The MLR research on sale price and its predictors.

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I. Data Wrangling

a)

```
10 150 157
                               40
                                    39
                                         8 229
                                                17
                                                         71 152
    [19]
##
          72
                2
                  57 196 207 148 151 194 187 175
                                                     84
                                                         55
                                                             12 193
                                                                       9 167
                                                                              25
                                                                                   90
                                                     30
                                                         49 164 185 146 111
                                                                                   94
##
    [37] 195 131
                  99
                       35 154 173
                                    87 141
                                             5 109
##
    [55]
          13 189
                  42 132
                           64
                               78 142
                                        45 159
                                                70
                                                     79 149
                                                             47
                                                                  60 107
                                                                          51 177
                                                                                   97
          88
             139 136
                       61
                           85 108
                                    28 117
                                            69 183
                                                     92
                                                         50 140
                                                                  48
                                                                    112 106
    [91] 137
             176
                   26 186 162 165 119
                                        44 138
                                                43 145
                                                          6
                                                            114 163 227
                                                                          29 101 170
                       96
                           67
                               41 133 178 105
                                                95
                                                     56
                                                         77
                                                             38 158 188 147 155 100
  [127] 103
              53
                   46 166
                           33 104
                                    66
                                       52
                                           83
                                                22 191
                                                         21
                                                             58
                                                                 73 205 190 180
## [145]
          81 182 212
                       32
                           62
                                 3
```

b)

• lotsize=lotwidth*lotlength

c)

- I choose to remove the predictor maxsqfoot because it has 90 NA data points out of 150 cases and I believe the remaining 60 cases cannot reveal the overall maxsqfoot level of detached house. Another reason is that the meaning of maxsqfoot and lotsize are quite similar so one should be enough and lotsize should be better since it has fewer NA values.
- I removed 5 cases who has missing value on parking, 1 case with missing value on taxes and 2 cases with missing cases on lotsize

II. Exploratory Data Analysis

a)

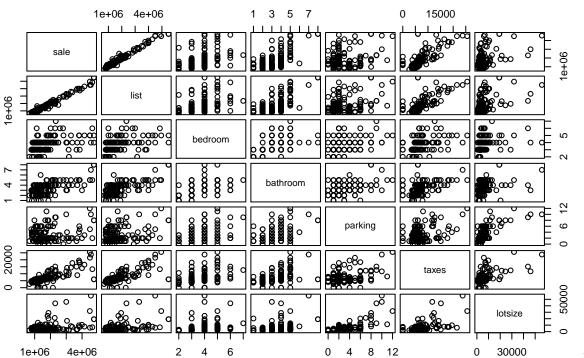
- categorical variable: Location
- discrete variable: bedroom, bathroom, parking
- continuous variable: sale, list, taxes, lotsize

```
b)
```

```
## sale list bedroom bathroom parking taxes lotsize
## sale 1.0000 0.9867 0.4439 0.6230 0.2182 0.7622 0.4244
```

```
## list
           0.9867 1.0000 0.4448
                                   0.6435 0.2646 0.7363 0.4405
## bedroom 0.4439 0.4448
                          1.0000
                                   0.5249 0.3704 0.4215
                                                        0.2977
## bathroom 0.6230 0.6435
                          0.5249
                                   1.0000 0.4180 0.4733
                                                         0.3645
## parking 0.2182 0.2646
                          0.3704
                                   0.4180 1.0000 0.3702
                                                        0.7142
           0.7622 0.7363
                          0.4215
                                   0.4733 0.3702 1.0000
                                                         0.5526
## taxes
## lotsize 0.4244 0.4405
                         0.2977
                                   0.3645 0.7142 0.5526 1.0000
```

Scatterplot matrix for all quantitative variables(0280)

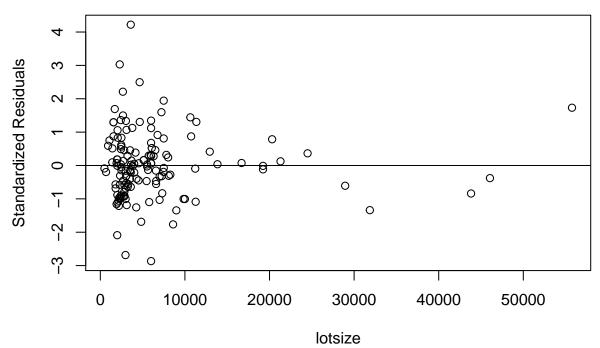


quantitative predictor for sale price rank (in terms of correlation coefficient from highest to lowest): list, taxes, bathroom, bedroom, lot size, parking.

The

c)

Standardized Residuals plot(0280)



Based on the scatterplot, the predictor lot size strongly violated the assumption of constant variance. - By checking the standardized residual plot of lot size, it turns out that there's a cone pattern at y=o and thus demonstrates that the constant variance assumption is not satisfied.

III. Methods and Model

```
i)
##
## lm(formula = sale ~ list + bedroom + bathroom + taxes + parking +
##
       lotsize + location, data = datafinalZ)
##
## Residuals:
##
       Min
                 1Q
                     Median
                                  3Q
                                         Max
##
   -378905
            -77776
                      -5360
                              63462
                                      558810
##
  Coefficients:
##
##
                  Estimate Std. Error t value Pr(>|t|)
                 5.759e+04
                            5.649e+04
                                         1.019
                                                 0.3098
## (Intercept)
## list
                 8.131e-01
                            2.153e-02
                                        37.758
                                                < 2e-16 ***
                            1.435e+04
                                                 0.4037
## bedroom
                 1.202e+04
                                         0.838
## bathroom
                 1.670e+04
                            1.378e+04
                                         1.212
                                                 0.2277
## taxes
                 2.166e+01
                            4.148e+00
                                         5.222 6.58e-07 ***
                -1.812e+04
                            8.643e+03
                                        -2.097
                                                 0.0379 *
## parking
                                                 0.2118
## lotsize
                 2.885e+00
                            2.299e+00
                                         1.255
## locationT
                 1.071e+05
                            3.826e+04
                                         2.798
                                                 0.0059 **
```

```
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 134800 on 134 degrees of freedom
## Multiple R-squared: 0.9814, Adjusted R-squared: 0.9804
## F-statistic: 1011 on 7 and 134 DF, p-value: < 2.2e-16</pre>
```

- list,taxes,parking and location are significant since there p-value are all smaller than the cut off 5%
- the coefficient of the list price means for every 1 dollar increase in the list price, the sale price of detached house increase by 8.131e-01 on average.
- the coefficient of the taxes means for every 1 dollar increase in the taxes, the sale price of detached house increase by 2.166e+01 on average.
- the coefficient of the number of parking means for every 1 parking slot increase in the number of parking, the sale price of detached house decrease by 1.812e+04 on average.
- the coefficient of the locationT means holding every other predictors constant, the average sale price of detached house in Toronto is 1.071e+05 higher than the sale price in Mississauga.

ii)

```
## Start: AIC=3362.16
## sale ~ list + bedroom + bathroom + taxes + parking + lotsize +
##
       location
##
##
                 Sum of Sq
                                   RSS
                                          AIC
               1 1.2743e+10 2.4462e+12 3360.9
## - bedroom
## - bathroom 1 2.6666e+10 2.4601e+12 3361.7
               1 2.8589e+10 2.4621e+12 3361.8
## - lotsize
## <none>
                            2.4335e+12 3362.2
               1 7.9844e+10 2.5133e+12 3364.7
## - parking
## - location 1 1.4220e+11 2.5757e+12 3368.2
## - taxes
               1 4.9529e+11 2.9288e+12 3386.5
               1 2.5890e+13 2.8323e+13 3708.7
## - list
##
## Step: AIC=3360.9
## sale ~ list + bathroom + taxes + parking + lotsize + location
##
##
              Df Sum of Sq
                                   RSS
                                           AIC
## - lotsize
               1 2.5601e+10 2.4718e+12 3360.4
## <none>
                            2.4462e+12 3360.9
## - bathroom 1 4.2336e+10 2.4886e+12 3361.3
               1 6.9857e+10 2.5161e+12 3362.9
## - parking
## - location 1 1.5434e+11 2.6006e+12 3367.6
               1 5.2899e+11 2.9752e+12 3386.7
## - taxes
## - list
               1 2.5896e+13 2.8342e+13 3706.8
##
## Step: AIC=3360.38
## sale ~ list + bathroom + taxes + parking + location
##
              Df Sum of Sq
##
                                   RSS
                                          AIC
              1 3.2443e+10 2.5043e+12 3360.2
## - bathroom
## <none>
                            2.4718e+12 3360.4
## - parking
               1 4.5799e+10 2.5176e+12 3361.0
## - location 1 1.4088e+11 2.6127e+12 3366.3
## - taxes
               1 6.3098e+11 3.1028e+12 3390.7
```

```
1 2.7253e+13 2.9724e+13 3711.5
##
## Step: AIC=3360.23
## sale ~ list + taxes + parking + location
##
                                            AIC
              Df Sum of Sq
                                    RSS
                             2.5043e+12 3360.2
## <none>
## - parking
               1 4.4298e+10 2.5486e+12 3360.7
## - location 1 1.1321e+11 2.6175e+12 3364.5
## - taxes
                1 6.0642e+11 3.1107e+12 3389.0
## - list
                1 4.2883e+13 4.5388e+13 3769.6
The final model is
saleprice = 5.759 * 10^4 + 0.813 * listprice + 21.666 * taxes - 1.812 * 10^4 * parking + 1.071 * 10^5 * locationT
- location
T=1 for location is Toronto otherwise location
T=0 for location is Mississauga - The results are
consistent with those in part i
iii)
## Start: AIC=3385.81
## sale ~ list + bedroom + bathroom + taxes + parking + lotsize +
##
       location
##
##
              Df Sum of Sq
                                    RSS
                                            AIC
               1 1.2743e+10 2.4462e+12 3381.6
## - bedroom
## - bathroom 1 2.6666e+10 2.4601e+12 3382.4
## - lotsize
               1 2.8589e+10 2.4621e+12 3382.5
## - parking
               1 7.9844e+10 2.5133e+12 3385.4
## <none>
                             2.4335e+12 3385.8
## - location 1 1.4220e+11 2.5757e+12 3388.9
## - taxes
                1 4.9529e+11 2.9288e+12 3407.2
## - list
                1 2.5890e+13 2.8323e+13 3729.4
## Step: AIC=3381.59
## sale ~ list + bathroom + taxes + parking + lotsize + location
##
##
              Df Sum of Sq
                                    RSS
                                            AIC
## - lotsize
               1 2.5601e+10 2.4718e+12 3378.1
## - bathroom 1 4.2336e+10 2.4886e+12 3379.1
## - parking
               1 6.9857e+10 2.5161e+12 3380.6
## <none>
                             2.4462e+12 3381.6
## - location 1 1.5434e+11 2.6006e+12 3385.3
## - taxes
               1 5.2899e+11 2.9752e+12 3404.4
## - list
               1 2.5896e+13 2.8342e+13 3724.5
##
## Step: AIC=3378.12
## sale ~ list + bathroom + taxes + parking + location
```

RSS

2.4718e+12 3378.1

1 4.5799e+10 2.5176e+12 3375.8

Df Sum of Sq

- bathroom 1 3.2443e+10 2.5043e+12 3375.0

##

- parking
<none>

```
## - location 1 1.4088e+11 2.6127e+12 3381.0
## - taxes
               1 6.3098e+11 3.1028e+12 3405.4
              1 2.7253e+13 2.9724e+13 3726.3
## - list
##
## Step: AIC=3375.01
## sale ~ list + taxes + parking + location
##
##
              Df Sum of Sq
                                   RSS
                                          AIC
## - parking
               1 4.4298e+10 2.5486e+12 3372.5
                            2.5043e+12 3375.0
## <none>
## - location 1 1.1321e+11 2.6175e+12 3376.3
               1 6.0642e+11 3.1107e+12 3400.8
## - taxes
              1 4.2883e+13 4.5388e+13 3781.5
## - list
##
## Step: AIC=3372.55
## sale ~ list + taxes + location
##
##
              Df Sum of Sq
                                   RSS
                                          AIC
## <none>
                            2.5486e+12 3372.5
## - location 1 5.5425e+11 3.1028e+12 3395.5
## - taxes
              1 5.7057e+11 3.1191e+12 3396.3
## - list
              1 4.5446e+13 4.7995e+13 3784.4
```

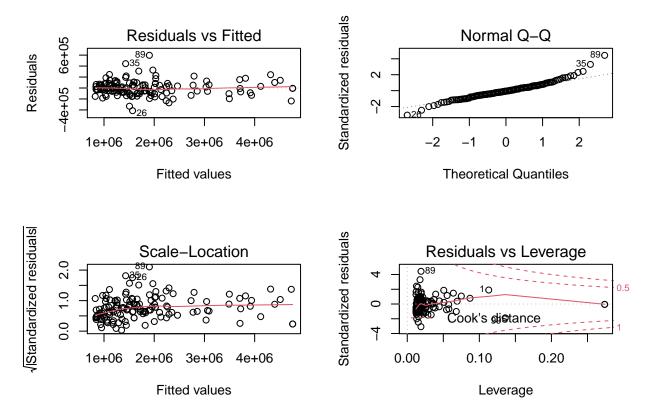
• The final model is

$$saleprice = 5.759 * 10^4 + 0.813 * listprice + 21.666 * taxes + 1.071 * 10^5 * locationT$$

- The results are not consistent with those in part i
- The reason that the results are different from the difference in the evaluation of different method. Since BiC penalize complex model more heavily than AIC, thus favors simpler models than AIC and this explains why there are fewer predictors in ii than i.

IV. Discussions and Limitations

a)



b)

- residuals vs fitted plot: there is no pattern around the 0 horizontal line and points spread randomly
- normal QQplot: a majority of points fall on the 45 degree line and thus the normal error assumption are satisfied
- scale-location plot: a random scatter of points around the horizontal axis, no pattern or trend are found
- residuals vs leverage: there are no points that lies outside of the red line region indicating that there are no outliers or influential points

c)

- Discuss whether there are other predictors and if we add them in, will our model becomes better or not. For example, the age of the detached house may also affect the sale price. Added variable plot are helpful when considering the introduction of an additional predictor variable.
- Use the variance inflation factors method to decide whether the multicollinearity exist between existing model
- We could use the global F-test and Individual t-test to help confirm the correctness of AIC and BIC
- Other methods, for example, penalized regression, cross validation and the data of adjusted R square can be used to confirm the accuracy of model. Check the difference between the model generated by different model and see which one is. better