

# Fall 2022 Data Science Intern Challenge

## Question 1:

- a) The AOV is calculated in the question is just the mean of the column order\_amount which is not the correct way to calculate AOV. The correct formula is Total revenue / Total number of orders.
- b) I would use the ARPU(average revenue per unit) for each shop id to report the dataset since we can easily visualize the growth potential of each shop.  $ARPU = \text{Total revenue} / \text{Total number of items ordered}$ .
- c) The mean ARPU of all the shops calculated is \$ 150.22.

## Question 2:

- a) **SELECT count(\*) from Orders where ShipperID = 1;**
- b) **SELECT LastName from Employees a,Orders b on a.EmployeeID = b.EmployeeID group by LastName order by Count(\*) desc Limit 1;**
- c) **SELECT ProductName from Products a, OrderDetails b, Orders c, Customers d where a.ProductID = b.ProductID and b.OrderID = c.OrderID and c.CustomerID = d.CustomerID and d.country = 'Germany' group by ProductName order by Count(\*) desc Limit 1;**