

Valentin Nicula

Scrum Master / Project Manager

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Self motivated individual with years of experience in management, handling daily and long term operations, teams of people from different backgrounds, organizing activities resulting in smooth daily functioning.

PSM qualification | Nexus | Kanban | Lean |

Also passionate and basic knowledge about : HTML5 & CSS3 | Flex | SASS | JavaScript ES6 | React.js | Bootstrap | GitHub & Git |

Quick thinker, trilingual and very commercially-aware, can accommodate really fast to any working environment and can over-perform under high pressure.

Proficient in the use of Zoom | Trello | Jira | Github | Loom | Teams | Meets.

Skills

Interpersonal Communication



Computer proficiency



Training & Development



Organization and Time management



Planning and Coordination



Web development technologies



Customer interaction



Project Management



Work History

2021-11 – Current

Project Manager – Series Code, Denver, USA

Oversaw planning, application development, verification and risks involved in software projects.

Coordinated development, testing and release of complete suite of web-based software offerings.

Resolved issues immediately ensuring project deliverables were not negatively impacted.

Developed, maintained and updated information, policies, standards and guidelines.

Managed all communications between clients, stakeholders and in-house software development team.

Drove Scrum team progress to overcome obstacles and realize success throughout life of each sprint.

Facilitated Scrum framework – sprint planning, backlog grooming, daily scrums, sprint reviews and sprint retrospectives.

2019-01 - Current

Operations Manager , Simply Shuttles, Marbella, Malaga

Balanced workloads and assigned specific tasks to team members in order to accomplish objectives.

Managed scheduling and task delegation for 25 employees, training, safety and client service protocol.

Supervised maintenance of fleet and effectively delegated assignments to keep it up to date.

Handled day-to-day transfers overseeing more than 150 services each day.

Positively interacted with drivers and management, which helped improve overall relationships in the company.

Proactively identified and solved scheduling problems that impacted day to day activity.

Trained drivers to manage time effectively, improving overall mileage performance.

Inspected vehicles and requested maintenance tasks be completed within specific timeframes.

Introduced incentivization programs to increase employee performances.

Delivered substantial cost savings by securing discounts from third-party services providers.

2016-04 - 2018-12

Destination Manager , Karpaten Turism, Benalmadena, Málaga

Answered questions, pointed out important features, and offered further details about special activities to educate visitors.

Developed tour programming to enhance guest experiences.

Researched information on every destination to provide accurate, detailed tours.

Built personal relationships with guests

2014-01 - 2015-11

Sales Representative , Marin's Balkans , Bucharest, Bucharest

Developed and delivered engaging sales presentations to convey product benefits.

Met with existing customers and prospects to discuss business needs and recommend optimal solutions.

Achieved monthly sales goals by promoting product benefits and enrolling new clients.

2010-01 - 2013-12

Account Manager , Inkorporate Print , Bucharest, Bucharest

Delivered engaging presentations to highlight products

Secured high-value accounts through consultative selling, effective customer solutions and promoting compelling business opportunities.

Expanded sales by 25% by facilitating client satisfaction and renewing customer relations.

Sales Manager , Dual Promo, Bucharest, Bucharest

2007-10 - 2010-01

Started off at sales agent then after a merge between two companies I secured the Sales Manager position

Maintained relationships with customers and found new ones by identifying needs and offering appropriate services.

Identified, hired and trained highly-qualified staff by teaching best practices, procedures and sales strategies

Education

2004-10 - 2008-07

Bachelor of Administrative Studies: European Administration

National School of Public Politics And Administration - Bucharest

- Admitted with a full scholarship
- Completed professional development in European Administration.

Software

HTML	<div><div></div></div>	Very Good
CSS	<div><div></div></div>	Good
Javascript	<div><div></div></div>	Average
SAP	<div><div></div></div>	Average
Jira	<div><div></div></div>	Very Good
Trello	<div><div></div></div>	Very Good

Languages

English	<div><div></div></div>	Excellent
Spanish	<div><div></div></div>	Very Good
Romanian	<div><div></div></div>	Excellent

Certifications

2021-11	Professional Scrum Master, Scrum.org
2021-10	Agile Fundamentals Course
2021-06	Undergoing Full Stack Developer Course
2021-05	Modern HTML, CSS, SASS, Flexbox, Bootstrap
2017-05	Cambridge Certificate, C1 level