

Sanket Veerkar

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EDUCATION

Universitat Bielefeld

Masters of Science in Data Science

Bielefeld, NRW

Oct. 2024 – Present

University Of Mumbai

Bachelor's Of Science in Data Science

Mumbai, IND

Oct. 2020 – Apr. 2023

EXPERIENCE

Commercial Steering Intern – Revenue Management

Hapag-Lloyd AG – Global Headquarters

Aug 2025 – Oct 2025

Hamburg, DE

- Built VBA-driven automation pipeline reducing report generation time by 60 Percent, directly supporting Commercial Steering team's ability to respond faster to market changes
- Produced performance analytics across global and regional markets using QlikView dashboards, synthesizing complex revenue data into actionable insights for senior leadership decision-making
- Coordinated with cross-functional teams across Europe, Asia, and Americas to collect, validate, and reconcile data from multiple source systems, ensuring executive-level reporting accuracy

Web App Developer

NUIT Solutions

June 2024 – Nov 2024

Mumbai, IND

- Developed a full-stack Client Tracker App with role-based access and responsive UI to streamline client and project management
- Optimized backend logic of the Invoice App, improving processing speed and enhancing system performance
- Automated workflows for invoicing, email communication, and medical billing, reducing manual overhead
- Upgraded the Sports Academy App with invoicing modules and access control to improve usability for admins
- Delivered scalable PHP/MySQL applications using Bootstrap, jQuery, GitHub, and FTP in production environments

Data Science and Marketing Intern

PowerMitra CleanTech Pvt. Ltd

Oct. 2023 – May 2024

Mumbai, IND

- Analyzed solar energy adoption patterns and carbon emission reduction potential across Indian states to inform investor strategy, supporting clean energy deployment in emerging markets
- Developed customer engagement strategies quantifying carbon footprint reduction and environmental impact, translating emission reduction data into business value propositions for residential and commercial clients
- Led CRM migration from HubSpot to Zoho, implementing automated lead generation workflows and appointment scheduling that reduced manual effort by 60%, accelerating customer acquisition pipeline
- Prepared investor pitch decks emphasizing clean energy ROI and climate impact metrics, and attended investor meetings supporting fundraising efforts for solar infrastructure expansion
- Supported business operations as Founder's Associate across hiring, process automation, and stakeholder communication in a fast-paced cleantech startup environment

Junior Developer Intern

CoHere Clan

July 2023 – September 2023

Mumbai, IND

- Developed interactive dashboards for a stock analytics platform using Django, Plotly, and PostgreSQL to visualize real-time market trends
- Built mobile-first landing pages, appointment systems, and payment workflows using Django and React Native
- Enhanced user engagement by integrating Android-specific real-time features including in-app chat, VoIP calls, and push notifications using Firebase and WebSockets.

TECHNICAL SKILLS

Programming Languages: Python, SQL (Postgres & MySQL), JavaScript, HTML/CSS, PHP, Go Lang

Frameworks: React Native, Django, Bootstrap, RestAPI, PyTorch, Streamlit, Plotly, Pandas,

Developer Tools: Git, Docker, VS Code, Android Studio, AWS, QlikSense, QlikView, Microsoft Office, PowerBI

Languages: English, Marathi, Hindi, German (Conversational)