

# Bus Tickets Sale Prediction

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# Problem Statement

Exploring 14 different towns to the North-West of Nairobi towards Lake Victoria and using the data provided by bus ticket sales from Mobiticket, predicting the number of tickets that will be sold for buses that ends into Nairobi.

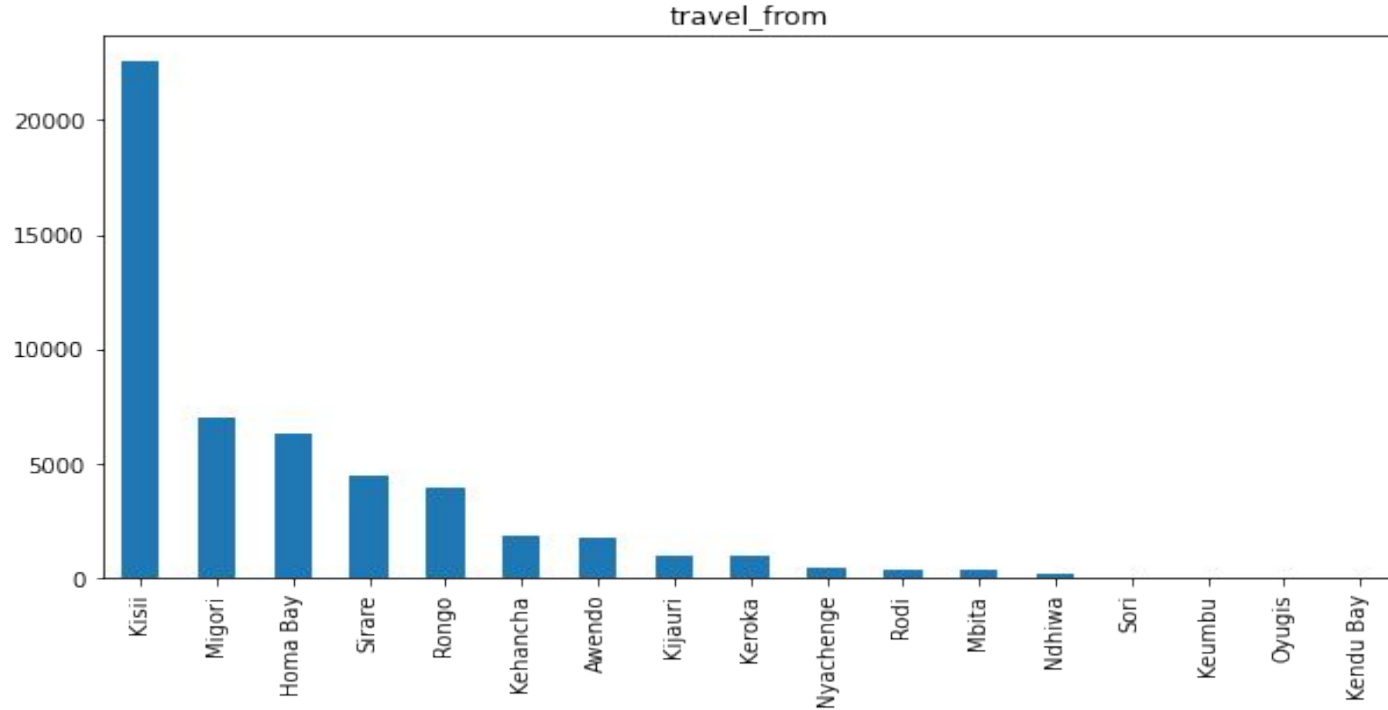


# Data Summary

This dataset includes the variables from 17 October 2017 to 20 April 2018

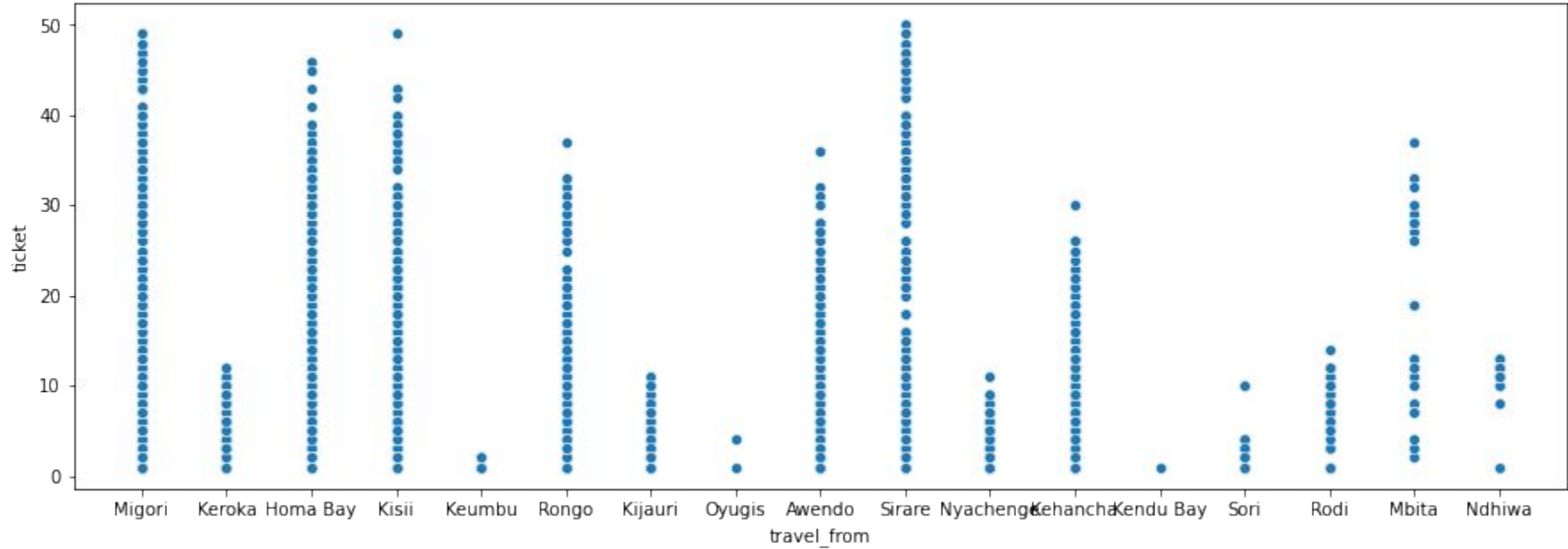
- **ride\_id:** unique ID of a vehicle on a specific route on a specific day and time.
- **seat\_number:** seat assigned to ticket
- **payment\_method:** method used by customer to purchase ticket from Mobiticket
- **payment\_receipt:** unique id number for ticket purchased from Mobiticket
- **travel\_date:** date of ride departure. (MM/DD/YYYY)
- **travel\_time:** scheduled departure time of ride. Rides generally depart on time. (hh:mm)
- **travel\_from:** town from which ride originated
- **travel\_to:** destination of ride. All rides are to Nairobi.
- **car\_type:** vehicle type (shuttle or bus)
- **max\_capacity:** number of seats on the vehicle

# Ride Origination Towns



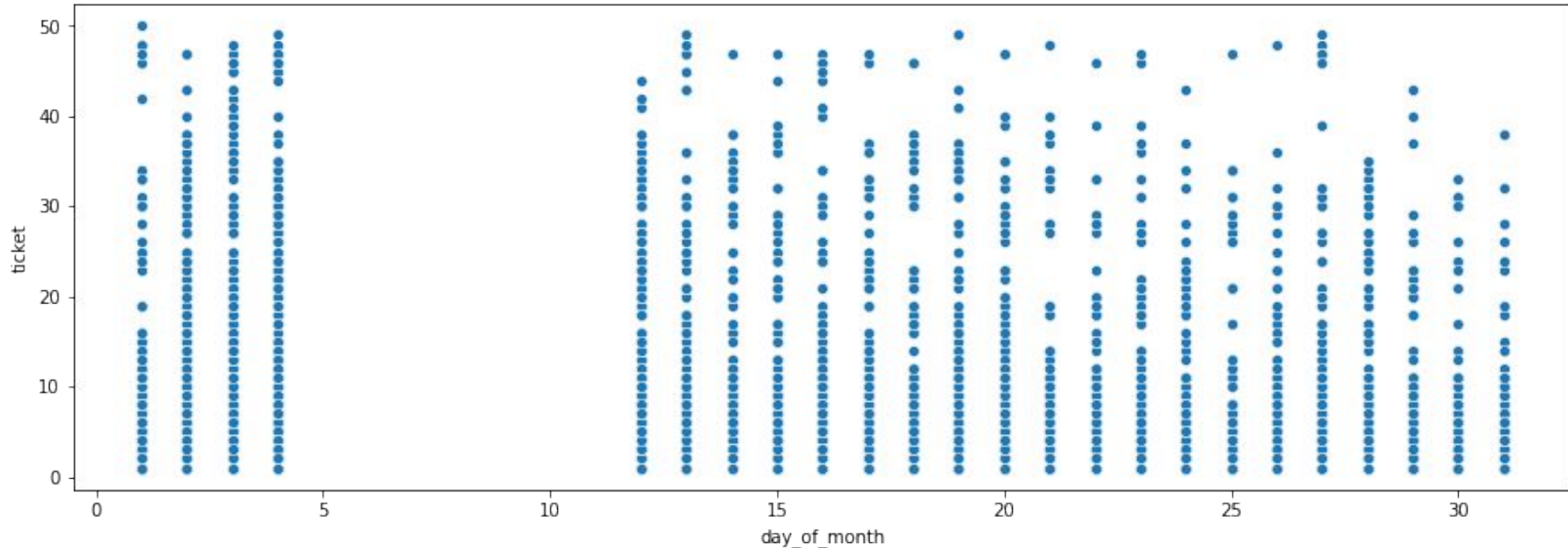
**Kisii is the top place from where the most number of rides originate.**





- Scatter plot of travel\_from by number of tickets

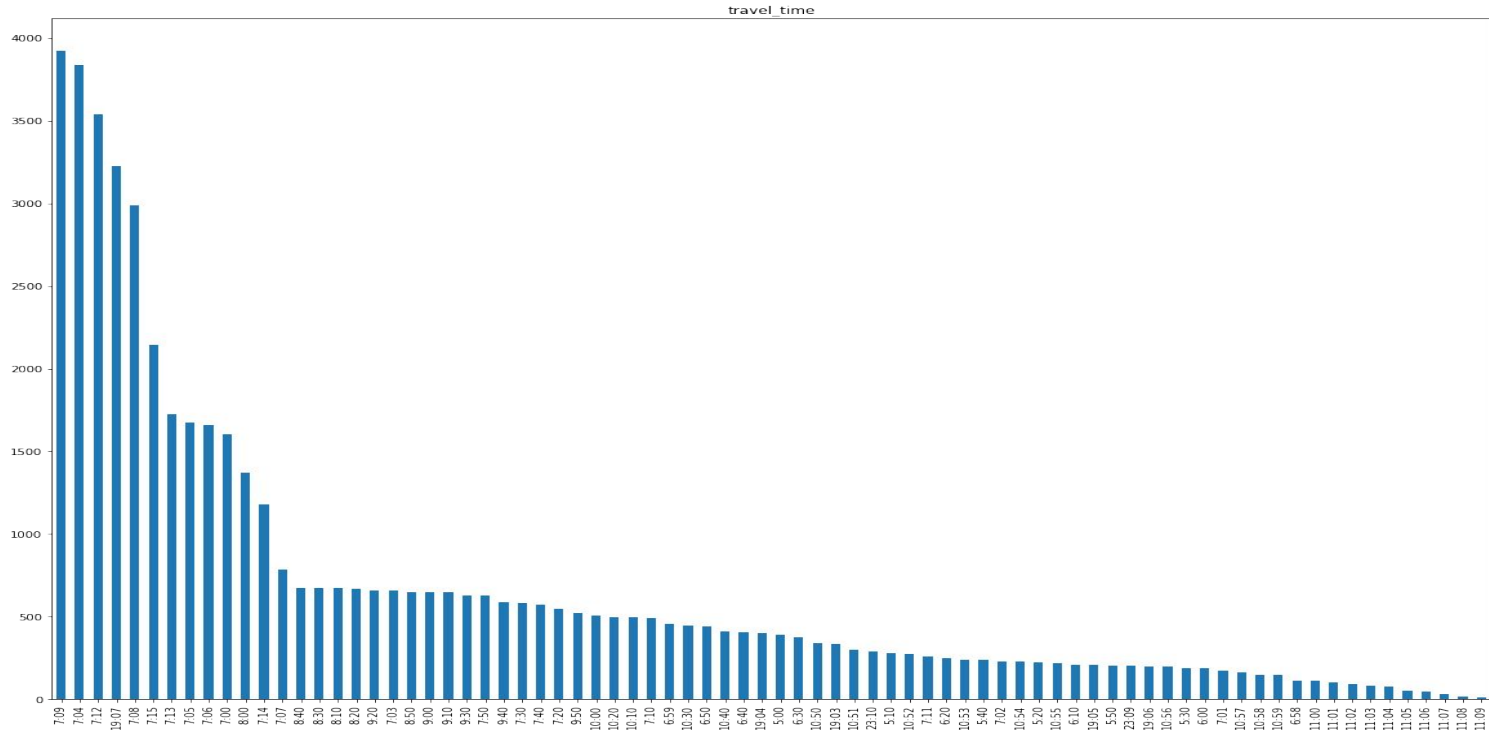
# Day wise Travel Trend



The density of the rides are almost similar among the days of the month, There are no rides between 5th to 10th of every month, but this might be because of missing data

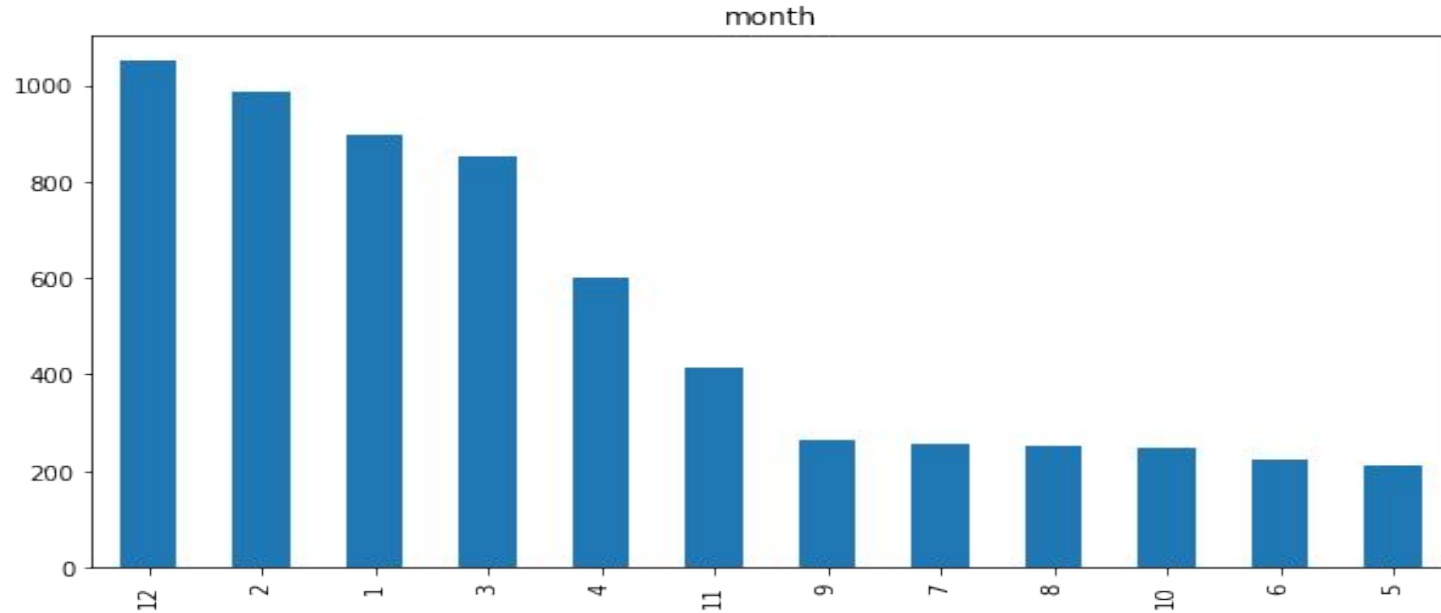


# Departure Time



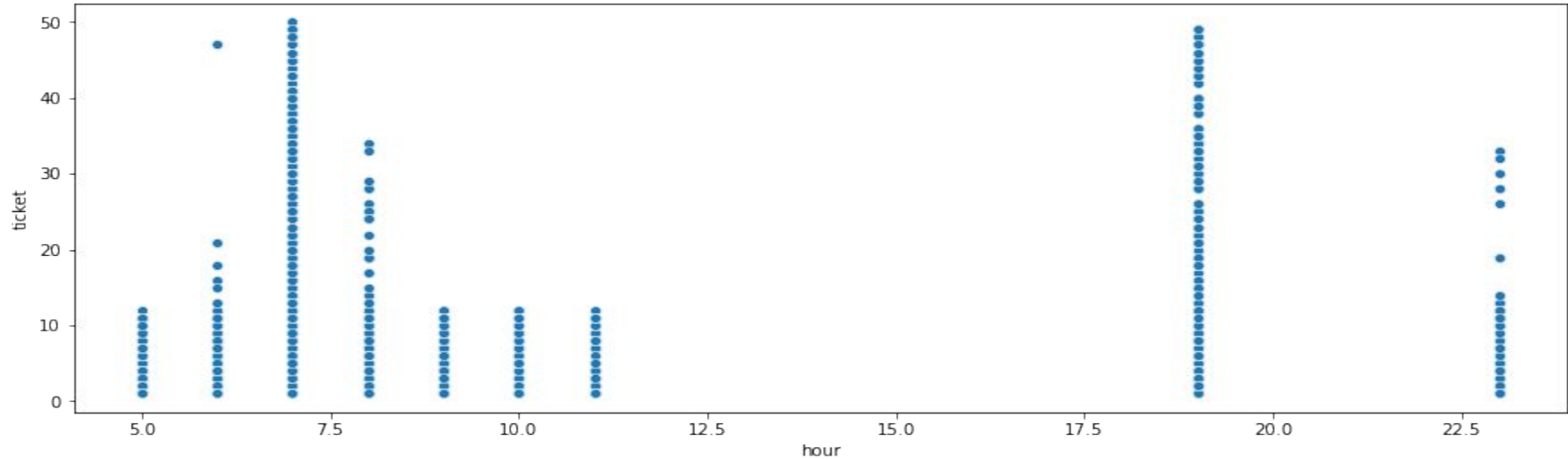
**Highest number of buses depart at around 7 AM in the Morning**

# Month-wise Rides Trends



**During the month of December, February and January there are more number of rides, and least during the months of May and June**

# Hourly Travel Trend



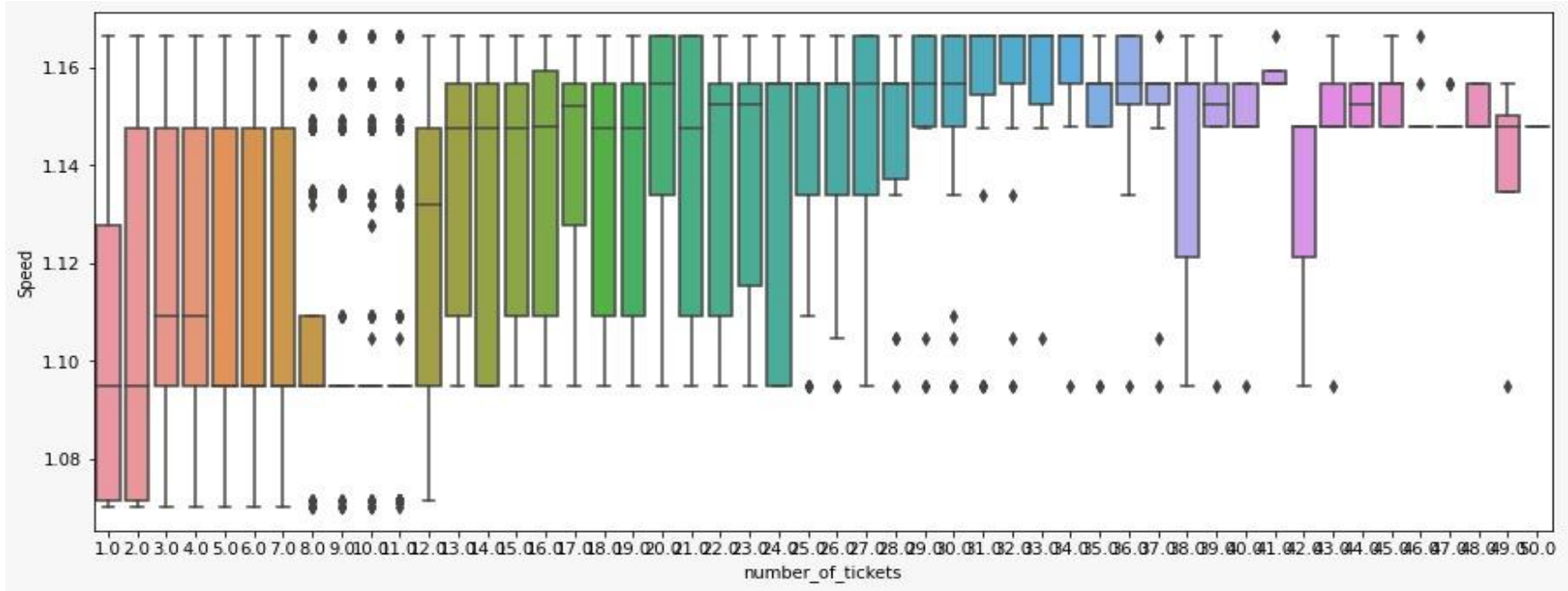
**The frequency of rides are more in the Morning hours and during the night times**

# Feature Engineering

Using domain knowledge to extract features from raw data, the performance of the model can be improved.

- Speed
- Travel\_month
- No\_of\_tickets
- travel\_day
- hod\_arrived\_date
- Is\_rush\_hour
- Travel\_from
- Time\_gap\_between\_buses
- Travel\_from\_distance
- hourly\_travelers
- daily\_travelers

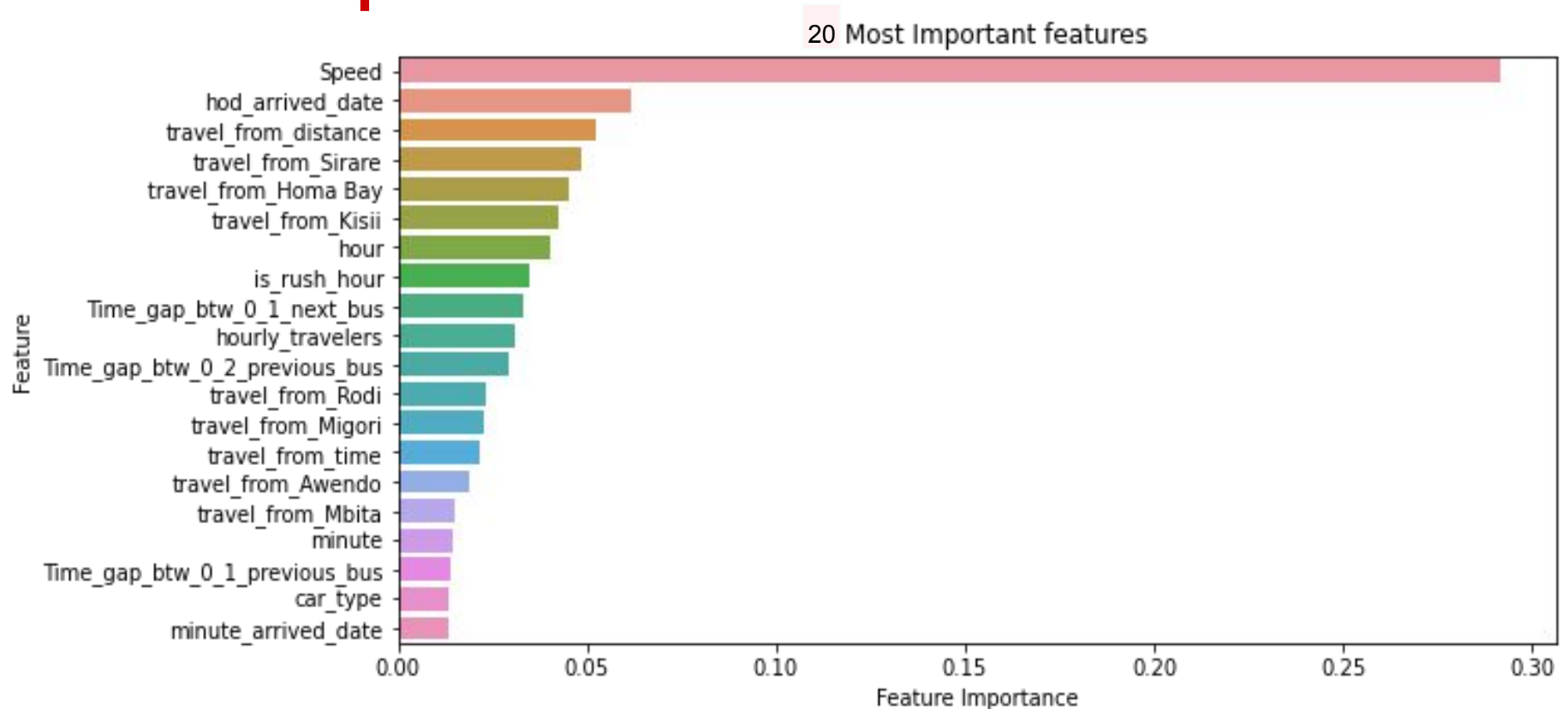




# ML Models and Metrics

TYPE OF REGRESSION	Train Score	Test Score	R2 SCORE	ADJ_R2	MAE	MSE
LINEAR	0.41531	0.354621	0.354679831	0.3476561	4.7474791	48.4351195
LINEAR-LASSO	0.293599	0.343606	0.355067	0.3487478	4.7417715	48.4241544
LINEAR-RIDGE	0.405354	0.3553535	0.3550673	0.3481087	5.026478	48.4015719
GRADIENT BOOSTING	0.676331137	0.60851	0.6085084	0.6046721	3.540035	29.3904512
RANDOM FOREST	0.62637829	0.623421	0.6234206	0.6152057	3.4301030	28.2619184
XGBOOST	0.84559453	0.84211254	0.84211254	0.8386682	2.2667203	11.8493008

# Feature Importance



# Challenges

- To find the dependent variable
- Feature engineering
- Feature selection
- Model Training and performance improvement.



# Conclusion

**This resulting model can be used by Mobiticket and bus operators to anticipate for the tickets for certain rides. We have compared the performance of six different regression models. XGBoost regression model performed the best among them including the ensemble model proposed with the lowest error rate. We pre-processed data to apply regression models for forecasting the speed of vehicles and distance between the source and destination.**