

Job Notification Form, IIT Delhi

Company Overview

Name:	Morgan Stanley
Website:	www.morganstanley.com
Company Type:	Other (Investment Bank)
Description:	<p>Morgan Stanley is a global financial services firm and a market leader in investment banking, securities, investment management and wealth management services.</p> <p>At Morgan Stanley India, we are shaping the future of our global business and contributing to our local community. Our team works across numerous areas, including Technology, Mathematical Modeling, Finance, Risk Management, Operations and Data & Analytics.</p>

Job Details

Designation:	Associate - Sales and Trading Profile
Type:	Other (Sales and Trading)
Place of Posting:	Mumbai
Job Details:	<p>RESPONSIBILITIES</p> <ul style="list-style-type: none"><input type="checkbox"/> Sales: Work alongside experienced employees to learn how we build our client base and establish and maintain long-term client relationships. Assist with developing and presenting investment ideas and the fundamentals of selling and cross-selling the Firm's products.<input type="checkbox"/> Trading: Execute trading ideas and analysis, and support all aspects of the market-making trade execution process, from providing research analytics on trades to relative value analysis.<input type="checkbox"/> Structuring: Learn how to build valuation models to help issuers and investors optimize a transaction's economics, and quantify sources of value and risk.<input type="checkbox"/> Analytics: Provide quantitative and qualitative metrics and analytics around client revenue and profitability to drive internal business and client strategy; work with team to help clients efficiently manage their commission dollars by creating increased transparency around the services that client's value. <p>QUALIFICATIONS/SKILLS/REQUIREMENTS</p> <ul style="list-style-type: none"><input type="checkbox"/> You are pursuing an undergraduate or Master's degree in your final year of study<input type="checkbox"/> Financial, economics, Mathematics/Engineering or business related studies preferred.<input type="checkbox"/> A genuine interest and understanding of the financial markets.<input type="checkbox"/> Fluency in English and strong oral/written communication skills are required.<input type="checkbox"/> Candidates should be analytical, insightful, quick learners, team players, multi-

taskers, with a
positive attitude

Joining By: 4 July 2022

Salary Details

CTC: 3,725,000 INR Per Annum

Gross: 2,500,000 INR Per Annum

CTC Breakup: Base - 25,00,000
PF - 150,000
Relocation Allowance - 125,000
One Time Sign on - 200,000
Projected Discretionary Year end bonus - 750,000

Selection Process

Resume Shortlist: Yes

Written Test: No

Online Test: Yes

Group Discussion: No

Medical Test: No

Personal Interview: Yes

No. of Rounds: 3 Rounds of Interviews

No. Offers: 0

Minimum CGPA: 8.0

Eligibility

Recruiting PHDs: No

Eligible Departments: B.Tech in Biochemical Engineering & Biotechnology, B.Tech in Chemical Engineering, B.Tech in Civil Engineering, B.Tech in Computer Science & Engineering, B.Tech in Electrical Engineering, B.Tech in Electrical Engineering (Power and Automation), B.Tech in Engineering Physics, B.Tech in Engineering and Computational Mechanics, B.Tech in Materials Engineering, B.Tech in Mathematics & Computing, B.Tech in Mechanical Engineering, B.Tech in Production & Industrial Engineering, B.Tech in Textile Engineering, B.Tech and

M.Tech in Biochemical Engg & Biotechnology, B.Tech and M.Tech in Chemical Engineering, B.Tech and M.Tech in Computer Science & Engineering, B.Tech and M.Tech in Mathematics & Computing, M.Tech in Applied Optics, M.Tech in Atmospheric-Oceanic Science and Technology, M.Tech in Biomedical Engineering, M.Tech in Chemical Engineering, M.Tech in Communications Engineering, M.Tech in Computer Science & Engineering, M.Tech in Computer Technology, M.Tech in Construction Engineering & Management, M.Tech in Control & Automation, M.Tech in Energy & Environment Technologies and Management, M.Tech in Energy Studies, M.Tech in Engineering Analysis & Design, M.Tech in Environmental Engineering & Management, M.Tech in Fibre Science & Technology, M.Tech in Geotechnical and Geoenvironmental Engineering, M.Tech in Industrial Engineering, M.Tech in Industrial Tribology & Maintenance Engineering, M.Tech in Instrument Technology, M.Tech in Integrated Electronics & Circuits, M.Tech in Materials Engineering, M.Tech in Mechanical Design, M.Tech in Molecular Engineering: Chemical Synthesis & Analysis, M.Tech in Optoelectronics & Optical Communication, M.Tech in Polymer Science & Technology, M.Tech in Polymer Science and Technology, M.Tech in Power Electronics, Electrical Machines & Drives, M.Tech in Power Systems, M.Tech in Production Engineering, M.Tech in Radio Frequency Design & Technology, M.Tech in Rock Engineering & Underground Structures, M.Tech in Solid State Materials, M.Tech in Structure Engineering, M.Tech in Telecommunication Technology & Management, M.Tech in Textile Chemical Processing, M.Tech in Textile Engineering, M.Tech in Thermal Engineering, M.Tech in Transportation Engineering, M.Tech in VLSI Design Tools & Technology, M.Tech in Water Resources Engineering, B.Tech in Civil Engineering and M.Tech in Geotechnical and Geoenvironmental Engineering, B.Tech in Civil Engineering and M.Tech in Water Resources Engineering, B.Tech in Mechanical Engineering and M.Tech in Thermal Engineering, B.Tech in Mechanical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Civil Engineering and M.Tech in Structural Engineering, B.Tech in Civil Engineering and M.Tech in Construction Engineering & Management, B.Tech in Textile Engineering and M.Tech in Computer Science & Engineering, B.Tech in Engineering Physics and M.Tech in Computer Science & Engineering, B.Tech in Chemical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Production & Industrial Engineering and M.Tech in Computer Science & Engineering, B.Tech in Mechanical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Mechanical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Production & Industrial Engineering and M.Tech in Production Engineering, M.S.(R) in Applied Mechanics, M.S.(R) in Biochemical Engineering and Biotechnology, M.S.(R) in Biological Sciences, M.S.(R) in Telecommunication Technology and Management, M.S.(R) in Civil Engineering, M.S.(R) in Chemical Engineering, M.S.(R) in Computer Science & Engineering, M.S.(R) in Electrical Engineering, M.S.(R) in Sensors, Instrumentation and Cyber-physical System Engineering, M.S.(R) in Automotive Research and Tribology, M.S.(R) in VLSI Design Tools and Technology, M.S.(R) in Mechanical Engineering, M.S.(R) in Materials Science and Engineering, M.S.(R) in Information Technology