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\*\*scope of the supply chain covered in the report, such as **production, distribution and logistics**.

**\*\*Line Fill Rate:**

It is an important metric for the supply planning team to understand how many lines they **shipped** out of the **total lines ordered**. This metric does not consider the delivery time of the order.

**\*\*Volume fill Rate:**

Volume Fill Rate or case fill rate is a similar metric useful for the supply planning team to understand the **total quantity** they are able to ship for a **customer per order** or for a given period of time

**\*\*On Time In Full Rate:**

It determines if an order is delivered **BOTH in full and On Time** as per the customer order request. An order is OTIF only when all the line items inside the order are **delivered In Full and ON Time**.

## ORDERS At Glance

**32K**  
Total Orders

**19K**  
Order Deliver on Time

**17K**  
Order Delivered In Full

**9208**  
Order delivered otif

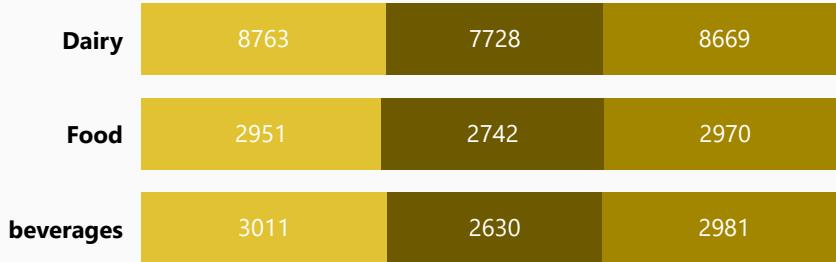
Month

Year

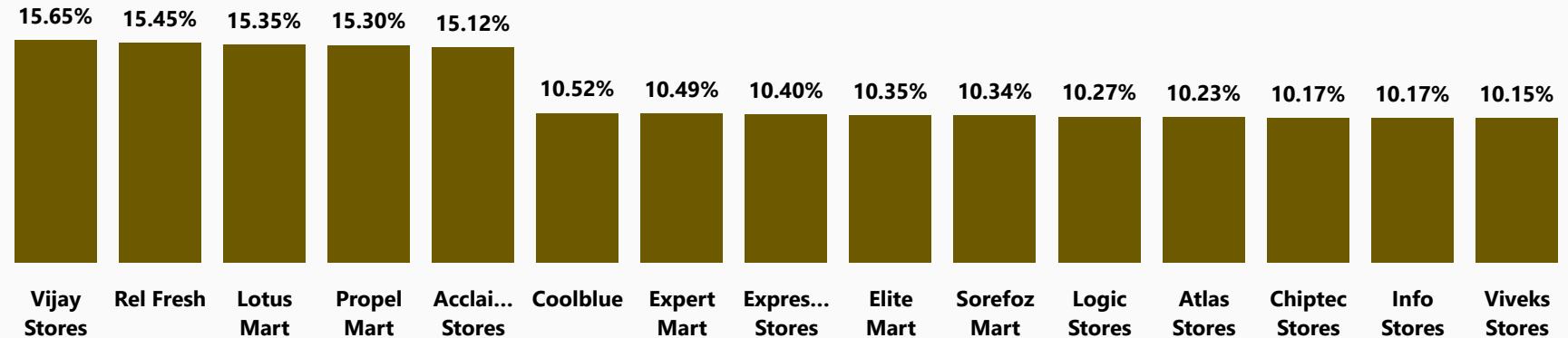
city



● Beverages ● Dairy ● Food



● Ahmedabad ● Surat ● Vadodara



**OTIF= On Time In Full**

# ACTUALS Vs Targets

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Month

All

Year

All

city

All

**OTIF %**

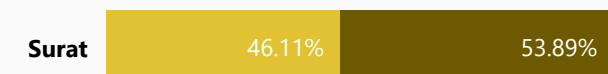
29.02%

Target %  
Vs Targe...65.91%  
**▼-55.97%****IF %**

52.78%

Target %  
Vs Targe...76.51%  
**▼-31.02%****OT %**

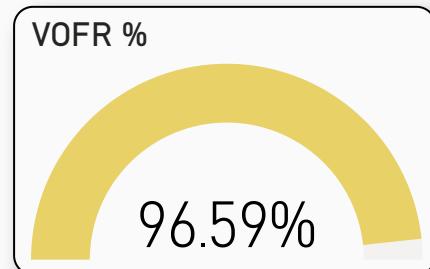
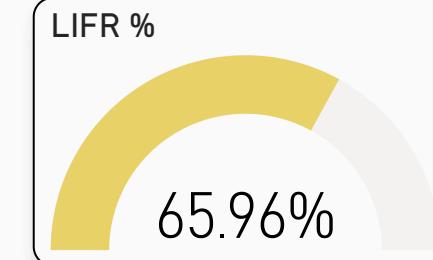
59.03%

Target %  
Vs Targe...86.09%  
**▼-31.43%****● OTIF % ● OTIF Target %****● In full % ● In Full Target %****● OnTimeActual % ● ontime Target %****OTIF = On Time In Full , IF = In Full , OT = On Time**

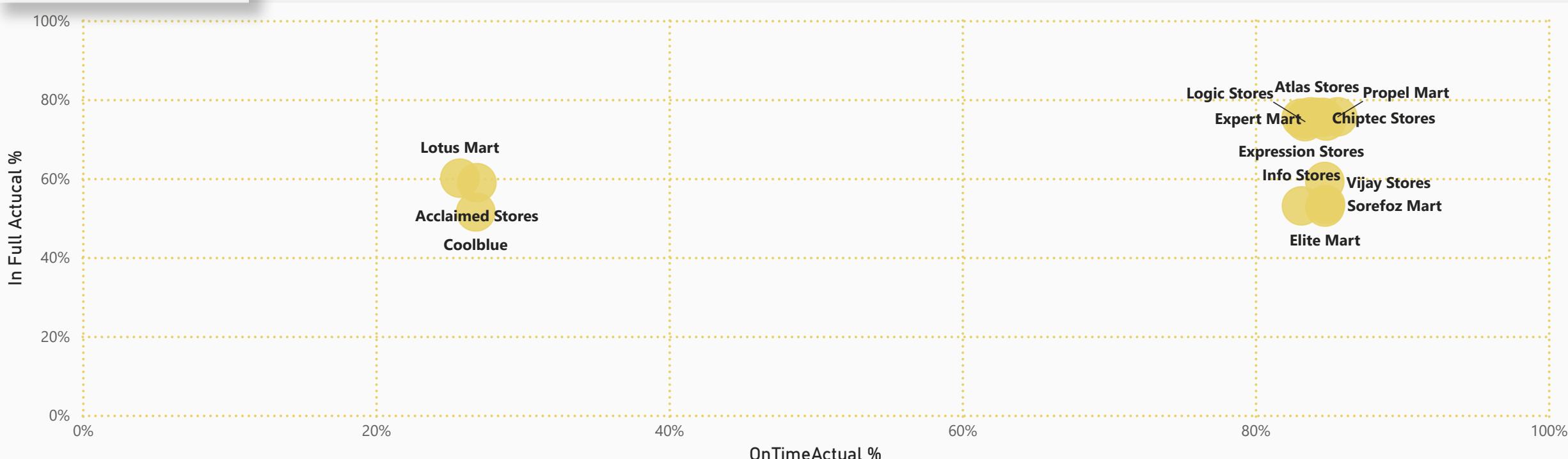
# CUSTOMER Insights

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customer_name	OTIF %	In full %	Ontime %	LIFR %	VOFR %	Total Orders
Coolblue	13.75%	44.73%	29.13%	51.53%	95.08%	2437
Acclaimed Stores	15.47%	52.36%	29.43%	58.93%	95.85%	3510
Lotus Mart	16.34%	53.35%	28.11%	60.08%	96.01%	3550
Elite Mart	24.37%	37.94%	72.45%	52.74%	95.29%	1637
Info Stores	25.52%	41.16%	70.94%	53.05%	95.24%	1669
Sorefoz Mart	25.89%	39.19%	72.67%	53.40%	95.33%	1661
Vijay Stores	28.28%	44.98%	72.45%	59.23%	95.87%	2468
Rel Fresh	38.18%	58.69%	72.32%	74.54%	97.43%	2457
Expression Stores	38.39%	60.83%	69.92%	75.28%	97.54%	1662
Chiptec Stores	38.73%	60.35%	71.62%	75.61%	97.58%	1642
Logic Stores	38.78%	60.14%	70.82%	74.39%	97.45%	1676
Expert Mart	39.11%	59.81%	72.54%	75.48%	97.44%	1657
<b>Total</b>	<b>29.02%</b>	<b>52.78%</b>	<b>59.03%</b>	<b>65.96%</b>	<b>96.59%</b>	<b>31729</b>



**13M**  
Order Qty



**OTIF** = On Time In Full , **IF** = In Full , **LIFR**= Line In Fill Rate, **VOFR** = Volume Fill Rate

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Month

All

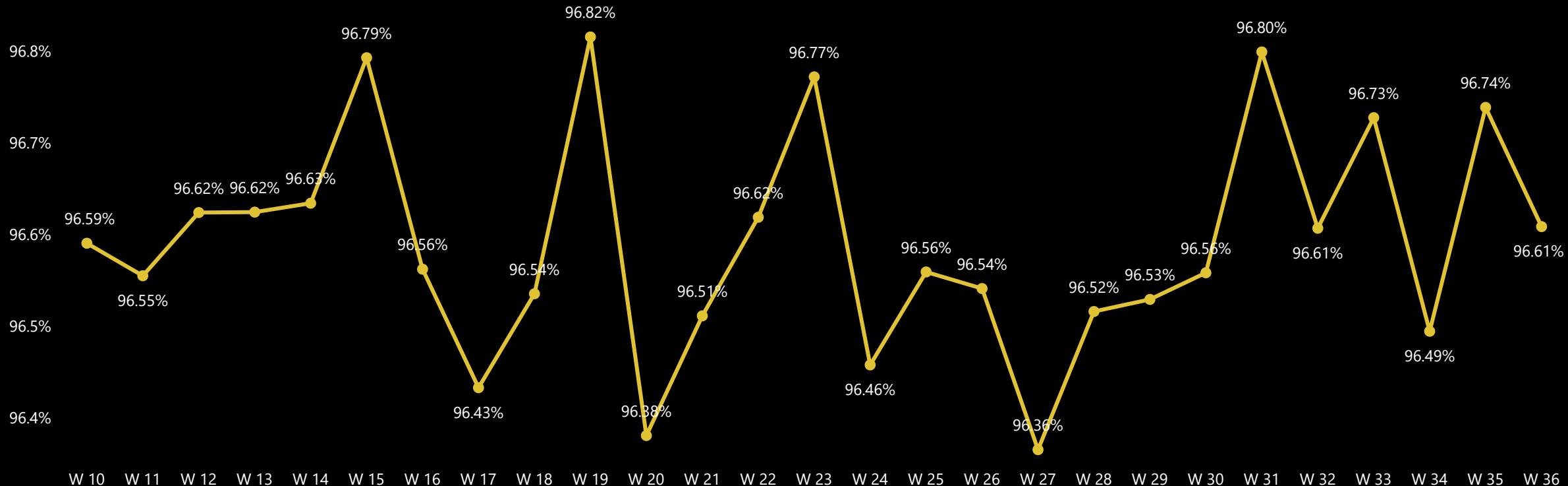
Year

All

city

All

VOFR %



# ORDER LINES

## At Glance

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**57K**

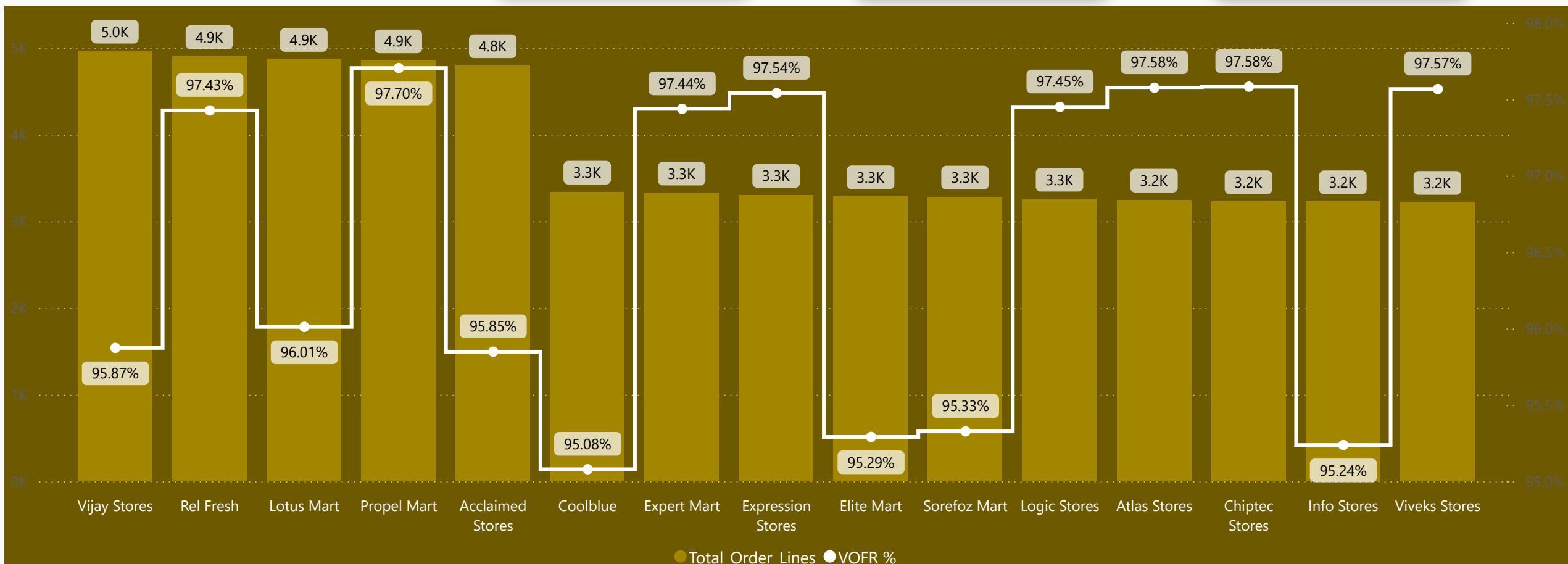
Total order Lines

**65.96%**

LIFR %

**96.59%**

VOFR %



**LIFR**= Line In Fill Rate , **VOFR** = Volume Fill Rate

# PRODUCT Insights

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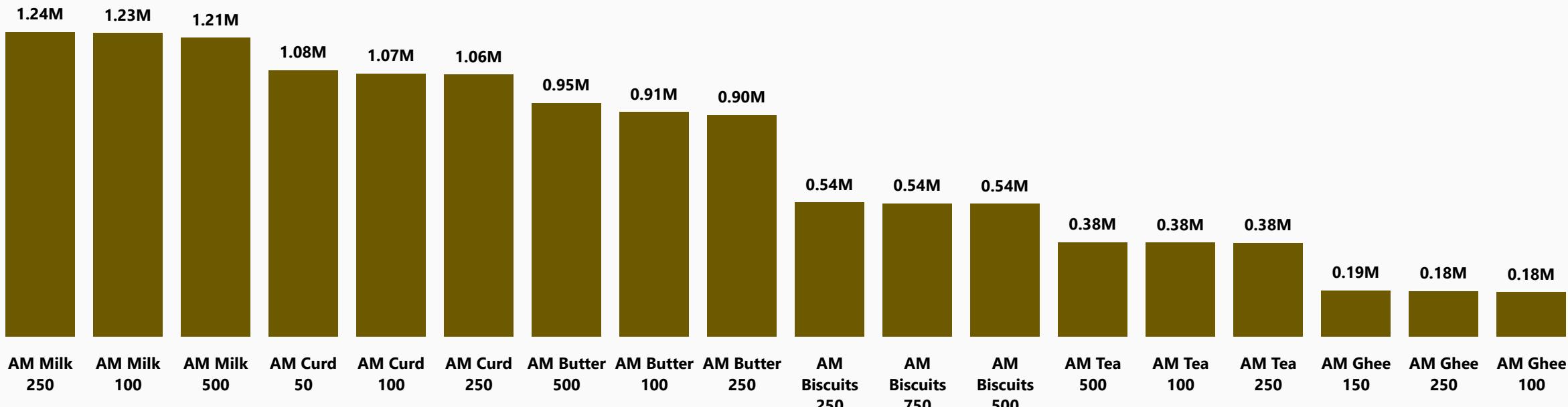
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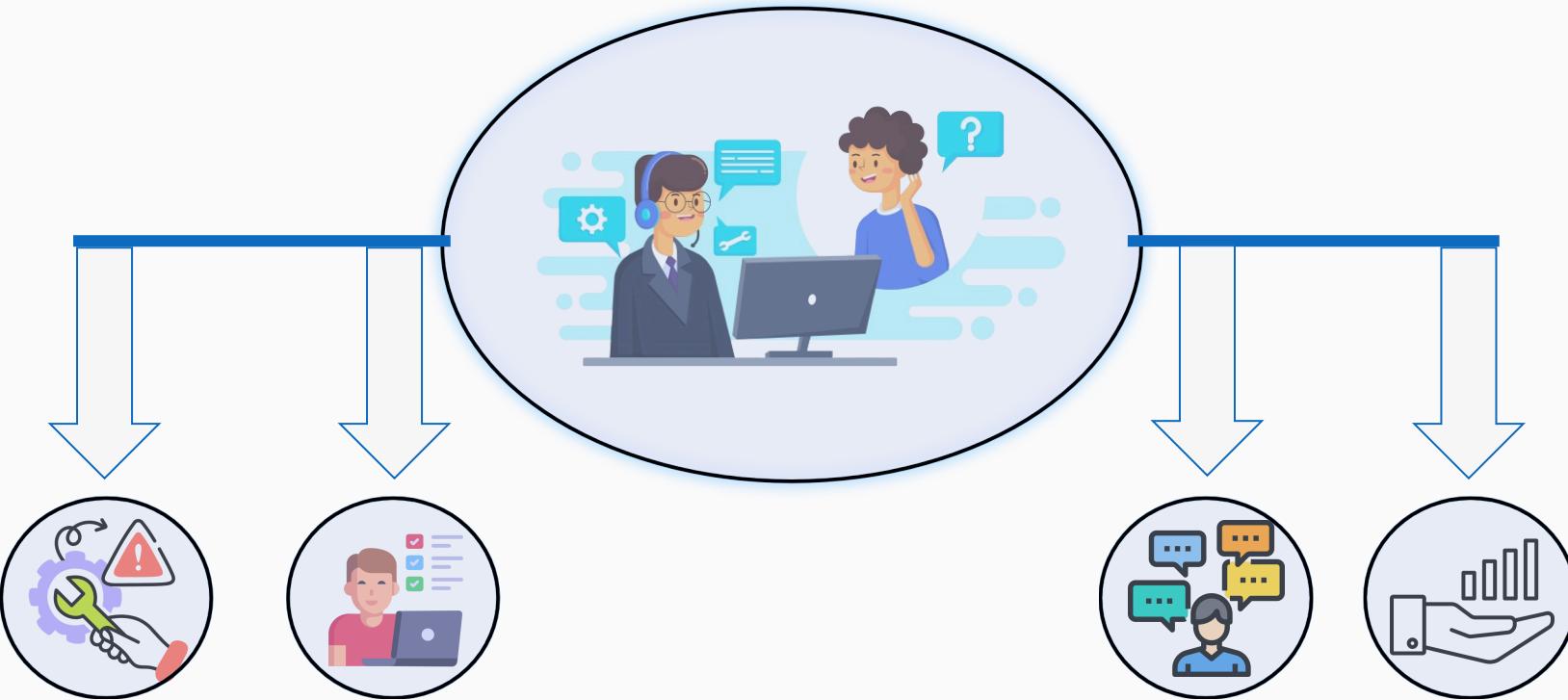
product_name	LIFR %	LIFR % by Month	VOFR %	VOFR % by Month
AM Biscuits 250	65.16%		96.58%	
AM Biscuits 500	66.10%		96.49%	
AM Biscuits 750	68.05%		96.85%	
AM Butter 100	66.66%		96.59%	
AM Butter 250	63.52%		96.36%	
AM Butter 500	65.19%		96.46%	
AM Curd 100	66.73%		96.62%	
AM Curd 250	67.05%		96.72%	
AM Curd 50	65.55%		96.62%	
AM Ghee 100	65.75%		96.59%	
AM Ghee 150	66.72%		96.69%	
AM Ghee 250	65.25%		96.53%	
AM Milk 100	65.55%		96.54%	
AM Milk 250	65.91%		96.61%	
<b>Total</b>	<b>65.96%</b>		<b>96.59%</b>	

category	LIFR %	VOFR %	LIFR % Sparkline	VOFR % Sparkline
Food	66.43%	96.64%		
Dairy	65.95%	96.59%		
beverages	65.54%	96.54%		

order QTY by category



**SUPPORT**



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