



INCOME STATEMENT DASHBOARD

Index	Description	FY22	FY21
1	Revenue:		
2	Product	72,732.00	71,074.00
3	Service and other	1,25,538.00	97,014.00
4	Total revenue	1,98,270.00	1,68,088.00
5	Cost of revenue:		
6	Product	19,064.00	18,219.00
7	Service and other	43,586.00	34,013.00
8	Total cost of revenue	62,650.00	52,232.00
9	Gross margin	1,35,620.00	1,15,856.00
10	Research and development	24,512.00	20,716.00
11	Sales and marketing	21,825.00	20,117.00
12	General and administrative	5,900.00	5,107.00
13	Impairment and restructuring	0.00	0.00
14	Operating income	83,383.00	69,916.00
15	Other income (expense), net	333.00	1,186.00
16	Income before income taxes	83,716.00	71,102.00
17	Provision for income taxes	10,978.00	9,831.00
18	Net income	72,738.00	61,271.00
19	Earnings per share:		
20	Basic	9.70	8.12
21	Diluted	9.65	8.05

Net Income

72.74K

Goal: 61.27K (+18.72%)

Total Revenue

198.27K

Goal: 168.09K (+17.96%)

Operating income

83.38K

Goal: 69.92K (+19.26%)

