

# Job Notification Form, IIT Delhi

## Company Overview

<b>Name:</b>	L.E.K. Consulting India Pvt Ltd
<b>Website:</b>	<a href="https://www.lek.com/">https://www.lek.com/</a>
<b>Company Type:</b>	Consulting
<b>Description:</b>	L.E.K. Consulting is a global management consulting firm that uses deep industry expertise and rigorous analysis to help business leaders achieve practical results with real impact. We are uncompromising in our approach to helping clients consistently make better decisions, deliver improved business performance, and create greater shareholder returns. The firm advises and supports companies from around the globe that are leaders in their industries – including the largest private and public sector organizations, private equity firms, and emerging entrepreneurial businesses. Founded almost 35 years ago, L.E.K. employs more than 1,600 professionals across the Americas, Asia-Pacific, and Europe. For more information, go to <a href="http://www.lek.com">www.lek.com</a> .

## Job Details

<b>Designation:</b>	Associate
<b>Type:</b>	Consulting
<b>Place of Posting:</b>	Mumbai
<b>Job Details:</b>	L.E.K.'s Associate role offers exposure to multiple industry sectors and a wide variety of commercial challenges. The nature and pace of L.E.K.'s strategic work facilitates the rapid development of a highly analytical skill-set, which is underpinned by a structured training programme. Together, these elements provide exceptional preparation for any future opportunity in graduate school, industry, non-profit organisations or investment firms.

Associates are crucial to the success of L.E.K. project teams. They are responsible for the comprehensive research and analysis that form the basis of each engagement. Under the guidance of senior team members, Associates collect data on markets, competitors and customers, and perform the first stage of in-depth strategic and financial analysis. This enables the team as a whole to evaluate trends, develop conclusions, and prepare practical recommendations. As they gain more experience, Associates are expected to assume a more active managerial role in overseeing the progress of a project and the work of new Associates.

Specific responsibilities of an Associate include:

- Gathering primary data on markets, competitors and customers through database and internet searches, market research and other commercial reports, internal client data, and telephone and in-person interviews.
- Developing detailed strategic and financial analysis, this will be utilized to determine the recommendations. Examples include: developing a spreadsheet model of market sizes and competitor profitability analysis.
- Working with the case team to derive insights, conclusions and recommendations based on the analyses. An Associate must transform what he or she has learned into a valuable and integral element of the client's strategic direction.
- Associates will also be actively involved in supporting the client development

activities of Partners, through research, analysis and creation of presentation materials.

#### Developing your Skills

Working as an Associate at L.E.K. provides you with the opportunity to gain a comprehensive foundation in decision making. From strategy to finance, marketing to operations, Associates are involved in all aspects of strategic and financial analysis across a diverse set of industries. Our people are exposed to a wider range of industries and types of problems, which means their learning curve develops more rapidly compared to the Consultancy peer group. As a firm of strategy experts, not industry experts, staff are allocated to a wide range of projects. The result is that our professionals are continually exposed to new industries and new challenges. There is no better or faster way to develop strategy consulting and business leadership skills.

#### International Exchange Programme

L.E.K. operates an international inter-office exchange programme, which gives you the opportunity for international exposure, from individual casework to international office exchanges.

#### Who are you?

We recruit graduates from all degree disciplines. We do not have a rigid checklist of qualities a potential Associate must possess. Rather, our recruiting experience has shown that outstanding academic achievement, comfort with quantitative analysis, notable extracurricular interests and demonstrated leadership and initiative is an excellent base for an Associate with L.E.K. Consulting.

For the Mumbai office, Fluency in English (spoken and written) is essential. Fluency in another language, in particular, ASEAN (e.g. Thai, Vietnamese), Spanish, French, Arabic or Portuguese is a plus.

**Joining By:** 1 August 2022

## Salary Details

<b>CTC:</b>	3,060,000 INR Per Annum
<b>Gross:</b>	3,060,000 INR Per Annum
<b>CTC Breakup:</b>	26 L (Base) + 2L Sign on Bonus + 10% Profit Share
<b>Perks / Bonus:</b>	AMEX Credit card Mobile handset reimbursement & LEK SIM card Sign on Bonus and Profit Share

## Selection Process

<b>Resume Shortlist:</b>	Yes
<b>Written Test:</b>	No
<b>Online Test:</b>	No
<b>Group Discussion:</b>	No
<b>Medical Test:</b>	No

**Personal  
Interview:**

Yes

**No. of Rounds:** 4 Including 2-4 Case Interviews

**No. of Offers:** 3

## Eligibility

**Recruiting  
PHDs:** No

**Eligible  
Departments:** B.Tech in Biochemical Engineering & Biotechnology, B.Tech in Chemical Engineering, B.Tech in Civil Engineering, B.Tech in Computer Science & Engineering, B.Tech in Electrical Engineering, B.Tech in Electrical Engineering (Power and Automation), B.Tech in Engineering Physics, B.Tech in Engineering and Computational Mechanics, B.Tech in Materials Engineering, B.Tech in Mathematics & Computing, B.Tech in Mechanical Engineering, B.Tech in Production & Industrial Engineering, B.Tech in Textile Engineering, B.Tech and M.Tech in Biochemical Engg & Biotechnology, B.Tech and M.Tech in Chemical Engineering, B.Tech and M.Tech in Computer Science & Engineering, B.Tech and M.Tech in Mathematics & Computing, M.Tech in Applied Optics, M.Tech in Atmospheric-Oceanic Science and Technology, M.Tech in Biomedical Engineering, M.Tech in Chemical Engineering, M.Tech in Communications Engineering, M.Tech in Computer Science & Engineering, M.Tech in Computer Technology, M.Tech in Construction Engineering & Management, M.Tech in Control & Automation, M.Tech in Energy & Environment Technologies and Management, M.Tech in Energy Studies, M.Tech in Engineering Analysis & Design, M.Tech in Environmental Engineering & Management, M.Tech in Fibre Science & Technology, M.Tech in Geotechnical and Geoenvironmental Engineering, M.Tech in Industrial Engineering, M.Tech in Industrial Tribology & Maintenance Engineering, M.Tech in Instrument Technology, M.Tech in Integrated Electronics & Circuits, M.Tech in Materials Engineering, M.Tech in Mechanical Design, M.Tech in Molecular Engineering: Chemical Synthesis & Analysis, M.Tech in Optoelectronics & Optical Communication, M.Tech in Polymer Science & Technology, M.Tech in Polymer Science and Technology, M.Tech in Power Electronics, Electrical Machines & Drives, M.Tech in Power Systems, M.Tech in Production Engineering, M.Tech in Radio Frequency Design & Technology, M.Tech in Rock Engineering & Underground Structures, M.Tech in Solid State Materials, M.Tech in Structure Engineering, M.Tech in Telecommunication Technology & Management, M.Tech in Textile Chemical Processing, M.Tech in Textile Engineering, M.Tech in Thermal Engineering, M.Tech in Transportation Engineering, M.Tech in VLSI Design Tools & Technology, M.Tech in Water Resources Engineering, M.Sc in Chemistry, M.Sc in Cognitive Science, M.Sc in Economics, M.Sc in Mathematics, M.Sc in Physics, Post Graduate Diploma for Visionary Leadership in Manufacturing, M.S.(R) in Applied Mechanics, M.S.(R) in Biochemical Engineering and Biotechnology, M.S.(R) in Biological Sciences, M.S.(R) in Telecommunication Technology and Management, M.S.(R) in Civil Engineering, M.S.(R) in Chemical Engineering, M.S.(R) in Computer Science & Engineering, M.S.(R) in Electrical Engineering, M.S.(R) in Sensors, Instrumentation and Cyber-physical System Engineering, M.S.(R) in Automotive Research and Tribology, M.S.(R) in VLSI Design Tools and Technology, M.S.(R) in Mechanical Engineering, M.S.(R) in Materials Science and Engineering, M.S.(R) in Information Technology, B.Tech in Civil Engineering and M.Tech in Geotechnical and Geoenvironmental Engineering, B.Tech in Mechanical Engineering and M.Tech in Thermal Engineering, B.Tech in Mechanical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Civil Engineering and M.Tech in Structural Engineering, B.Tech in Civil Engineering and M.Tech in Construction Engineering & Management, B.Tech in Textile Engineering and M.Tech in Computer Science & Engineering, B.Tech in Engineering Physics and M.Tech in Computer Science & Engineering, B.Tech in Chemical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Production & Industrial

Engineering and M.Tech in Computer Science & Engineering, B.Tech in Mechanical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Mechanical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Production & Industrial Engineering and M.Tech in Production Engineering