

Job Notification Form, IIT Delhi

Company Overview

Name:	Keysight Technologies
Website:	www.keysight.com
Company Type:	Core (Technical)
Description:	Keysight Technologies is world leader in 5G, Semiconductor, Aerospace, Defense, Electric Vehicle and Test Automation solutions

Job Details

Designation:	Solution Engineer
Type:	Core (Technical)
Place of Posting:	New Delhi

Job Details: Keysight India is looking for talented fresher for its electronics measurement business in the areas of Sales, Support and Applications. The interested candidate needs to have a strong technical competency in areas of Wireless Technologies including 4G/5G, Memory and Peripheral Interconnect technologies, optical communications including PAM4 and PAM16, Quantum Engineering, and RF, Microwave and Satellite communication technologies. The candidate needs to have strong interpersonal skills and a flair for meeting and communicating with the customers. The selected candidates will go through a rigorous training process that enables the transformation of an individual from a student to a thoroughbred professional.

Job Profile:

The candidate should have complete understanding of the technologies including 4G/5G mobile communication, memory and peripheral interconnects, optical communications, quantum engineering, RF, Microwave & Satellite Communications.

It is essential for candidate to have strong software scripting knowledge on Python, C++ and C#. Knowledge on software automation using Keysight PathWave and good exposure to AI/ML techniques will be added advantage.

Primary job of candidate is to analyze customer's requirements and recommends appropriate solution, run demos and sample analysis.

Candidate owns technical qualification of Keysight solutions through product information, product presentations, product demos to the customers.

Solution engineer must assist the field organization to meet or exceed sales quota, through the provision of technical expertise.

They should lead projects requiring coordination with other functions, customers, third parties, solve a broad range of problems of varying scope and complexity.

As a technical partner with sales development functions, the candidate is required to deliver technical seminars and presentations.

Candidate will need learn sales tools and use the analytical tools to analyze customer profiles, markets, trends, funnel management etc.

Candidate should advise company on market trends, build strategies, and plans with the team to continue winning the markets for Keysight.

Qualification: B.E. or B.Tech or M.Tech in Electronics & Communication or

Computer Science with CGPA of >8/10
Experience: Campus hire (0-1 Year)
Location of operation: Delhi/Hyderabad/Bangalore.

Joining By: 6 June 2022

Salary Details

CTC:	1,100,000 INR Per Annum
Gross:	900,000 INR Per Annum
CTC Breakup:	As per company structure
Perks / Bonus:	As per company structure

Selection Process

Resume Shortlist: Yes

Written Test: Yes

Online Test: Yes

Group Discussion: Yes

Medical Test: No

Personal Interview: Yes

No. of Rounds: 2

No. of Offers: 4

Minimum CGPA: 8.5/10

Eligibility

Recruiting PHDs: No

Eligible Departments: B.Tech in Computer Science & Engineering, B.Tech in Electrical Engineering, B.Tech and M.Tech in Computer Science & Engineering, M.Tech in Communications Engineering, M.Tech in Computer Science & Engineering, M.Tech in Integrated Electronics & Circuits, M.Tech in Radio Frequency Design & Technology, M.Tech in Telecommunication Technology & Management, M.Tech in VLSI Design Tools & Technology

