

Elasticity of Demand:

- It is a measure of changes in the Quantity Demanded in response to the change in the price of commodity.
- Effect of change of price on the quantity Demanded is called as the elasticity of Demand.

$$E = \frac{\% \Delta \text{ Demand of product}}{\% \Delta \text{ price of product}}$$

$$E = \frac{\Delta Q \times P}{\Delta P \times Q}$$

$$\Delta Q \rightarrow Q_1 - Q_2 \quad Q_1 \rightarrow \text{New quantity}$$

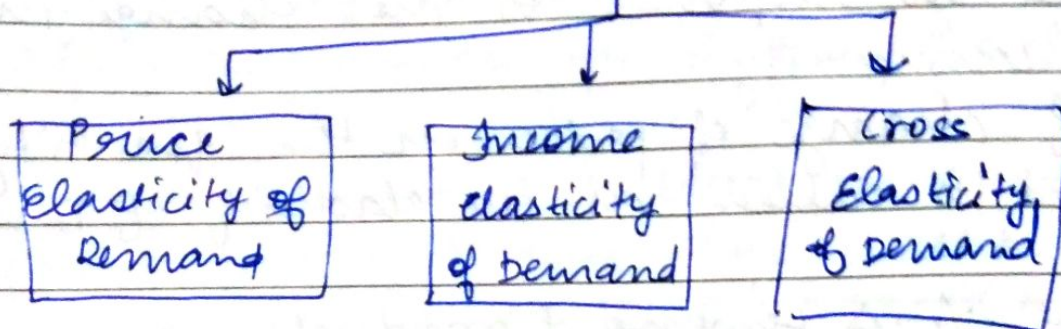
$$\Delta P = P_1 - P_2 \quad Q_2 \rightarrow \text{Original quantity}$$

Importance of Elasticity of Demand:

- ① The concept of Demand elasticity helps in understanding the price determination by the monopolist.
 - The price a monopolist choose for his product depends of elasticity of demand.
- ② The determination of price depends on demand for and supply to the commodity.
- ③ The concept of elasticity of Demand also helps the government in its taxation policies.
- ④ This concept also helps in the determination of wages (salary).

Types of Elasticity of Demand.

① ~~Price Elasticity of Demand~~:



① Price Elasticity of Demand:

If there is a change in ~~Q~~ Quantitative Demanded of a commodity due to change in price of that commodity, then it is k/A Price elasticity of Demand.

$$e_p = \frac{\% \text{ change in Quantity Demanded}}{\% \text{ change in Price}}$$

$$e_p = \frac{Q_i^{\text{new}} - Q_i^{\text{old}}}{Q} \times \frac{P}{P_i - P}$$

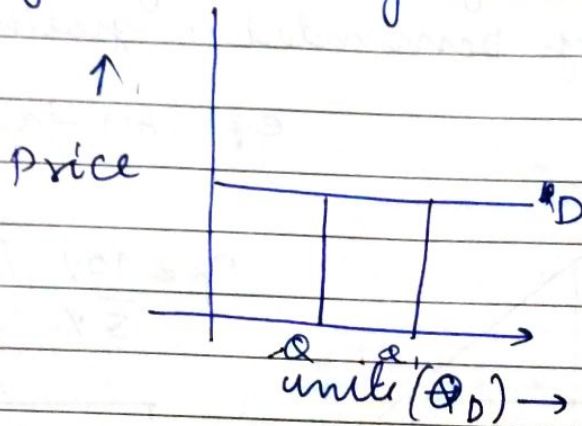
* Ignore minus sign in calculation.

Types of Price Elasticity / Degrees of Elasticity -

- ① Perfectly Elastic Demand
- ② Perfectly inelastic Demand
- ③ Relatively Elastic Demand
- ④ Relatively inelastic Demand
- ⑤ Unitary Elastic Demand

① Perfectly Elastic Demand: ($e_p = \infty$)

If there is no change / slightest change in price of a commodity results in infinite change in Quantity Demanded of that commodity
eg. bikes (price ↑)

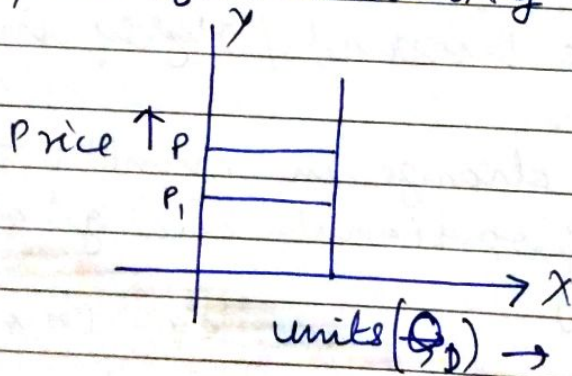


$$e_p = \frac{10\%}{0} \left\{ \frac{\Delta Q}{P} \right\}$$

$$e_p = \infty$$

② Perfectly Inelastic Demand: ($e_p = 0$)

If there will be no change / slightest change in Quantity Demanded and continuously change in price of commodity



eg: Emergency service
drugs & essential food

$$e_p = \frac{0}{10\%}$$

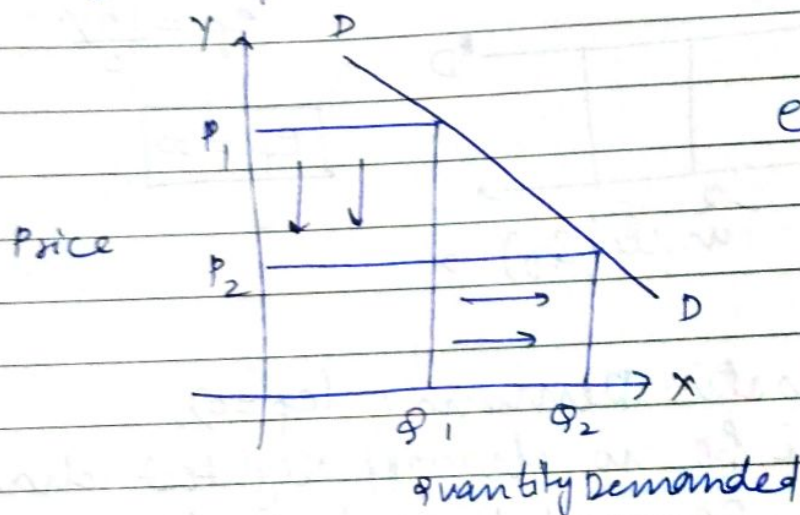
$$e_p = \left(\frac{Q}{\Delta P} \right)$$

$$e_p = 0$$

(3) Relatively Elastic Demand / Highly Elastic Demand: ($e_p > 1$)

- Relatively small change in price cause relatively large change in quantity
- % change in quantity demanded is greater than % change in price

eg: Air fair & bus fair



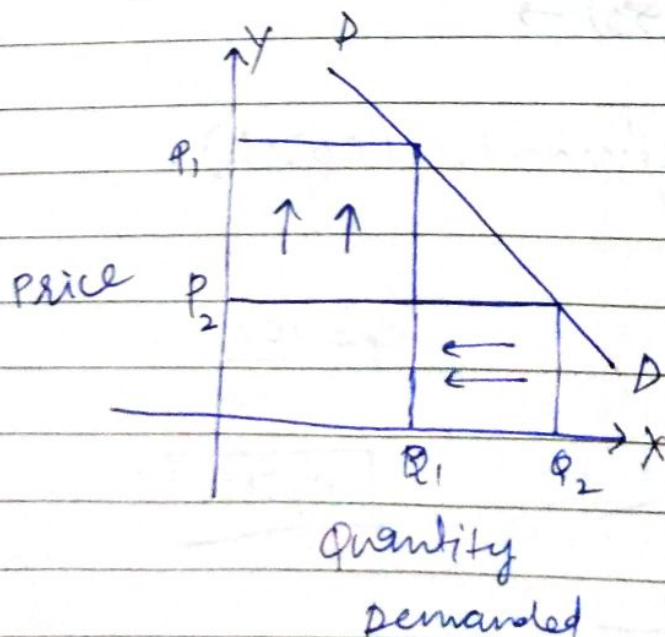
$$e_p = \frac{10\%}{5\%} \left(\frac{\% \Delta Q}{\% \Delta P} \right)$$

$$e_p > 1$$

(4) Relatively inelastic demand / Highly inelastic Demand: ($e_p < 1$)

- when proportionate change in quantity demanded is lesser than the proportionate change in the price of a commodity.

eg: Price of petrol.

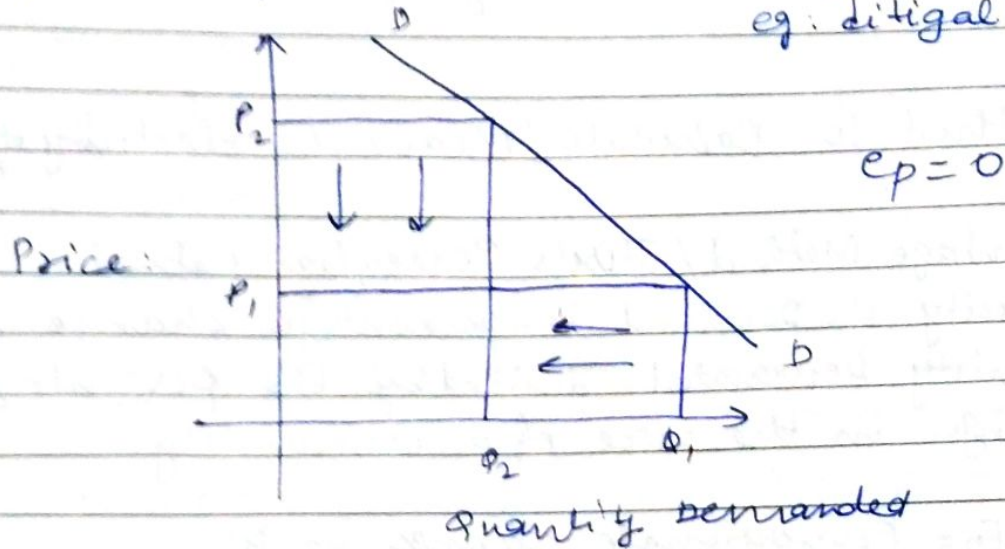


$$e_p = \frac{5\%}{10\%} \left(\frac{\% \Delta Q}{\% \Delta P} \right)$$

$$e_p < 1$$

⑤ Unitary Elastic Demand:

The proportionate change in demand is equal to proportionate change in price.
eg: digital cameras.



② Income elasticity of Demand:

It is the proportionate change in the quantity demanded of a commodity due to change in the income of the consumer.

$$e_p = \frac{\text{proportionate change in } QD}{\text{proportionate change in Price}}$$

$$e_p = \frac{Q_1 - Q}{Q} \times \frac{i}{i_1 - i}$$

③ Cross elasticity of demand:

proportionate change in the quantity demanded of a commodity (say X) due to ~~pro~~ change in the price of related good (say Y).

$$e_p = \frac{\text{proportionate change in } QD \text{ of } X}{\text{proportionate change in price of } Y}$$

$$E_p = \frac{Q_{1x} - Q_x}{Q_x} \times \frac{P_{1y}}{P_{1y} - P_{2y}}$$

Method to Calculate / Measure Elasticity of Demand

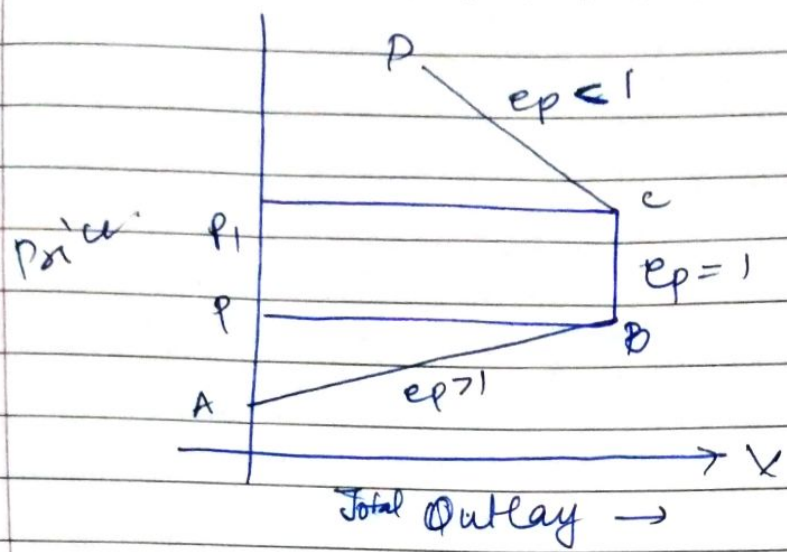
- ① Percentage Method / ~~Flem~~'s Percentage Method:
Elasticity of Demand is percentage change in Quantity Demanded divided by the percentage change in the price of a commodity.

$$E_p = \frac{\text{Proportionate change in QD}}{\text{proportionate change in price}}$$

- ② Total Outlay Method:

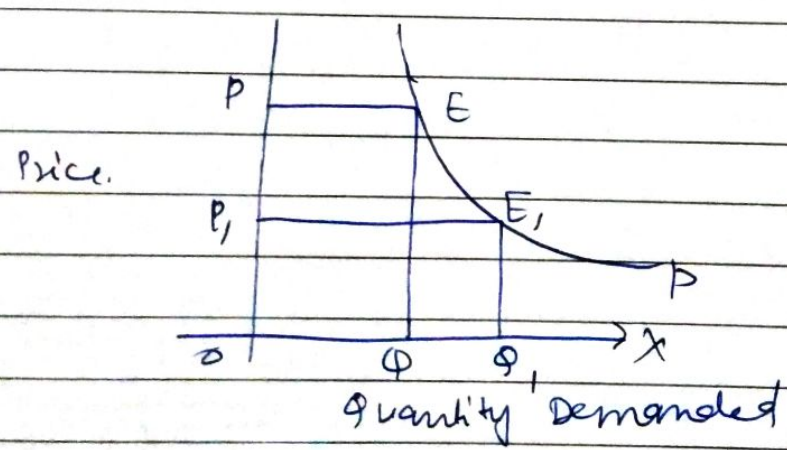
Prof Alfred Marshall "The price elasticity of Demand is change in the total outlay incurred on the commodity in response to a change in the price of the commodity".

- If the total outlay on the commodity Q due to change in its price, the price elasticity will be greater than one ($E_p > 1$).
- If the total outlay decreases, the price elasticity will be less than one ($E_p < 1$).
- ~~if~~ total outlay remains constant the price elasticity will be '1' ($E_p = 1$).



(3) Arc Method / Proportionate Method:

- when the shape of the demand curve is arc shaped.
- It is used when the changes in the quantity demanded of a commodity with the change in its price is very large.



$$E_p = \frac{\% \text{ change in } Q_d}{\% \text{ change in Price}} \Rightarrow E_p = \frac{\Delta Q \cdot P}{\Delta P \cdot Q}$$

(4) Point Method (main notes) Another formula for the method:

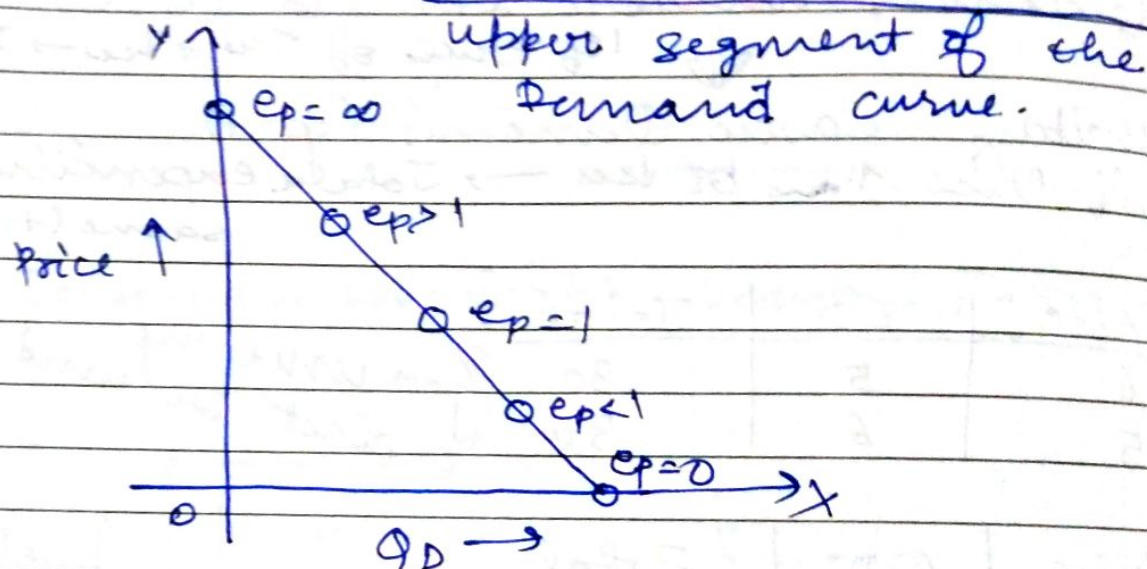
$$E_p = \frac{(\Delta Q) \cdot \frac{P_1 + P_2}{2}}{(Q_1 + Q_2) \cdot \Delta P}$$

Methods of calculating elasticity of Demand.

(*) Point Method:

This method used when the demand curve is linear not curvy linear demand curve.

e_p = lower segment of the demand curve



Total Expenditure Method:

(1) Area Method:

$$e_p = \frac{\Delta Q}{q_1 + q_2} \times \frac{p_1 + p_2}{\Delta P} \Rightarrow e_p = \frac{\Delta Q}{q_1 + q_2} \times \frac{p_1 + p_2}{\Delta P}$$

where:

q_1 = Old quantity
 q_2 = New quantity
 p_1 = Old Price
 p_2 = New Price