

Job Notification Form, IIT Delhi

Company Overview

Name: Samagra | Transforming Governance

Website: www.samagragovernance.in

Company Type: Consulting

Description: Samagra is a 9 year old mission-driven governance consulting firm that works with the bureaucratic leadership across domains to solve complex governance problems at scale. Samagra's mission is to improve the quality of life of the citizens through better governance. Samagra was founded by Mr Gaurav Goel (Mckinsey & Co, IIMC, IITD alumni) in 2012 with the aim of creating impact at scale and contributing towards nation building efforts.

In the last 9 years, Samagra has worked with the GoI and 7 state governments on 15+ large scale systemic transformation projects in sectors like education, agriculture, skills, employment, service delivery etc. Over the last 4-5 years, we have also focused on building strong GovTech & DataGov capabilities, now housed under the 'SamagraX' umbrella.

Job Details

Designation: Associate

Type: Consulting

Place of Posting: New Delhi (Significant travel is involved)

Job Details: ABOUT US

Samagra is a mission-driven governance consulting firm. We co-work with the bureaucratic leadership across states on long-term systemic transformation programmes cutting across governance domains. Since our inception in 2012, our mission has been 'improving the quality of life of citizens through better governance' through our work. We combine a top-down management consulting approach for problem structuring with a bottom-up understanding of the governance ecosystem for designing solutions, while leveraging data and technology to enable implementation of our solutions.

Our programmes are state-wide systemic transformation projects across different domains such as education, health, agriculture, employment amongst others and are typically 2-3 years in duration. During the course of a programme, we work closely with the state government on in-depth diagnosis of a problem statement followed by intervention design and end-to-end implementation. The following features are a common thread across all our programmes:

Holistic systems thinking approach

Solution design for scale from the start

Combination of administrative and technical initiatives

Clearly defined goal and metrics to measure impact

Strong pull from the state leadership

All programmes offer the opportunity to work and interact with the top bureaucratic and political decision-makers in government along with other relevant stakeholders such department officials, funders, researchers, NGOs, citizens etc.

ABOUT YOU

You are looking to make a meaningful contribution to India's development journey by tackling the most complex social problems it faces today. You can picture yourself in a team of 3-5 working in state capitals with government leaders, supporting them with important strategic calls and hands-on implementation to create visible change on the ground. You are adept at structured problem-solving and are able to persevere until impact is achieved.

ABOUT THE ROLE

On a programme, Associates become initiative owners from the get-go. Initiatives are mini-projects within the overall program. They are provided support and guidance from the program leadership. Typically, their responsibilities would include:

Developing deep understanding of problem statement (primary and secondary research)

Driving problem-solving to design effective and implementable solutions

Managing end-to-end implementation of assigned initiatives

Engaging with govt leaders, non-profit partners, funders, domain experts, beneficiaries

WHAT WE ARE LOOKING FOR

Strong problem-solving with an on-ground implementation lens

Excellent record of leadership in academic / professional setting

Knack for analysis - qualitative and quantitative

Strong communication skills – oral and written

Ability to establish strong working rapport with the government

Drive to take things to their logical end

Resilience in the face of set-backs / bottlenecks

Willingness to travel

Joining By: 30 May 2022

Salary Details

CTC: 1,100,000 INR Per Annum

Gross: 1,100,000 INR Per Annum

CTC Base salary: INR 9.6 Lakh per annum

Breakup: One time joining bonus: INR 1Lakh (to be paid in September 2022)

Perks / Bonus: Performance-based bonus: INR 80K - 2.4Lakh (to be paid at the end of financial year)

Selection Process

Resume Shortlist: Yes

Written Test: Yes

Online Test: No

Group Discussion: No

Medical Test: No

Personal Interview: Yes

No. of Rounds: 4

No. of Offers: 5

Eligibility

Recruiting PHDs: No

Eligible Departments: B.Tech in Biochemical Engineering & Biotechnology, B.Tech in Chemical Engineering, B.Tech in Civil Engineering, B.Tech in Computer Science & Engineering, B.Tech in Electrical Engineering, B.Tech in Electrical Engineering (Power and Automation), B.Tech in Engineering Physics, B.Tech in Engineering and Computational Mechanics, B.Tech in Materials Engineering, B.Tech in Mathematics & Computing, B.Tech in Mechanical Engineering, B.Tech in Production & Industrial Engineering, B.Tech in Textile Engineering, B.Tech and M.Tech in Biochemical Engg & Biotechnology, B.Tech and M.Tech in Chemical Engineering, B.Tech and M.Tech in Computer Science & Engineering, B.Tech and M.Tech in Mathematics & Computing, B.Tech in Civil Engineering and M.Tech in Geotechnical and Geoenvironmental Engineering, B.Tech in Civil Engineering and M.Tech in Water Resources Engineering, B.Tech in Mechanical Engineering and M.Tech in Thermal Engineering, B.Tech in Mechanical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Civil Engineering and M.Tech in Structural Engineering, B.Tech in Civil Engineering and M.Tech in Construction Engineering & Management, B.Tech in Textile Engineering and M.Tech in Computer Science & Engineering, B.Tech in Engineering Physics and M.Tech in Computer Science & Engineering, B.Tech in Chemical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Production & Industrial Engineering and M.Tech in Computer Science & Engineering, B.Tech in Mechanical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Mechanical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Production & Industrial Engineering and M.Tech in Production Engineering