

#### Introduction

The Purple Chocolate Company is seeking proposals for the comprehensive development of a new chocolate bar product named "Cocoa Eclipse." This includes design, sourcing, development, and production assistance.

## Background

As a leader in the premium chocolate industry, we continuously strive to offer unique and exquisite chocolate experiences to our customers. We intend to launch a special edition line, Cocoa Eclipse, that not only aligns with our brand's ethos of luxury and indulgence but also captivates new flavors and designs that appeal to our discerning clientele.

# Scope of Work

The vendor will be responsible for:

- Product Design: Developing a unique flavour and design for Cocoa Eclipse.
- Prototype Development: Creating sample batches for testing and feedback.
- Packaging Design: Designing innovative and eco-friendly packaging.
- Small-batch Production Run: Take over the factory to create a small batch.
- Focus Groups: Gathering feedback on the product and making improvements

## Proposal Guidelines

Proposals should include:

- Company Profile: Background and experience in gourmet chocolate production. Team Name
- Concept and Design: Initial ideas for flavors, ingredients, and packaging designs.
- Cost Structure: Estimated costs for development, production, and packaging.
- Timeline: Projected timeline from concept to market launch.
- Team Profiles: Who will be involved in the delivering the product.

#### **Evaluation Criteria**

Proposals will be evaluated based on:

- Innovation and Creativity: Originality of the product design and concept.
- Cost-Effectiveness: Competitive pricing and value for money.
- Feasibility: Proposed timelines meet expectations
- Team: Suggested team profiles

### Rules

- Each team may ask 3 private questions
- Each team is allowed to ask as many public questions as you want in the Teams chat

- Present back in 35 mins
- Win some chocolate