

Job Notification Form, IIT Delhi

Company Overview

Name: Niyo Solutions Inc.

Website: goniyo.com

Company Type: Core (Technical)

Description: Company: Niyo was founded in 2015 with the vision of changing the way Indians approach their finances - no matter where they work, what they earn, or how tech-savvy they are. To date, we've raised \$49.3 Million in funding, and have maintained a sharp focus on identifying customers' banking pain points and crafting solutions that improve their experience. We currently operate in 4 major business lines:

1. Niyo Bharat - a prepaid salary card and digital banking product for blue collar workers
2. Niyo Global - a zero forex markup travel card that works anywhere in the world
3. NiyoX - a co-branded savings account with industry-best interest rates, 0 maintenance charges, and a host of exciting features
4. Niyo Money - a wealth management platform with 0 commission mutual funds, domestic stocks, and more.

Job Details

Designation: Associate Product Manager (NiyoX Savings)

Type: Other (Product)

Place of Posting: Bengaluru

Job Details: About the role

We are looking for Associate Product Managers (APMs) to help us build a next-gen neo-banking experience for India. An APM role is also a stepping stone to a future Product Manager role at Niyo, so applicants looking for a career path in product management are welcome.

An ideal candidate would have at least some experience in Product Management, User Experience, Market Research or Customer insights. Having some entrepreneurship experience will be a plus.

Key Responsibilities:

Work with teams of engineers, designers, and data scientists to build delightful, outstanding products.

Drive the execution of all product lifecycle processes for products, including research, competitive analysis, planning, requirements development, and product launch.

Track product adoption, funnel conversions, A/B tests etc and optimise them to achieve business and product objectives.

Be the first point of contact to assess product-related issues reported by users. Assess severity and priority to the issue. Provide workaround (wherever available) to the stakeholders.

Skills:

Fantastic problem-solving abilities, analytical horsepower, attention to detail, and a willingness to do whatever it takes from an execution perspective
Good written and oral communication skills, with an ability to handle both executive-level discussions and functional deep dives with engineering
Ability to thrive in ambiguous environments, get excited about finding solutions to complex problems, and then execute on them.
Primary and secondary market/user research (interviews, surveys, data-driven insights)
Ability to analyze and synthesize data, including basic knowledge of SQL
Ability to gain in-depth knowledge of product, technology and business
Ability to learn and apply new frameworks and models in product development
Ability to work both alone and as part of a team

Experience:

Past internship or full-time experience in product management
Experience with user research and market research
Entrepreneurship experience would be a plus

Joining By: 30 June 2022

Salary Details

CTC:	1,800,000 INR Per Annum
Gross:	1,526,718 INR Per Annum
CTC Breakup:	Basic Salary ₹610,687 House Rent Allowance ₹244,275 Special Allowance ₹671,756 Gross Salary ₹1,526,718 Provident Fund ₹73,282 Variable Component 1 ₹200,000

Selection Process

Resume Shortlist:	No
Written Test:	No
Online Test:	Yes
Group Discussion:	No
Medical Test:	No
Personal Interview:	Yes
No. of Rounds:	2
No. of Offers:	3

Eligibility

Recruiting PHDs:

Yes

Eligible Departments:

B.Tech in Biochemical Engineering & Biotechnology, B.Tech in Chemical Engineering, B.Tech in Civil Engineering, B.Tech in Computer Science & Engineering, B.Tech in Electrical Engineering, B.Tech in Electrical Engineering (Power and Automation), B.Tech in Engineering Physics, B.Tech in Engineering and Computational Mechanics, B.Tech in Materials Engineering, B.Tech in Mathematics & Computing, B.Tech in Mechanical Engineering, B.Tech in Production & Industrial Engineering, B.Tech in Textile Engineering, B.Tech and M.Tech in Biochemical Engg & Biotechnology, B.Tech and M.Tech in Chemical Engineering, B.Tech and M.Tech in Computer Science & Engineering, B.Tech and M.Tech in Mathematics & Computing, M.Tech in Applied Optics, M.Tech in Atmospheric-Oceanic Science and Technology, M.Tech in Biomedical Engineering, M.Tech in Chemical Engineering, M.Tech in Communications Engineering, M.Tech in Computer Science & Engineering, M.Tech in Computer Technology, M.Tech in Construction Engineering & Management, M.Tech in Control & Automation, M.Tech in Energy & Environment Technologies and Management, M.Tech in Energy Studies, M.Tech in Engineering Analysis & Design, M.Tech in Environmental Engineering & Management, M.Tech in Fibre Science & Technology, M.Tech in Geotechnical and Geoenvironmental Engineering, M.Tech in Industrial Engineering, M.Tech in Industrial Tribology & Maintenance Engineering, M.Tech in Instrument Technology, M.Tech in Integrated Electronics & Circuits, M.Tech in Materials Engineering, M.Tech in Mechanical Design, M.Tech in Molecular Engineering: Chemical Synthesis & Analysis, M.Tech in Optoelectronics & Optical Communication, M.Tech in Polymer Science & Technology, M.Tech in Polymer Science and Technology, M.Tech in Power Electronics, Electrical Machines & Drives, M.Tech in Power Systems, M.Tech in Production Engineering, M.Tech in Radio Frequency Design & Technology, M.Tech in Rock Engineering & Underground Structures, M.Tech in Solid State Materials, M.Tech in Structure Engineering, M.Tech in Telecommunication Technology & Management, M.Tech in Textile Chemical Processing, M.Tech in Textile Engineering, M.Tech in Thermal Engineering, M.Tech in Transportation Engineering, M.Tech in VLSI Design Tools & Technology, M.Tech in Water Resources Engineering, M.Sc in Chemistry, M.Sc in Cognitive Science, M.Sc in Economics, M.Sc in Mathematics, M.Sc in Physics, B.Tech in Civil Engineering and M.Tech in Geotechnical and Geoenvironmental Engineering, B.Tech in Civil Engineering and M.Tech in Water Resources Engineering, B.Tech in Mechanical Engineering and M.Tech in Thermal Engineering, B.Tech in Mechanical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Civil Engineering and M.Tech in Structural Engineering, B.Tech in Civil Engineering and M.Tech in Construction Engineering & Management, B.Tech in Textile Engineering and M.Tech in Computer Science & Engineering, B.Tech in Engineering Physics and M.Tech in Computer Science & Engineering, B.Tech in Chemical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Production & Industrial Engineering and M.Tech in Computer Science & Engineering, B.Tech in Mechanical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Mechanical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Production & Industrial Engineering and M.Tech in Production Engineering, M.S.(R) in Applied Mechanics, M.S.(R) in Biochemical Engineering and Biotechnology, M.S.(R) in Biological Sciences, M.S.(R) in Telecommunication Technology and Management, M.S.(R) in Civil Engineering, M.S.(R) in Chemical Engineering, M.S.(R) in Computer Science & Engineering, M.S.(R) in Electrical Engineering, M.S.(R) in Sensors, Instrumentation and Cyber-physical System Engineering, M.S.(R) in Automotive Research and Tribology, M.S.(R) in VLSI Design Tools and Technology, M.S.(R) in Mechanical Engineering, M.S.(R) in Materials Science and Engineering, M.S.(R) in Information Technology, Master of Design in Industrial Design, Master of Design in Industrial Design, Post Graduate Diploma for Visionary Leadership in Manufacturing

