

Job Notification Form, IIT Delhi

Company Overview

Name: PharmaACE

Website: www.pharmaace.com

Company Type: Consulting

Description: PharmaACE is a growing Global Healthcare Consulting Firm, headquartered in Princeton, New Jersey. Our expert teams of Business Analysts, based across the US, Canada, Europe, and India, provide Analytics and Business Solutions using our worldwide delivery models for a wide range of clients. Our clients include established, multinational Biopharma leaders and innovators, as well as entrepreneurial firms on the cutting edge of science. We have deep expertise in Forecasting, Business Analytics, Competitive Intelligence, Sales Analytics, and the Analytics Center of Excellence Model. Our wealth of therapeutic area experience cuts across Oncology, Immuno-science, CNS, CV-Met, and Rare Diseases. We support our clients' needs in Primary Care, Specialty Care, and Hospital business units, and we have managed portfolios in the Biologics space, Branded Pharmaceuticals, Generics, APIs and Diagnostics.

Job Details

Designation: Consultant

Type: Consulting

Place of Posting: Maharashtra/Pune

Job Details: Forecasting, Business Intelligence and Market Research

- Performing in depth market research and analyzing data to derive understanding of the disease based on client requirements.
- Monitoring and creating Drug and Disease Forecast models on various Therapeutic areas based on bottom to top approaches. Recommend actions by analyzing and interpreting data, thus conducting comparative analyses.
- Qualitative and Quantitative Analyses, Data mining, business intelligence, and valuation in for reaching conclusive analysis for various Therapeutic areas of client interest. Converting models into presentable Reports and presentations for effective utilization by clients.
- Analyze, interpret and synthesize learning from primary and secondary research sources, drawing conclusions that are actionable, impactful, and accessible for stakeholders Monitoring competition/indications/market/regulatory environment that can impact the product of interest
- Representing information and insights into presentable reports (PowerPoint/ Word/ Excel) for effective utilization by clients
- Proactively identify business challenges/ opportunities and work closely with the team to develop research objectives, select methodologies, plan research projects, write and program questionnaires, and complete analysis and reporting

Purpose of Role

- Support a leading global pharmaceutical client and internal stakeholders by

developing forecasts and market assessments for varied business cases needs in an onshore/ offshore setting, as required • Ability to conduct risks & opportunity assessments for existing and pipeline products (pre-defined product to start with- in oncology or other medical space)
• Stakeholder Management – setting clear expectations on quality of deliverables & timelines

Report preparation

Quality control check for the reports covering:

- Content - accuracy of the data
- Language
- Consistency on terminologies
- Formatting
- Hyperlinks
- Properties of the file
- Conformance to all established processes and operating procedures covering execution quality, reporting and so on

Joining By: 1 August 2022

Salary Details

CTC: 1,810,000 INR Per Annum

Gross: 1,500,000 INR Per Annum

CTC Breakup: Designation Consultant
Gross Salary 15,00,000
Retention Bonus* 3,00,000
Mediclaime 10,000
TOTAL (in INR) 18,10,000

Bond: Yes

Selection Process

Resume Shortlist: Yes

Written Test: No

Online Test: Yes

Group Discussion: Yes

Medical Test: No

Personal Interview: Yes

No. of Rounds: 1

No. of Offers: 5

Minimum 7 and above
CGPA:

Eligibility

**Recruiting
PHDs:** No

**Eligible
Departments:** M.B.A. (General), M.B.A. (with focus on Management Systems), M.B.A. (with focus on Telecommunication Systems management), M.B.A. (with focus on Part Time)