

Reset Filters

2022

Period

OT% 59%

OT\_Target% 86%

IF% 53%

IF\_Target% 77%

OTIF% 29%

OTIF\_Target% 66%

LIFR% 66%

VOFR% 97%

April 2022

August 2022

July 2022

June 2022

March 2022

May 2022

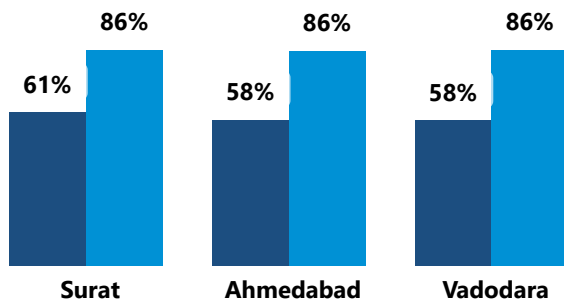
Ahmedabad

Surat

Vadodara

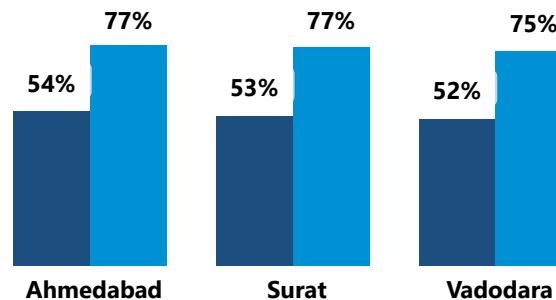
## OT% and OT\_Target% by City

● OT% ● OT\_Target%



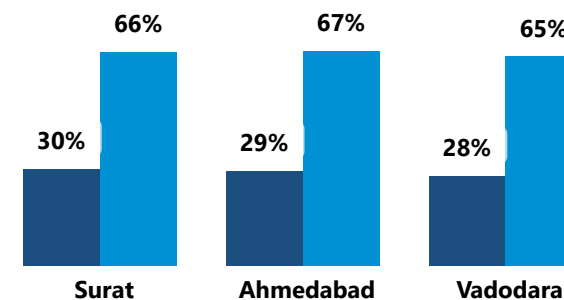
## IF% and IF\_Target% by City

● IF% ● IF\_Target%



## OTIF% and OTIF\_Target% by City

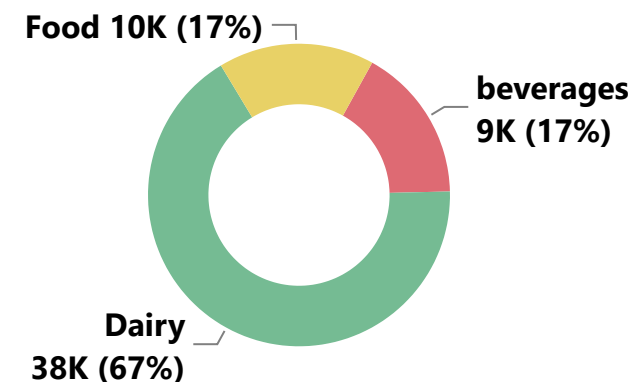
● OTIF% ● OTIF\_Target%



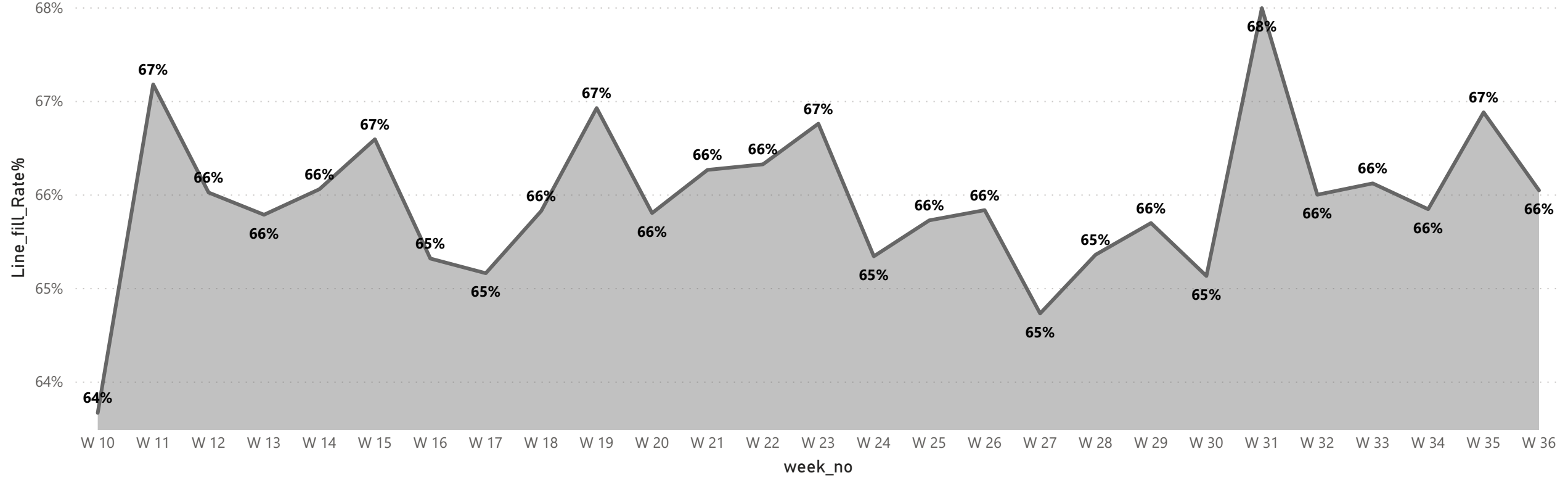
## Split By Customers

customer_id	customer_name	city	OT%	OT_Target%	IF%	IF_Target%	OTIF%	OTIF_Target%
789101	Vijay Stores	Surat	73%	86%	58%	80%	38%	69%
789102	Vijay Stores	Ahmedabad	70%	90%	58%	81%	36%	73%
789103	Vijay Stores	Vadodara	75%	92%	18%	67%	11%	62%
789121	Coolblue	Ahmedabad	30%	78%	67%	77%	20%	60%
789122	Coolblue	Vadodara	29%	76%	22%	65%	7%	49%

## Total Orders Lines by category



Metric Performance Overtime



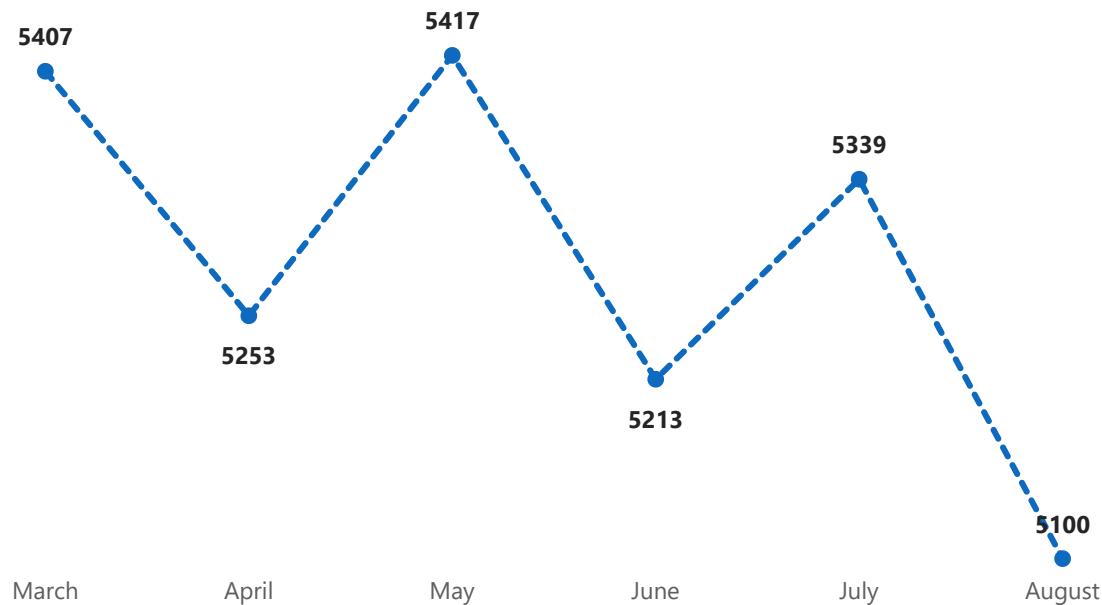
Product Insights

	Biscuits 250	Biscuits 500	Biscuits 750	Butter 100	Butter 250	Butter 500	Curd 100	Curd 250	Curd 50	Ghee 100	Ghee 150	Ghee 250	Milk 100	Milk 250	Milk 500	Tea 100	Tea 250	Tea 500
LIFR	65.16%	66.10%	68.05%	66.66%	63.52%	65.19%	66.73%	67.05%	65.55%	65.75%	66.72%	65.25%	65.55%	65.91%	67.51%	65.32%	65.16%	66.14%
VOFR	96.58%	96.49%	96.85%	96.59%	96.36%	96.46%	96.62%	96.72%	96.62%	96.59%	96.69%	96.53%	96.54%	96.61%	96.71%	96.59%	96.52%	96.52%
LIFR by week																		
VOFR by week																		

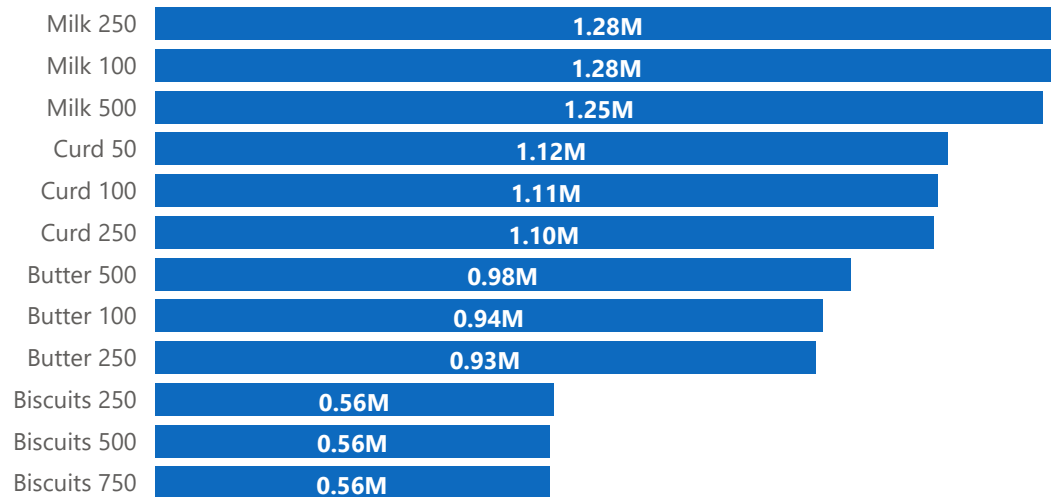
Reset Filters

## City Wise Analysis

Weekly/Monthly Orders



order\_Qty by Product



Ahmedabad

Surat

Vadodara

OT%

59%

IF%

53%

OT\_Target%

66%

IF\_Target%

77%

OTIF%

29%

LIFR

66%

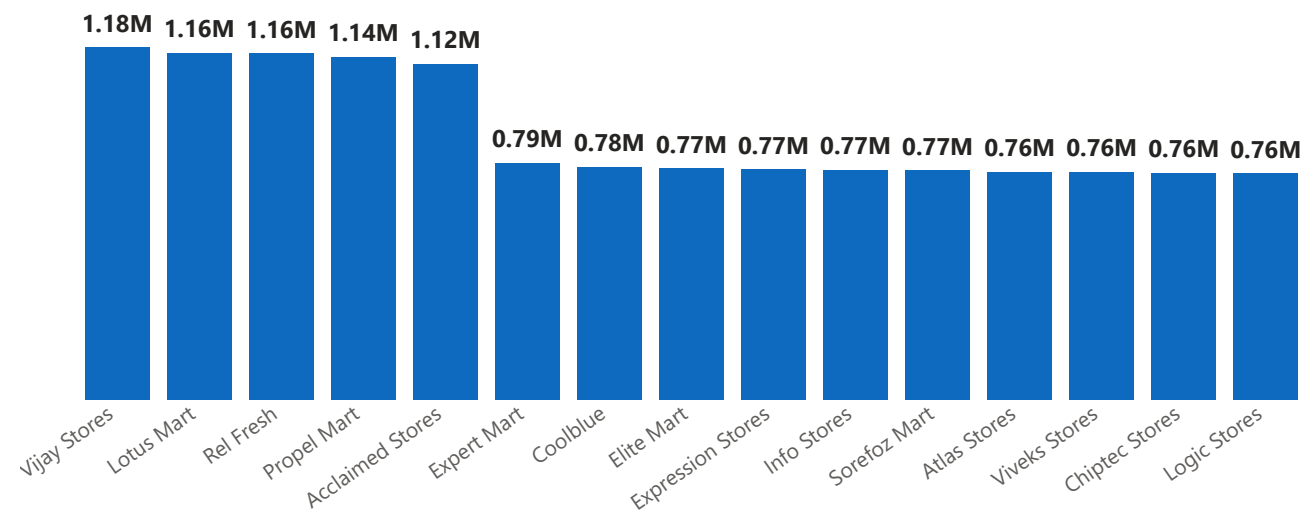
OTIF\_Target%

66%

VOFR

97%

order\_Qty by customer\_name



## Overall Dashboard Insights

### Overall Insights

- 1.) OT% is at 59% but our target is at 86% .
- 2.) IF% is at 53% but our target is at 77% .
- 3.) OTIF% is at 29% but our target is 66% .
- 4.) LIFR is at 66% and VOFR is at 97% .
- 5.) 3 Customers are Coolblue (Vadodra) , Lotus Mart (Ahmedabad) and Acclamined Stores (Surat) has horrible OT%, IF% and OTIF%, they might be cancelled the contract.
- 6.) Overall VOFR% is seems to be good. But LIFR is not.
- 7.) High Orders in line comes from diary products and Food & Beverages are at same percentage.
- 8.) In the month of may and June the OT% is low at 59% but the Target\_OT% is at around 86%.
- 9.) In the month of march and June the IF% is low at 52% but the Target\_IF% is at around 77%.
- 10.) In the month of April and June the OTIF% is low at 28% but the Target\_OTIF% is at around 66%.

## City Wise Insights

### Vadodra

- Milk 250 is highest ordered product.
  - Ghee of all category is lowest in ordered.
  - Highest ordered are made by Expert Mart.
  - Lowest ordered are made by Propel Mart.
  - Highest ordered decline in August only 1747.
  - Highest ordered rises in July of 1896.
- 
- OT% is lagging by 7%.
  - IF% is lagging by 23%.
  - OTIF% is lagging by 37%.

### Surat

- Milk 250 is highest ordered product.
  - Ghee of all category is lowest in ordered.
  - Highest ordered are made by Lotus Mart.
  - Lowest ordered are made by Acclaimed Stores.
  - Highest ordered decline in August only 1566.
  - Highest ordered rises in May of 1695.
- 
- OT% is lagging by 5%.
  - IF% is lagging by 24%.
  - OTIF% is lagging by 36%.

### Ahmedabad

- Milk 100 is highest ordered product.
  - Ghee of all category is lowest in ordered.
  - Highest ordered are made by Rel Fresh.
  - Lowest ordered are made by Chiptec Stores.
  - Highest ordered decline in August only 1787.
  - Highest ordered rises in March is 1919.
- 
- OT% is lagging by 9%.
  - IF% is lagging by 23%.
  - OTIF% is lagging by 38%.

1. **August is the month of decline in orders in all three cities.**
2. **Product Ghee of all Quantity in orders is low in all three cities.**
3. **IF% and OTIF% is lowest in all three cities .**