

Employee Sign In

Customer Sign In

A Global Celebration

Find your soul place.

GROUP E

Sign Up for NewsLetter

Chenyang Kong, Lei Chen, Vincent Chen, Abel Ma



Find a Hotel Near You

The Location
1234 Garden Boulevard
City, ZZ 98765

Call to action →



Assumptions

Focusing on the employee usage of the data system, we assume some of the information are manually inserted and some information are directed in through specific venues, such as payment system and third-party reservation systems.

Given the functionalities and details of this system, this data system is mainly used for employees who directly interact with customers.

#	Query Name	Purpose & Business Value	Database Tables Involved
1	Monthly Revenue Trend	Track revenue performance over time to identify trends and seasonal patterns for strategic planning	reservation, room_assignment, room, room_type, charged_service
2	Service Type Analysis	Understand which hotel services are most popular and profitable to optimize service offerings	charged_service_type, charged_service, reservation, customer
3	Top Revenue Customers	Identify VIP customers for targeted marketing and loyalty programs to maximize customer lifetime value	customer, reservation, room_assignment, room, room_type, charged_service
4	Booking Channel Analysis	Evaluate effectiveness of different booking channels for marketing optimization and budget allocation	reservation, room_assignment, room, room_type
5	Room Type Popularity	Analyze demand for different room types to optimize pricing and inventory management	room_type, room, room_assignment, reservation, customer
6	Customer Booking Frequency	Measure customer loyalty and identify repeat customers for retention strategies	customer, reservation
7	Average Stay Duration	Understand guest behavior patterns to improve room allocation and pricing strategies	room_type, room, room_assignment, reservation
8	Monthly Revenue Comparison	Comprehensive monthly performance analysis with service diversity metrics for business intelligence	reservation, room_assignment, room, room_type, charged_service

8 Management Queries Implementation

Hotel Management System - Data Analysis & Reporting



Implementation Strategy & Technical Details

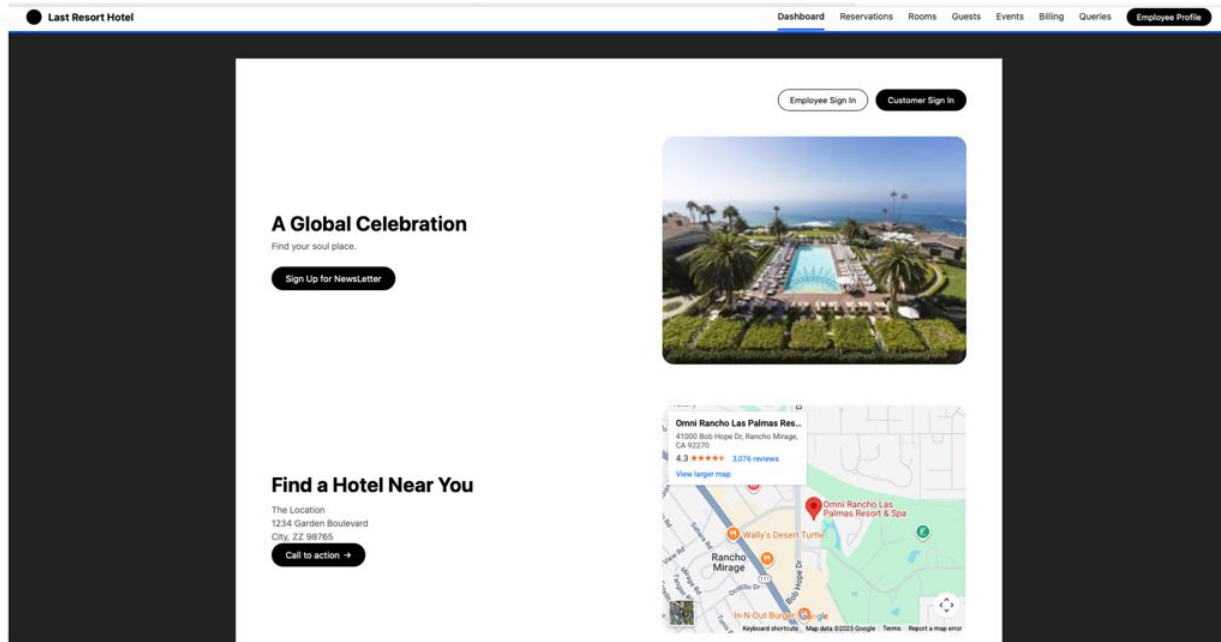
1. SQL Clauses & Operators

- ▶ **GROUP BY:** Group data by categories (month, customer, room type, channel)
- ▶ **LEFT JOIN:** Preserve all records from primary table, include NULLs for missing matches
- ▶ **INNER JOIN:** Return only matching records (Query 7)
- ▶ **HAVING:** Filter groups after aggregation (e.g., total_revenue > 0)
- ▶ **WHERE:** Filter rows before aggregation
- ▶ **ORDER BY:** Sort results (DESC for highest first)

2. Aggregate Functions

- ▶ **COUNT:** Count records (with DISTINCT for unique values)
- ▶ **SUM:** Calculate total revenue, amounts
- ▶ **AVG:** Calculate average stay duration, amounts
- ▶ **MIN/MAX:** Find earliest/latest dates, min/max stay days

Live Demo



<https://127-0-0-1-5000-bf0shq7n1oq0soid81bd3ptbe8.us.edusercontent.com>

<https://edstem.org/us/courses/87001/workspaces/puYxHTYvCRCVYzmGelKBY5dYYv4hhRaX>