



## P & L by fiscal year

All values are in USD

21 vs 20 is not the part of pivot table

### FILTERS

region	All
market	All
customer	All

Customer	Fiscal Years				21 VS 20
	2019	2020	2021		
N & S					
NetSales	30.0M	51.4M	94.7M	<div></div>	84.4%
COGS	17.8M	32.5M	59.9M	<div></div>	84.7%
Gross Margin	12.2M	18.9M	34.8M	<div></div>	83.8%
GM %	40.7%	36.8%	36.7%		-0.3%
P & A					
NetSales	40.1M	105.2M	338.4M	<div></div>	221.5%
COGS	23.3M	65.9M	215.2M	<div></div>	226.7%
Gross Margin	16.8M	39.4M	123.2M	<div></div>	212.8%
GM %	41.9%	37.4%	36.4%		-2.7%
PC					
NetSales	17.4M	40.1M	165.8M	<div></div>	313.7%
COGS	10.2M	25.1M	105.6M	<div></div>	321.4%
Gross Margin	7.2M	15.0M	60.2M	<div></div>	300.9%
GM %	41.5%	37.4%	36.3%		-3.1%
Total NetSales	87.5M	196.7M	598.9M	<div></div>	204.5%
Total COGS	51.2M	123.4M	380.7M	<div></div>	208.6%
Total Gross Margin	36.2M	73.3M	218.2M	<div></div>	197.6%
Total GM %	41.4%	37.3%	36.4%		-2.3%