Job Notification Form, IIT Delhi

Company Overview

Name:	Skiify Solutions Private Limited
Website:	https://skiify.com/
Company Type:	Information Technology
Description:	Skiify Solutions Private Limited is a custom software development, web solutions and professional training firm that builds advanced solutions for the financial services, healthcare, hospitality, education and other industries. With an unrivaled talent pool of highly skilled engineers, Skiify provides the technical skill, accountability and industry knowledge needed to deliver excellent custom applications, web solutions and technical trainings.

Job Details

Designation:	Product Manager
Type:	Analytics
Place of Posting:	New Delhi / Mumbai
Job Details:	As a Product Manager, you will work with new product introduction or Sustaining Operations teams on product readiness, launch & revamp, or sustaining operations. A successful Product Manager excels in program/project management; communicates with ease at all levels; is adept at facilitating actions and resolving conflicts; manages through relationships and influence; and brings calm and control to even the highest-intensity projects.

Key role of Product Manager at Skiify is to manage and coordinate all marketing, advertising and promotional activities. The Product Manager's responsibilities include managing internal operations, helping to build strong customer relationships, maximizing the company's operating performance, and helping to achieve the company's financial goals. To conduct market research to determine requirements for existing and future products and services.

Candidate should be innovative with strong leadership and managerial skills. He should be motivational, a good public speaker, confident, and goal oriented.

Working closely with the other team members for implementing the marketing strategies and programs that successfully drive Skiify business.

Key responsibilities of Product Manager:
• Device end-to-end product growth strategy in close collaboration with product, design, research, engineering and marketing teams.
• Device and implement strategy to drive product growth through vitality
• Explore and validate new strategic value propositions for our users
• Defining and delivering against a clear set of business metrics
• Ensure that product growth decisions are data informed - based on strong logical rigour, in-depth analysis, and value data with opinions
• Professional demeanour, ability to interact with and lead diverse teams, and communicating with client managers, directors, and VPs including CMOs and CXOs.

Skills Required:
• Proven ability to leverage analytics and quantitative methods to inform and

influence decision-making
• Strong data skills and problem solving approach
• Excellent communication skills (both verbal and written in English) with proven ability to convey complex messages clearly and with conviction to different stakeholders
• Experience developing and launching products
• Experience leading global product vision, go-to-market strategy and design discussions.
• Entrepreneurial and analytical skills; effective at breaking down complex problems and driving and managing change
• Demonstrable/demonstrated problem solving/analytical skills
• Avid in understanding and adopting new technology changes
• Knowledge of mathematical modelling, numerical methods, operations research, statistical and probability theory will be advantage
• Good academic background

Joining By: 30 July 2022

Salary Details

CTC:	3,241,000 INR Per Annum
Gross:	2,481,000 INR Per Annum

CTC Breakup:

Basic Salary: ₹12,24,000
House Rent Allowance: ₹6,66,000
Transport Allowance ₹1,50,000
Special Allowance ₹4,26,000
Medical Allowance ₹15,000
Variable Component 1 ₹3,20,000
Variable Component 2 ₹1,40,000
Variable Component 3 ₹3,00,000

Selection Process

Resume Shortlist:	Yes
Written Test:	Yes
Online Test:	No
Group Discussion:	Yes
Medical Test:	No
Personal Interview:	Yes
No. of Rounds:	1
No. of Offers:	1
Minimum CGPA:	7.0

Eligibility

Recruiting PHDs: No

Eligible Departments: B.Tech in Biochemical Engineering & Biotechnology, B.Tech in Chemical Engineering, B.Tech in Civil Engineering, B.Tech in Computer Science & Engineering, B.Tech in Electrical Engineering, B.Tech in Electrical Engineering (Power and Automation), B.Tech in Engineering Physics, B.Tech in Engineering and Computational Mechanics, B.Tech in Materials Engineering, B.Tech in Mathematics & Computing, B.Tech in Mechanical Engineering, B.Tech in Production & Industrial Engineering, B.Tech in Textile Engineering, B.Tech and M.Tech in Biochemical Engg & Biotechnology, B.Tech and M.Tech in Chemical Engineering, B.Tech and M.Tech in Computer Science & Engineering, B.Tech and M.Tech in Mathematics & Computing, B.Tech in Civil Engineering and M.Tech in Geotechnical and Geoenvironmental Engineering, B.Tech in Civil Engineering and M.Tech in Water Resources Engineering, B.Tech in Mechanical Engineering and M.Tech in Thermal Engineering, B.Tech in Mechanical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Civil Engineering and M.Tech in Structural Engineering, B.Tech in Civil Engineering and M.Tech in Construction Engineering & Management, B.Tech in Textile Engineering and M.Tech in Computer Science & Engineering, B.Tech in Engineering Physics and M.Tech in Computer Science & Engineering, B.Tech in Chemical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Production & Industrial Engineering and M.Tech in Computer Science & Engineering, B.Tech in Mechanical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Mechanical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Production & Industrial Engineering and M.Tech in Production Engineering