

SALES CONTRACT

No: VAIT.SCHMALZ 220515-220716

Date: 09th May 2022

Between:

PARTY A : **schmalz GmbH**
Address : , 72293 Glatten, Germany
Telephone : +49 7443 2403
Fax : +49 7443 2403 25
Represented : **Mr. Jochen Gunkel - Head of Sales International**
Bank : Landesbank Baden-Wuerttemberg
Account No. : 4900 99
Bank Code No. : 600 501 0
Swift code : SOLADES
IBAN : DE64 6005 0101 0004 9009 9

Hereinafter referred to as the SELLER

And:

PARTY B : **ET A TRADING - INDUSTRIAL TECHNIQUE CO., LTD**
Address : , Tan Thuan Dong Ward, Dist. 7, HCMC, Vietnam
Tel : +84.8.3773488 - 3773829
Fax : +84.8.3773477
Hotline : +84.8.3773466
Bank account : 6699490 (EUR) at Asia Commercial Bank, HCMC
Represented : **Mr. Nguyen Vu Nguyen Dang - Managing Director**
Ms. Nguyen Thi Thuy Phuong - Vice Director
Hereinafter referred to as the BUYER



After discussion, both parties by must mutual consent have agreed to sign this contract on the following terms and conditions:

Article 1: COMMODITY, DESCRIPTION, QUANTITIES AND CONTRACT VALUE

1.1. Specification, Quantities, Unit Prices:

No.	Code	Name & Description	Q'ty	Unit	Unit Price (EUR)	Amount (EUR)
1	11.04.01.10066	Lifting hose for Jumbo Country of Origin: Germany	1	Pcs	482,00	482,00
2	11.04.01.10072	Protective tubing Country of origin: Germany	1	Pcs	157,00	157,00
Packing fee						5,60
Discount						242,82
Total EXW Germany (EUR)						401,78

1.2. Contract Value:

The order Value, which is payable amount to Seller by Buyer for Seller's supplying of goods as stipulated in this order is **401,78 EUR**.

1.3. Manufacturer: J. Schmalz GmbH

Article 2: GENERAL TERMS AND DELIVERY

2.1. Price Term: is Ex-Work Germany

2.2. Delivery:

Delivery time of the goods: 10-12 weeks after sign sales contract
Port of loading: Glatten, Germany
Mean of transport: By air
Port of Discharge: Ho Chi Minh City Port, Vietnam
Trans-shipment: allowed
Partial shipment: not allowed

Article 3: TERM OF PAYMENT

Payment will be made by TT 100% after shipment within 60 days.

The invoiced value of the shipment shall be paid by Telegraphic Transfer in EUR.