

```
In [1]: import numpy as np
import pandas as pd
import matplotlib.pyplot as plt # visualizing data
%matplotlib inline
import seaborn as sns
```

```
In [4]: df = pd.read_csv('Diwali Sales Data.csv',encoding= 'unicode_escape')
```

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In [5]: df.shape
```

```
Out[5]: (11251, 15)
```

```
In [6]: df.head
```

```
Out[6]: <bound method NDFrame.head of
ge Marital_Status \
0      1002903      Sanskriti  P00125942      F      26-35      28      0
1      1000732      Kartik    P00110942      F      26-35      35      1
2      1001990      Bindu    P00118542      F      26-35      35      1
3      1001425      Sudevi    P00237842      M      0-17      16      0
4      1000588      Joni     P00057942      M      26-35      28      1
...      ...      ...      ...      ...      ...      ...
11246  1000695      Manning  P00296942      M      18-25      19      1
11247  1004089  Reichenbach  P00171342      M      26-35      33      0
11248  1001209      Oshin    P00201342      F      36-45      40      0
11249  1004023      Noonan   P00059442      M      36-45      37      0
11250  1002744      Brumley  P00281742      F      18-25      19      0

      State      Zone      Occupation  Product_Category  Orders \
0      Maharashtra  Western      Healthcare      Auto      1
1      Andhra Pradesh  Southern      Govt      Auto      3
2      Uttar Pradesh  Central      Automobile      Auto      3
3      Karnataka     Southern      Construction      Auto      2
4      Gujarat       Western  Food Processing      Auto      2
...      ...      ...      ...      ...      ...
11246  Maharashtra  Western      Chemical      Office      4
11247      Haryana  Northern      Healthcare  Veterinary      3
11248  Madhya Pradesh  Central      Textile      Office      4
11249  Karnataka     Southern  Agriculture      Office      3
11250  Maharashtra  Western      Healthcare      Office      3

      Amount  Status  unnamed1
0      23952.0    NaN      NaN
1      23934.0    NaN      NaN
2      23924.0    NaN      NaN
3      23912.0    NaN      NaN
4      23877.0    NaN      NaN
...      ...      ...      ...
11246      370.0    NaN      NaN
11247      367.0    NaN      NaN
11248      213.0    NaN      NaN
11249      206.0    NaN      NaN
11250      188.0    NaN      NaN
```

```
[11251 rows x 15 columns]>
```

```
In [7]: df.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 11251 entries, 0 to 11250
Data columns (total 15 columns):
#   Column                Non-Null Count  Dtype
---  -
0   User_ID               11251 non-null  int64
1   Cust_name             11251 non-null  object
2   Product_ID           11251 non-null  object
3   Gender                11251 non-null  object
4   Age Group             11251 non-null  object
5   Age                   11251 non-null  int64
6   Marital_Status        11251 non-null  int64
7   State                 11251 non-null  object
8   Zone                  11251 non-null  object
9   Occupation            11251 non-null  object
10  Product_Category      11251 non-null  object
11  Orders                11251 non-null  int64
12  Amount                11239 non-null  float64
13  Status                0 non-null      float64
14  unnamed1              0 non-null      float64
dtypes: float64(3), int64(4), object(8)
memory usage: 1.3+ MB
```

```
In [8]: df.drop(['Status', 'unnamed1'], axis=1, inplace=True)
```

```
In [9]: pd.isnull(df).sum()
```

```
Out[9]: User_ID           0
Cust_name           0
Product_ID          0
Gender              0
Age Group           0
Age                 0
Marital_Status      0
State               0
Zone                0
Occupation          0
Product_Category    0
Orders              0
Amount              12
dtype: int64
```

```
In [11]: df.dropna(inplace=True)
```

```
In [12]: df.head(10)
```

Out[12]:

	User_ID	Cust_name	Product_ID	Gender	Age Group	Age	Marital_Status		State	Zone	Occupatio
0	1002903	Sanskriti	P00125942	F	26-35	28	0		Maharashtra	Western	Healthcar
1	1000732	Kartik	P00110942	F	26-35	35	1		Andhra Pradesh	Southern	Gov
2	1001990	Bindu	P00118542	F	26-35	35	1		Uttar Pradesh	Central	Automobil
3	1001425	Sudevi	P00237842	M	0-17	16	0		Karnataka	Southern	Constructio
4	1000588	Joni	P00057942	M	26-35	28	1		Gujarat	Western	Foo Processin
5	1000588	Joni	P00057942	M	26-35	28	1		Himachal Pradesh	Northern	Foo Processin
6	1001132	Balk	P00018042	F	18-25	25	1		Uttar Pradesh	Central	Lawye
8	1003224	Kushal	P00205642	M	26-35	35	0		Uttar Pradesh	Central	Gov
9	1003650	Ginny	P00031142	F	26-35	26	1		Andhra Pradesh	Southern	Medi
10	1003829	Harshita	P00200842	M	26-35	34	0		Delhi	Central	Bankin

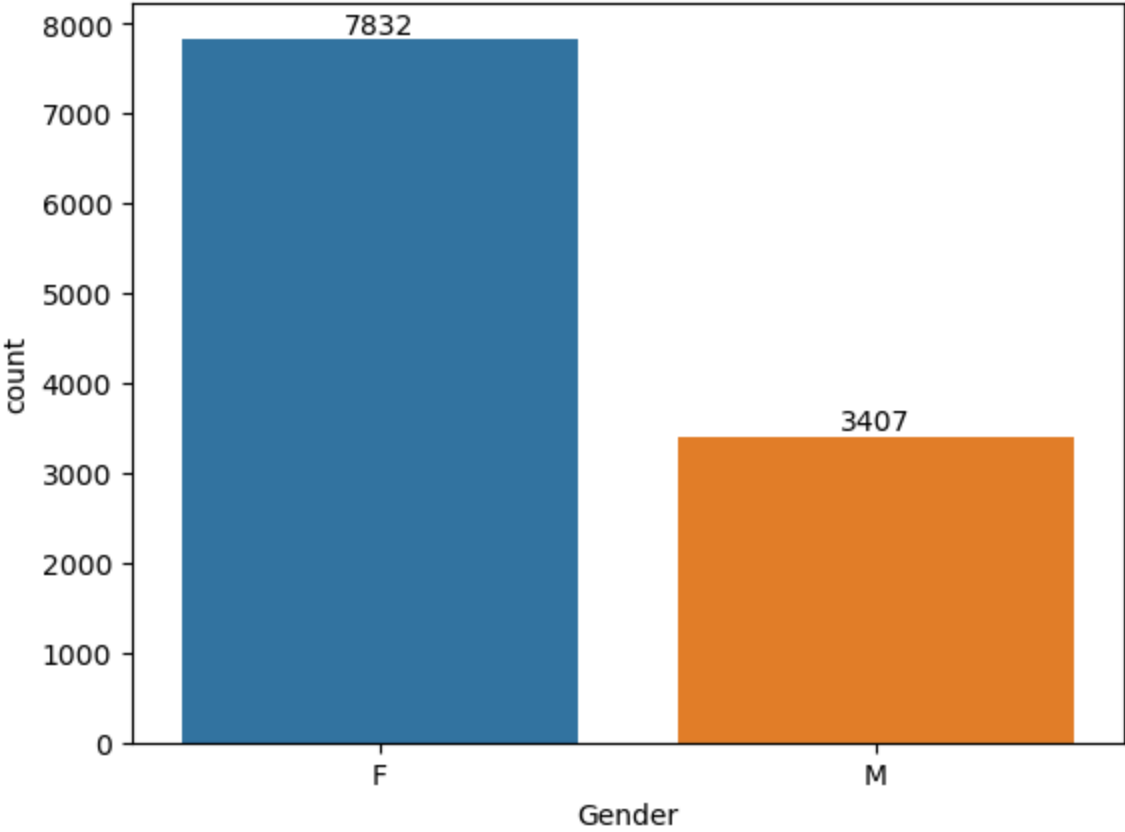
EDA

In [13]:

```
# plotting a bar chart for Gender and it's count
```

```
ax = sns.countplot(x = 'Gender',data = df)

for bars in ax.containers:
    ax.bar_label(bars)
```

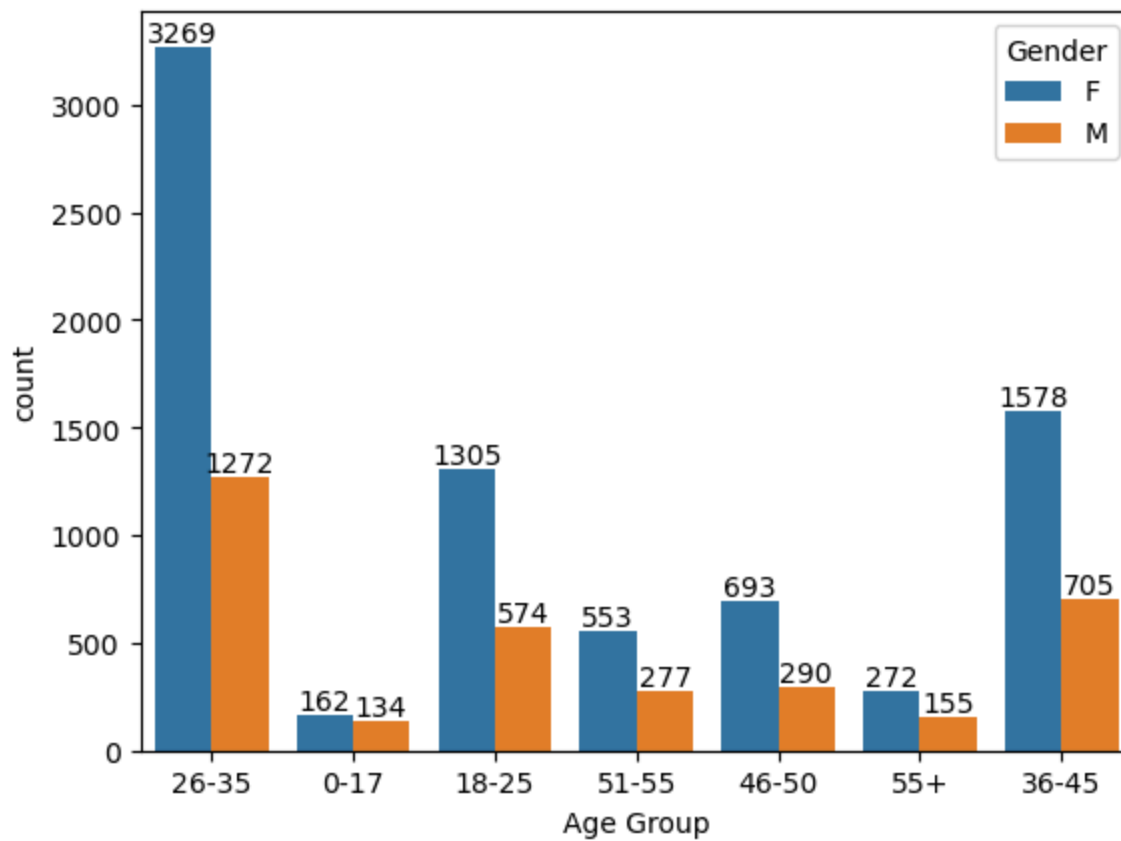


In [16]:

```
ax = sns.countplot(data = df, x = 'Age Group', hue = 'Gender')

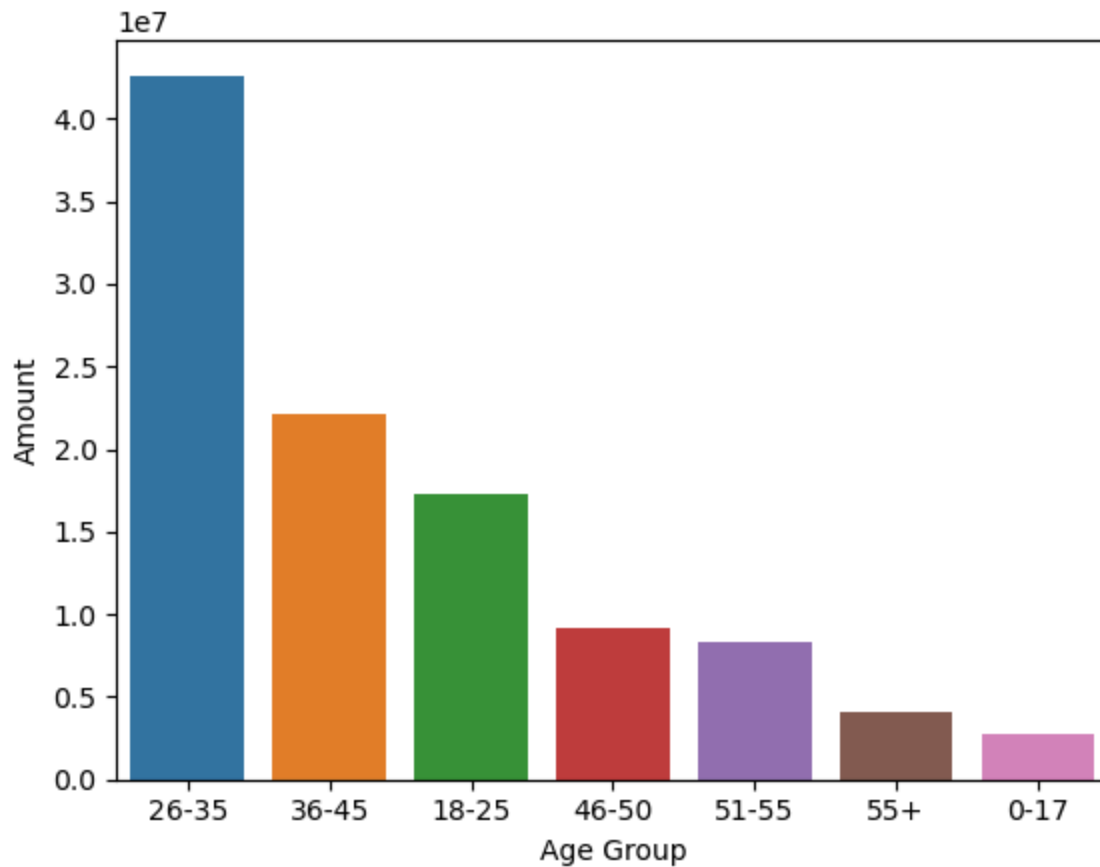
for bars in ax.containers:
    ax.bar_label(bars)
```

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```
In [17]: # Total Amount vs Age Group
sales_age = df.groupby(['Age Group'], as_index=False)['Amount'].sum().sort_values(by='Am
sns.barplot(x = 'Age Group',y= 'Amount' ,data = sales_age)
```

```
Out[17]: <AxesSubplot:xlabel='Age Group', ylabel='Amount'>
```



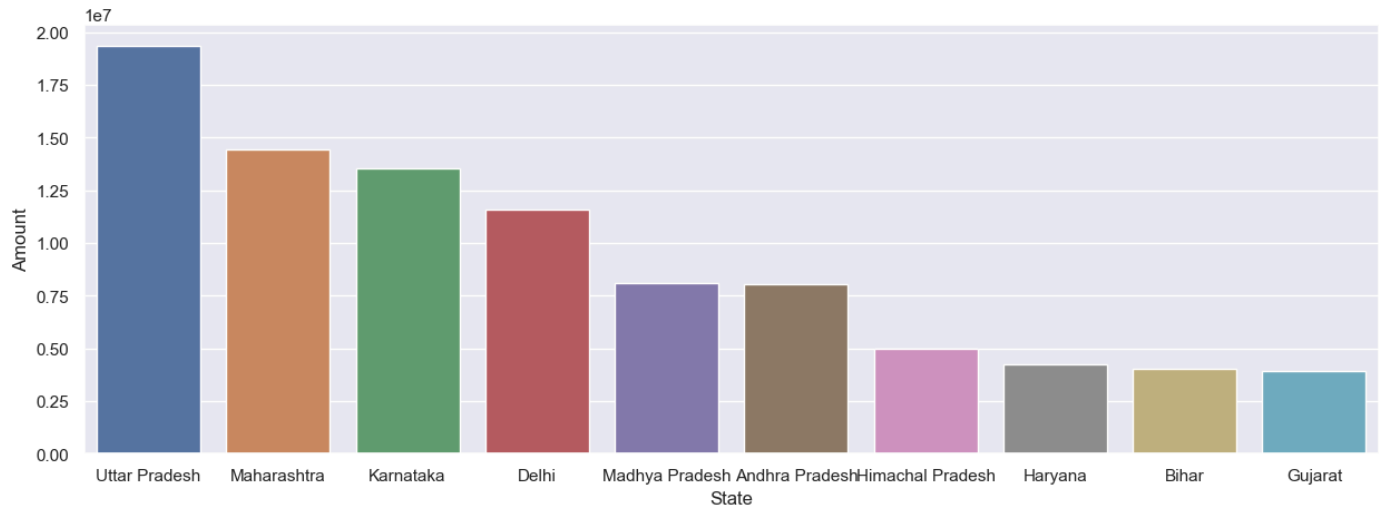
State

```
In [18]: # total amount/sales from top 10 states

sales_state = df.groupby(['State'], as_index=False)['Amount'].sum().sort_values(by='Amou

sns.set(rc={'figure.figsize':(15,5)})
sns.barplot(data = sales_state, x = 'State',y= 'Amount')
```

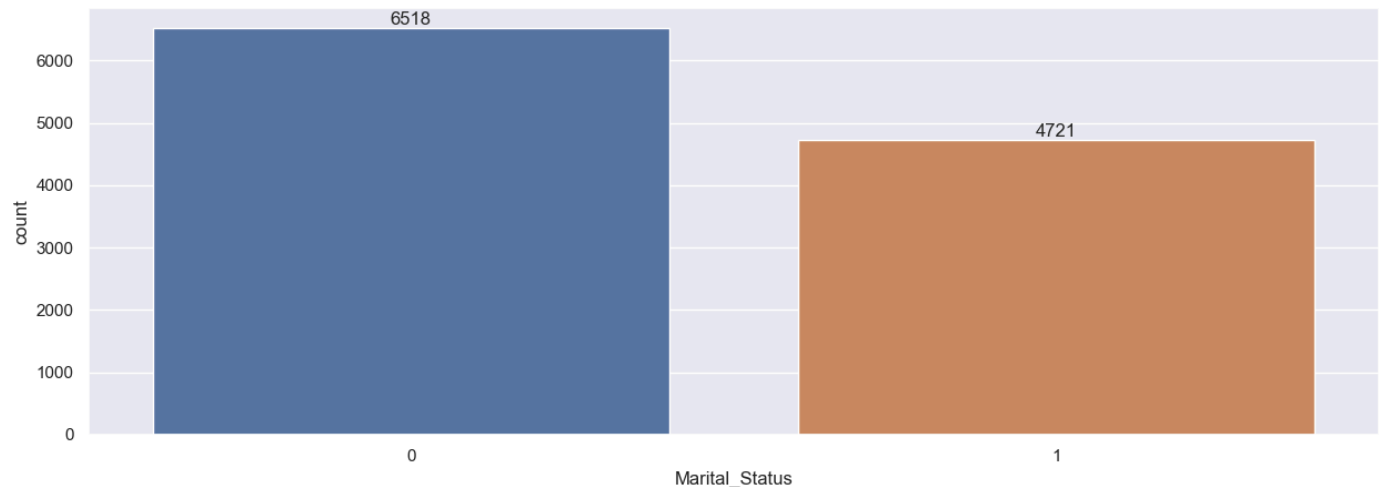
```
Out[18]: <AxesSubplot:xlabel='State', ylabel='Amount'>
```



Marital Status

```
In [21]: ax = sns.countplot(data = df, x = 'Marital_Status')

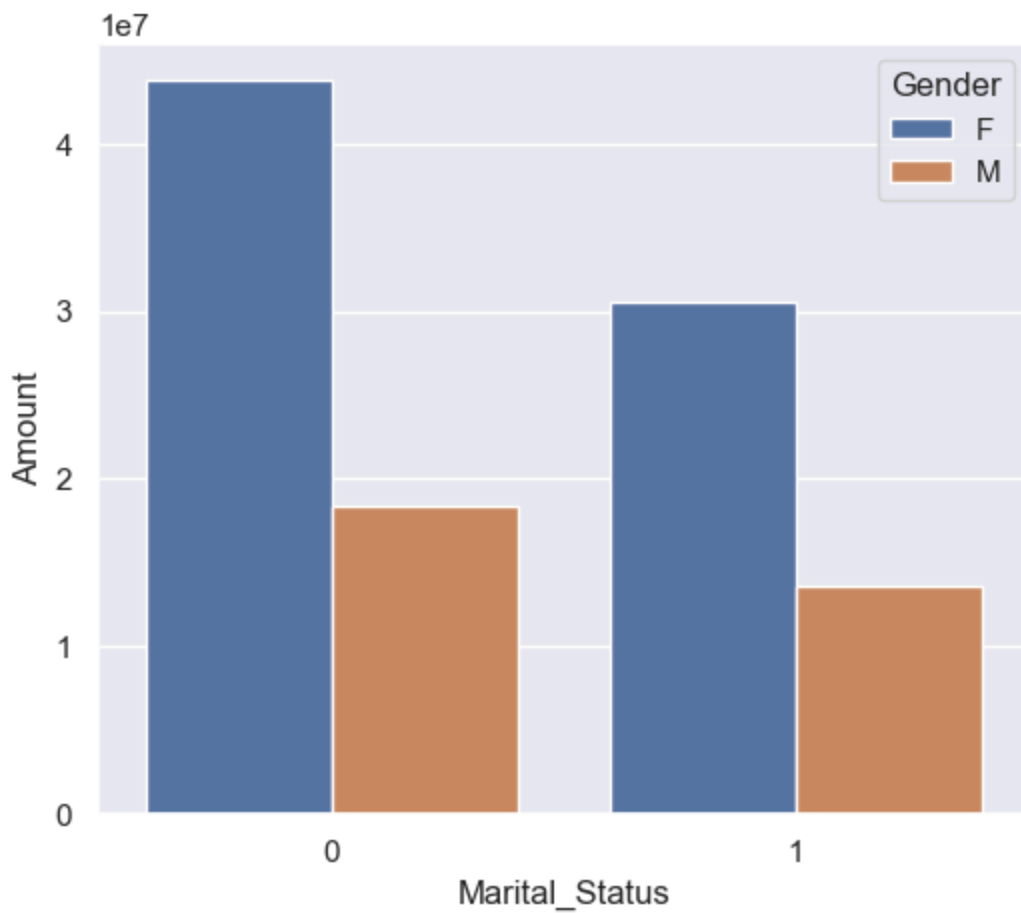
sns.set(rc={'figure.figsize':(7,5)})
for bars in ax.containers:
    ax.bar_label(bars)
```



```
In [22]: sales_state = df.groupby(['Marital_Status', 'Gender'], as_index=False)['Amount'].sum().s

sns.set(rc={'figure.figsize':(6,5)})
sns.barplot(data = sales_state, x = 'Marital_Status',y= 'Amount', hue='Gender')
```

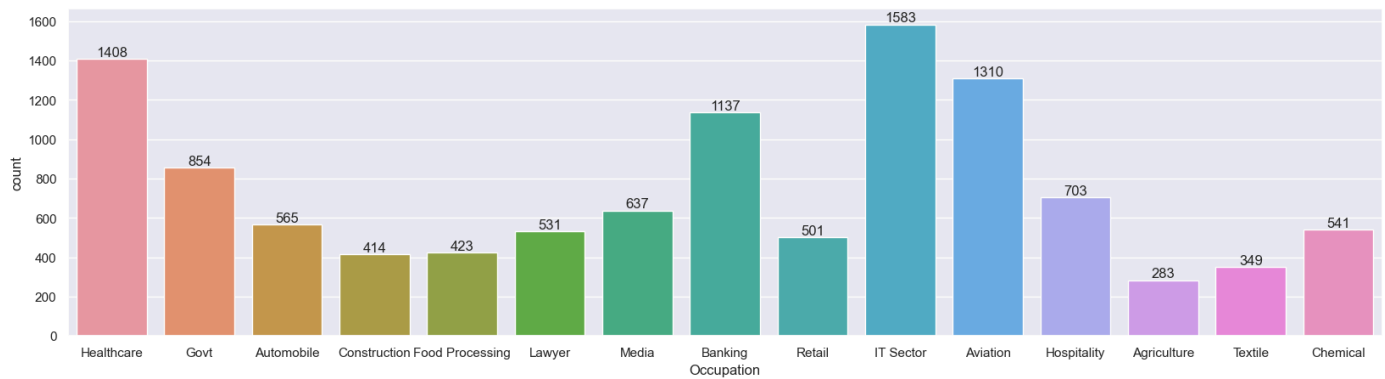
```
Out[22]: <AxesSubplot:xlabel='Marital_Status', ylabel='Amount'>
```



Occupation

```
In [23]: sns.set(rc={'figure.figsize':(20,5)})
ax = sns.countplot(data = df, x = 'Occupation')

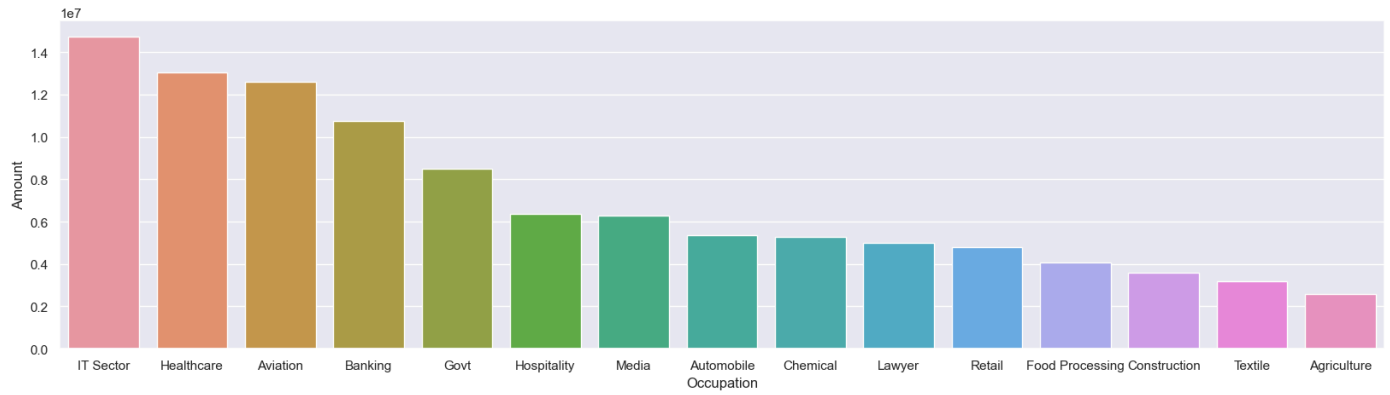
for bars in ax.containers:
    ax.bar_label(bars)
```



```
In [24]: sales_state = df.groupby(['Occupation'], as_index=False)['Amount'].sum().sort_values(by=

sns.set(rc={'figure.figsize':(20,5)})
sns.barplot(data = sales_state, x = 'Occupation', y= 'Amount')
```

```
Out[24]: <AxesSubplot:xlabel='Occupation', ylabel='Amount'>
```

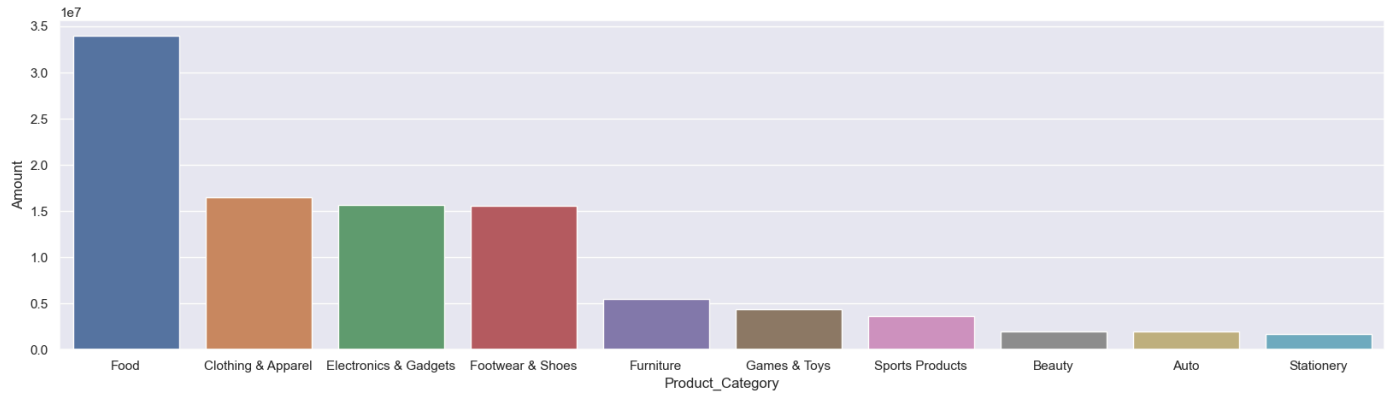


Product Category

```
In [25]: sales_state = df.groupby(['Product_Category'], as_index=False)['Amount'].sum().sort_valu

sns.set(rc={'figure.figsize':(20,5)})
sns.barplot(data = sales_state, x = 'Product_Category',y= 'Amount')
```

```
Out[25]: <AxesSubplot:xlabel='Product_Category', ylabel='Amount'>
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