



Play Something

by



Spotify®

Opportunity

Objective: increase DAUs/MAUs on Spotify

Impact Hyp: by providing the user with a more personalized experience with daily relevant content, Spotify will increase app stickiness and retention.

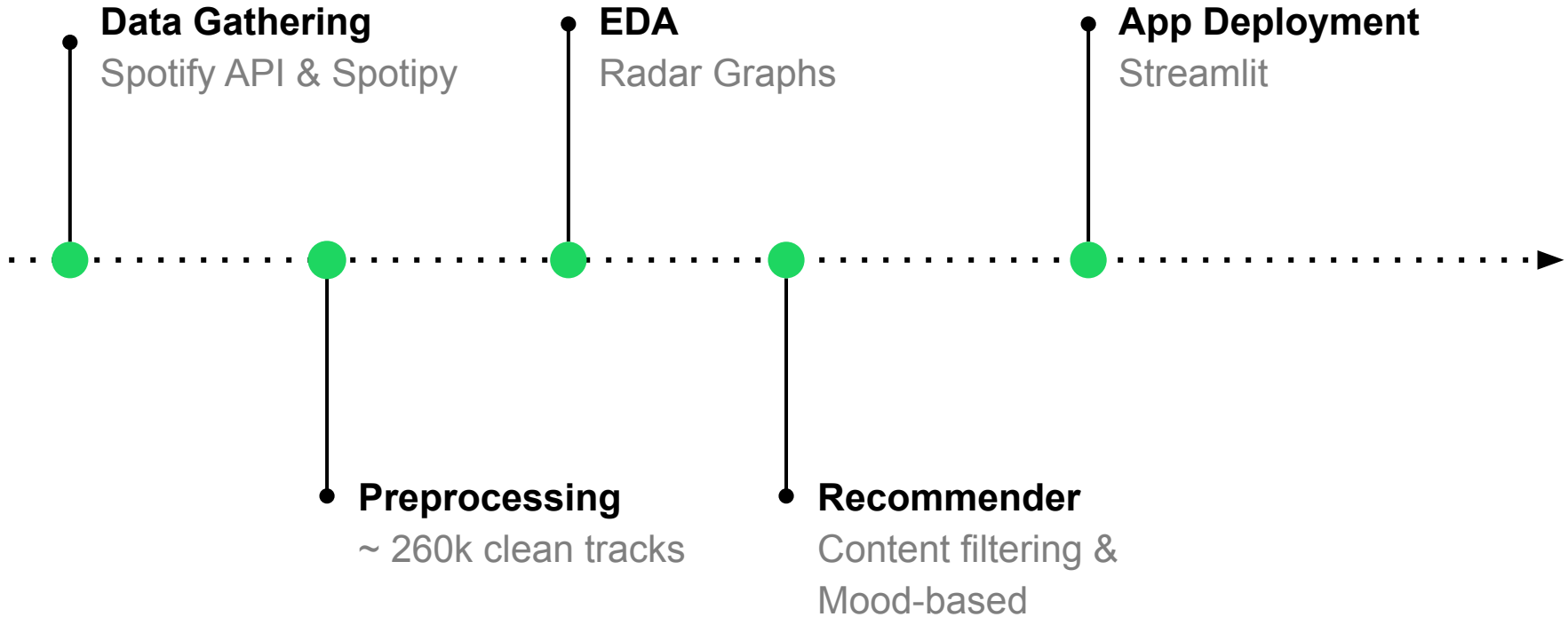
Daily Crunch: Spotify's new 'Only You' feature expands on personalization investment

Alex Wilhelm @alex / 6:10 PM EDT • June 2, 2021

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Methodology





RECOMMENDER INPUTS

Personas & Music Features

FKA TWIGS











Music Features

Source: Spotify API

LOD: Tracks

Use Case: Music Profile
& Music Taste

Transformations:
MinMaxScaler
normalization

| Music Feature | Meaning |
|--|--|
|  Danceability | Tempo, rhythm stability, beat strength |
|  Energy | Intensity & activity |
|  Loudness | Psychological correlate of physical strength |
|  Speechiness | Presence of spoken words |
|  Acousticness | Specifically relating to sound |
|  Duration | Length of a track |
|  Instrumentalness | Not containing vocals |
|  Liveness | Presence of an audience |
|  Valence | Musical positiveness |
|  Tempo | Pace of a given piece |



Music Data

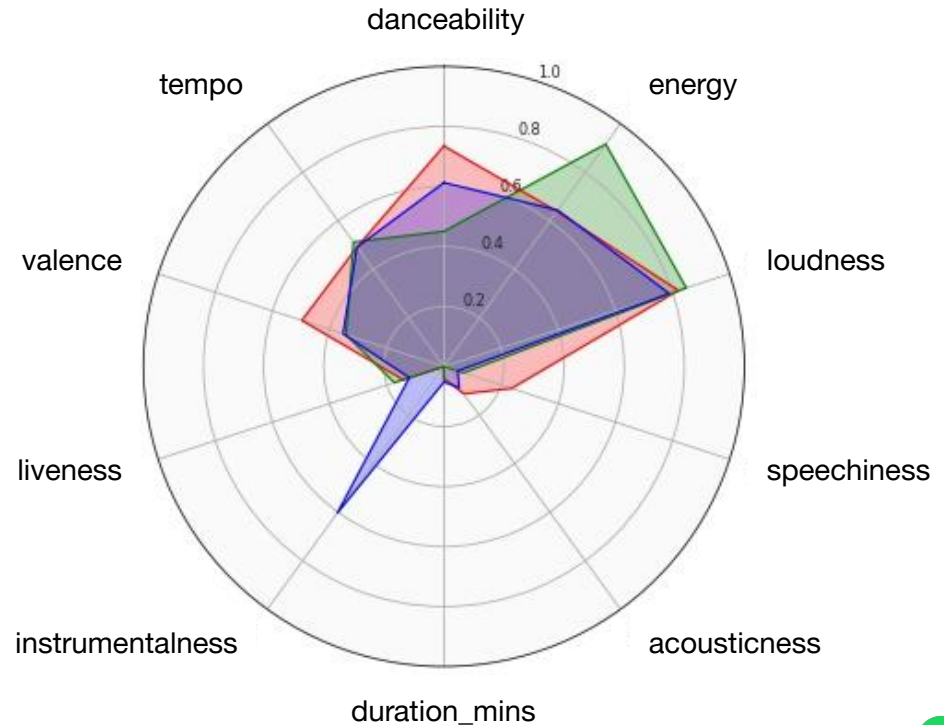
Study: mood to music
genre mapping

Source: Spotify API

Scope: 8 music genres

Tracks: 256,000 after
preprocessing

Genre Comparison



RECOMMENDER OUTPUTS

Play Something App

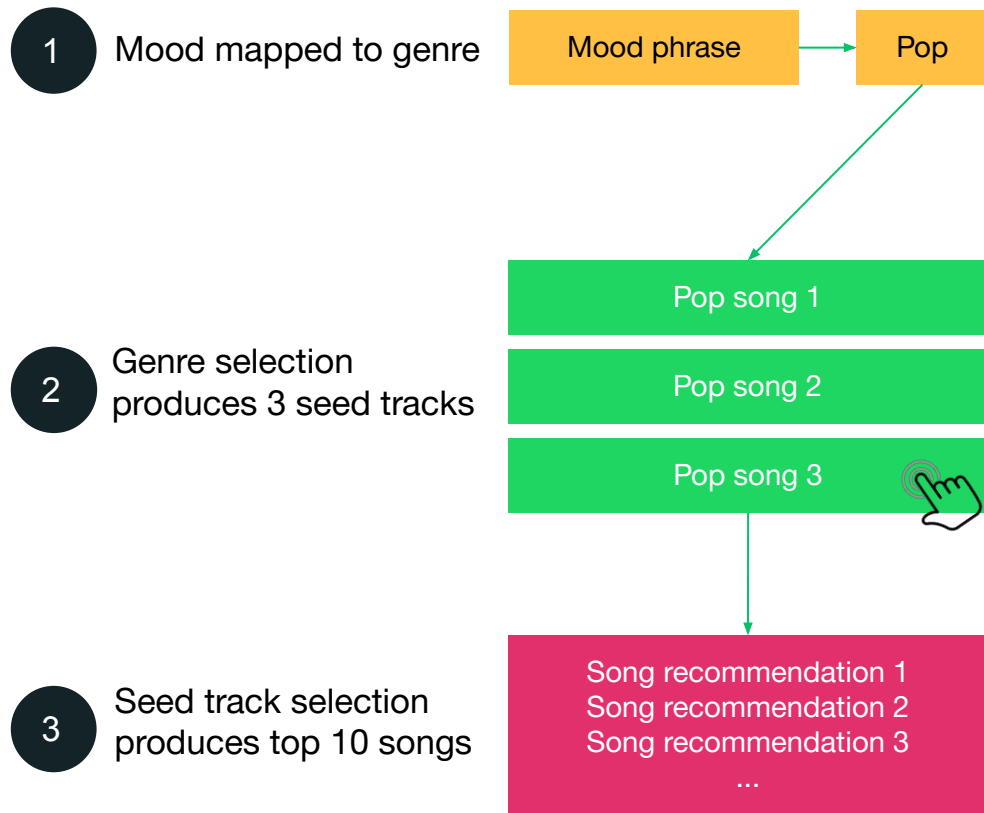


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Recommender

Content & Mood-based
recommender leveraging
cosine similarity

1. Mood → Genre
2. Genre → Top 3
3. Seed Track → Top 10



Where do we go from here?

- **Personalization:** key to Spotify's success; need to standardize an accurate understanding of the user and their habits so as to be able to serve the right recommendation to the right user at the right time
- **Exogenous elements:** variability in musical taste is particularly impacted by the the context the user lives in (e.g. weather, politics); these elements should be part of the recommendation engine
- **Diversity:** successful recommender will enable the user to explore new musical horizons and minimize the presence of echo chambers





Questions?

