

#### Plan of Talk

- > Introduction
- Benefit of time management
- > Time management techniques
- > Time management skills
- > Time management in corporate
- Role of managers in inculcating time management skills in employees
- Practicing time management at workplace
- Time management tips
- Ideal task plan

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#### Introduction

- ➤ It is rightly said "Time and Tide wait for none".
- An individual should understand the value of time for him to succeed in all aspects of life.
- ➤ People who waste time are the ones who fail to create an identity of their own.



# What is Time Management?

#### Time management refers to;

- Managing time effectively, so that the right time is allocated to the right activity.
- Making the best use of time, as time is always limited.

#### Cont. ...

- ➤ Effective time management allows individuals to assign specific time to activities as per their importance.
  - Ask yourself "which activity is more important? How much time should be allocated to?"
  - Know which work should be done earlier and which can be done a little later.
- ➤ Time Management plays a very important role, not only in organizations, but also in our personal lives.

# Time Management Includes:

- 1. Effective Planning
- 2. Setting goals and objectives
- 3. Setting deadlines
- 4. Delegation of responsibilities
- 5. Prioritizing activities as per their importance
- 6. Spending the right time on the right activity

# 1- Effective Planning

- Plan your day well in advance.
  - Prepare a To Do List or a "TASK PLAN".
  - 2. Order activities according to their priority.
  - 3. Allocate suitable time to each activity.
- Complete pending tasks one by one.
  - Do not begin fresh work unless you have finished your previous task.
- Tick the ones you have already completed.
- Ensure you finish tasks within the stipulated time frame.



# 2- Setting Goals and Objectives

- ➤ Working without goals and targets in an organization would be similar to a situation where the captain of the ship loses his way in the sea.
- > Set targets for yourself and make sure they are realistic and achievable.



# **3- Setting Deadlines**

- Ask yourself "how much time needs to be devoted to a particular task?"
- ➤ Set deadlines for every task, and be committed to.
  - Do not wait for your superiors to ask you every time.
  - Learn to be self driven.



# 4- Delegation of Responsibilities

- ➤ Don't do everything on your own, there are other people as well.
- ➤ Roles and responsibilities should be delegated to employees according to their interest and specialization to ensure they would finish within deadlines.
- An employee who does not have enough knowledge needs more time than someone who knows the work well.



# **5- Prioritizing Tasks**

- Prioritize tasks as per their importance and urgency.
  - Know the difference between important and urgent work.
- ➤ Identify which tasks should be done along the day, and during the month.



# 6- Spending the Right Time on Right Activity

- > Develop the habit of doing the right thing at the right time.
- Work done at the wrong time is not of much use.
- ➤ Keep some time separate for your personal calls or checking updates on Face book or Twitter.
  - After all human being is not a machine.



# **Characters of Good Time Manager:**

#### 1. Organized

- Avoid keeping stacks of file and heaps of paper at your workstation.
  - Throw what all you don't need.
- Put important documents in folders.
  - Keep the files in their respective drawers with labels on top of each file.
  - It saves time which goes or unnecessary searching.



#### Cont. ...

#### 2. Don't misuse time

- Concentrate and finish assignments on time.
  - Don't wait till the last moment.
- > Do not kill time by loitering or gossiping around.
- ➤ Remember your organization is not paying you for playing games on computer or peeping into other's cubicles.
- First complete your work and then do whatever you feel like doing.



#### Cont. ...

#### 3. Be Focused

- Develop the habit of using planners, organizers, tables calendars for better time management.
- > Set reminders on phones or your personal computers.



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# **Benefits of Time Management**

- > Time Management refers to making the best possible use of available time.
- Managing time well enables an individual to do the right thing at the right time.
- ➤ Time Management plays a pivotal role in one's personal as well as professional life.
- Let us go through some benefits of Time Management:

# 1- Makes You Punctual & Disciplined

- To make the judicious use of time;
  - 1. Prepare a "TASK PLAN" or a "TO DO" List at the start of the day .
  - 2. Then, sort activities which need to be done in a particular day as per their importance and urgency.
  - 3. Allocate specific time to each activity.



# 2- Makes You More Organized

- ➤ Keeping things at their proper places minimizes time wasted on unnecessary search for documents, files, folders, stationery items.
- Keep your workstation, study zones, cubicles, meeting areas clean and organized.



### 3- Boosts Your Morale & Confidence

- Accomplishing tasks within the stipulated time frame makes you popular in the organization as well as amongst your peers.
- People who understand the value of time are the ones who manage to stand apart from the crowd.
- Individuals who finish off work on time are looked up to by others and are always the centre of attention everywhere.



# 4- Reduces Time to Reach Goal & Objectives

- Managing time effectively helps employees to meet targets way ahead of deadlines.
- Effective time management plays a pivotal role in increasing an individual's productivity.



#### Cont. ...

- ➤ Effective Time Management helps employees to reach the pinnacle of success quickly and stay firm at the top for a longer duration.
- An employee who works just for the sake of working fails to create an impression and is never taken seriously at work.



#### 5- Makes You Plan Better

➤ You have to learn how to plan things well, and know where exactly they stand five years from now.



### 6- Reduces Stress & Anxiety



- Remember, there is no point in wasting time and cribbing later.
- Finish off pending work on time and then you would have lot of time for your friends, relatives and family members.

### 7- Better Prioritizing of Tasks & Activities

- ➤ It is foolish to stay overburdened.
- Do not accept anything and everything that comes your way.



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## Time Management Techniques

- ➤ Time management refers to the judicious use of time for achieving success in life.
- Fime Management helps an individual to make the best possible use of time.
- > It is essential for individuals to value time and allocate the right time to the right activity.
- Let us go through some Time Management Techniques:

#### 1- Set Your Priorities

- Prepare a "TO DO" List or a "Task Plan" to jot down tasks you need to complete against the time slot assigned to each activity.
- ➤ High priority tasks must be written on top followed by tasks which can be done a little later.
- Make sure you stick to your task list.



# 2- Finish Your Assignments on Time

Tick the tasks you have already finished.



# 3- Differentiate Between Urgent and Important

- Important " ... of great significance or value"
- Urgent " .... requiring immediate action or attention"

First, finish off what all is urgent and important.

- ➤ Do not begin your day with something which is not so important and can be done a little later.
- Do not wait for your Boss's reminders.



## 4- Stay Focused

- While doing an urgent job, do not leave your work station.
- Going for strolls in the middle of an urgent work breaks continuity and makes you loose focus.



#### 5- Add Life to Work

- ➤ In your daily schedule, you should include time for:
  - Tea breaks
  - Net surfing
  - Personal calls
- Human being is not a machine who can work at a stretch for eight to nine hours.
- Assign 30:45 minutes to check updates on social networking sites, call your friends or family or go for smoke breaks etc.



## **6- Set Realistic Targets**

- Know what you need to achieve and in what duration?
- Do not lie to yourself.
- Assigning one hour to a task which you yourself know would require much more time does not make sense.



### 7- Don't Overload Yourself

- ➤ Say a firm "no" to your boss if you feel you would not be able to complete a certain assignment within the assigned deadline.
- Don't worry, he will not feel bad.
- Probably he can assign the same to any of your fellow workers.
- Accept tasks which you are really confident about.



## 8- Be Disciplined and Punctual

- Avoid taking unnecessary leaves from work.
- Reach work on time as it helps you to plan your day better.



## 9- Be organized

#### > Keep things at their proper places.

- Files must be kept at their respective drawers.
- Staple important documents and put them in a proper folder.
- Learn to be a little more organized, this will save your time which goes on unnecessary searching.

#### > Develop the habit of using an organizer

- It helps you plan things better.
- Keep a notepad and a pen handy.
- Do not write contact numbers or email IDs on loose papers. You will waste half of your time searching them.
- Manage your emails, create separate folders for each client.
- Do not clutter your desktop.

## 10- Enjoy your work

- Do not treat your organization as a mere source of money, change your attitude.
- ➤ Avoid playing games on computer or cell phones during office hours, it is unprofessional.
- ➤ Do not work only when your boss is around, taking ownership of work pays you in the long run.



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- > Time management in corporate
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## **Time Management Skills**

- The judicious use of time by an individual to succeed in all aspects of life refers to time management.
- ➤ Time management not only helps individuals to make the best use of time but also ensures successful accomplishment of tasks within the stipulated time frame.
- > It is essential to do the right thing at the right time to earn respect at work.
- People who do not value time fail to make a mark and are never taken seriously.

Let us go through some skills necessary for effective Time Management:

## 1- Stay Organized

- Your workstation should be kept clean and organized.
- Keeping important files organized helps you retrieve them immediately, and thus saves time which goes on unnecessary searching.
- Staple important documents together.



- > Do not keep stacks of files and heaps of paper on your desk.
  - Throw whatever you don't need.
- ➤ Keep stationery items and your personal belongings like cell phone, car keys, wallet at their proper places.
- Develop the habit of using an organizer.
  - Plan your day well in advance.
- Never write on loose papers.
  - Keep a notepad and pen handy.

### 2- Learn to Prioritize

- ➤ Set your priorities, do not work just for the sake of working.
- ➤ Prepare a "Task Plan" or a "To Do" List the moment you settle down for work.
- ➤ Jot down all the activities you wish to do in a single day as per importance and urgency.



- > High priority tasks must be attended to immediately.
  - Do not start your day with something which does not require your immediate attention.
- > Tick off completed tasks.
  - It gives you a sense of relief and satisfaction.
- > An employee must understand the difference between
  - High and low priority tasks
  - Important and urgent work
- Do not indulge in irrelevant activities.
  - You will waste your entire day and the output would be zero.
- ➤ Be clear about your roles and responsibilities at the workplace.

## 3- Be Punctual and Disciplined

- ➤ Being punctual helps you complete tasks way ahead of deadline.
- Avoid taking too many leaves from work, such an attitude is completely unprofessional.
- Make sure you are there at your desk five minutes before your actual time.
- Strive hard to complete tasks on time, do not keep assignments pending and wait for the last minute.



## 4- Take Ownership of Work

- Do not work only when your boss is around, work for yourself, the dedication has to come from within.
- ➤ Be responsible for your work and learn to accept your mistakes.
- ➤ If you have accepted something, then it becomes your responsibility to complete it within the allotted time slot.



## 5- Be a Little Diplomatic

➤ Do not accept everything which comes your way, a polite "NO" in the beginning will save your reputation later.



The employees must be delegated responsibilities as per their specialization and background, this way they take more interest and eventually finish work on time.



### 6- More Focused

- ➤ Be a little focused and concentrate on work.
- > Finish off work and leave on time.
- ➤ Do not waste time by loitering and gossiping around.
- > Do not take long personal calls at work.
- ➤ You will have ample time to catch up with your friends or log on to social networking sites.
- Playing games while you are at work is something which is not expected out of a professional.



### 7- Be Reasonable

- ➤ No individual can work for the whole day.
- ➤ Do include some time in your daily schedule to speak to your team member sitting next to you.
- > Do not over burden yourself.



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- > Time management techniques
- > Time management skills
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- Role of managers in inculcating time management skills in employees
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- > Time management tips
- Ideal task plan



# Why Time Management is Important in Corporate?

- Time Management refers to making the best possible use of time and doing the right thing at the right time.
- Managing time well plays a pivotal role in finishing off tasks within the stipulated time frame and also increases productivity of an individual.

- ➤ Employees must learn to manage time well at the workplace to achieve targets ahead of deadline and make a mark of their own.
- One who understands the value of time is never overburdened and enjoys each and every moment to the fullest.

## 1- Working on Deadlines

- > Time Management helps individuals to:
  - 1. Finish work within the assigned time.
  - 2. Stay stress free and relaxed through out the day.
  - 3. Plan specific time slots for all your day to day tasks at workplace.



### 2- Prioritizing Activities

- ➤ It is important for an employee to understand what is important and what is urgent.
- ➤ Pick up all that is important and urgent at the start of the day, and finish it off first before starting with something which can be done a little later.



## 3- Identifying Superior Employees

- ➤ Do not keep work pending from your end, finish off tasks as and when required.
- ➤ Ignoring critical issues is pointless, you have to do it in any case.



# 4- Effective Employee Carrier Pathway Planning

- Doing things on time helps you reach the top of your career within the shortest possible time frame.
- Employees who just work for the sake of doing work and do not pay attention to deadlines are never taken seriously at the workplace.
- They are the ones who always crib and complain of excessive work load.



## 5- Organizing Work Place

- ➤ You have to keep things at their respective places.
- ➤ Avoid keeping heaps of paper and stacks of files on your desk.
- Not only it gives a cluttered look to your workstation but also wastes half of your time in searching important documents, files, folders and so on.



Individuals should prefer writing on notepads instead of loose papers.



## 6- Identify Time Wasters at Workplace

- ➤ It is foolish to waste time on unproductive things which yield no results.
- ➤ Your office does not pay you for gossiping and loitering around.



- > No one expects you to work at a stretch for the whole day.
- Assign some time in your daily schedule to check updates on social networking sites or calling up your friends but do know where to draw the line.

### 7- Disciplined and Punctual Employees

➤ One gets in the habit of reaching work on time as a result of effective time management.



### Plan of Talk

- > Introduction
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- > Time management techniques
- > Time management skills
- > Time management in corporate
- ➤ Role of managers in inculcating time management skills in employees
- Practicing time management at workplace
- > Time management tips
- Ideal task plan



# Role of Managers in Inculcating Time Management Skills in Employees

- > Do you find it difficult to complete assignments on time?
- Doing the right thing at the right time is an art and comes with planning and understanding.
- Time Management is nothing but making the best possible use of time.

- Managers and superiors play an important role in inculcating time management skills in employees.
- The role of superiors is not only to sit in closed cabins but also to monitor subordinates.

## 1- Managers Must Lead By Example

The best way to finish work on time is to be punctual at workplace.

➤ If you expect your team members to reach office on time, you yourself have to be disciplined.



- ➤ Almost everywhere superiors are given some liberty but one should not misuse his power.
- ➤ The rules and regulations of an organization are not only meant for subordinates but also for team leaders and superiors.
- Managers must adhere to guidelines of the organization for their team members to respect company's policies.

# 2- Ask Employees to Keep Work Stations Organized

- ➤ Go to each of their desks and check whether files and folders have been arranged properly or not?
- ➤ Make sure there are no heaps of paper on their desks.
- Instruct your employees to clean their drawers at least once in a week.



## 3- Ask Employees to Have Notepads, Pens, Folders at Workstations

- ➤ Point them out if they write on loose papers.
- As managers it is your responsibility to tell them their mistakes so that they manage things well.
- Personally check their drawers once in a while.



## 4- Delegate Some Responsibilities to Employees

- ➤ Delegation should be done according to employee specialization, education, qualification and background.
- Convey them their targets and deadlines from the very beginning.
- ➤ Make them aware of the goals and objectives of the organization.
- > Monitor their performance.



### Cont. ...

- ➤ Give them deadlines and ensure they finish work within the stipulated time frame.
- Appreciate employees who finish their work on time in the presence of all.
- ➤ It is essential for the superiors to know what their employees are up to.
  - Try to find out what they do the whole day.

### 5- Let them Make "To Do List"

- Motivate them to prepare a TO DO List.
- ➤ Check their task plan and make sure they do important and urgent tasks first.



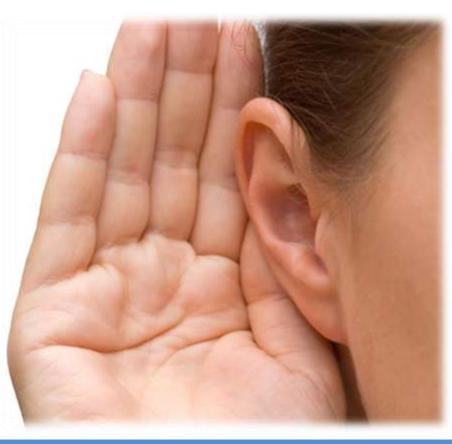
## 6- Training



- > Promote various training programs to instill time management skills in employees.
- ➤ Conduct various workshops where employees can be given certain tasks apart from their daily work.

### 7- Be a Good Listener

- Employees must have an easy access to their Boss's cabin.
- Proper coordination between employees and their team leaders is essential for effective time management.
- Do not keep tasks pending at your end.
- Give approvals on time and make sure your team members do not be involved in unproductive tasks.



### Plan of Talk

- > Introduction
- Benefit of time management
- > Time management techniques
- > Time management skills
- Time management in corporate
- Role of managers in inculcating time management skills in employees
- Practicing time management at workplace
- Time management tips
- Ideal task plan



# Practicing Time Management at Workplace

- Fime Management refers to assigning specific time slots to activities as per their importance and urgency in order to make the best possible use of time.
- ➤ In a layman's language Time Management is nothing but to manage time well and doing things when they actually need to be done.

#### Cont. ...

- > Every organization works on deadlines.
- An individual constantly needs to be on his toes to finish off assignments within stipulated time frame.
- ➤ It is essential for employees to understand the value of time for them to do well and make a mark of their own at the workplace.
- How to practice effective time management in organization?

## 1- Know Your Targets Well

- ➤ Do not hesitate to speak to your boss if targets are unrealistic and unachievable within the allocated time slot.
- ➤ It is always better to discuss things at the initial stages than cutting a sorry figure later on.
- Accept tasks only when you are confident.



### 2- Discuss Work With Sub Ordinates

- ➤ You can't do everything on your own.
- Distribute work amongst your team members if you want to finish assignments within the stipulated time frame.
- Know your capabilities.



## 3- Organize Yourself

- ➤ Be very careful about your files, important documents, visiting cards, folders etc.
- Keep them at their proper places so that you do not waste half of your time in searching them.



## 4- Be Loyal to Your Organization

- ➤ Do not work only when your superiors are around.
- Remember you are getting paid for your hard work.



### Cont. ...

- ➤ Concentrate on your own work rather than loitering and gossiping around.
- ➤ Do not waste time by playing games on computer or finding out what your fellow worker is up to.
- ➤ It is absolutely okay to call up family members or friends once in a while but make sure you do not end up in long phone calls while at work.
- Phone calls and messages are one of the biggest distractions at work.

## 5- Plan Your Things Well in Advance

- > Do not work just for the sake of working.
- The first thing an employee should do in the morning is to jot down what all tasks he need to do in a single day against the time slot assigned to each task.



### Cont. ...

- ➤ Preparing a "Task Plan" right at the start of the day always helps and provides you a sense of direction at work.
- > A "TO DO" List suggests you way forward.
- > Tick off completed assignments.
- Make sure you finish tasks within the assigned deadlines.

## 6- Keep a Notepad and Pen Handy

- Avoid writing on loose papers.
  - You will never find them when you actually need something.
- ➤ Prefer using an organizer as it helps you plan your work better.



## 7- Eat Only During Lunch Hours



➤ Eating while working not only makes you feel sleepy but also breaks continuity

### 8- Be Punctual

- ➤ Avoid taking frequent leaves from work unless it is an emergency.
- > Make it a habit to reach office on time.

## 9- Do Not Keep Things Pending at Your End

- Escalate matters immediately which need approval of higher authorities.
- > Do not keep ignoring things.
- > They would create problems for you sooner or later.

### Plan of Talk

- > Introduction
- Benefit of time management
- > Time management techniques
- > Time management skills
- Time management in corporate
- Role of managers in inculcating time management skills in employees
- Practicing time management at workplace
- > Time management tips
- > Ideal task plan



**Time Management Tips** 

## **Time Management Tips**

- ➤ Time Management helps individuals assign correct time slots to activities as per their importance.
- The right allocation of time to the right task in order to make the best possible use of time refers to time management.
- > Time is limited and one can't afford to waste it.
- ➤ Time once lost never comes back, no matter how much efforts you put in.

#### Cont. ...

- ➤ An individual who wastes time at workplace is liked by none and finds it difficult to achieve targets within the stipulated time frame.
- ➤ His work is never finished on time and is often criticized by fellow workers and superiors.
- Let us go through some time management tips for professionals;

### 1- Reach Office on Time

- > Avoid taking frequent leaves from work.
- > It is important to be punctual for effective time management.
- > Do not roam here and there.

## 2- Prepare a "Task Plan"

- The first thing an employee should do in the morning is to prepare a Task Plan.
- ➤ Write down what all needs to be done in a single day against the time slots you wish to assign to particular tasks as per their importance.
- Urgent assignments must be completed first followed by low priority tasks.
- > Once the task is complete, tick it off, you will feel relieved.

### Cont. ...

➤ Do assign some time for your personal calls, catching up with old friends on Face book, writing updates on Twitter or even booking movie tickets for weekends.

## 3- Manage Yourself Well

- Keep your workstation clean and organized.
- > Files and important documents must be kept at their proper places.
- Avoid keeping stacks of files and heaps of paper at the desk. Throw whatever you don't need.
- ➤ Never write on loose papers as you would definitely loose them after some time.
- Keep all your personal belongings at one place.

### 4- Do Not Clutter Your Desktop

- Create separate folders to organize your documents.
- > Delete whatever files and folders you don't need.
- Manage your emails well.

### 5- Use a Planner or Organizer

- Use a planner or organizer to plan your day well.
- ➤ A calendar never lets you forget important dates and meetings.
- Leave a little early for meetings outside office.
- > Do keep margin of time for traffic jams, diversions or other unavoidable conditions on road.

### 6- Set Priorities For Yourself

- ➤ Do not accept any task which you yourself know is difficult for you to accomplish within the allotted time period.
- > A firm "NO" in the beginning will save your reputation later.

## 7- Set Clear Goals and Objectives

- The KRAs (Key Responsibilities Area) of an employee must be communicated to him clearly.
- > Know your targets, if you feel your targets are unrealistic, speak to your reporting boss immediately.
- > Plan things well, planning helps you complete tasks on time.

# 8- Avoid Gossiping or Loitering Around at Workplace

- ➤ Your office does not pay you for playing games on computer during office hours.
- > Do not work only for salary and to please your boss, work for yourself.
- > The dedication should come from within.

## 9- Avoid Long Personal Calls During Office Hours

- Remember if you finish your work on time, you will have enough time for your friends and family after office hours.
- ➤ A balance between personal and professional life is essential to be successful in the long run.

### Plan of Talk

- > Introduction
- Benefit of time management
- > Time management techniques
- > Time management skills
- Time management in corporate
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- Practicing time management at workplace
- Time management tips
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### **Ideal Task Plan**

- Date -....
- > Day -....
- > 9 AM Day Begins.
- > 9.15 10 AM Reply urgent emails.
- ➤ 10 AM 12 noon Work on client A's proposal, prepare reports and necessary data. (Most Urgent). Also work on comparative analysis of competitors. (Urgent)
- ➤ 12 Noon 12.30 PM Sit and discuss with team members on pending issues (Have to clear all pending work by end of the day).

### Cont. ...

- > 12.30 1.30 PM Lunch Break (Enjoy with fellow workers).
- > 1.30 1.40 PM Call up spouse.
- > 1.40 3 PM Work on Client B's Proposal (Still have two days).
- > 3 PM 4 PM Sit with Boss for approvals and other critical issues.
- > 4 PM 5 PM Call up existing and potential clients.
- > 5 PM 5.15 PM Check personal mails.
- > **5.15 6 PM -** Collate reports and send to immediate reporting Boss.
- > 6 PM 6.15 PM Organize Work Station.
- > Day Ends