

Job Notification Form, IIT Delhi

Company Overview

Name: GlobalFair

Website: myglobalfair.com

Company Type: Other (Building Material)

Description: GlobalFair is an experienced sourcing company connecting businesses from all over the world to quality goods at guaranteed best rates. A strong and experienced team with procurement experience with market leaders like P&G and Samsung, we act as a representative in India, working directly with factories to get the top quality at the best-guaranteed price. With a network of 10,000+ trusted manufacturers across India, we are here to make the procurement experience hassle-free.

The (Founders) from IITD and IITB, are industry veterans, having a combined experience of more than 15 years, leading the complete north India operations of P&G and leading as a director of PwC. Advised by tech leaders of Google, Zomato, Samsung, Flipkart. GlobalFair is funded by well-known VCs, founders of Razorpay and Cred, and are already growing at 250% MOM.

What e-commerce platforms did in the last decade of digitizing the complete retail shopping experience, producing giants like Amazon, Flipkart, operating at a scale of more than 1k-10k QPS with an uptime of 99.99%, we are doing the same for cross border B2B commerce with a total market share of 19Trillion\$, which is 20 times the valuation of Amazon.

Website : myglobalfair.com

Funding: <http://funding/>

Job Details

Designation: Product Manager

Type: Core (Technical)

Place of Posting: Bangalore

Job Details: Job Description of Product Manager Responsibilities

Gain a deep understanding of customer experience, identify and fill product gaps and generate new ideas that grow market share, improve customer experience and drive growth

Create buy-in for the product vision both internally and with key external partners

Develop product pricing and positioning strategies

Translate product strategy into detailed requirements and prototypes

Scope and prioritize activities based on business and customer impact

Work closely with engineering teams to deliver with quick time-to-market and optimal resources

Drive product launches including working with public relations team, executives, and other product management team members

Evaluate promotional plans to ensure that they are consistent with product line strategy and that the message is effectively conveyed
Act as a product evangelist to build awareness and understanding
Represent the company by visiting customers to solicit feedback on company products and service

Joining By: 1 January 2022

Salary Details

CTC: 10 INR Per Annum

Gross: 10 INR Per Annum

**CTC
Breakup:** 8+2

Selection Process

**Resume
Shortlist:** Yes

Written Test: No

Online Test: No

**Group
Discussion:** No

Medical Test: No

**Personal
Interview:** Yes

**No. of
Rounds:** 2

**No. of
Offers:** 1

Eligibility

**Recruiting
PHDs:** No

**Eligible
Departments:** B.Tech in Biochemical Engineering & Biotechnology, B.Tech in Chemical Engineering, B.Tech in Civil Engineering, B.Tech in Computer Science & Engineering, B.Tech in Electrical Engineering, B.Tech in Electrical Engineering (Power and Automation), B.Tech in Engineering Physics, B.Tech in Engineering and Computational Mechanics, B.Tech in Materials Engineering, B.Tech in Mathematics & Computing, B.Tech in Mechanical Engineering, B.Tech in Production & Industrial Engineering, B.Tech in Textile Engineering, B.Tech and M.Tech in Biochemical Engg & Biotechnology, B.Tech and M.Tech in Chemical Engineering, B.Tech and M.Tech in Computer Science & Engineering, B.Tech and M.Tech in Mathematics & Computing, M.Tech in Applied Optics, M.Tech in

Atmospheric-Oceanic Science and Technology, M.Tech in Biomedical Engineering, M.Tech in Chemical Engineering, M.Tech in Communications Engineering, M.Tech in Computer Science & Engineering, M.Tech in Computer Technology, M.Tech in Construction Engineering & Management, M.Tech in Control & Automation, M.Tech in Energy & Environment Technologies and Management, M.Tech in Energy Studies, M.Tech in Engineering Analysis & Design, M.Tech in Environmental Engineering & Management, M.Tech in Fibre Science & Technology, M.Tech in Geotechnical and Geoenvironmental Engineering, M.Tech in Industrial Engineering, M.Tech in Industrial Tribology & Maintenance Engineering, M.Tech in Instrument Technology, M.Tech in Integrated Electronics & Circuits, M.Tech in Materials Engineering, M.Tech in Mechanical Design, M.Tech in Molecular Engineering: Chemical Synthesis & Analysis, M.Tech in Optoelectronics & Optical Communication, M.Tech in Polymer Science & Technology, M.Tech in Polymer Science and Technology, M.Tech in Power Electronics, Electrical Machines & Drives, M.Tech in Power Systems, M.Tech in Production Engineering, M.Tech in Radio Frequency Design & Technology, M.Tech in Rock Engineering & Underground Structures, M.Tech in Solid State Materials, M.Tech in Structure Engineering, M.Tech in Telecommunication Technology & Management, M.Tech in Textile Chemical Processing, M.Tech in Textile Engineering, M.Tech in Thermal Engineering, M.Tech in Transportation Engineering, M.Tech in VLSI Design Tools & Technology, M.Tech in Water Resources Engineering, M.Sc in Chemistry, M.Sc in Cognitive Science, M.Sc in Economics, M.Sc in Mathematics, M.Sc in Physics, B.Tech in Civil Engineering and M.Tech in Geotechnical and Geoenvironmental Engineering, B.Tech in Civil Engineering and M.Tech in Water Resources Engineering, B.Tech in Mechanical Engineering and M.Tech in Thermal Engineering, B.Tech in Mechanical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Civil Engineering and M.Tech in Structural Engineering, B.Tech in Civil Engineering and M.Tech in Construction Engineering & Management, B.Tech in Textile Engineering and M.Tech in Computer Science & Engineering, B.Tech in Engineering Physics and M.Tech in Computer Science & Engineering, B.Tech in Chemical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Production & Industrial Engineering and M.Tech in Computer Science & Engineering, B.Tech in Mechanical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Production & Industrial Engineering and M.Tech in Production Engineering, M.S.(R) in Applied Mechanics, M.S.(R) in Biochemical Engineering and Biotechnology, M.S.(R) in Biological Sciences, M.S.(R) in Telecommunication Technology and Management, M.S.(R) in Civil Engineering, M.S.(R) in Chemical Engineering, M.S.(R) in Computer Science & Engineering, M.S.(R) in Electrical Engineering, M.S.(R) in Sensors, Instrumentation and Cyber-physical System Engineering, M.S.(R) in Automotive Research and Tribology, M.S.(R) in VLSI Design Tools and Technology, M.S.(R) in Mechanical Engineering, M.S.(R) in Materials Science and Engineering, M.S.(R) in Information Technology, M.B.A. (General), M.B.A. (with focus on Management Systems), M.B.A. (with focus on Telecommunication Systems management), M.B.A. (with focus on Part Time), Master of Design in Industrial Design, Master of Design in Industrial Design, Post Graduate Diploma for Visionary Leadership in Manufacturing