

# Job Notification Form, IIT Delhi

## Company Overview

<b>Name:</b>	Animall
<b>Website:</b>	<a href="http://www.animall.in">www.animall.in</a>
<b>Company Type:</b>	Other (Dairy Farming)
<b>Description:</b>	<p>Animall is a top tier VC funded startup building an online platform to empower millions of dairy farmers, ushering in the next digital white revolution!</p> <p>Our vision is to build efficiencies in the dairy ecosystem in India using technology, data science, and design. We are building products and services for the next billion people, who have fundamentally different wants and needs.</p> <p>We have a strong core team consisting of alumni from IIT's and IIM's, having several years of industry experience in companies like Pratilipi, Cisco, Nomura, and Penguin India</p> <p>We are a passionate team that is reimagining and reengineering the dairy ecosystem in India. Each team member will have significant ownership of the key components that go into the next-generation agritech platform and services that we are building.</p>

## Job Details

<b>Designation:</b>	Associate, Founder's office
<b>Type:</b>	Analytics
<b>Place of Posting:</b>	Gurugram
<b>Job Details:</b>	Associate, Founder's Office

Who are we?

With millions of transactions each month, Animall is one of the world's fastest growing agritech companies. We continue to re-imagine and re-engineer the dairy ecosystem in India, and each team member will have significant ownership of the key components that go into this mission!

Till now, Animall has primarily focused on building a peer-to-peer cattle trading platform and the journey of Animall has been very encouraging and promising - we have reached more than 5 million dairy farmers within a short span of 2 years. More than 300,000 cattle have been sold through Animall which amounts to 3000 Crore Rs of GTV and is now at a monthly run rate of 320 Crore Rs GTV. Our dairy farmers have rated us 4.6 out of 5 and 60% of our dairy farmers refer Animall to at least one friend on a monthly basis.

Responsibilities

- Take end to end ownership of pieces of analyses critical for day to day functioning of the business
- Market and competitive research of the entire landscape. Develop GTMs for probable businesses
- Ideate 'first' of the industry defining features and experiments for Animall

- Understand problems, preferences, lifestyle of our users, develop meaningful insights through quantitative and qualitative surveys
- Doing anything under the sun that might be required by the business
- You will be the right hand of the founder's office - solving day to day problems - left, right, and center

#### Requirements

- Has an analytical mind. Is a deep thinker. Has strong observation skills. Is an ace problem solver
- Believe in fundamental thinking. First principles thinker.
- You're familiar with iterative development principles and practices, including breaking large product goals into small, achievable slices for early and frequent delivery.
- Strong problem-solving skills
- Would be perfect if you are looking to start-up in the next few years

**Joining By:** 1 August 2022

## Salary Details

<b>CTC:</b>	2,600,000 INR Per Annum
<b>Gross:</b>	155,296 INR Per Annum
<b>CTC Breakup:</b>	16L (FIXED) + 10L (ESOPS) Salary breakup Salary Component Amount Basic Salary 66,666 HRA 33,333 Special Allowance 18,049 Leave & Travel Allowance 13,335 PF Employer Contribution 1,950 Total 1,33,333 Deductions Deduction Amount TDS (estimate)* 0 PF Employee Contribution 1,800 PF Employer Contribution 1,950 Professional Tax 200 Total 3,950

## Selection Process

<b>Resume Shortlist:</b>	Yes
<b>Written Test:</b>	No
<b>Online Test:</b>	No
<b>Group Discussion:</b>	No
<b>Medical Test:</b>	No
<b>Personal Interview:</b>	Yes
<b>No. of</b>	2-3

**Rounds:**

**No. of 3**  
**Offers:**

**Minimum 6**  
**CGPA:**

## Eligibility

**Recruiting PHDs:** No

**Eligible Departments:** B.Tech in Biochemical Engineering & Biotechnology, B.Tech in Chemical Engineering, B.Tech in Civil Engineering, B.Tech in Computer Science & Engineering, B.Tech in Electrical Engineering, B.Tech in Electrical Engineering (Power and Automation), B.Tech in Engineering Physics, B.Tech in Engineering and Computational Mechanics, B.Tech in Materials Engineering, B.Tech in Mathematics & Computing, B.Tech in Mechanical Engineering, B.Tech in Production & Industrial Engineering, B.Tech in Textile Engineering, B.Tech and M.Tech in Biochemical Engg & Biotechnology, B.Tech and M.Tech in Chemical Engineering, B.Tech and M.Tech in Computer Science & Engineering, B.Tech and M.Tech in Mathematics & Computing, B.Tech in Civil Engineering and M.Tech in Geotechnical and Geoenvironmental Engineering, B.Tech in Civil Engineering and M.Tech in Water Resources Engineering, B.Tech in Mechanical Engineering and M.Tech in Thermal Engineering, B.Tech in Mechanical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Civil Engineering and M.Tech in Structural Engineering, B.Tech in Civil Engineering and M.Tech in Construction Engineering & Management, B.Tech in Textile Engineering and M.Tech in Computer Science & Engineering, B.Tech in Engineering Physics and M.Tech in Computer Science & Engineering, B.Tech in Chemical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Production & Industrial Engineering and M.Tech in Computer Science & Engineering, B.Tech in Mechanical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Mechanical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Production & Industrial Engineering and M.Tech in Production Engineering