

FILTERS

GM% by Quarters (sub_zone)

FY 2019

GM % Customer	Quarters				Grand Total
	Q1	Q2	Q3	Q4	
ANZ	43.0%	42.2%	42.6%	42.5%	42.6%
India	42.5%	42.2%	42.0%	42.5%	42.4%
NA	35.1%	35.4%	35.4%	35.7%	35.4%
NE	36.6%	37.0%	36.5%	36.6%	36.7%
ROA	44.5%	44.3%	44.0%	44.5%	44.4%
SE	44.5%	44.1%	44.0%	44.2%	44.2%

FY 2020

GM % Customer	Quarters				Grand Total
	Q1	Q2	Q3	Q4	
ANZ	43.336%	43.042%	42.767%	41.792%	42.824%
India	32.348%	32.130%	32.442%	32.028%	32.207%
NA	39.868%	40.059%	39.115%	39.669%	39.785%
NE	37.648%	37.844%	38.510%	37.741%	37.812%
ROA	38.413%	38.293%	38.779%	37.690%	38.234%
SE	38.458%	37.283%	38.156%	37.783%	37.898%

FY 2021

GM % Customer	Quarters				Grand Total
	Q1	Q2	Q3	Q4	
ANZ	39.0%	37.8%	38.3%	38.0%	38.3%
India	32.3%	31.8%	31.9%	32.0%	32.0%
NA	37.1%	37.4%	37.5%	37.4%	37.3%
NE	37.9%	38.7%	38.2%	38.3%	38.3%
ROA	38.5%	38.4%	38.1%	38.1%	38.3%
SE	38.6%	38.3%	38.6%	38.5%	38.5%