Job Notification Form, IIT Delhi

Company Overview

Name:	SkilloVilla
Website:	www.skillovilla.com
Company Type:	Other (Education Technology)
Description:	SkilloVilla is a VC-funded startup founded by IIT-Delhi and IIIT-Hyderabad alumni. We are backed by the founders of Snapdeal - Kunal Bahl and Rohit Bansal along with multiple marque investors and are looking to expand our core team with some rockstar people.

https://yourstory.com/2021/03/funding-edtech-startup-skillovilla-raises-seed-round-titan-capital

At Skillovilla, we have made it our mission to support young graduates in enhancing their learnings and transform them into big earnings. In a world where technology evolves by the day, and educational institutions' curriculums find it difficult to upgrade to rapidly changing industry needs, upskilling becomes the need of the hour for young graduates who are ready to enter the real world of opportunities. As able companions, we drive young talent to refine their abilities with a nifty finesse and thrive in an evolving technology-empowered industry.

Having our bases set up in a country where 80% of the 1.5 million engineers that graduate every year remain unemployed or are employed in low-skill jobs. We strive to bridge the skills gap and propel a graduate's career with an industry-aligned curriculum that is not included in regular college syllabi.

While we support novice professionals to become future-ready, our team of hiring experts connects them to employers from over 300 partner companies to help explore opportunities and secure the jobs of their dreams.

Skillovilla is a platform where one can hone their abilities and gain access to companies anywhere across the globe irrespective of their education and economic backgrounds. Aiding youngsters to land the job of their dreams and craft a niche in the careers that they desire is what keeps us going. Right from upskilling, resume creation, mock interviews to finding suitable placements with the right companies, we have your backs at all times.

Job Details

Designation:	Key Accounts Manager
Type:	Management
Place of Posting:	Bangalore
Job Details:	* * What you'll do -Take charge of existing relationships and build a rapport with our hiring partners -Effectively understand and communicate the SkilloVilla Value Proposition to hiring partners -Identify opportunities with hiring partners and line up power-packed placement opportunities for the students

-Understand hiring partner requirements and position the right candidates
-Set expectations with hiring partners and negotiate for maximum student outcome

* * What you'll need
-If you're analytical, if solving challenging real-world problems excites you; if the key focus at this stage of your career is learn, learn and learn; if you think you have what it takes to get the job done (having external and internal cross--functional team dependencies); then you're the right person forthe job.

-Your day-to-day work would revolve around running, managing, and taking complete ownership of online and offline marketing channels like Campus Ambassador Program, Display, Social Media, Email, Video, etc. Please note again that prior experience is a plus but not mandatory, attitude and willingness to learn are more important.

-Making sure you have a steep learning curve while having fun is our promise!

** Why us **
We're hiring a set of highly skilled, enthusiastic, and passionate people who thrive in a high-growth environment.

- Skyrocket your career and salary: be part of our rocket ship
- Explosive learning: learn multiple things in a very short duration
- Get to work things from an end-to-end perspective
- Be a part-owner of the company: we'll also be offering a healthy amount of ESOPs !!

About us
SkilloVilla is building the next generation platform to prepare students, fresh graduates, and working professionals for the rapidly changing employment landscape through a technology-enabled advanced curriculum.
In a world where technology evolves by the day, and educational institutions' curriculums find it difficult to upgrade to rapidly changing industry needs, upskilling becomes the need of the hour for young graduates who are ready to enter the real world of opportunities.
We strive to bridge the skills gap and propel a person's career with an industry-aligned curriculum that is not included in regular college syllabi.
While we support novice professionals to become job-ready, our team of hiring experts connects them to employers from top-tier partner companies to help explore opportunities and secure the jobs of their dreams.
Started by seasoned entrepreneurs from IIT Delhi and IIIT Hyderabad, we are passionate about creating something unique, innovative, and big from India. We're backed by Titan Capital, a prominent VC fund along with 10+ marquee angel investors.

Know more about our founding team

Ronak Agrawal (CEO): IIT Delhi, Ex- Business Head, Cuemath
https://www.linkedin.com/in/ronak-agrawal-88066432/
Rajat Agrawal (CTO): IIIT Hyderabad, Ex-Tech Lead, Swiggy
https://www.linkedin.com/in/rajat06/
Deepak Kharol (COO): IIT Delhi, Ex-Sr. Growth Manager, Swiggy
https://www.linkedin.com/in/deepak-kharol-81074215/

Our Culture
Innovators: We like to challenge stereotypes or current rules
Fast executioners: Because we have less time
Zero to One mindset: Because we need ownership from every single person
Customer delight: Everything we do would focus on solving pain points for our customers, and striving to make their experience absolutely delightful
No micro-management: We don't believe in micro-managing. We believe truly awesome work happens when the motivation is not fear, but the flexibility to do what you love
Fun to work with: Be part of a young and dynamic team
Openness: We believe in openness and transparency, and also we need you to be

completely honest
Informal/Flexible: We don't care what clothes you wear or what time you work, till the time you do what you promised

Joining By:	11 July 2022

Salary Details

CTC:	1,000,000 INR Per Annum
Gross:	1,000,000 INR Per Annum
CTC Breakup:	Fixed - 8 lakh Variable - 1 lakh ESOPs - 1 lakh

Selection Process

Resume Shortlist:	Yes
Written Test:	No
Online Test:	Yes
Group Discussion:	No
Medical Test:	No
Personal Interview:	Yes
No. of Rounds:	2
No. of Offers:	2
Minimum CGPA:	6

Eligibility

Recruiting PHDs:	No
Eligible Departments:	B.Tech in Biochemical Engineering & Biotechnology, B.Tech in Chemical Engineering, B.Tech in Civil Engineering, B.Tech in Computer Science & Engineering, B.Tech in Electrical Engineering, B.Tech in Electrical Engineering (Power and Automation), B.Tech in Engineering Physics, B.Tech in Engineering and Computational Mechanics, B.Tech in Materials Engineering, B.Tech in Mathematics & Computing, B.Tech in Mechanical Engineering, B.Tech in Production & Industrial Engineering, B.Tech in Textile Engineering, B.Tech and

M.Tech in Biochemical Engg & Biotechnology, B.Tech and M.Tech in Chemical Engineering, B.Tech and M.Tech in Computer Science & Engineering, B.Tech and M.Tech in Mathematics & Computing, B.Tech in Civil Engineering and M.Tech in Geotechnical and Geoenvironmental Engineering, B.Tech in Civil Engineering and M.Tech in Water Resources Engineering, B.Tech in Mechanical Engineering and M.Tech in Thermal Engineering, B.Tech in Mechanical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Civil Engineering and M.Tech in Structural Engineering, B.Tech in Civil Engineering and M.Tech in Construction Engineering & Management, B.Tech in Textile Engineering and M.Tech in Computer Science & Engineering, B.Tech in Engineering Physics and M.Tech in Computer Science & Engineering, B.Tech in Chemical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Production & Industrial Engineering and M.Tech in Computer Science & Engineering, B.Tech in Mechanical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Mechanical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Production & Industrial Engineering and M.Tech in Production Engineering