Date	18th April 2023
Team ID	NM2023TMIDI6760
Project Name	PROPERTY MANAGEMENT APPLICATION USING SALESFORCE
Team Leader	VAISHNAVI K
Team Member	AARTHI M ABARNA A ABITHA K

1. INTRODUCTION

1.1 Overview

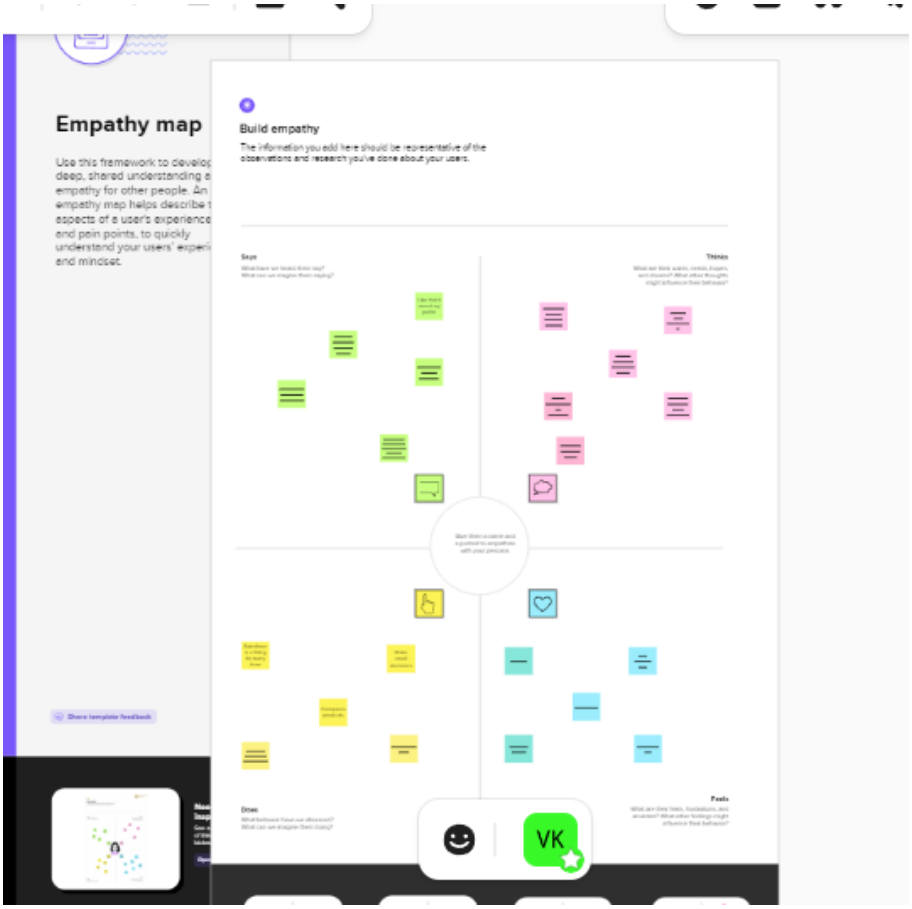
- Property Management is the oversight of real estate by a third party
- Property Managers can manage various types of property
- Residential, commercial, industrial and property for special purpose

1.2 Purpose

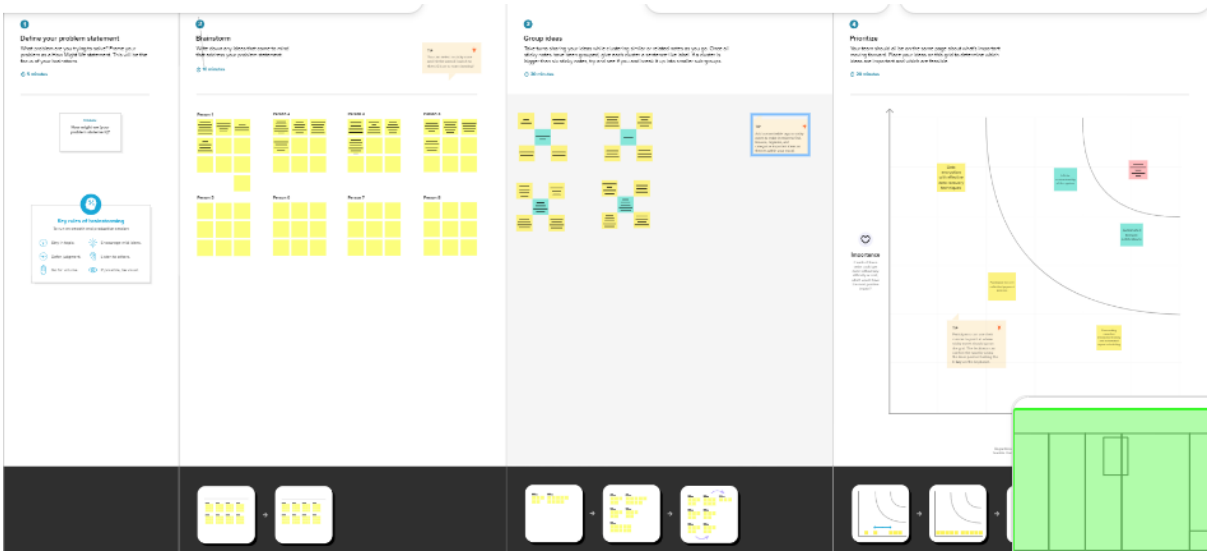
- Telephone system
- Point of sale(pos)integration
- Event planning
- Food and beverage costing
- Hotel inventory supply management

2 PROBLEM DEFINITION &DESIGN THINKING

2.1 Empathy Map



2.2 Ideation & Brainstorming Map



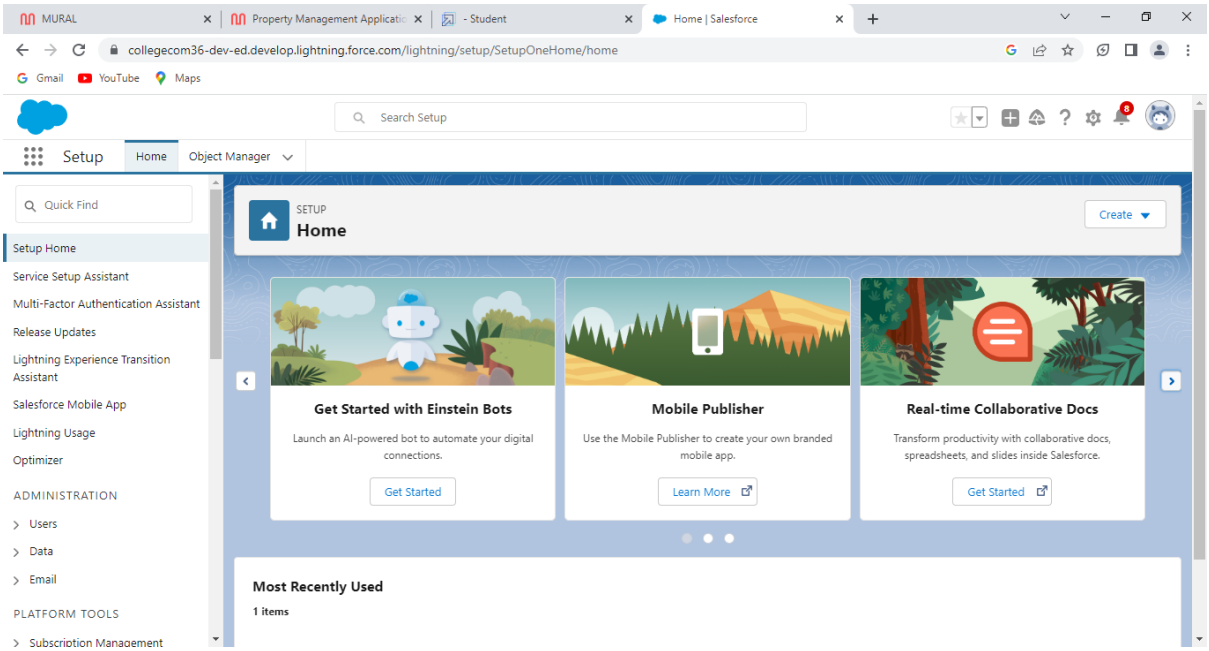
3 RESULT

3.1 Data Model

Object Name	Fields in the Object	
	Field label	Data Type
Buy	Property type Discount State City	Picklist percentage Picklist Dependency
Rent	Rent Rental rate BHK type	Auto number Any City Picklist
Loan	Loan ID Interest Rate Term Annual Loan Loan Amount	Auto number Currency Number Data type Formula

3.2 Activity & Screenshot

Milestone 1:



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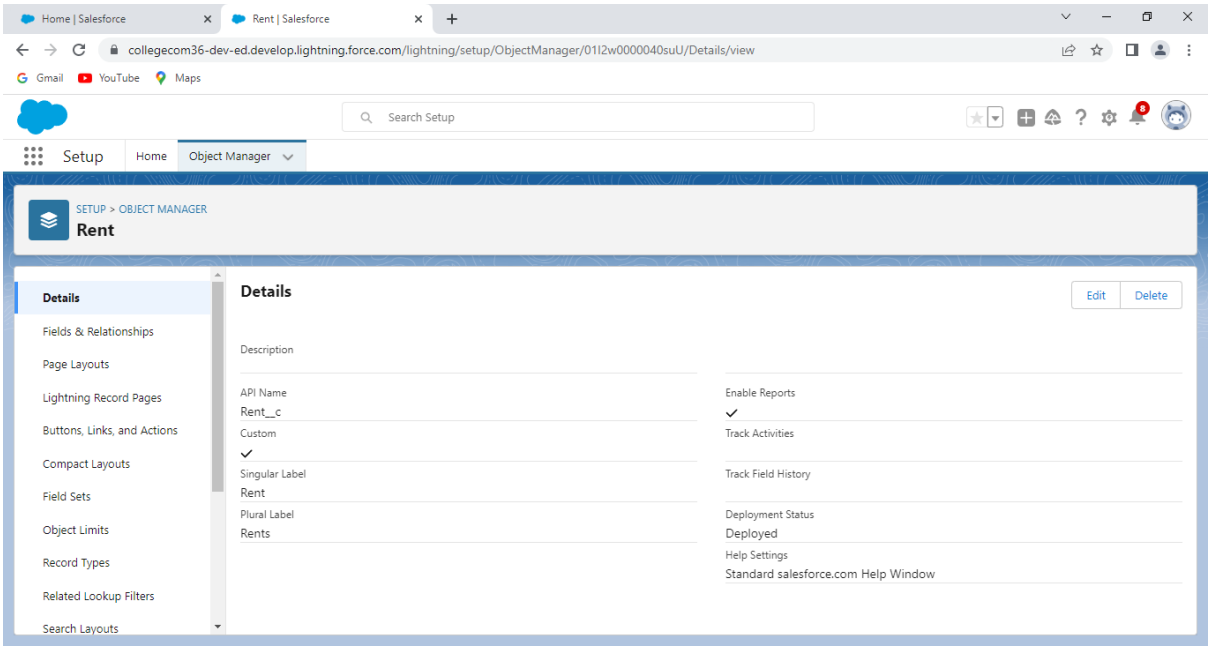
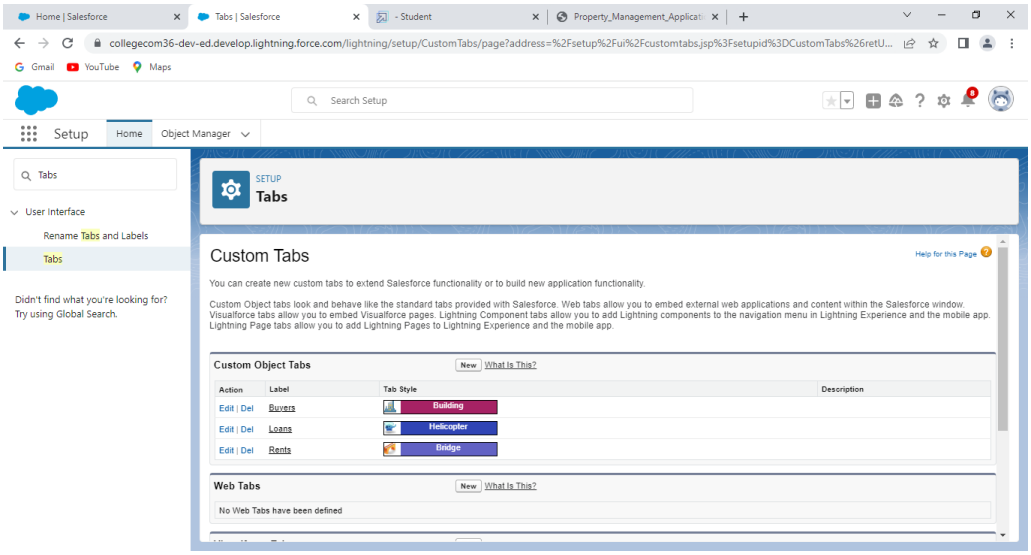
Creation of Salesforce Account

Milestone 2:



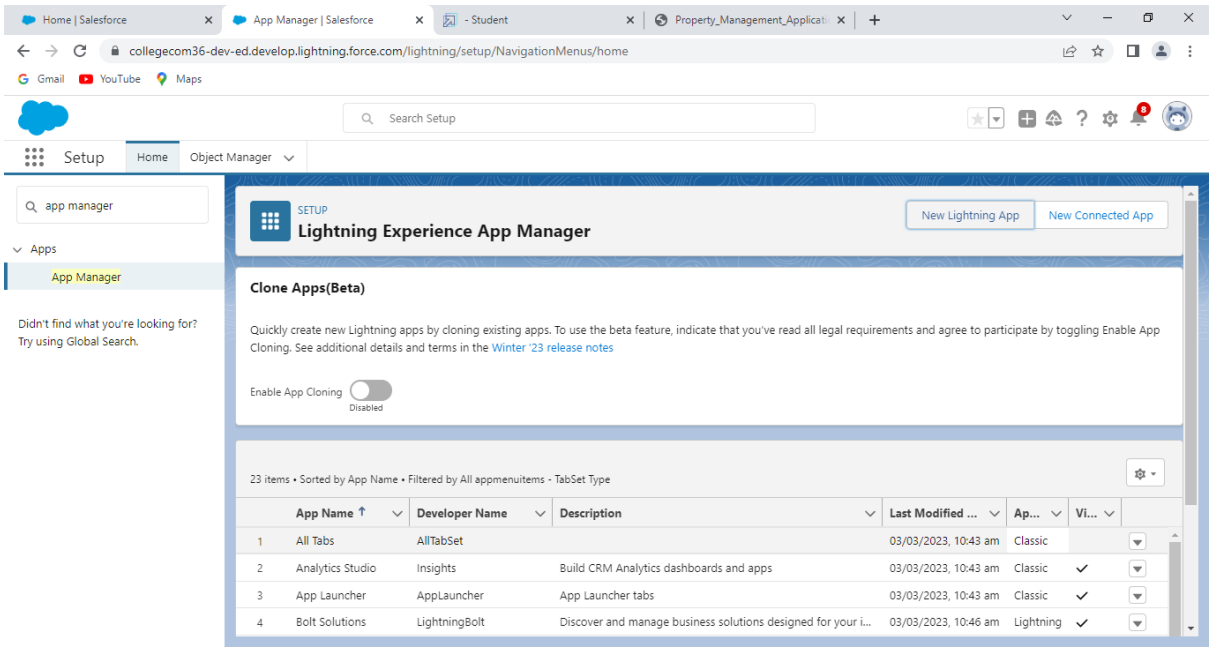
Creations of objects

Milestone 3:



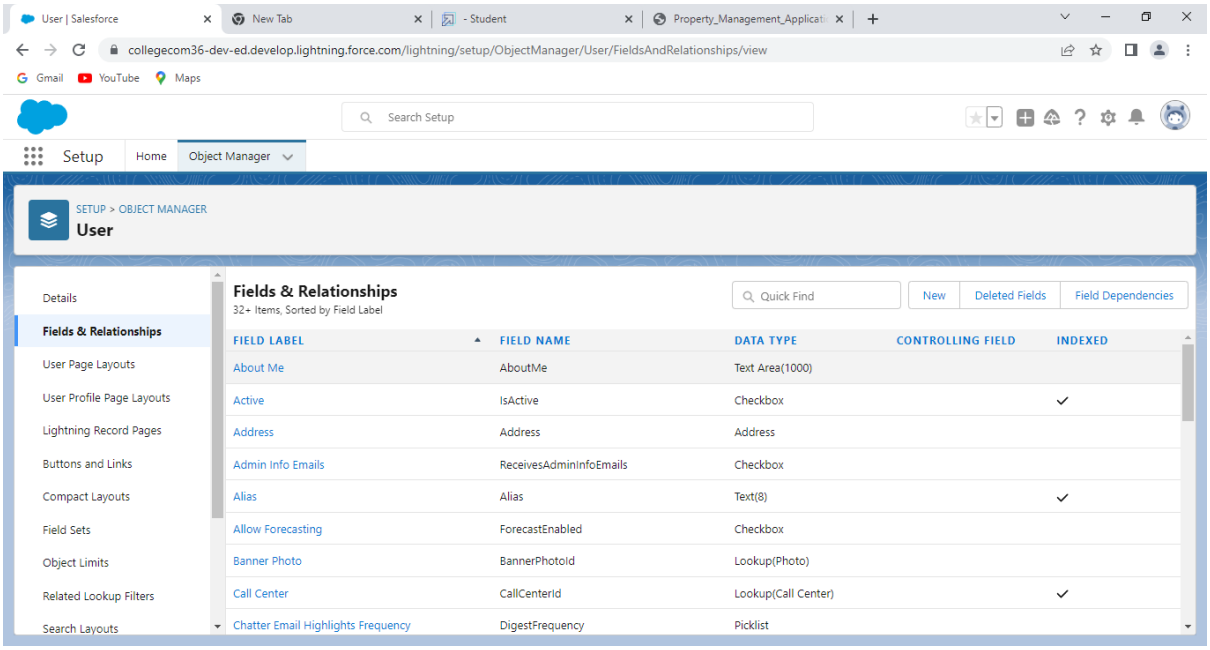
Creation of tab

Milestone 4:



Creation of Lighting tab

Milestone 5:



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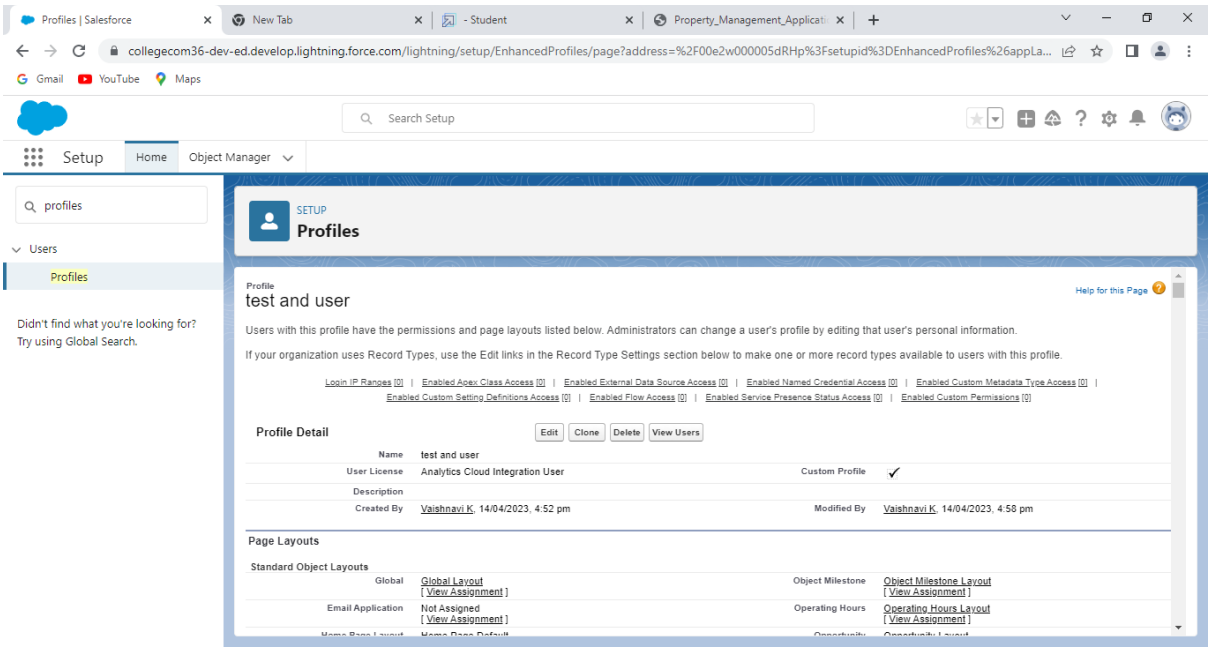
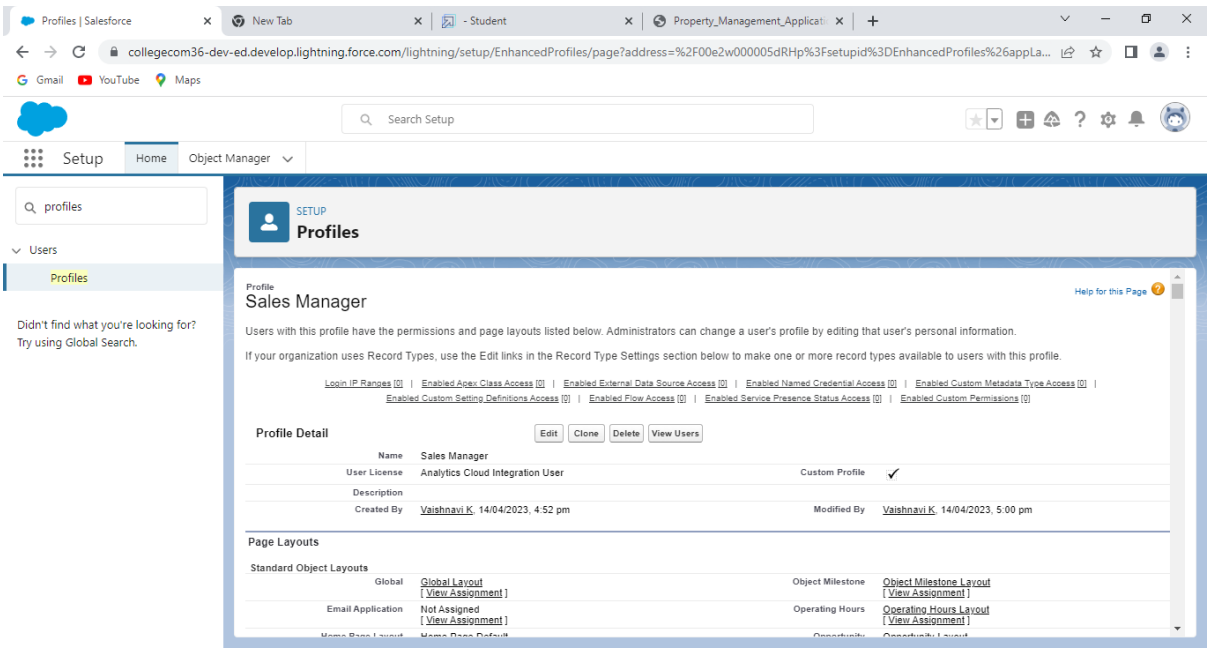
Creation of Fields

Milestone 6:





Smart Internz

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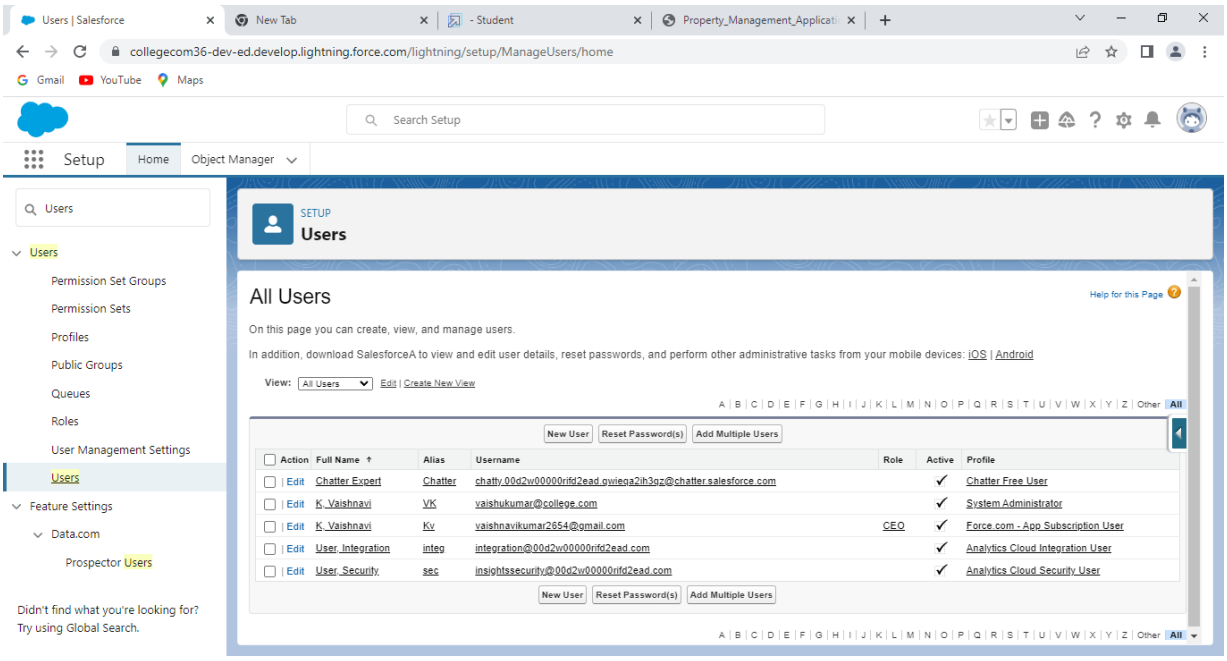
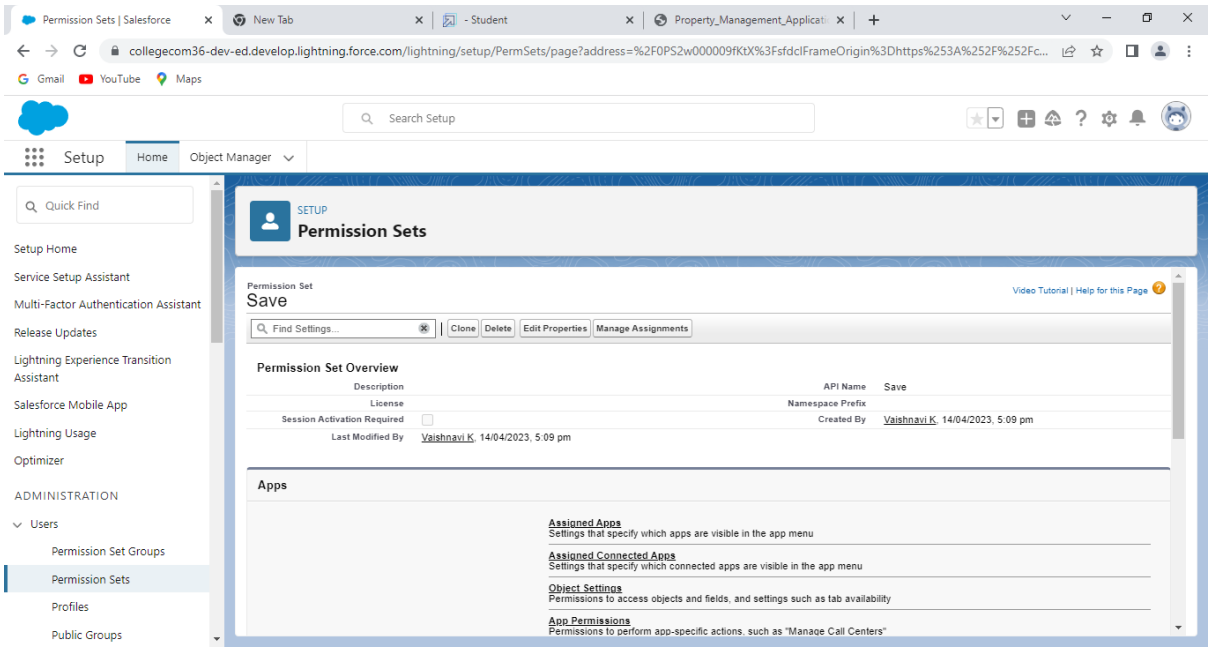
Creation Of Profiles

Milestone 7:



Creation Of Users

Milestone 8:



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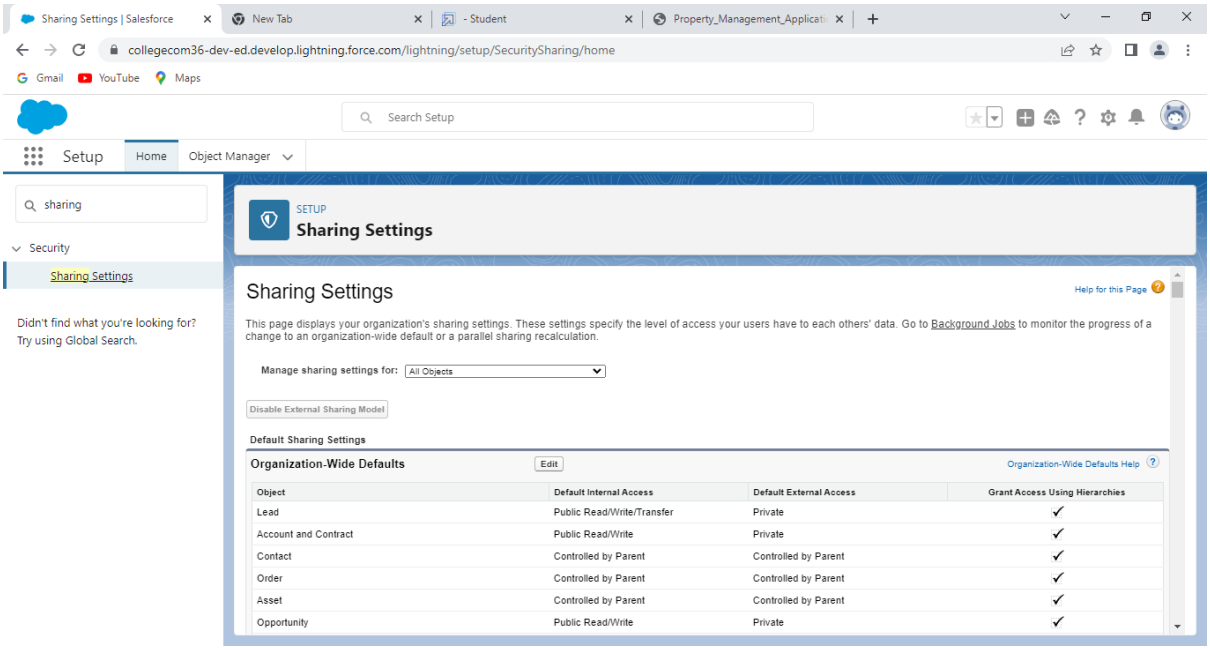
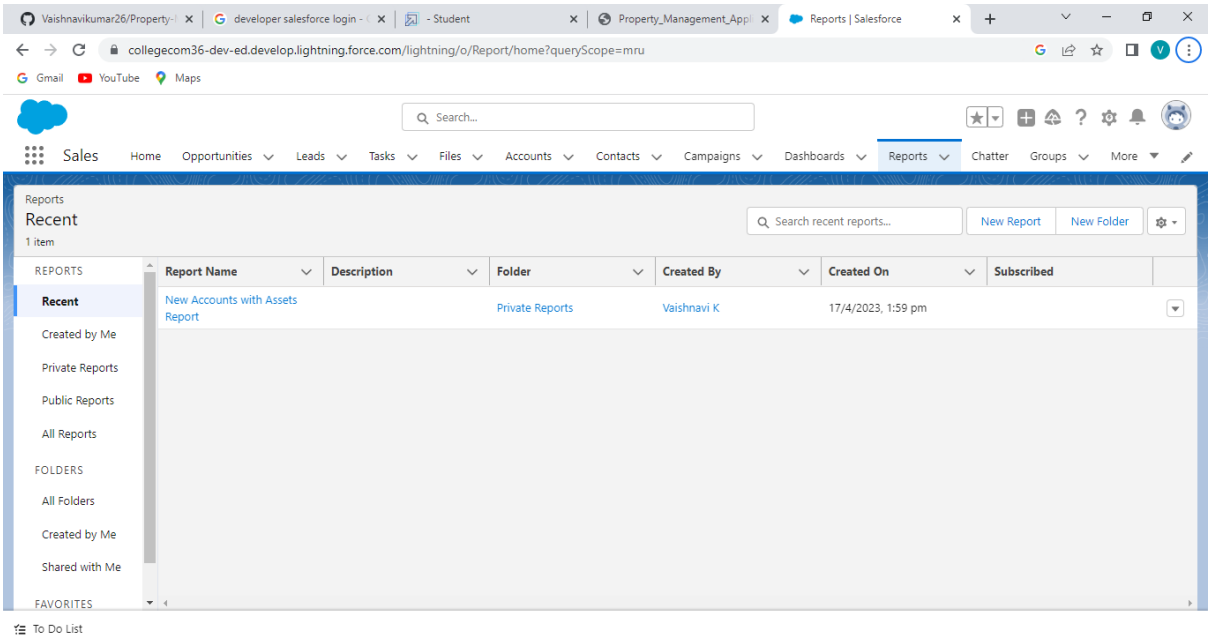
Creation Of Permission sets

Milestone 9:



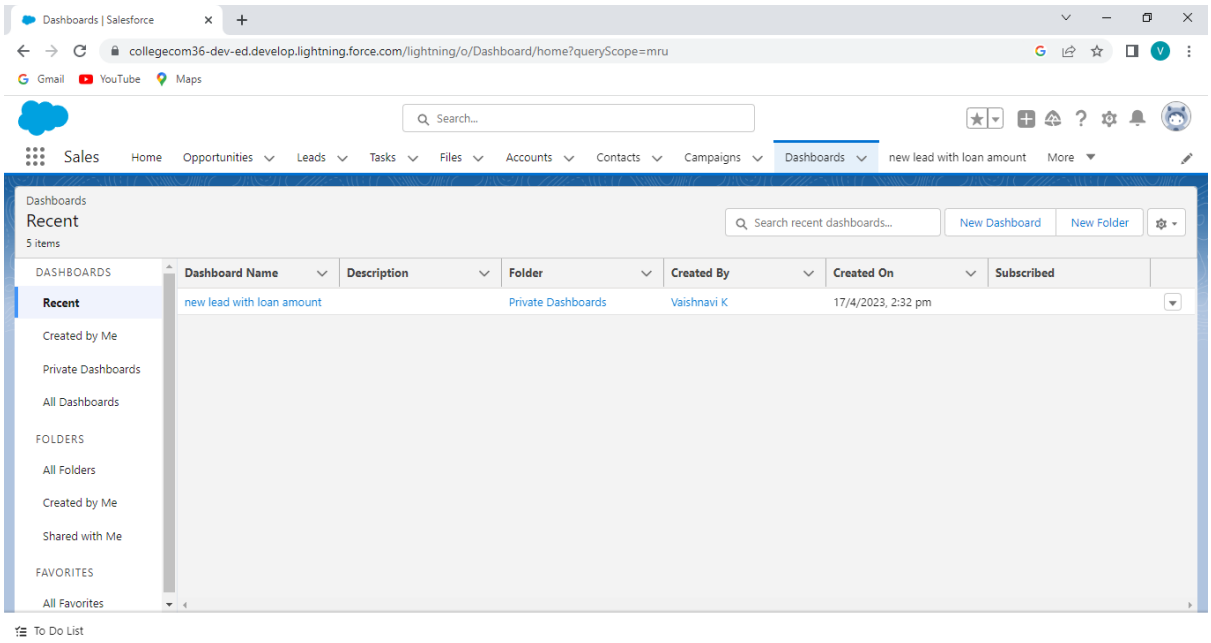
Creation of sharing settings

Milestone 10:



Creation of Reports

Milestone 11:



Creation of Dashboards

4 TRAILHEAD PROFILE PUBLIC URL

Team Lead https://trailblazer.me/id/vaisk27

Team Member 1 https://trailblazer.me/id/vaisk27

Team Member 2 https://trailblazer.me/id/abara311

Team Member 3 https://trailblazer.me/id/abitk1

5. ADVANTAGES & DISADVANTAGES

Advantages

Leverage real-time reports and dashboards.

Streamline lead, opportunity and contact management.

Disadvantages

Higher price if you look not only for technical skills but for industry expertise, especially in specific niches like property management.

6. APPLICATIONSION

A property management system (PMS) is a software application for the operations of hospitality accommodations and commercial residential

rental properties. PMS is also used in manufacturing industries local government and manufacturing.

7. CONCLUSION

Property management systems (PMS) software is very crucial for all the hotels. Especially opera PMS constitutes the most appropriate PMS software for Hilton Athens. It is user friendly, connects with central Reservation system (CRS), point of sale (POS) etc. and provides all the tools the hotel needs in order to operate effectively.

8. FUTURE SCOPE

The property management industry operates in an aggressive and continuously changing environment. For property management businesses to thrive, property managers need to stay updated with the upcoming industry trends.