### **VAISHNAV GANGAMWAR**

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Portfolio: https://vg-port.vercel.app/

### **SUMMARY**

Aspiring **Product Manager** with experience in crafting **PRDs**, designing **user journeys**, and proposing **feature solutions** across fintech and engagement domains. Trained via Airtribe's PM Launchpad with strengths in **user-centric thinking**, **agile execution**, and **cross-functional collaboration**. Committed to solving real user problems with **structured thinking** and a strong sense of **ownership**.

### **EDUCATION**

Yeshwantrao Chavan College of Engineering, Nagpur

Bachelor of Engineering – Computer Science (2019–2023) | CGPA: 7.3/10

### **SKILLS**

Product Strategy: Roadmapping, MVP Scoping, Feature Prioritization (RICE, MoSCoW), Product Vision

User Research & UX: Journey Mapping, Persona Design, Feedback Loops, A/B Testing, Wireframing (Figma)

Product Execution: Agile, Scrum, Sprint Planning, PRD Writing, Release Reviews, Cross-functional Collaboration

Tools & Documentation: JIRA, Notion, Google Docs/Sheets, MS Excel, Figma, AI Tools

Soft Skills: Communication, Structured Thinking, Ownership, Curiosity, Problem Solving

# **PROJECT EXPERIENCE**

Swish - Post-Order Experience & Retention Strategy

## **Product Strategy | UX Loops**

- Investigated post-delivery churn via surveys, reviews, and competitor analysis; found that 88% users didn't reorder within 7 days
- Proposed 2 habit-forming features: 1-Tap Reorder and XP + Streaks, prioritized using RICE framework
- Designed rollout plan with success metrics: 60% XP activation, 25% 1-Tap usage, +15% uplift in 7-day reorders

### **Super.Money UPI Adoption Strategy (Flipkart)**

### Fintech | User Research

- Audited UPI friction points in Flipkart checkout; benchmarked GPay, PhonePe, and Paytm for best practices
- Proposed 4 solutions: Gamified Rewards, Checkout Nudges, Utility Tracker, and Smart Defaults
- Prioritized features using RICE/MoSCoW; defined KPIs: UPI Setup %, Repeat Usage, Drop-off Rate

# Zinga Fitness App – PRD for Engagement & Community

#### PRD | UX Strategy

- Built PRD to increase engagement for a fitness app using gamification, challenges, and community features
- Created user personas, journey flows, and phased rollout plans aligned with benchmarks from Nike and Peloton
- Defined metrics: Challenge Completion %, DAU Uplift, and Social Feature Adoption

### **WORK EXPERIENCE**

Aranya Consultancy — Data Analytics Intern Feb 2023 – Aug 2023

- Built interactive Power BI dashboards to track sales performance, customer retention, and business KPIs
- Wrote advanced **SQL queries** to clean, join, and analyze relational datasets supporting product decisions
- Delivered insights to cross-functional teams, influencing product discussions around user behavior and revenue trends

### Electronic Arts Product Management Job Simulation (Forage) - May 2025

- Analyzed game feature performance using product KPIs to evaluate impact on user engagement and monetization
- Developed recommendations based on data-driven insights, game loops, and strategic prioritization
- Demonstrated cross-functional PM skills including stakeholder alignment, KPI tracking, and product storytelling

### **COURSES & UPSKILLING**

- Product Management Launchpad Airtribe
   Cohort-based program covering PRDs, roadmapping, user research, MVPs, GTM strategy
- Data Analytics Program 360DigiTMG
   SQL, Power BI, DAX, and exploratory data analysis