### **AtliQ Hotels Data Analysis Project**

### **Problem Statement**

Atliq Grands, a hotel chain operating across multiple cities in India, is currently encountering stiff competition within its segment, resulting in a decline in revenue and market share. To turn things around, they want to analyze data from May 2022 to June 2022. The primary goal is to utilize Python's built-in libraries to extract valuable insights from provided datasets, focusing on aspects such as ratings, realized revenue, occupancy percentage, and other metrics.

### 1. Exploratory Data Analysis

```
In [754...
            import pandas as pd
            from matplotlib import pyplot as plt
In [755...
            df_bookings = pd.read_csv('fact_bookings.csv')
            df_date = pd.read_csv('dim_date.csv')
            df_hotels = pd.read_csv('dim_hotels.csv')
            df_rooms = pd.read_csv('dim_rooms.csv')
            df_agg_bookings = pd.read_csv('fact_aggregated_bookings.csv')
          Exploring Booking Dataset
In [756...
            df_bookings.head()
Out[756...
                     booking_id property_id booking_date check_in_date checkout_date no_quests
                                                                                                room_cat
           0 May012216558RT11
                                     16558
                                                 27-04-22
                                                               1/5/2022
                                                                             2/5/2022
                                                                                            -3.0
                                     16558
                                                 30-04-22
                                                                                            2.0
              May012216558RT12
                                                               1/5/2022
                                                                             2/5/2022
           2 May012216558RT13
                                     16558
                                                 28-04-22
                                                               1/5/2022
                                                                             4/5/2022
                                                                                            2.0
             May012216558RT14
                                                 28-04-22
                                                               1/5/2022
                                                                             2/5/2022
                                                                                            -2.0
                                      16558
              May012216558RT15
                                                 27-04-22
                                                               1/5/2022
                                                                             2/5/2022
                                                                                            4.0
                                     16558
In [757...
            df_bookings.shape
           (134590, 12)
Out[757...
In [758...
            df bookings.room category.unique()
           array(['RT1', 'RT2', 'RT3', 'RT4'], dtype=object)
Out[758...
In [759...
            df_bookings.booking_platform.unique()
```

Out[759... array(['direct online', 'others', 'logtrip', 'tripster', 'makeyourtrip', 'journey', 'direct offline'], dtype=object)

In [760...

df\_bookings.booking\_platform.value\_counts()

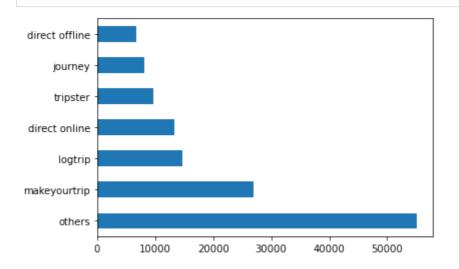
Out[760...

others 55066
makeyourtrip 26898
logtrip 14756
direct online 13379
tripster 9630
journey 8106
direct offline 6755

Name: booking\_platform, dtype: int64

In [761...

df\_bookings.booking\_platform.value\_counts().plot(kind = 'barh')
plt.show()



In [762...

df\_bookings.describe()

Out[762...

|       | property_id   | no_guests     | ratings_given | revenue_generated | revenue_realized |
|-------|---------------|---------------|---------------|-------------------|------------------|
| count | 134590.000000 | 134587.000000 | 56683.000000  | 1.345900e+05      | 134590.000000    |
| mean  | 18061.113493  | 2.036170      | 3.619004      | 1.537805e+04      | 12696.123256     |
| std   | 1093.055847   | 1.034885      | 1.235009      | 9.303604e+04      | 6928.108124      |
| min   | 16558.000000  | -17.000000    | 1.000000      | 6.500000e+03      | 2600.000000      |
| 25%   | 17558.000000  | 1.000000      | 3.000000      | 9.900000e+03      | 7600.000000      |
| 50%   | 17564.000000  | 2.000000      | 4.000000      | 1.350000e+04      | 11700.000000     |
| 75%   | 18563.000000  | 2.000000      | 5.000000      | 1.800000e+04      | 15300.000000     |
| max   | 19563.000000  | 6.000000      | 5.000000      | 2.856000e+07      | 45220.000000     |

#### **Exploring Hotels Dataset**

In [763...

df\_hotels.head()

Out[763...

|   | property_id | property_name | category | city  |
|---|-------------|---------------|----------|-------|
| 0 | 16558       | Atliq Grands  | Luxury   | Delhi |

|   | property_id | property_name | category | city   |
|---|-------------|---------------|----------|--------|
| 1 | 16559       | Atliq Exotica | Luxury   | Mumbai |
| 2 | 16560       | Atliq City    | Business | Delhi  |
| 3 | 16561       | Atliq Blu     | Luxury   | Delhi  |
| 4 | 16562       | Atliq Bay     | Luxury   | Delhi  |

In [764...

df\_hotels.category.value\_counts()

Out[764...

Luxury 16 Business 9

Name: category, dtype: int64

In [765...

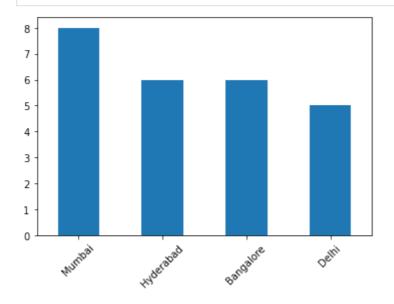
df\_hotels.shape

Out[765...

(25, 4)

In [766...

df\_hotels.city.value\_counts().sort\_values(ascending =False).plot(kind = 'bar')
plt.xticks(rotation = 45)
plt.show()



### **Exploring Date Dataset**

In [767...

df\_date.head()

Out[767...

|   | date      | mmm yy | week no | day_type |
|---|-----------|--------|---------|----------|
| 0 | 01-May-22 | May 22 | W 19    | weekend  |
| 1 | 02-May-22 | May 22 | W 19    | weekeday |
| 2 | 03-May-22 | May 22 | W 19    | weekeday |
| 3 | 04-May-22 | May 22 | W 19    | weekeday |
| 4 | 05-May-22 | May 22 | W 19    | weekeday |

In [768...

df\_date.shape

```
Out[768... (92, 4)
```

### **Exploring Rooms Dataset**

```
In [769...
             df rooms.head()
Out[769...
               room id room class
                    RT1
                           Standard
                               Elite
            1
                    RT2
            2
                    RT3
                           Premium
            3
                   RT4 Presidential
In [770...
             df_rooms.shape
            (4, 2)
Out[770...
           Exploring Aggregate Bookings Dataset
In [771...
             df_agg_bookings.head()
Out[771...
               property_id check_in_date room_category successful_bookings capacity
            0
                     16559
                                1-May-22
                                                      RT1
                                                                           25
                                                                                    30.0
            1
                     19562
                                1-May-22
                                                                           28
                                                                                    30.0
                                                      RT1
            2
                     19563
                                1-May-22
                                                      RT1
                                                                           23
                                                                                    30.0
            3
                     17558
                                1-May-22
                                                                           30
                                                                                    19.0
                                                      RT1
            4
                     16558
                                1-May-22
                                                      RT1
                                                                           18
                                                                                    19.0
```

### Exercise-1. Find out unique property ids in aggregate bookings dataset

```
In [772...
           df_agg_bookings.property_id.unique()
           array([16559, 19562, 19563, 17558, 16558, 17560, 19558, 19560, 17561,
Out[772...
                  16560, 16561, 16562, 16563, 17559, 17562, 17563, 18558, 18559,
                  18561, 18562, 18563, 19559, 19561, 17564, 18560], dtype=int64)
          Exercise-2. Find out total bookings per property_id
In [773...
           property_calc = df_agg_bookings.groupby('property_id')
           property_calc['successful_bookings'].sum()
           property id
Out[773...
           16558
                    3153
           16559
                    7338
           16560
                    4693
           16561
                    4418
           16562
                    4820
           16563
                    7211
           17558
                    5053
           17559
                    6142
```

17560

6013

Out[774...

```
17561
         5183
17562
        3424
17563
        6337
17564
        3982
18558
        4475
18559
        5256
18560
        6638
18561
        6458
18562
        7333
18563
        4737
19558
        4400
19559
        4729
19560
        6079
19561
        5736
19562
        5812
19563
        5413
```

Name: successful\_bookings, dtype: int64

### Exercise-3. Find out days on which bookings are greater than capacity

In [774... df\_agg\_bookings[(df\_agg\_bookings.successful\_bookings > df\_agg\_bookings.capacity)]

|      | property_id | check_in_date | room_category | successful_bookings | capacity |
|------|-------------|---------------|---------------|---------------------|----------|
| 3    | 17558       | 1-May-22      | RT1           | 30                  | 19.0     |
| 12   | 16563       | 1-May-22      | RT1           | 100                 | 41.0     |
| 4136 | 19558       | 11-Jun-22     | RT2           | 50                  | 39.0     |
| 6209 | 19560       | 2-Jul-22      | RT1           | 123                 | 26.0     |
| 8522 | 19559       | 25-Jul-22     | RT1           | 35                  | 24.0     |
| 9194 | 18563       | 31-Jul-22     | RT4           | 20                  | 18.0     |

### Exercise-4. Find out properties that have highest capacity

```
In [775... df_agg_bookings[df_agg_bookings.capacity == df_agg_bookings.capacity.max()]
```

| $\sim$ |    | г   | - | - | _ |  |
|--------|----|-----|---|---|---|--|
| U      | uτ | н   | / | / | 5 |  |
|        |    | - 1 |   |   |   |  |

Out[776...

|      | property_id | check_in_date | room_category | $successful\_bookings$ | capacity |
|------|-------------|---------------|---------------|------------------------|----------|
| 27   | 17558       | 1-May-22      | RT2           | 38                     | 50.0     |
| 128  | 17558       | 2-May-22      | RT2           | 27                     | 50.0     |
| 229  | 17558       | 3-May-22      | RT2           | 26                     | 50.0     |
| 328  | 17558       | 4-May-22      | RT2           | 27                     | 50.0     |
| 428  | 17558       | 5-May-22      | RT2           | 29                     | 50.0     |
| •••  |             |               |               |                        |          |
| 8728 | 17558       | 27-Jul-22     | RT2           | 22                     | 50.0     |
| 8828 | 17558       | 28-Jul-22     | RT2           | 21                     | 50.0     |
| 8928 | 17558       | 29-Jul-22     | RT2           | 23                     | 50.0     |
| 9028 | 17558       | 30-Jul-22     | RT2           | 32                     | 50.0     |
| 9128 | 17558       | 31-Jul-22     | RT2           | 30                     | 50.0     |

<sup>92</sup> rows × 5 columns

### 2. DATA CLEANING

In [776... df\_bookings.describe() #Cleaning invalid no\_of\_guests

|      | property_id           | no_guests     | ratings_given | revenue_generated | revenue_realized |
|------|-----------------------|---------------|---------------|-------------------|------------------|
| cour | 134590.000000         | 134587.000000 | 56683.000000  | 1.345900e+05      | 134590.000000    |
| mea  | n 18061.113493        | 2.036170      | 3.619004      | 1.537805e+04      | 12696.123256     |
| st   | d 1093.055847         | 1.034885      | 1.235009      | 9.303604e+04      | 6928.108124      |
| mi   | n 16558.000000        | -17.000000    | 1.000000      | 6.500000e+03      | 2600.000000      |
| 259  | <b>6</b> 17558.000000 | 1.000000      | 3.000000      | 9.900000e+03      | 7600.000000      |
| 509  | <b>6</b> 17564.000000 | 2.000000      | 4.000000      | 1.350000e+04      | 11700.000000     |
| 759  | <b>6</b> 18563.000000 | 2.000000      | 5.000000      | 1.800000e+04      | 15300.000000     |
| ma   | x 19563.000000        | 6.000000      | 5.000000      | 2.856000e+07      | 45220.000000     |
|      |                       |               |               |                   |                  |

In [777... df\_bookings.shape

Out[777... (134590, 12)

In [778... df\_bookings[df\_bookings.no\_guests < 0 ]

Out[778... booking\_id property\_id booking\_date check\_in\_date checkout\_date no\_guests ro 0 May012216558RT11 16558 27-04-22 1/5/2022 2/5/2022 -3.0 3 May012216558RT14 16558 28-04-22 1/5/2022 2/5/2022 -2.0 17924 May122218559RT44 18559 12/5/2022 12/5/2022 14-05-22 -10.0

|  | booking_id   | property_id   | booking_date   | check_in_date   | checkout_date   | no_guests                       | ro  |
|--|--|---|--|---|---|---------------------------------|-----|
| 18020  | May122218561RT22   | 18561   | 8/5/2022   | 12/5/2022   | 14-05-22  | -12.0                           |     |
| 18119  | May122218562RT311  | 18562   | 5/5/2022   | 12/5/2022   | 17-05-22  | -6.0                            |     |
| 18121  | May122218562RT313  | 18562   | 10/5/2022  | 12/5/2022   | 17-05-22  | -4.0                            |     |
| 56715  | Jun082218562RT12   | 18562   | 5/6/2022   | 8/6/2022  | 13-06-22  | -17.0                           |     |
| 119765   | Jul202219560RT220  | 19560   | 19-07-22   | 20-07-22  | 22-07-22  | -1.0                            |     |
| 134586   | Jul312217564RT47   | 17564   | 30-07-22   | 31-07-22  | 1/8/2022  | -4.0                            |     |
| df_boo   | okings= df_booking   | s[df_bookin   | gs.no_guests:  | • 0 ] #to onl   | y include no_   | of_guests                       | wh  |
| df_boo   | okings.shape #inva   | lid guests  | removed  |   |   |                                 |     |
| (134578  | 3, 12)   |   |  |   |   |                                 |     |
| df_boo   | okings.revenue_gen   | erated.min(   | ),df_bookings  | .revenue_gen  | erated.max()  | #max value                      | ? C |
| (6500,   | 28560000)  |   |  |   |   |                                 |     |
|  |  |   |  |   |   |                                 |     |
| # we w   | vilL use 3std for (  | outlier rem   | oval   |   |   |                                 |     |
| mean = std = c   | ### df_bookings.revenuedf_bookings.revenuedf_limit = mean + 1  | nue_generat<br>e_generated  | ed.mean()  |   |   |                                 |     |
| mean =<br>std =c<br>higher<br>higher   | = df_bookings.revel<br>df_bookings.revenue<br>limit = mean + :   | nue_generat<br>e_generated  | ed.mean()  |   |   |                                 |     |
| mean = std = chigher higher 294498.  | = df_bookings.reve<br>df_bookings.revenuc<br>limit = mean + :<br>limit   | nue_generat<br>e_generated<br>3*std   | ed.mean()<br>.std()  | gher_limit] #   | invalid data  |                                 |     |
| mean = std = chigher higher 294498.  | <pre>df_bookings.rever df_bookings.revenue c_limit = mean + 1 c_limit .50173198653 okings[df_bookings</pre>  | nue_generat<br>e_generated<br>3*std<br>•revenue_ge  | ed.mean()<br>.std()<br>nerated > hig   |   | invalid data  checkout_date                                 | no_guests                       | ro  |
| mean = std = chigher higher 294498.  | <pre>df_bookings.rever df_bookings.revenue c_limit = mean + 1 c_limit .50173198653 okings[df_bookings</pre>  | nue_generat<br>e_generated<br>3*std<br>•revenue_ge  | ed.mean()<br>.std()<br>nerated > hig   |   |   | no_guests 2.0                   | ro  |
| mean = std = chigher higher 294498.  | <pre>df_bookings.rever df_bookings.revenue c_limit = mean + : _limit .50173198653  okings[df_bookings booking_id</pre>   | nue_generated<br>e_generated<br>3*std<br>.revenue_ge<br>property_id   | ed.mean() .std()  nerated > higher   | check_in_date   | checkout_date   |                                 | ro  |
| mean = std = chigher higher 294498.  | df_bookings.rever<br>df_bookings.revenue<br>c_limit = mean + 1<br>.50173198653<br>okings[df_bookings<br>booking_id   | nue_generate_generated 3*std  revenue_ge  property_id  16558  | ed.mean() .std()  nerated > higher booking_date  28-04-22                          | check_in_date<br>1/5/2022                                       | checkout_date 4/5/2022                                      | 2.0                             | ro  |
| mean = std = chigher higher higher df_bood 294498.                           | df_bookings.rever<br>df_bookings.revenue<br>c_limit = mean + 1<br>.50173198653<br>okings[df_bookings<br>booking_id<br>May012216558RT13<br>May012216559RT32                                       | nue_generate_generated3*std  revenue_ge  property_id  16558  16559  | ed.mean() .std()  nerated > hig  booking_date  28-04-22 29-04-22                   | check_in_date  1/5/2022  1/5/2022                               | checkout_date 4/5/2022 2/5/2022                             | 2.0                             | ro  |
| mean = std = chigher higher 294498.  df_bood 2  111  315                     | df_bookings.rever<br>df_bookings.revenue<br>c_limit = mean + 1<br>.50173198653<br>okings[df_bookings<br>booking_id<br>May012216558RT13<br>May012216559RT32<br>May012216562RT22                   | nue_generate_generated3*std  revenue_ge  property_id  16558  16559  16562                                       | ed.mean() .std()  nerated > hig  booking_date  28-04-22 29-04-22 28-04-22          | check_in_date  1/5/2022  1/5/2022  1/5/2022                     | checkout_date  4/5/2022  2/5/2022  4/5/2022                 | 2.0<br>6.0<br>2.0               | ro  |
| mean = std = chigher higher 294498.  df_bood 2  111  315  562                | df_bookings.rever df_bookings.rever df_bookings.revenue c_limit = mean + : .50173198653  okings[df_bookings  booking_id  May012216558RT13  May012216559RT32  May012216562RT22  May012217559RT118 | nue_generatele_generated3*std  revenue_ge  property_id  16558  16559  16562  17559                              | ed.mean() .std()  nerated > hig  booking_date  28-04-22 29-04-22 28-04-22 26-04-22 | check_in_date  1/5/2022  1/5/2022  1/5/2022  1/5/2022           | checkout_date  4/5/2022 2/5/2022 4/5/2022 2/5/2022          | 2.0<br>6.0<br>2.0<br>2.0        | ro  |
| mean = std = chigher higher higher 294498.  df_bood 2  111  315  562  129176 | df_bookings.rever df_bookings.rever df_bookings.revenue c_limit = mean + : .50173198653  okings[df_bookings  booking_id  May012216558RT13  May012216559RT32  May012216562RT22  May012217559RT118 | nue_generate<br>e_generated<br>3*std<br>•revenue_ge<br>property_id<br>16558<br>16559<br>16562<br>17559<br>16562 | ed.mean() .std()  nerated > high booking_date                                      | check_in_date  1/5/2022  1/5/2022  1/5/2022  1/5/2022  28-07-22 | checkout_date  4/5/2022 2/5/2022 4/5/2022 2/5/2022 29-07-22 | 2.0<br>6.0<br>2.0<br>2.0<br>2.0 | •   |

Out[787...

Out[786... (134573, 12)

In [787... df\_bookings[df\_bookings.revenue\_realized == df\_bookings.revenue\_realized.max()]

|        | booking_id        | property_id | booking_date | check_in_date | checkout_date | no_guests | ro |
|--------|-------------------|-------------|--------------|---------------|---------------|-----------|----|
| 139    | May012216559RT43  | 16559       | 1/5/2022     | 1/5/2022      | 2/5/2022      | 6.0       |    |
| 715    | May012217560RT46  | 17560       | 28-04-22     | 1/5/2022      | 2/5/2022      | 6.0       |    |
| 719    | May012217560RT410 | 17560       | 1/5/2022     | 1/5/2022      | 4/5/2022      | 6.0       |    |
| 2107   | May022216559RT47  | 16559       | 28-04-22     | 2/5/2022      | 4/5/2022      | 6.0       |    |
| 2381   | May022217558RT42  | 17558       | 25-04-22     | 2/5/2022      | 8/5/2022      | 6.0       |    |
| •••    |                   |             |              |               |               |           |    |
| 132069 | Jul302217563RT414 | 17563       | 30-07-22     | 30-07-22      | 3/8/2022      | 6.0       |    |
| 133389 | Jul312217558RT42  | 17558       | 28-07-22     | 31-07-22      | 1/8/2022      | 6.0       |    |
| 133453 | Jul312217559RT45  | 17559       | 26-07-22     | 31-07-22      | 6/8/2022      | 6.0       |    |
| 133456 | Jul312217559RT48  | 17559       | 29-07-22     | 31-07-22      | 2/8/2022      | 6.0       |    |
| 133708 | Jul312217563RT413 | 17563       | 26-07-22     | 31-07-22      | 1/8/2022      | 6.0       |    |

135 rows × 12 columns

**→** 

Our higher limit was 294498.50173198653 but max revenue\_realized = 45k this is because rt4 is presidential suite, which is usually expensive.

```
In [788...
           df_bookings[df_bookings.room_category == 'RT4'].revenue_realized.describe()
                    16071.000000
           count
Out[788...
                    23439.308444
           mean
           std
                     9048.599076
           min
                     7600.000000
           25%
                    19000.000000
           50%
                    26600.000000
           75%
                    32300.000000
           max
                    45220.000000
           Name: revenue realized, dtype: float64
In [789...
             23439.308444 + 3*9048.599076
```

Out[789... 50585.105672000005

We can see the this method for rt4 room is giving around 50k revenue. So logically 45k for a presidential suite is valid.

```
no_guests 0
room_category 0
booking_platform 0
ratings_given 77897
booking_status 0
revenue_generated 0
revenue_realized 0
dtype: int64
```

Ratings given has 77897 null values. But we will not do anything over here because pracically people usually tend to forget or dont give ratings when they checkout.

In [791... df\_agg\_bookings.describe()

Out[791... property id\_successful bookings\_capacity

Out[791... property\_id successful\_bookings capacity 9200.000000 9200.000000 9198.000000 count 18040.640000 14.655761 25.280496 mean 1099.818325 7.736170 11.442080 std 16558.000000 1.000000 3.000000 min **25%** 17558.000000 9.000000 18.000000 50% 17564.000000 14.000000 25.000000 **75%** 18563.000000 19.000000 34.000000 max 19563.000000 123.000000 50.000000

Exercise-1. In aggregate bookings find columns that have null values. Fill these null values with whatever you think is the appropriate subtitute (possible ways is to use mean or median)

In [793... df\_agg\_bookings[df\_agg\_bookings.capacity.isnull() == True] #We will fill the NA valu Out[793... property\_id check\_in\_date room\_category successful\_bookings capacity 8 17561 1-May-22 RT1 22 NaN 14 17562 1-May-22 RT1 12 NaN In [794... df\_agg\_bookings.capacity.fillna(df\_agg\_bookings.capacity.median(),inplace = True) In [795... df agg bookings.iloc[[8,14]]

| ıt[795                     | pr  | operty_id c   | heck_in_date  | room_category s | successful_bookings | capacity                                   |                 |
|----------------------------|---|---|---|-----------------|---------------------|--|-----------------|
|                            | 8   | 17561   | 1-May-22  | RT1             | 22                  | 25.0                                       |                 |
|                            | 14  | 17562   | 1-May-22  | RT1             | 12                  | 25.0                                       |                 |
| ī [796                     | df_ag   | gg_bookings   | s.isnull().su   | um()            |                     |  |                 |
| t[796                      | check_<br>room_c<br>succes<br>capac             | rty_id<br>_in_date<br>=ategory<br>ssful_book:<br>ity<br>= int64 | 0<br>0<br>0<br>ings 0                                       |                 |                     |  |                 |
|                            | Exercis   | e-2. In agg   | regate booki  | _               | cords that have suc | cessful_bo                                 | ookings value   |
| ı [797                     | df_ag   | gg_bookings   | s[df_agg_bool   | kings.successf  | ul_bookings > df_a  | agg_bookir                                 | ngs.capacity]   |
| ıt[797                     |   | property_id   | check_in_date   | room_category   | successful_bookings | capacity                                   |                 |
|                            | 3   | 17558   | 1-May-22  | RT1             | 30                  | 19.0                                       |                 |
|                            |   |   | 1-May-22  | RT1             | 100                 | 41.0                                       |                 |
|                            | 12  | 16563   | 1 IVIUY ZZ  |                 |                     | 7 -1.0                                     |                 |
|                            | 12<br>4136                                      | 16563<br>19558  | 11-Jun-22   |                 | 50                  |  |                 |
|                            |   |   | -   | RT2             | 50<br>123           | 39.0                                       |                 |
|                            | 4136  | 19558   | 11-Jun-22   | RT2             |                     | 39.0                                       |                 |
|                            | 4136<br>6209                                    | 19558<br>19560  | 11-Jun-22<br>2-Jul-22                                       | RT2<br>RT1      | 123<br>35           | 39.0<br>39.0<br>26.0<br>324.0              |                 |
| ı [798                     | 4136<br>6209<br>8522<br>9194                    | 19558<br>19560<br>19559   | 11-Jun-22<br>2-Jul-22<br>25-Jul-22<br>31-Jul-22             | RT2<br>RT1      | 123<br>35           | 39.0<br>39.0<br>26.0<br>324.0              |                 |
|                            | 4136<br>6209<br>8522<br>9194                    | 19558<br>19560<br>19559<br>18563<br>gg_bookings                 | 11-Jun-22<br>2-Jul-22<br>25-Jul-22<br>31-Jul-22             | RT2<br>RT1      | 123<br>35           | 39.0<br>39.0<br>26.0<br>324.0              |                 |
| n [798<br>ut[798<br>n [799 | 4136<br>6209<br>8522<br>9194<br>df_ag<br>(9200) | 19558<br>19560<br>19559<br>18563<br>gg_bookings                 | 11-Jun-22<br>2-Jul-22<br>25-Jul-22<br>31-Jul-22<br>5. shape | RT2 RT1 RT1 RT4 | 123<br>35           | 39.0<br>39.0<br>36.24.0<br>37.24.0<br>38.0 | ngs <= df_agg_l |

## 3. DATA TRANSFORMATION

Create occupancy percentage column

(9194, 5)

Out[800...

| In [801 | d | f_agg_booki | ngs.head()    |               |                     |          |
|---------|---|-------------|---------------|---------------|---------------------|----------|
| Out[801 |   | property_id | check_in_date | room_category | successful_bookings | capacity |
|         | 0 | 16559       | 1-May-22      | RT1           | 25                  | 30.0     |
|         | 1 | 19562       | 1-May-22      | RT1           | 28                  | 30.0     |

|         | р   | roperty_id | check_in_date | room_category  | successful_bookings              | capacity |                      |          |
|---------|-----|------------|---------------|----------------|----------------------------------|----------|----------------------|----------|
|         | 2   | 19563      | 1-May-22      | RT1            | 23                               | 30.0     |                      |          |
|         | 4   | 16558      | 1-May-22      | RT1            | 18                               | 19.0     |                      |          |
|         | 5   | 17560      | 1-May-22      | RT1            | 28                               | 40.0     |                      |          |
| In [802 | df_ | agg_booki  | ngs['Occupano | cy %'] = df_ag | g_bookings['succes               | sful_boo | kings']/df_a         | gg_booki |
| In [803 | df_ | agg_booki  | ngs['Occupano | cy %'] = df_ag | g_bookings[' <mark>Occupa</mark> | ncy %']. | apply( <b>lambda</b> | x : rou  |
| In [804 | df_ | agg_booki  | ngs.head()    |                |                                  |          |                      |          |
| Out[804 | р   | roperty_id | check_in_date | room_category  | successful_bookings              | capacity | Occupancy %          |          |
|         | 0   | 16559      | 1-May-22      | RT1            | 25                               | 30.0     | 83.33                |          |
|         | 1   | 19562      | 1-May-22      | RT1            | 28                               | 30.0     | 93.33                |          |
|         | 2   | 19563      | 1-May-22      | RT1            | 23                               | 30.0     | 76.67                |          |
|         | _   | 19503      | 1-iviay-22    | 131 1          |                                  |          |                      |          |
|         | 4   | 16558      | 1-May-22      | RT1            | 18                               | 19.0     | 94.74                |          |

# 4. Insights Generation

1. Average occupancy rate in each of the room categories:

```
In [805...
            df_occupancy = df_agg_bookings.groupby('room_category')['Occupancy %'].mean()
In [806...
            df_occupancy
           room_category
Out[806...
           RT1
                   57.889643
                   58.009756
           RT2
           RT3
                   58.028213
                   59.277925
           Name: Occupancy %, dtype: float64
In [807...
            df_rooms.head()
              room_id room_class
Out[807...
                         Standard
           0
                  RT1
                             Elite
                  RT2
           2
                  RT3
                         Premium
           3
                  RT4 Presidential
In [808...
            pd.merge(df_rooms,df_occupancy,left_on = 'room_id',right_on = 'room_category')
```

Out[808...

|   | room_id | room_class   | Occupancy % |
|---|---------|--------------|-------------|
| 0 | RT1     | Standard     | 57.889643   |
| 1 | RT2     | Elite        | 58.009756   |
| 2 | RT3     | Premium      | 58.028213   |
| 3 | RT4     | Presidential | 59.277925   |

### 2. Average occupancy rate per city

In [809...

df\_agg\_bookings

Out[809...

|      | property_id | check_in_date | room_category | $successful\_bookings$ | capacity | Occupancy % |
|------|-------------|---------------|---------------|------------------------|----------|-------------|
| 0    | 16559       | 1-May-22      | RT1           | 25                     | 30.0     | 83.33       |
| 1    | 19562       | 1-May-22      | RT1           | 28                     | 30.0     | 93.33       |
| 2    | 19563       | 1-May-22      | RT1           | 23                     | 30.0     | 76.67       |
| 4    | 16558       | 1-May-22      | RT1           | 18                     | 19.0     | 94.74       |
| 5    | 17560       | 1-May-22      | RT1           | 28                     | 40.0     | 70.00       |
| •••  |             |               |               |                        | •••      |             |
| 9195 | 16563       | 31-Jul-22     | RT4           | 13                     | 18.0     | 72.22       |
| 9196 | 16559       | 31-Jul-22     | RT4           | 13                     | 18.0     | 72.22       |
| 9197 | 17558       | 31-Jul-22     | RT4           | 3                      | 6.0      | 50.00       |
| 9198 | 19563       | 31-Jul-22     | RT4           | 3                      | 6.0      | 50.00       |
| 9199 | 17561       | 31-Jul-22     | RT4           | 3                      | 4.0      | 75.00       |
|      |             |               |               |                        |          |             |

9194 rows × 6 columns

In [810...

df\_hotels.head()

Out[810...

|   | property_id | property_name | category | city   |
|---|-------------|---------------|----------|--------|
| 0 | 16558       | Atliq Grands  | Luxury   | Delhi  |
| 1 | 16559       | Atliq Exotica | Luxury   | Mumbai |
| 2 | 16560       | Atliq City    | Business | Delhi  |
| 3 | 16561       | Atliq Blu     | Luxury   | Delhi  |
| 4 | 16562       | Atliq Bay     | Luxury   | Delhi  |

```
In [811...
```

df = pd.merge(df\_agg\_bookings,df\_hotels,on = 'property\_id') #Merging since city colu

In [812...

df.head()

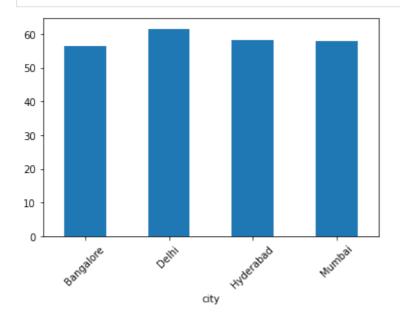
3/18/24, 7:14 PM Atliq Hotel Analysis

Name: Occupancy %, dtype: float64

Out[812... **Occupancy** property\_id check\_in\_date room\_category successful\_bookings capacity property\_na 0 16559 1-May-22 RT1 25 30.0 83.33 Atliq Exo 1 16559 35 41.0 85.37 1-May-22 RT2 Atliq Exo 2 16559 1-May-22 RT3 27 32.0 84.38 Atliq Exo 3 1-May-22 RT4 16559 17 18.0 94.44 Atliq Exo 4 16559 2-May-22 RT1 20 30.0 66.67 Atliq Exo In [813... df.groupby('city')['Occupancy %'].mean().round(2) city Out[813... Bangalore 56.33 Delhi 61.51 Hyderabad 58.12 Mumbai 57.91

In [814...

```
df.groupby('city')['Occupancy %'].mean().round(2).plot(kind ='bar')
plt.xticks(rotation = 45)
plt.show()
```

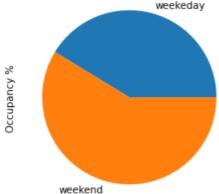


### 3. When was the occupancy better? Weekday or Weekend?

In [815... df\_date.head()

| Out[815 |   | date      | mmm yy | week no | day_type |
|---------|---|-----------|--------|---------|----------|
|         | 0 | 01-May-22 | May 22 | W 19    | weekend  |
|         | 1 | 02-May-22 | May 22 | W 19    | weekeday |
|         | 2 | 03-May-22 | May 22 | W 19    | weekeday |
|         | 3 | 04-May-22 | May 22 | W 19    | weekeday |
|         | 4 | 05-May-22 | May 22 | W 19    | weekeday |

```
In [816...
            df = pd.merge(df,df_date,left_on = 'check_in_date',right_on = 'date')
In [817...
            df.head()
Out[817...
                                                                                      Occupancy
               property_id check_in_date room_category successful_bookings capacity
                                                                                                 property_na
           0
                    16559
                              10-May-22
                                                   RT2
                                                                        25
                                                                                41.0
                                                                                           60.98
                                                                                                    Atliq Exo
            1
                                                                        18
                                                                                           60.00
                    16559
                              10-May-22
                                                    RT1
                                                                                30.0
                                                                                                    Atliq Exo
           2
                    16559
                              10-May-22
                                                    RT3
                                                                        20
                                                                                32.0
                                                                                           62.50
                                                                                                    Atliq Exo
           3
                    16559
                              10-May-22
                                                    RT4
                                                                        13
                                                                                18.0
                                                                                          72.22
                                                                                                    Atliq Exo
                                                                                          60.00
            4
                    19562
                              10-May-22
                                                   RT1
                                                                        18
                                                                                30.0
                                                                                                       Atliq
In [818...
            pie_df = df.groupby('day_type')['Occupancy %'].mean().round(2)
            pie_df
           day_type
Out[818...
           weekeday
                         50.88
           weekend
                         72.34
           Name: Occupancy %, dtype: float64
In [819...
            df.groupby('day_type')['Occupancy %'].mean().round(2).plot(kind = 'pie')
            plt.show()
                                   weekeday
```

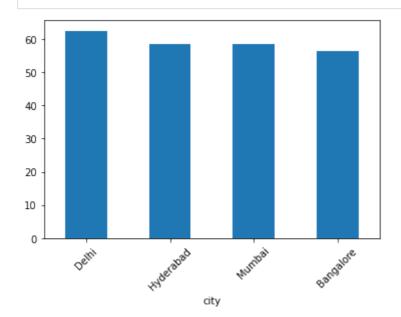


#### 4: In the month of June, what is the occupancy for different cities

```
In [820... df_june = df[df['mmm yy'] == 'Jun 22']
```

Out[824...

```
In [821...
           df_june.groupby('city')['Occupancy %'].mean().round(2).sort_values(ascending = False
          city
Out[821...
          Delhi
                        62.47
                        58.46
          Hyderabad
          Mumbai
                        58.38
          Bangalore
                        56.44
          Name: Occupancy %, dtype: float64
In [822...
           df_june.groupby('city')['Occupancy %'].mean().round(2).sort_values(ascending = False
           plt.xticks(rotation = 45)
           plt.show()
```



### 5: We got new data for the month of august. Append that to existing data

In [823... df\_august = pd.read\_csv('new\_data\_august.csv')

In [824... df\_august

mmr property\_id property\_name category city room\_category room\_class check\_in\_date У Auç 0 16559 Atliq Exotica Mumbai RT1 Standard 01-Aug-22 Luxury Aug 1 Standard 01-Aug-22 19562 Atliq Bay Luxury Bangalore RT1 Auç 2 19563 RT1 Standard 01-Aug-22 Atliq Palace Bangalore Business Auç 3 19558 Atliq Grands Bangalore RT1 Standard 01-Aug-22 Luxury Auç 19560 Atliq City **Business** Bangalore RT1 Standard 01-Aug-22 5 RT1 Standard 01-Aug-22 17561 Atliq Blu Luxury Mumbai Auç 6 17564 RT1 Standard 01-Aug-22 Atliq Seasons **Business** Mumbai

```
In [825...
             latest_df = pd.concat([df,df_august],ignore_index = True)
In [826...
             latest_df.tail()
Out[826...
                                                                                           Occupancy
                  property_id check_in_date room_category successful_bookings capacity
                                                                                                       property
                        19563
                                  01-Aug-22
            6499
                                                        RT1
                                                                              23
                                                                                      30.0
                                                                                                 NaN
                                                                                                           Atlic
            6500
                        19558
                                  01-Aug-22
                                                        RT1
                                                                              30
                                                                                      40.0
                                                                                                 NaN
                                                                                                           Atliq
            6501
                        19560
                                  01-Aug-22
                                                                                      26.0
                                                        RT1
                                                                              20
                                                                                                 NaN
                                                                                                             A<sup>·</sup>
            6502
                        17561
                                  01-Aug-22
                                                        RT1
                                                                                      26.0
                                                                              18
                                                                                                 NaN
                                                                                                              Α
            6503
                        17564
                                  01-Aug-22
                                                        RT1
                                                                              10
                                                                                      16.0
                                                                                                 NaN
                                                                                                          Atliq 5
           6. Print revenue realized per city
In [827...
             df_bookings.head()
                      booking_id property_id booking_date check_in_date checkout_date no_guests
Out[827...
                                                                                                     room cat
            1 May012216558RT12
                                        16558
                                                    30-04-22
                                                                  1/5/2022
                                                                                 2/5/2022
                                                                                                  2.0
               May012216558RT15
                                        16558
                                                    27-04-22
                                                                  1/5/2022
                                                                                 2/5/2022
                                                                                                  4.0
               May012216558RT16
                                                                                                  2.0
                                        16558
                                                    1/5/2022
                                                                  1/5/2022
                                                                                 3/5/2022
               May012216558RT17
                                        16558
                                                    28-04-22
                                                                  1/5/2022
                                                                                 6/5/2022
                                                                                                  2.0
               May012216558RT18
                                        16558
                                                   26-04-22
                                                                  1/5/2022
                                                                                 3/5/2022
                                                                                                  2.0
In [828...
             df revenue = pd.merge(df bookings,df hotels, on = 'property id')
In [829...
             df_revenue.head()
```

```
booking_id property_id booking_date check_in_date checkout_date no_guests room_cat
Out[829...
           0 May012216558RT12
                                      16558
                                                  30-04-22
                                                                1/5/2022
                                                                              2/5/2022
                                                                                              2.0
              May012216558RT15
                                      16558
                                                  27-04-22
                                                                1/5/2022
                                                                              2/5/2022
                                                                                              4.0
           1
              May012216558RT16
                                      16558
                                                  1/5/2022
                                                                1/5/2022
                                                                              3/5/2022
                                                                                              2.0
              May012216558RT17
                                      16558
                                                  28-04-22
                                                                1/5/2022
                                                                              6/5/2022
                                                                                              2.0
              May012216558RT18
                                                  26-04-22
                                                                1/5/2022
                                                                              3/5/2022
                                                                                              2.0
                                      16558
In [830...
            df_revenue.groupby('city')['revenue_realized'].sum()
           city
Out[830...
           Bangalore
                          420383550
           Delhi
                          294404488
           Hyderabad
                          325179310
           Mumbai
                          668569251
           Name: revenue_realized, dtype: int64
           7. Print month by month revenue
In [831...
            df_revenue['check_in_date'] = pd.to_datetime(df_revenue['check_in_date'])
In [832...
            df_date['date'] = pd.to_datetime(df_date['date'])
In [833...
            df_revenue = pd.merge(df_revenue,df_date,left_on = 'check_in_date',right_on = 'date'
In [835...
            df_revenue.head()
Out[835...
                     booking_id property_id booking_date check_in_date checkout_date no_guests
                                                                                                  room_cat
              May052216558RT11
                                      16558
                                                  15-04-22
                                                              2022-05-05
                                                                              7/5/2022
                                                                                              3.0
              May052216558RT12
                                      16558
                                                  30-04-22
                                                              2022-05-05
                                                                               7/5/2022
                                                                                              2.0
              May052216558RT13
                                      16558
                                                  1/5/2022
                                                              2022-05-05
                                                                              6/5/2022
                                                                                              3.0
                                                                                              2.0
              May052216558RT14
                                      16558
                                                  3/5/2022
                                                              2022-05-05
                                                                              6/5/2022
                                                  30-04-22
                                                                                              4.0
              May052216558RT15
                                      16558
                                                              2022-05-05
                                                                              10/5/2022
In [836...
            df_revenue.groupby('mmm yy')['revenue_realized'].sum()
           mmm yy
Out[836...
           Jul 22
                       389940912
           Jun 22
                       377191229
```

May 22 408375641

Name: revenue\_realized, dtype: int64

#### 8. Print revenue realized per hotel type

```
In [837...
            df_revenue.groupby('property_name')['revenue_realized'].sum().sort_values(ascending
           property_name
Out[837...
           Atliq Exotica
                              219076161
           Atliq Palace
                              209474575
           Atliq City
                              196555383
           Atliq Bay
                              179416721
           Atliq Blu
                              179203544
           Atliq Grands
                              145860641
           Atliq Seasons
                               45920757
           Name: revenue_realized, dtype: int64
In [840...
            df_revenue.groupby('property_name')['revenue_realized'].sum().sort_values(ascending
            plt.show()
              Atliq Seasons
              Atliq Grands
                 Atlig Blu
           property name
                 Atliq Bay
```

### 9. Print average rating per city

0.0

0.5

Atliq City

Atliq Palace

Atliq Exotica

```
In [841...
            df_revenue.groupby('city')['ratings_given'].mean().round(2)
           city
Out[841...
           Bangalore
                         3.40
           Delhi
                         3.78
           Hyderabad
                         3.66
           Mumbai
                         3.64
           Name: ratings_given, dtype: float64
```

1.5

2.0

le8

1.0

#### 10. Print a pie chart of revenue realized per booking platform

```
In [842...
           df_pie = df_revenue.groupby('booking_platform')['revenue_realized'].sum()
           df pie
```

Out[842...

 booking\_platform

 direct offline
 59298844

 direct online
 117245053

 journey
 71231599

 logtrip
 129036321

 makeyourtrip
 233132708

 others
 480698244

 tripster
 84865013

Name: revenue\_realized, dtype: int64

In [843...

plt.pie(df\_pie,labels = ['direct offline','direct online','journey','logtrip','makey
plt.show()

