

Job Notification Form, IIT Delhi

Company Overview

Name:	FARE Labs Pvt. Ltd.
Website:	Farelabs.co.in
Company Type:	Teaching & Research
Description:	Founded in 1999, FARE Labs Private Limited is a leading laboratory institution of India. It is based out of Gurgaon, and is promoted by Dwijendra Mathur and Chandra Shekhar Joshi, a team of chemical engineers with a combined industry work experience of over 60 years. FARE Labs has relentlessly perused scientific excellence & leadership and today is considered as one of the leading lab in India

Job Details

Designation:	Business Leadership Trainee
Type:	Management
Place of Posting:	Gurgaon
Job Details:	<p>FARE Labs Private Limited founded in 1999, based out of Gurgaon is leading and prominent Commercial Testing, Calibration, and Proficiency Testing Services providing laboratory of the country. FARE Labs has been accorded the status of National Referral Laboratory (NRL).</p> <p>Responsibilities:</p> <ul style="list-style-type: none">-Develop a growth strategy focused both on financial gain and customer satisfaction-Conduct research to identify new markets and customer needs-Arrange business meetings with prospective clients-Promote the company's products/services addressing or predicting clients' objectives-Prepare sales contracts ensuring adherence to law-established rules and guidelines-Keep records of sales, revenue, invoices etc.-Provide trustworthy feedback and after-sales support-Build long-term relationships with new and existing customers-Develop entry-level staff into valuable salespeople
Joining By:	6 June 2022

Salary Details

CTC:	2,000,000 INR Per Annum
Gross:	2,000,000 INR Per Annum

CTC	Fixed: 1500000
Breakup:	Retention Bonus: 350000
	Performance-Based Variable: 150000

Selection Process

Resume Shortlist:	Yes
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Written Test:	No
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Online Test:	No
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Group Discussion:	Yes
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Medical Test:	No
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Personal Interview:	Yes
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No. of Rounds:	3
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No. of Offers:	2
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Eligibility

Recruiting PHDs:	No
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Eligible Departments:	B.Tech in Chemical Engineering, B.Tech in Electrical Engineering, B.Tech in Electrical Engineering (Power and Automation), B.Tech in Mechanical Engineering, B.Tech in Production & Industrial Engineering, B.Tech and M.Tech in Chemical Engineering, M.Tech in Chemical Engineering, M.Tech in Industrial Engineering, M.Tech in Thermal Engineering, M.S.(R) in Mechanical Engineering
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