**BCG Inside Sherpa Feature Engineering** import pandas as pd import numpy as np import seaborn as sns import matplotlib.pyplot as plt from matplotlib.ticker import PercentFormatter df = pd.read csv('.../Data/cleaned data.csv') df.drop(df.columns[0], inplace = True, axis = 1) df.head(5)id activity\_new channel\_sales cons\_12m cons\_gas\_12m cons\_las 0 48ada52261e7cf58715202705a0451c9 esoiiifxdlbkcsluxmfuacbdckommixw lmkebamcaaclubfxadlmueccxoimlema 309275.0 0.0 1 48ada52261e7cf58715202705a0451c9 esoiiifxdlbkcsluxmfuacbdckommixw lmkebamcaaclubfxadlmueccxoimlema 309275.0 0.0 2 48ada52261e7cf58715202705a0451c9 esoiiifxdlbkcsluxmfuacbdckommixw lmkebamcaaclubfxadlmueccxoimlema 309275.0 0.0 309275.0 3 48ada52261e7cf58715202705a0451c9 esoiiifxdlbkcsluxmfuacbdckommixw lmkebamcaaclubfxadlmueccxoimlema 0.0 309275.0 0.0 48ada52261e7cf58715202705a0451c9 esoiiifxdlbkcsluxmfuacbdckommixw lmkebamcaaclubfxadlmueccxoimlema 5 rows × 38 columns 1. Simplify Information **Simplify Categorical Information** # Convert date information to date data type # We repeat this process because after loading the data back from csv, the format for the date columns reset def convert to dates(df): col\_to\_convert = ['date\_activ', 'date\_modif\_prod', 'price\_date', 'date\_end', 'date\_renewal'] for col in col to convert: df[col] = pd.to\_datetime(df[col], format = '%Y-%m-%d') convert\_to\_dates(df) In [4]: def simplify\_cols(df): col\_to\_simplyfiy = list(df.dtypes[df.dtypes == object].index) for col in col\_to\_simplyfiy: df[col] = [x[0:4] for x in df[col]]simplify cols(df) **Simplify Date Information** def simplify\_date(df): cols = df.dtypes[df.dtypes == 'datetime64[ns]'].index for col in cols: df[col] = df[col].dt.year df[col].rename('month'+col) simplify\_date(df) 2. Identify and Change Outlier In [6]: numeric\_features = list(df.drop('churn', axis = 1).dtypes[(df.dtypes == 'int64') | (df.dtypes == 'float64')] numeric\_features = [x for x in numeric\_features if x not in list(df.loc[:, df.columns.str.contains("date")]. categorical\_features = list(df.drop(numeric\_features, axis = 1).columns) categorical features.remove('id') def deal\_outlier(df): cols = df.drop('churn', axis = 1).dtypes[(df.dtypes == 'float64') | (df.dtypes == 'int64')].index for col in cols: Q1 = df[col].quantile(0.25)Q3 = df[col].quantile(0.75)IQR = Q3 - Q1outlier\_indicator = (df[col] < (Q1 - 1.5 \* IQR)) | (df[col] > (Q3 + 1.5 \* IQR))df.loc[outlier\_indicator, col] = df.loc[~outlier\_indicator, col].mean() if sum(outlier indicator) != 0: print('Changed ' + str(sum(outlier\_indicator)) + ' on ' + col) deal\_outlier(df) Changed 30637 on cons 12m Changed 35078 on cons gas 12m Changed 30086 on cons\_last\_month Changed 6046 on date\_activ Changed 11920 on date\_end Changed 24 on date\_modif\_prod Changed 16926 on date\_renewal Changed 42042 on forecast\_base\_bill\_ele Changed 42042 on forecast\_base\_bill\_year Changed 42042 on forecast bill 12m Changed 42042 on forecast cons Changed 16456 on forecast\_cons\_12m Changed 19011 on forecast\_cons\_year Changed 6944 on forecast\_discount\_energy Changed 4590 on forecast\_meter\_rent\_12m Changed 5601 on forecast\_price\_energy\_p1 Changed 10188 on forecast\_price\_pow\_p1 Changed 18037 on imp cons Changed 8828 on margin gross pow ele Changed 8577 on margin\_net\_pow\_ele Changed 42391 on nb prod act Changed 14245 on net\_margin Changed 5890 on num years antig Changed 24072 on pow max Changed 5633 on price\_p1\_var Changed 10452 on price pl fix 3. Removing Multicolinearity Data In [8]: corr\_matrix = df[numeric\_features].drop(['cons\_gas\_12m', 'forecast\_discount\_energy', 'nb\_prod\_act'], axis = 1).corr() plt.figure(figsize=(10,10)) g = sns.heatmap(corr\_matrix,annot=False,cmap="RdYlGn") 1.00 cons\_12m cons\_last\_month forecast\_base\_bill\_ele --0.75 forecast\_base\_bill\_year forecast\_bill\_12m forecast\_cons : -0.50 forecast cons 12m forecast\_cons\_year forecast\_meter\_rent\_12m -0.25 forecast price energy p1 forecast price energy p2 forecast\_price\_pow\_p1 -0.00 imp\_cons margin\_gross\_pow\_ele margin\_net\_pow\_ele - -0.25 net\_margin num\_years\_antig pow\_max - -0.50 price\_p1\_var price\_p2\_var price\_p3\_var -0.75 price\_p1\_fix price\_p2\_fix price\_p3\_fix forecast\_bill\_12m num\_years\_antig forecast\_cons\_12m forecast\_meter\_rent\_12m forecast\_price\_energy\_p2 margin\_gross\_pow\_ele margin\_net\_pow\_ele net\_margin forecast cons forecast\_price\_energy\_p1 forecast\_price\_pow\_pl imp\_cons price\_p1\_var price\_p2\_var price\_p3\_var forecast\_base\_bill\_year forecast cons year price\_p2\_fix In [9]: df.drop(['forecast\_base\_bill\_year', 'forecast\_bill\_12m', 'margin\_gross\_pow\_ele'], axis = 1, inplace = True) # Update Features Information numeric\_features = list(df.drop('churn', axis = 1).dtypes[(df.dtypes == 'int64') | (df.dtypes == 'float64')] numeric\_features = [x for x in numeric\_features if x not in list(df.loc[:, df.columns.str.contains("date")]. categorical\_features = list(df.drop('churn', axis = 1).drop(numeric\_features, axis = 1).columns) categorical\_features.remove('id') 4. Transform Skewed Information def transform\_skew(df, thres = 1): skewed\_features = df[numeric\_features].skew()[abs(df[numeric\_features].skew()) > thres].index for feat in skewed\_features: df[feat] = np.log10(df[feat] + 1)for changed in skewed features: print('changed ' + changed) transform\_skew(df) changed cons\_12m changed cons\_last\_month changed forecast\_cons\_12m changed forecast\_cons\_year changed net\_margin changed pow\_max 5. Encoding Categorical Variables def make\_pareto(df, cols, cutoff = 100): for col in cols: temp\_df = df[col].copy() temp df = pd.DataFrame(temp df.value counts().sort values(ascending = False)) temp\_df["cumpercentage"] = temp\_df[col].cumsum()/temp\_df[col].sum()\*100 if len(temp df) > 10: temp\_df = temp\_df[temp\_df['cumpercentage'] < cutoff]</pre> fig, ax = plt.subplots()ax.bar(temp\_df.index, temp\_df[col], color="CO") ax2 = ax.twinx()ax2.plot(temp\_df.index, temp\_df["cumpercentage"], color="C1", marker="D", ms=7) ax2.yaxis.set\_major\_formatter(PercentFormatter()) ax.tick\_params(axis="y", colors="C0") ax2.tick\_params(axis="y", colors="C1") plt.title('Pareto chart of ' + col) plt.show() cols\_ = ['id', 'activity\_new', 'channel\_sales', 'has\_gas', 'origin\_up'] make pareto(df, cols = cols, cutoff = 80) Pareto chart of id 80% 60 70% 50 60% 40 50% 40% 30 30% 20 20% 10% 10 Pareto chart of activity\_new 120000 80.0% 77.5% 100000 75.0% 80000 72.5% 70.0% 60000 67.5% 40000 65.0% 62.5% 20000 60.0% Missapde kkkl kwusmwdckfx cwofwxemclue sfis sffa sxub ipdl Pareto chart of channel\_sales 80000 90% 60000 80% 70% 40000 60% 20000 50% 0 foos Miss Imke usil ewpa sddi epum fixd Pareto chart of has\_gas 160000 100.0% 140000 97.5% 120000 95.0% 100000 92.5% 80000 90.0% 60000 87.5% 40000 85.0% 20000 82.5% Pareto chart of origin\_up 100% 80000 90% 60000 80% 70% 40000 60% 20000 50% 0 kamk ldks Miss usap ewxe Based on the graph above, we can see that channel sales, origin up, and activity new could be kept for further analysis because it showed that most of the information followed the 80-20 rules (80% of the information is explained by the 20%). Also, since Id features are highly diverse, we can remove that information from our modelling process. Has gas feature can also be kept because it is a binary, and could be easily encoded. In [14]: df with dummies = pd.get dummies(df, columns = categorical features) df with dummies.drop('id', inplace = True, axis = 1) df with dummies cons\_12m cons\_gas\_12m cons\_last\_month forecast\_base\_bill\_ele forecast\_cons forecast\_cons\_12m forecast\_cons\_year 4.310267 0.0 4.001128 335.807483 206.800605 3.179547 2.932604 4.001128 335.807483 206.800605 4.310267 0.0 3.179547 2.932604 4.001128 2.932604 4.310267 0.0 335.807483 206.800605 3.179547 4.310267 4.001128 335.807483 206.800605 3.179547 2.932604 4.310267 0.0 4.001128 335.807483 206.800605 3.179547 2.932604 192997 3.941064 0.000000 335.807483 206.800605 2.882758 0.000000 192998 206.800605 2.882758 0.000000 3.941064 0.000000 335.807483 192999 3.941064 0.0 0.000000 335.807483 206.800605 2.882758 0.000000 193000 3.941064 0.0 0.000000 335.807483 206.800605 2.882758 0.000000 193001 3.941064 0.000000 2.882758 0.0 335.807483 206.800605 0.000000 193002 rows × 487 columns df\_with\_dummies.to\_csv('.../Data/data\_ready.csv')