim Stevens, Ardent Support Technologies Bassano 2601, Level 2	
	SPS37. Dell EMC: To Buy or to Build – Und Converged and Hyper-Converged Chad S		VUR2. xMatters, Inc: The Secret to Succes to Become a Well-Oiled Machine Abbas Level 2 REG		
4:30 p.m. – 7:30 p.m.	Solution Showcase Open Hall C, Level 2				
4:45 p.m. – 5:15 p.m.	TTP8. Containers Are Coming to a Network Near You Arun Chandrasekaran, Gartner Venetian D, Level 2	TTP9. HPC Futures and Scalable Deep Learning Chirag Dekate, Gartner Titian 2301A, Level 2	TTP10. The Future of Power and Cooling for the Data Center: What Are Your Options? Henrique Cecci, Gartner Venetian E, Level 2	to Office 365 Michael A. Silver, Gartner Veronese 2404, Level 2	
	MQ2. Magic Quadrant: Data Center Outsourcing Services for North America, Europe and Asia David Edward Ackerman, Gartner Venetian F, Level 2	MQ3. Magic Quadrant: Distributed File Systems and Object Storage Julia Palmer, Gartner Venetian G, Level 2	MQ4. Magic Quadrant for Network Service Provider, Global Ted Corbett, Gartner Titian 2304, Level 2	TOH1. Town Hall: IT Operations and DevOps Cameron Haight, George Spafford and Hank Marquis, Gartner Veronese 2401B, Level 2	
4:45 p.m. – 5:30 p.m.	NL9. Networking Lounge: Gauging the Imp	pact of the Internet of Things on I&O Mura	no 3301A, Level 3		
4:45 p.m. – 5:45 p.m.	R21. Roundtable: DevOps Tooling Highs and Lows Colin Fletcher and David Paul Williams, Gartner Bassano 2702, Level 2 REG	R22. Roundtable: All Things Flash Storage Joseph Unsworth, Gartner Bassano 2801, Level 2 REG	R23. Roundtable: Data Center Strategies  — Making Them Real David J. Cappuccio, Gartner Bassano 2803, Level 2 REG	R24. Roundtable: It's Not the Network (and How to Prove It)! Andrew Lerner and Sanjit Ganguli, Gartner Bassano 2804, Level 2 REG	
5:30 p.m. – 6:00 p.m.	TTP12. The Primary Use Cases for Software-Defined Data Centers (SDDCs) John P Morency, Gartner Venetian D, Level 2	TTP13. Colocation State of the Union — Top 10 Trends Bob Gill, Gartner Venetian E, Level 2	TTP14. Cloud Expense Management Tools — Evaluate, Rationalize and Optimize Public Cloud Spend Gary Spivak, Gartner Veronese 2404, Level 2	TOH2. Town Hall: Cloud Dennis Smith, Ed Anderson, Neil MacDonald and Thomas J. Bittman, Gartner Venetian F, Level 2	
	TOH3. Town Hall: Storage Dave Russell, Garth Landers, Julia Palmer and Raj Bala, Gartner Venetian G, Level 2	MQ5. Magic Quadrant for IT Service Support Management Tools Rich Doheny, Gartner Veronese 2401B, Level 2	MQ6. Magic Quadrant for Integrated Systems and Critical Capabilities Andrew Butler and Philip Dawson, Gartner Titian 2301A, Level 2	MQ7. Magic Quadrant for Wired and Wireless LAN Access Infrastructure Bill Menezes , Gartner Titian 2304, Level 2	

6:00 p.m. – 7:30 p.m.	Ϋ́ Solution Showcase Reception Hall C, Level 2	
6:10 p.m. – 6:30 p.m.	MQ15. Magic Quadrant for Enterprise Mobility Management Suites John Girard, Gartner Theater, Hall C, Level 2	
6:40 p.m. – 7:00 p.m.	TH8. Robin Systems: Creating Application-Defined Data Center Using Containers Sushil Kumar, Robin Systems Theater, Hall C, Level 2	
7:10 p.m. – 7:30 p.m.	TH9. Zensar Technologies: Return on Digital™ Through Autonomics & Orchestration – The Vinci Pinaki Kar, Zensar Technologies Theater, Hall C, Level 2	

# Wednesday, December 7

7:00 a.m. – 7:00 p.m.		Registration Bellini 2001A, Level 2					
7:00 a.m. – 7:45 a.m.	<b>41</b>	SBA2. Samsung Semiconductor, Inc.: Lear	SBA2. Samsung Semiconductor, Inc.: Learn How to Buy SSDs for Less Than Hard Disk Drives Ryan Smith, Samsung Semiconductor, Inc.: Venetian G, Level 2				
7:00 a.m. – 8:00 a.m.	<b>41</b>	Attendee Breakfast Hall D, Level 2					
8:15 a.m. – 9:00 a.m.		NL10. Networking Lounge: Linking Business and IT Strategies and Plans Murano 3301A, Level 3					
8:15 a.m. – 9:15 a.m.	å	K7. Guest Keynote: The Art of Deception: How Hackers and Con Artists Manipulate You and What You Can Do About It Kevin Mitnick, The Global Ghost Team™ Venetian E, Level 2			ck, The Global Ghost Team™		
8:15 a.m. – 9:15 a.m.		R26. Roundtable: Software Defined Storage (SDS): Early Experiences and Lessons Learned Arun Chandrasekaran and Julia Palmer, Gartner Bassano 2702, Level 2 REG	R27. Roundtable: Cloud Strategy Bob Gill, Gartner Bassano 2801, Level 2 REG	R28. Roundtable: Is It Time to Change Your Server Virtualization Vendor? Thomas J. Bittman, Gartner Bassano 2803, Level 2 REG	R29. Roundtable: Managing Mountains of Unstructured, Dark Data Garth Landers, Gartner Bassano 2804, Level 2 REG		
		R30 Roundtable: My Network Isn't Softwa	re-Defined Is Vours? Andrew Lerner Gartn	er Rassano 2805 Level 2 REG			

9:45 a.m. – 10:30 a.m.	SPS39. AppDynamics, Inc.: AppDynamics Solution Provider Session Venetian E, Level 2	SPS40. Automic Software: Automic Software Solution Provider Session Venetian F, Level 2	SPS41. Curvature: Your IT Infrastructure: How to Stay on Budget and Innovate Mike Sheldon, Curvature Venetian D, Level 2	SPS42. 128 Technology: Death to the Overlay: The Advent of Secure Vector Routing Andrew Ory and Sorell Slaymaker, 128 Technology Venetian G, Level 2	
	SPS43. Inspur Systems Inc.: Inspur Systems Solution Provider Session Veronese 2401B, Level 2	SPS44. Apcera: Modernization Doesn't Mean You Leave Your Legacy Behind Ralph Loura, Rodan + Fields; Mark Thiele, Apcera Veronese 2404, Level 2	SPS45. OpsDataStore: OpsDataStore Solution Provider Session Titian 2301A, Level 2	SPS46. Mesosphere: How Esri is Building for the Real-Time Era Using Containers and the Cloud Adam Mellenkopf, Esri; Tobias Knaup, Mesosphere Titian 2304, Level 2	
	SPS47. SimpliVity Corporation: Leverage Hyperconvergence to Speed Application Delivery and Fuel Competitive Advantage Doron Kempel, SimpliVity Bassano 2601, Level 2		VUR3. Cisco: Cisco Vendor/User Roundtable Bassano 2702, Level 2 REG		
10:45 a.m. – 11:30 a.m.	UE2. Managing Storage Service Performance in the Age of the Cloud: Why You May be Measuring the Wrong Things and What to Do About It Raihan Zaidi, Kaiser Permanente Venetian F, Level 2	UE3. Backup and Beyond: Using New Technologies to Increase Operational Efficiency Grant Shih, Carter's; Nathan Bach, Driscolls Titian 2304, Level 2	UE4. Consolidation — "Prepping for the Cloud" Scott Duplantis, ConocoPhillips Venetian E, Level 2	UE5. Scaling DevOps: Patterns, Practices, and Lessons Learned Tim Gorecki, Cigna Veronese 2401B, Level 2	
	UE6. Leveraging PaaS to Drive Enterprise Transformation Ram Roa and Ravi Tiyyagura, Asurion Titian 2301A, Level 2		UE7. Hyperconverged Systems: Real World Production Experiences David Wunderley, PITT OHIO; Robert Edwards, Cardinal Innovations Healthcare Veronese 2404, Level 2		
	TOH4. Town Hall: Software-Defined — Hype or Hope? Joe Skorupa, John P Morency, Julia Palmer, Neil MacDonald and Philip Dawson Gartner Venetian D, Level 2				
	NL11. Networking Lounge: What Are You Doing With/About Cloud? Murano 3301A, Level 3				
11:45 a.m. – 12:15 p.m.	SPS48. Cisco: Automating Application Delivery with Agility and Security Ish Limkakeng, Cisco Venetian E, Level 2	SPS49. HGST: Too Big to Store? Break the Barriers to Storage & Management Gary Lyng, Western Digital Venetian F, Level 2	SPS50. Actifio: Fast is the New Big: How Copy Data Virtualization Powers Rapid Data Access Jack Hogan, Lifescript; Vaughn Stewart, Pure Storage; Brian Reagan, Actifio Venetian D, Level 2	SPS51. Brocade: IT Innovation at Dimension Data: DevOps Beyond Deployment with StackStorm Anthony Shaw, Dimension Data Veronese 2401B, Level 2	
	SPS52. ServiceNow: TransAlta Case Study: Reducing service Outages by 80% Jamie Duncalf, TransAlta Veronese 2404, Level 2	SPS53. STRATOSCALE: AWS on Premise  - Building a Cloud Infrastructure with Hyperconvergence Ariel Maislos, Stratoscale Titian 2301A, Level 2	SPS54. Digitate: How Artificial Intelligence is Disrupting Enterprise IT Dr. Harrik Vin, Digitate Titian 2304, Level 2	SPS55. VMware, Inc.: Infrastructure- Independent Networking Bruce Davie, VMware Bassano 2601, Level 2	
	SPS56. Tintri Inc.: Snapshots and SQL Se	SPS56. Tintri Inc.: Snapshots and SQL Server in a Virtualized Environment – Tech Deep Dive and Detailed Lab Findings Rob Girard, Tintri Bellini 2104, Level 2			
12:15 p.m. – 1:00 p.m.	SLA3. VMware, Inc.: Build Your Next-Gen Hybrid Cloud Infrastructure, Powered by vSphere Mike Adams, VMware Venetian G, Level 2				
12:15 p.m. – 2:15 p.m.	Attendee Lunch and Solution Showcase D	Attendee Lunch and Solution Showcase Dessert Reception Hall C, Level 2 (Lunch service will end at 1:30 p.m.)			

12:40 p.m – 1:00 p.m.	MQ16. Magic Quadrant for Public Cloud Storage Raj Bala, Gartner Theater, Hall C, Level 2				
1:15 p.m. – 1:35 p.m.	TH11. A10 Networks, Inc.: Hybrid-Cloud Load balancing and ADC-as-a-Service for Agile Infrastructure Kamal Anand, A10 Networks Theater, Hall C, Level 2				
2:15 p.m. – 3:00 p.m.	A6. Scaling DevOps Initiatives David Paul Williams, Gartner Veronese 2401B, Level 2	B6. The New IT Monitoring World Cameron Haight, Gartner Venetian D, Level 2	C6. New Outsourcing Pricing Models — How Bimodal IT Is Procured, Measured and Managed David Edward Ackerman, Gartner Venetian F, Level 2	D6. The Impact of In-Memory Computing With Mode 1 ERP Platforms Philip Dawson, Gartner Titian 2301A, Level 2	
	F6. What Will Be IoT's Impact on the Data Center? David J. Cappuccio, Gartner Venetian E, Level 2	G6. Technical Insights: Enabling Containers to Increase Business Agility Without Fracturing Your Network Infrastructure Simon Richard, Gartner Titian 2304, Level 2	H6. Dissecting the TCO of Software- Defined and Hyperconverged Systems vs. Traditional Architectures George J. Weiss and Julia Palmer, Gartner Veronese 2404, Level 2	I6. Get Ready for the Digital Business Dream Team Diane Morello, Gartner Bassano 2601, Level 2	
	NL12. Networking Lounge: Your Top 2016 Infrastructure & Operations Priorities Murano 3301A, Level 3				
3:15 p.m. – 3:45 p.m.	SPS57. Cisco: Scale Big, Scale Fast, and Unlock the Power of Active Data Paxton Powers, Domo; Todd Brannon, Cisco Venetian E, Level 2	SPS58. Gigamon: Addressing Visibility Gaps in the Public Cloud to Bolster Security Ananda Rajagopal, Gigamon Venetian F, Level 2	SPS59. AppNeta: AppNeta Solution Provider Session Venetian D, Level 2	SPS60. TeamQuest Corporation: How IT Cost Optimization Leads to Business Optimization Dino Balafas and Rich Razon, TeamQuest Veronese 2401B, Level 2	
	SPS61. DYN: Digital Resilience: Lessons Learned from the Historic October Cyber Attack Kyle York, Dyn Veronese 2404, Level 2		SPS62. Zerto Inc: Accelerating Disaster Recovery Through Simplification Travis Thompson, RDV Corp; Jennifer Gill, Zerto Inc Titian 2301A, Level 2		
	SPS63. Splunk: Delivering a Service-aware Digital Transformation at Molina Healthcare Jonathan Hanson and Ben Gordon, Molina Healthcare; Priya Balakrishnan, Splunk Titian 2304, Level 2				
4:00 p.m. – 4:30 p.m.	TOH7. Town Hall: Networking Andrew Lerner, Bill Menezes, Simon Richard, Joe Skorupa, Gartner Venetian F, Level 2	MQ17. Magic Quadrant for General- Purpose Disk Array Stan Zaffos, Gartner Venetian D, Level 2	MQ18. Magic Quadrant for Data Center Infrastructure Management Henrique Cecci, Gartner Venetian G, Level 2	MQ19. Magic Quadrant for Network Performance Monitoring and Diagnostics Sanjit Ganguli , Gartner Titian 2301A, Level 2	
	MQ20. Magic Quadrant for Public Cloud Storage Raj Bala, Gartner Titian 2304, Level 2		MQ21 Magic Quadrant for Enterprise Information Archiving Garth Landers, Gartner Veronese 2404, Level 2		

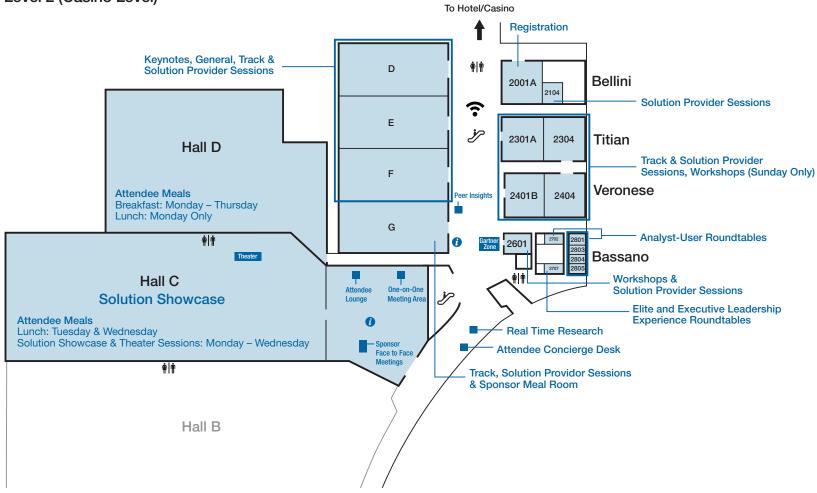
		HS8. SimpliVity Corporation: Annual SimpliVity Scotch and Rock Party! Lido 3102, Level 3				
		HS6. Nimble Storage: Join Nimble Storage for a Virtual Reality Experience While Learning the Predictive Flash Difference. Lido 3103, Level 3		HS7. Pure Storage: Pure Storage Hospitality Suite Location Lido 3002		
6:15 p.m. – 8:15 p.m.	Ą	HS2: Intel Corporation: Intel's Carnival of Hackers Lido 3101A, Level 3	HS3. Automic Software: Eat, Drink, and Roll Cigars with Automic Lido 3104, Level 3	HS4. EarthLink: Cooking Up a Recipe for Success Lido 3003, Level 3	HS5. NetApp Inc.: Ride the Tide and Make a Splash with NetApp: Come party with us! Lido 3001A, Level 3	
		TOH5. Town Hall: Integrated and Hyperconverged Systems Andrew Butler, George J. Weiss, Joe Skorupa and Julia Palmer Gartner Titian 2301A, Level 2	TOH6. Town Hall: Data Center Bob Gill, David J. Cappuccio, Henrique Cecci and Mark Thomas Jaggers, Gartner Venetian E, Level 2	MQ8. Magic Quadrant for Solid-State Arrays Joseph Unsworth, Gartner Venetian G, Level 2	MQ9. Magic Quadrant for Application Delivery Controllers (ADC) - A Market in Transition Danilo Ciscato, Gartner Titian 2304, Level 2	
5:45 p.m. – 6:15 p.m.		TTP15. Agile Security for Bimodal IT Neil MacDonald, Gartner Venetian D, Level 2	TTP16. Energizing Release Management With Automation: The Heartbeat of DevOps Colin Fletcher, Gartner Veronese 2401B, Level 2	TTP17. Moving to the Cloud? Beware of the Visibility Gaps! Sanjit Ganguli, Gartner Venetian F, Level 2	TTP18. Rightsize and Justify Staffing for the I&O Organization Ed Holub, Gartner Veronese 2404, Level 2	
		R35. Roundtable: Secrets of Successful Cloud Office Deployments (Office 365 and Google Apps) Michael A. Silver, Gartner Bassano 2805, Level 2 REG				
		R31. What I&O Leaders Need to Know About Containers Dennis Smith, Gartner Bassano 2702, Level 2 REG	R32. Roundtable: Rethinking APM Cameron Haight, Gartner Bassano 2801, Level 2 REG	R33. Roundtable: Cloud Security Steve Riley, Gartner Bassano 2803, Level 2 REG	R34. Roundtable: Backup and Recovery Modernization Pushan Rinnen, Gartner Bassano 2804, Level 2 REG	
4:45 p.m. – 5:45 p.m.		17. Workshop: Future of Work: Leadership @ The Core of Change Cheryl Cran, Evolutionary Business Solutions Inc. Bassano 2601, Level 2 REG				
		E7. Information-Centric Mobile Security: Your Data Can Move Without Leaking John Girard, Gartner Veronese 2401B, Level 2	G7. The Evolving Role of Unified Communications in the Digital Workplace Mike Fasciani, Gartner Titian 2304, Level 2	H7. Avoid the Hyperconvergence "Minefields" Jeffrey Hewitt, Gartner Veronese 2404, Level 2	NL13. Networking Lounge: Delivering Projects that Enable Business Growth Murano 3301A, Level 3	
4:45 p.m. – 5:30 p.m.		A7. Embrace DevOps Product Teams to Turbocharge Your I&O Organization George Spafford, Gartner Venetian D, Level 2	B7. Select the Right I&O Automation Tools to Drive Efficiency, Improve Reliability and Reduce Costs Robert Naegle, Gartner Venetian G, Level 2	C7. Making the Right Recovery and Continuity Sourcing Decisions John P Morency and Ron Blair, Gartner Venetian F, Level 2	D7. Running Legacy Server Infrastructure? Migrate or Maintain: We Show You the Math Andrew Butler, Gartner Titian 2301A, Level 2	

### Thursday, December 8

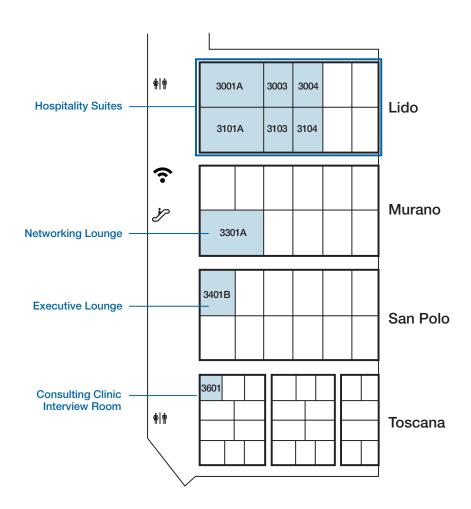
7:00 a.m. – 12:00 p.m.	Registration Bellini 2001A, Level 2				
7:00 a.m. – 8:00 a.m.	Attendee Breakfast Hall D, Level 2				
8:15 a.m. – 8:45 a.m.	K8. Conference Wrap-Up: Interactive Polling Results From the Event Dave Russell, Mike Chuba and Sheila Childs, Gartner Venetian E, Level 2				
9:00 a.m. – 9:45 a.m.	A8. Apply Lessons Learned From Hyperscale Data Centers Jeffrey Hewitt, Gartner Venetian D, Level 2	B8. The Service Desk in a Bimodal World Rich Doheny, Gartner Veronese 2401B, Level 2	C8. Technical Insights: Is Cloud Backup Right for You? Lowell Shulman, Gartner Venetian F, Level 2	D8. Cross-roads for Server Virtualization Decisions Thomas J. Bittman, Gartner Titian 2301A, Level 2	
	E8. The State of Cloud Storage Raj Bala, Cognizant Japan KK Venetian G, Level 2	F8. Best Practices to Migrating From Your In-House Data Center Ron Blair and Tiny Haynes, Gartner Venetian E, Level 2	H8. New Philosophies for PC Selection, Ownership and Management in a Bimodal World Michael A. Silver, Gartner Veronese 2404, Level 2	I8. What I&O Leaders Need to Know When Key Vendors Face Investor Pressures for Change Gary Spivak, Gartner Titian 2304, Level 2	
10:00 a.m. – 10:30 a.m.	TTP19. Answering the Frequently Asked Questions (FAQs) Regarding Hadoop Infrastructures Arun Chandrasekaran, Gartner Veronese 2401B, Level 2	TTP20. Organizations Can Benefit From ITIL and DevOps George Spafford, Gartner Venetian D, Level 2	TTP21. How to Navigate the Container Orchestration Market Dennis Smith, Gartner Venetian F, Level 2	TTP22. Reflections on Dell/EMC Enterprise Storage Rationalization JP Corriveau and Roger W. Cox, Gartner Venetian E, Level 2	
	TTP23. The Enterprise Data Center: Not Dead Yet Henrique Cecci, Gartner Venetian G, Level 2	TTP24. Cost Optimization of Colocation  — Negotiating the Best Contracts, Not  Just the Cheapest Bob Gill, Gartner  Veronese 2404, Level 2	MQ10. Magic Quadrant for Modular Servers Andrew Butler, Gartner Titian 2301A, Level 2	MQ11. Magic Quadrant for Data Center Networking Joe Skorupa, Gartner Titian 2304, Level 2	
10:45 a.m. – 11:30 a.m.	B9. Renovate Your CMDB to Improve Business Outcomes Hank Marquis, Gartner Veronese 2401B, Level 2	C9. How to Be Secure in Amazon Web Services and Microsoft Azure Steve Riley, Gartner Venetian F, Level 2	D9. Prepare for the Next Phase of Hyperconvergence — HCIS-aaS George J. Weiss, Gartner Titian 2301A, Level 2	E9. When Backup and Archive Meet: What Works and What Doesn't Garth Landers and Pushan Rinnen, Gartner Venetian G, Level 2	
	F9. Technical Insights: Server Automation in the Real World Paul Delory, Gartner Venetian E, Level 2		H9. Driving Cost Optimization Through Cloud Computing Ed Anderson, Gartner Veronese 2404, Level 2		
	19. Diversity in the I&O Organization Katherine Lord, Gartner Titian 2304, Level 2				
11:45 a.m. – 12:15 p.m.	TTP25. Key Take-Aways: IT Operations and DevOps David Paul Williams, Gartner Venetian G, Level 2	TTP26. Key Take-Aways: Compute Infrastructure Mike Cisek, Gartner Titian 2301A, Level 2	TTP27. Key Take-Aways: Storage Stanley Zaffos, Gartner Veronese 2401B, Level 2	TTP28. Key Take-Aways: Data Center David J. Cappuccio and Ron Blair, Gartner Venetian E, Level 2	
	TTP29. Key Take-Aways: Networking Joe Skorupa and Simon Richard, Gartner Titian 2304, Level 2		TTP30. Organizing Your I&O Team to Support Bimodal IT Capabilities Ed Holub, Gartner Veronese 2404, Level 2		
	MQ12. Magic Quadrant for Cloud Infrastruc	cture as a Service Tiny Havnes Gartner	Venetian F, Level 2		

## **Venetian Hotel Map**

#### Level 2 (Casino Level)



#### Level 3



# FORTINET SECURITY FABRIC

PROTECTING FROM LOT TO CLOUD

Stop by booth #448 and our 18-wheel mobile experience center on the show floor to see:

Live demo showcase
Live data center in action
Integrated partner solutions

