

# KOUSHIK SRIRAM SAMIKUMAR

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## PROFILE

Highly accomplished professional with a demonstrated history of success, to contribute dynamic leadership and strategic vision in a managerial capacity. Equipped with interpersonal skills I thrive in guiding teams towards achieving organizational objectives. With a comprehensive background in [Entrepreneurship and Associate Program], I bring valuable expertise in operations management and team development. Known for my ability to drive efficiency, streamline processes, and cultivate high-performance cultures, I am dedicated to delivering outstanding results while exceeding expectations. Seeking an opportunity to leverage my talents and experience in a challenging managerial role where I can make a significant impact and drive sustainable growth.

## PROFESSIONAL EXPERIENCE

### Associate Programmer

#### Tamil Nadu Technology Hub (ITNT), Chennai.

Feb 2023 – Present

- Develop and maintain a calendar of events, workshops, and activities within the incubation centre.
- Verified tender bids for eligibility and compliance by meticulously comparing them with ITNT tender documents, ensuring accuracy and adherence to requirements.
- Organise and conduct workshops, seminars, and training sessions for entrepreneurs and start-up teams.
- Facilitate networking events and mentorship programs within the incubation centre.
- Assist in identifying expert speakers, mentors, and industry professionals for knowledge-sharing sessions.

### Senior Incubation Associate

#### Anna Incubator (AIC-AU), Chennai.

Jan 2022 - Dec2022

- Identifying promising start-ups for incubation.
- Monitoring and evaluating the progress of start-ups in the program.
- Facilitating access to resources such as funding, workspace, and legal advice.
- Assisting start-ups with business strategy development and market research.
- Contributing to the overall success and growth of the start-up ecosystem.
- Providing guidance and mentorship to start-up founders.

### Agriculture Entrepreneur.

Jan 2018 - Jan 2022

- Established and administered a dairy farm with 50 animals, overseeing all aspects of operations including feeding, breeding, health management, and overall welfare.
- Established and maintained records for animal health, milk production, and financial transactions to track performance and inform decision-making.
- Implemented efficient milking practices to maximise milk production with milking machines.
- Introduced innovative strategies for feed management, herd management, and reproduction to optimise productivity and profitability.
- Collaborated with industry organisations and regulatory agencies to ensure compliance with relevant regulations and standards for dairy farming operations.
- Conducted regular assessments of farm operations to identify areas for improvement and implement corrective measures as needed.
- Bought 2 CNH sugarcane harvesters to create new business units. Increase the profit margin by 20% by implementing a proper business model.
- Improved the business by signing a new contract with Core Green Sugars Pvt Ltd, Yadgiri, Karnataka and thrived the business to the other state.
- Won award for highest harvesting in 2021 from Kothari Sugars Pvt Ltd, Thanjavur.
- Part of the advisory board for mechanical harvesting in Core Green Sugars Pvt Ltd.

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## EDUCATION

Master of Social Work (MSW), Loyola College, Chennai	May 2017- May 2019
Specialized in Human Resources Management, CGPA - 7	
Bachelor of Business Administration (BBA) SRM University, Chennai	Mar 2014- Mar 2017
CGPA- 7.2	

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## SKILLS & HOBBIES

### Hobbies:

- Sustainable Living, Geo-Politics, Fashion Styling, Cooking, Cricket, Tennis and Trekking.

**Languages:** English, Tamil.

### Soft Skills:

- Communication, Analytical Thinking, Problem-Solving, Attention to Detail, Time Management, Collaboration, Adaptability, Presentation Skills, Emotional Intelligence, Curiosity and Continuous Learning.
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