

# Dynamic Effects of H-1B and Section 127 Policy on Higher Education

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## Abstract

Section 127 of the United States Internal Revenue Code provides for a tax deduction to employers that provide employee educational assistance. Section 127 assistance creates an income effect, so, surprisingly, the historical passage is superficially associated with reduced growth in enrollment for higher education. Further, a simple regression of the inflation-adjusted tax-deductible limit of employer assistance on higher education enrollment indicates a significant negative correlation. These counterintuitive findings raise concerns that omitted variables bias estimates of the effectiveness of Section 127 assistance. After taking extensive steps to account for dynamic economic conditions and H-1B visa, veteran education, and federal loan policies, analysis robustly identifies positive marginal employer assistance effects on enrollment. The linear and total effects of interest remain negative over the main period of analysis from 1992 through 2017. In the preferred dynamic model, given a steady state, the period-over-period effect of interest from a one thousand dollar increase to real employer assistance would be to increase total enrollment by about 7.45 million students. H-1B inclusion was motivated as a control, but it turns out to be a comparatively preferred policy instrument for enrollment and other policy interests. Results are validated using vector autoregression (VAR), dynamic ordinary least squares (DOLS), and instrumental variable (IV) analysis.

*Keywords:* education economics, section 127, tuition assistance, veteran

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benefits, h-1b, debt crisis, dols, visa, immigration, autoregression

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## 1. Introduction

The passage of Public Law 95-600 in 1978 created Section 127[9]. Section 127 provides for a limited employer tax deduction for the transfer of money to an employee for educational purposes. This paper tests the hypothesis that the causal effect of Section 127 employer assistance on total university enrollment is positive. Regression in this paper controls extensively for dynamic policy and economic variation, then investigates robustness and Granger causality across multiple specifications. Results show that employer assistance has a positive marginal effect on enrollment, negative linear and total effects, and that H-1B visa policy is a comparatively effective policy instrument for enrollment, national student loan debt, and the price of education. The failure of several simple theories to successfully explain the observation of enrollment slowdown in the late 1970s and 1980s further motivates the present study.

### 1.1. Simple Supply-Side Explanations

One hypothesis is that there is an adjustment period between the creation of Section 127 and widespread employer provision of the newly deductible benefit. Allowing for a 3 or 5 year lag around the passage of Public Law 95-600 fails to harmonize observed enrollment slowdown with the expected increase to demand. Across the eight five-year periods from 1970 to 2010, the five-year public enrollment growth rate was above 9 percent half of the time. Two of the four low-growth intervals occurred immediately after the 1978 creation of Section 127. The period just prior, from 1970-1975, saw the highest growth in enrollment across those eight periods.

Surveys of employers provide further data on employer provision of educational assistance over time. Cappelli identifies three employer surveys from 1992 and 1993, which indicate that at least 86 percent of surveyed employers provided educational assistance[1]. These early surveys consist of samples of convenience. Nevertheless, further considerations lead Cappelli to conclude that a substantial majority of employers offered such plans over his period of analysis from

30 about 1990 to 2004. The provision of this kind of benefit remains common in later years. In 2013, SHRM reported that 61 percent of employers offer tuition assistance[2]. In 2017, World at Work found that 85 percent of employers offered such a benefit, with another 7 percent offering non-reimbursement tuition assistance, such as upfront tuition discounts[3].

35 In summary, the simplistic hypothesis of lagged or bottlenecked employer support for Section 127 fails to solve the problem, motivating more complex analysis carried out in this paper.

### *1.2. Simple Demand-Side Explanations*

A simple regression of real employer assistance on enrollment may yield a  
40 significant negative correlation wholly due to consumer effects. The factual claim of decreasing market demand is consistent with observation, but it began before the passage of Section 127. Falling average tuition and fees are observed for all institutions from 1972 to 1980. The college-age enrollment percent does not increase substantially from 1970 to 1980. Higher education prices increase  
45 after 1980, as do the college-age enrollment percentage and total enrollment.

Because the decline in demand predates the passage of Section 127, the cause of decline must be located elsewhere, at least in part. Simplistic demand-side identification of the effects of employer assistance fails due to omitted variable bias. Important omitted variables include controls for inflation, the price of  
50 education, and relevant policy changes. Immigration, veteran education, and federal lending policy undergo fundamental changes in proximity to 1978 and in years later. Sufficient identification of the effect of Section 127 must account for changes in these variables over time.

## **2. Empirical Model**

55 This paper takes multiple steps to ensure robustness and analytical completeness. The final results are consistent across three empirical specifications.

In addition to the variable of interest, this paper tests two other left-hand variables. Testing these two secondary dependent variables of interest improves confidence in the theoretical and applied soundness of the conclusion.

60 Total postsecondary enrollment in the United States is the dependent variable. The Section 127 policy effect is the right-hand parameter of interest in the first two specifications. Equation 1 is the first specification of interest. This model is an ordinary least squares model. Here,  $\alpha$  is a  $1 \times k$  vector of coefficients, and  $V$  is a  $k \times 1$  vector of annually observed independent variables.

$$Y_t = \alpha V_t + u_t \quad (1)$$

65 Policy variables exist for federal lending policy, veteran education benefits, and H-1 Visa policy. Two additional non-policy variables are controls for time, in years, and the real price of university tuition plus mandatory fees.

Equation 2a describes the next specification. This model follows the Anderson–Hsiao pattern[5] with the lagged variable of interest as an instrument.  
70 This specification investigates concerns of potential endogeneity in the dependent variable. It is both an instrumental variable model and also a dynamic ordinary least squares (DOLS) model.

$$\Delta Y_t = \beta W_t + Bz_t + e_t \quad (2a)$$

$$z = \delta W_t + DY_{t-2} + g_t \quad (2b)$$

Here,  $\beta$  is a  $1 \times l$  vector of coefficients, and  $W$  is an  $l \times 1$  vector of annually  
75 observed independent variables.  $z$  is the instrument, and it is a projection of lagged enrollment derived from twice-lagged enrollment. Equation 2b explicitly derives  $z$ .

$l$  is a direct transformation of  $k$  from Equation 1.  $l$  contains five variations of each variable in  $k$ . The first variation is the non-transformed value. The other  
80 variations include the first and second lags and differences for each variable in  $k$ .

The third specification is a vector autoregressive (VAR) model. Six related models follow this general specification. Equation 3c is the first model in this family. It is a two-variable case of that specification. This model is similar to the  
85 previous non-VAR specifications because it models the effect of real employer assistance on total enrollment. A second model follows the same form, but the independent variable is H-1B visa issuance, instead of Section 127 assistance.

$$v_t = \alpha_0 + \alpha_1 v_{t-1} + \alpha_2 v_{t-2} + \dots + \alpha_i v_{t-i} + u_t \quad (3a)$$

$$V_t = \alpha_0 + \alpha_1 v_{1,t-1} + \alpha_2 v_{2,t-1} + \dots + \alpha_{ik-1} v_{k-1,t-i} + \alpha_{ik} v_{k,t-i} + u_t \quad (3b)$$

$$Y_t = \sigma_k V_{kt} + e_t \quad (3c)$$

90 Equation 3a is a univariate autoregression. Dependent and independent variables are uniformly represented by  $v_t$ . An ordinary least squares function of  $i$  lags explains the current-period value of the variable in the univariate regression. Equation 3b extends this operation to  $k$  variables. Notice that  $V_t$  is not a  $k \times 1$  vector of univariate  $v_t$ . Instead, it is a  $k \times k$  multivariate vector, plus a constant  
95 and an error term.

Equation 3c obtains  $V_t$  as specified in Equation 3a for all variables in  $k$ , then fits an ordinary least squares model across  $V_{kt}$  to explain the current-period dependent variable,  $Y_t$ . Section 127 effects turn out to be insignificant in the specification described by Equation 3c, but H-1B effects are significant. As a  
100 result, all four remaining VAR equations use H-1B issuance as the independent variable.

Two of the four remaining models are three-variable extensions of the prior specification. These two models extend Equation 3c by adding a second stage response. In the first case, the second-order response is federal student loan  
105 debt. In the second case, the second-order response is the price of higher education. David Schenk suggests Cholesky decomposition as a method of generating

an ordered impulse-response function from a VAR[? ]. Equations 4a and 4b describe Cholesky identification.

$$e_t = Bu_t \quad (4a)$$

$$\Sigma = E(e_te_t') = E(Bu_tu_t'B') = BE(u_tu_t')B' = BB' \quad (4b)$$

110 The left-hand error term in Equation 4a,  $e_t$ , is the same as in Equation 3c. The right-hand of Equation 4a defines  $B$ , which is a matrix. Now  $u_t$  is defined, which represent structural, or uncorrelated, error. Endogenous error in  $B$  allows us to trace out the effects of arbitrary innovation in some variable in  $V_k$ .

The reduced form  $BB'$  in Equation 4b matches many matrices. A unique  
115 solution is identified by selecting the lower-triangle matrix which satisfies the equality statement with  $\Sigma$ , the covariance matrix of the errors. This arbitrary selection is isomorphic to stipulating a causal direction of effect on the variables in the VAR. This is called a Cholesky ordering. Stipulating a Cholesky ordering allows assessment of fit regarding the causal stipulation, which amounts to evidence for or against causality. It ends up being an analytical tool in this paper.  
120 The variable orderings selected are theoretically grounded.

The last two models in the six-model VAR family are also simple two-factor VAR models. These models test the hypothesis that enrollment effects are extraneous to the effects of H-1B policy on student loans and the price of higher  
125 education. The form of these models follows the specification in Equation 3c, but the independent and response variables are different. H-1B issuance is the independent variable. The response variable is federal student loan debt in one case. The price of higher education is the response variable in the other case.

### 3. Data

130 Information on total enrollment for all degree-granting postsecondary institutions in the United States is provided by the National Center for Education Statistics (NCES)[6]. Enrollment figures are for the fall semester of the school

year. Information on selected years from 1947 to 2028 is provided, where values for 2018 and later are projected. The present study does not use any of the projected values. Other data sources and policy considerations constrain the period of interest to the 27 years from 1990 to 2016.

Personal Consumption Expenditures (PCE) data is a measure of inflation provided by the U.S. Bureau of Economic Analysis (BEA)[7]. NCES data allows the calculation of education-specific inflation[8]. NCES data is the average tuition and required fees for full-time undergraduate students across all degree-granting postsecondary institutions. NCES provides nominal values and values adjusted for the consumer price index (CPI) for tuition. Cost information does not include the price of room and board. 2016 is the base year for each measure of inflation.

Nominal Section 127 limits are a matter of public law. Section 127 took effect beginning after December 31, 1978, with a nominal assistance limit of 5,000 dollars[9]. In October 1986, Pub. L. 99-514 increased the nominal assistance limit to 5,250 dollars[10]. Combining nominal assistance over time with CPI and education-specific inflation data yields two real measures of inflation.

Changes to veteran education benefits are also a matter of public law. A categorical variable is used to capture the state of veteran education benefits among five possible states over the period from 1970 to 2020. The Servicemen's Readjustment Act of 1944, also called the G.I. Bill, is the first interesting case of veteran benefits, but it precedes the period of interest for this study.

The original bill expired in 1956[11]. This expired state is the first state represented by the veteran education state variable. The Veterans Educational Assistance Program (VEAP) was established in 1981[12]. A third period of interest begins in 1984 with the enactment of the Montgomery GI Bill[13]. A fourth period of interest begins in 2009 with the Post-9/11 GI Bill.

Finally, many benefits from the Forever GI Bill became effective in 2018, with additional provisions taking effect in 2020 and 2022[14]. This fifth policy state is too recent to be included in the period of interest. The recent changes in veteran education benefits are a critical caveat for any attempt at forecasting



or prediction outside of the period of study.

165 Due to constraints on the availability of other right hand variable data, the main period of regression analysis ranges from 1990 to 2016. Veteran education benefits exhibit only one change during this period, but this factor proves to be significant in the preferred model.

Stafford loan data is another key component of the analysis. Stafford loan  
170 data is directly relevant by itself, but it is further intended a proxy for broader non-military federal student aid policy. There are two variables for Stafford loans. The first is the nominal loan limit for undergraduates. The second is a dummy variable indicating whether the undergraduate loan limit is the combined limit for undergraduate and graduate loans. A policy change became  
175 effective in 1993 which grouped these limits together. Stafford loan data is sourced from FinAid[15].

Visa policy is a complex issue. Annual H-1B visa award is an important and simple variable used for the purposes of this study. The Immigration Act of 1990 decomposed the existing H-1 visa into distinct H-1A and H-1B cate-  
180 gories. Over time, H-1B1 and H-1C classifications were established, and many other important but less relevant classifications outside of the H-1 family exist as well. The H-1B visa is most relevant for this study because it specifically relates to the undergraduate degree. The Immigration Act of 1990 makes available the H-1B classification for specialized workers, or workers in a specialty  
185 occupation. A specialty occupation is formally defined as "an occupation that requires...attainment of a bachelor's or higher degree..."

H-1 visas are a subgroup of nonimmigrant visas. Nonimmigrant visa award data by classification from 1987 to 2019 is provided by the Bureau of Consular Affairs within the United States State Department[16]. This paper exclusively  
190 uses the most relevant H-1B visa award numbers, but reanalysis with other visa classifications could yield statistically significant findings. The prior H-1 visa was also a merit worker visa, but it had no formal definition of merit. In 1989, 48,820 H-1 visas were awarded. In 1991, 7,443 H-1A visas were awarded, and 51,882 H-1B visas were awarded. It's plausible that the college-educated

195 effect informally existed prior to the 1990 legislation. One might also find small  
but significant effects by looking into visas outside the H-1 family. Besides the  
number of actual visa awards, an analyst could look for visa cap effects, or visa  
policy state effects. For example, Pew Research Center notes that the American  
Competitiveness in the 21st Century Act of 2000 exempts certain entities from  
200 the H-1B cap[17].

The last data source of interest is on actual federal loans. Actual federal  
loans stand in contrast to loan limits which are represented by the Stafford loan  
limit variable. Loan limits are a policy choice, but after correcting for loan limits  
the actuals primarily represent a demand effect. As such, we would not want  
205 to correct for actual loans. That would wipe out the effect of interest, which  
is the demand effect attributable to various policies, and Section 127 employer  
educational assistance in particular.

Instead, loan data is taken as a left hand variable of secondary interest.  
Section 127 is taken as a right hand variable in that brief investigation. This  
210 allows us to briefly review the relationship between Section 127 employer as-  
sistance and the student debt crisis, a potentially related topic of importance.  
The variable I use in this regard is total federal undergraduate loans, which  
is extracted from a data set provided by College Board[18]. Given additional  
context provided by The College Board in a related report[19], it is plausible  
215 that a separate analysis which decomposes aggregate total federal loans by type  
of loan would yield statistical improvement.

## 4. Results

### 4.1. Multiple Regression Results

The key independent variable is H-1B visa issuance, but at the outset there  
220 are two potential left hand variables available. Ordinary least squares (OLS)  
multiple regression of visa effects, time, and tuition was run against both to-  
tal enrollment and public university enrollment. Total enrollment was more  
predictable overall, so this was selected as the preferred enrollment variable.

With total enrollment as the explained variable, a kitchen sink multiple  
225 regression was used to select the strongest factors among other factor groups.  
The total number of visas issued across classification is not significant. Stafford  
loan limit variables were also identified as insignificant. The long regression  
of interest has higher unadjusted explanatory power compared to kitchen sink  
regression. Measures of tuition were identified as insignificant. Table 1 is a table  
230 of regressions which helps illustrate that, somewhat surprisingly, real measures  
of employer assistance capture price and inflation effects in a preferred way  
compared to using a more direct measure of tuition.

Tuition is insignificant in model 1. Replacing tuition with PCE and education-  
deflated employer assistance in model 2 identifies the latter with significance at  
235 the 0.1 level and also improves the overall explanatory power of the model. Real  
employer education assistance which is solely corrected for the price of educa-  
tion is eventually preferred to the multiple-deflated measure. This makes the  
education-deflated real employer assistance limit the preferred Section 127 vari-  
able. After deciding on this variable as the preferred measure, quadratic, cubic,  
240 and interaction transformations are investigated. The interaction of Section 127  
policy and visa effects turns out to be small in magnitude, low in significance,  
and possessing a sign which is sensitive to specification.

Model 4 is preferred out of the models presented in Table 1. While model  
1 has the highest r-squared value, model 4 has an adjusted r-squared equal  
245 to model 1. Model 4 is the result of a thorough nonlinear investigation, while  
models 1 and 2 are not. Model 3 is technically stronger but difficult to interpret.  
For example, interpreting the H-1B visa policy effect is not straightforward,  
both because a linear effect is missing in the model and also because other H-1  
variables are present which make pure H-1B effect attribution impossible.

250 All four models are technically very strong, but model 4 makes interpre-  
tation simple. The linear effect of real Section 127 assistance is insignificant  
and negative with low confidence. The marginal effect is highly significant and  
positive, but decreasingly positive. The total effect in the relevant range is also

Table 1: Table of Multiple Regression on Total Enrollment, Selected Variables

	1	2	3	4
Montgomery GI	-1.059e+06++ (4.195e+05)	-1.080e+06++ (4.093e+05)	-1.076e+06** (2.668e+05)	-9.604e+05++ (3.533e+05)
Real Limit - Ed and PCE		-9.659e+02+ (5.198e+02)		
Real Limit - Ed	1.162e+03** (2.171e+02)	1.231e+03** (2.260e+02)		-4.416e+02 (3.092e+02)
Real Limit - Ed <sup>2</sup>			3.534e-02** (8.705e-03)	5.906e-02** (7.304e-03)
Real Limit - Ed <sup>3</sup>			-4.752e-07* (1.564e-07)	-8.301e-07** (9.794e-08)
Tuition CPI	7.422e+02 (4.638e+02)			
H-1 Visa	-7.820e+01* (2.284e+01)	-7.702e+01* (2.214e+01)	-2.646e+01 (1.938e+01)	
H-1B Visa	-4.667e+01+ (2.516e+01)	-5.077e+01+ (2.496e+01)		-1.731e+01++ (7.763e+00)
H-1B <sup>2</sup>	9.363e-04++ (4.065e-04)	9.944e-04++ (4.015e-04)	8.564e-05 (6.804e-05)	4.266e-05 (3.394e-05)
H-1 Non-H-1B	1.273e+02* (3.918e+01)	1.238e+02* (3.778e+01)	5.289e+01 (3.295e+01)	
Year	4.169e+08* (1.236e+08)	4.094e+08* (1.130e+08)	2.365e+08** (2.720e+07)	2.478e+08** (3.236e+07)
Year <sup>2</sup>	-1.037e+05* (3.077e+04)	-1.018e+05* (2.814e+04)	-5.875e+04** (6.756e+03)	-6.155e+04** (8.022e+03)
R-sqr	0.9973	0.9975	0.9970	0.9965

Standard errors in parentheses

+p &lt; 0.10, ++p &lt; 0.05, \*p &lt; .01, \*\*p &lt; .001

positive<sup>1</sup>. This indicates that a real increase to Section 127 assistance would  
255 further boost enrollment, but such increases would be decreasingly effective.

H-1 visa effects are complex and important across specification. The preferred model identifies a significant negative linear effect on enrollment from H-1B visa issuance. There is an insignificant positive marginal effect and a negative total effect. While the preferred model focuses on H-1B effects, analysis  
260 shows this is largely generalizable to the H-1 family. In fact, substituting H-1 total issuance for the linear H-1B variable improves linear visa effect significance, although it does not improve raw or adjusted explanatory power for the model overall. That move also is not preferred because the linear effect and the marginal visa effects would then correspond to different measures.

265 Time is the most consistently significant variable across multiple regressive models. Time, measured in years, intuitively possesses a positive linear effect and a negative marginal effect on total enrollment. The total effect of time over the period of analysis is also strongly positive. A simple regression of time on total enrollment has an adjusted r-squared of about .95. Because time is so  
270 important in explaining enrollment, in order to facilitate robust causal analysis, and in order to improve applied predictive modeling, additional specifications using dynamic least squares and vector autoregression are explored.

#### *4.2. Dynamic Ordinary Least Squares Results*

Dynamic ordinary least squares (DOLS) models supplement multiple re-  
275 gressive analysis in at least two ways. First, autocorrelation can be removed using lagged variables in an Anderson–Hsiao adjustment[5]. Second, atemporal marginal effects can be tested against marginal effects in a dynamic context, which improves model utility in an applied context.

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<sup>1</sup>Elimination of non-linear effects from the preferred model acts as a robustness check, identifies the direction of the total effect in the relevant range, and maintains significance for all factors. The real Section 127 assistance coefficient has a point estimate of 623 in such a model, and the H-1B visa issuance coefficient takes a value of about -15.

Table 2 compares selected variables from two models of interest. Selected  
280 variables include any variable which appears in both models. The first model  
of interest is the preferred multiple regression with an Anderson-Hsiao adjust-  
ment. The Anderson-Hsiao adjustment involves three changes which allow an  
analyst to address an issue of actual or potential autocorrelation in the depen-  
dent variable. The first step in the adjustment is to leverage an instrumental  
285 variable regression instead of an ordinary least squares regression. The second  
step is to pick a particular instrumental variable, often called the Anderson-Hsiao  
estimator. The Anderson-Hsiao estimator is a twice lagged first difference of the  
dependent variable. The third step is to replace the dependent variable with the  
first difference of itself. After taking these three steps, the model is removed of  
290 overlapping periods which contribute to autocorrelation over time. The second  
model of interest is the preferred DOLS model.

The preferred dynamic OLS model obtains an adjusted r-squared of about  
0.85. In contrast, the simple adjustment to the preferred multiple regression  
obtains an adjusted r-squared of about 0.26. A surprising result is that the  
295 Anderson-Hsiao estimator is insignificant across multiple specifications, includ-  
ing the preferred DOLS model ( $p = 0.51$ ). A significant marginal time effect  
is observed in the model. This provides evidence that the apparent dynamic  
autocorrelation is mainly due to an independent time effect and other stable  
independent effects.

300 While the Anderson-Hsiao estimator is insignificant, dropping that variable  
and running an ordinary regression reduces adjusted r-squared to 0.82, but all  
independent factors retain significance. This demonstrates comparative model  
robustness over the preferred multiple regression. For this reason, the preferred  
DOLS model, with or without instrumentation, is preferred to the preferred  
305 multiple regression identified as model 4 in Table 1.

Lagged employer assistance effects are insignificant when explaining the first  
difference of total enrollment. First and second differences are significant. Cur-  
rent period linear and marginal effects are also significant. The first difference  
and the current period marginal effect for Section 127 assistance are both sig-

Table 2: Table of DOLS Regression on Total Enrollment, Selected Variables

	5	6
H-1B <sup>2</sup>	-4.217e-06 (5.768e-05)	7.578e-04++ (3.354e-04)
H-1B <sup>3</sup>		-2.086e-09++ (9.547e-10)
Real Limit - Ed	3.359e+02 (5.214e+02)	-2.202e+02+ (1.014e+02)
Real Limit - Ed <sup>2</sup>	-4.256e-04 (1.294e-02)	5.406e-03++ (2.026e-03)
Year <sup>2</sup>	-2.064e+04 (1.633e+04)	-5.706e+01* (1.489e+01)
R-sqr	0.5172	0.9252

Standard errors in parentheses

+p < 0.10, ++p < 0.05, \*p < .01, \*\*p < .001

310 nificant and positively signed. This indicates that raising assistance, whether in  
the current period or over time, is expected to boost enrollment at the margin.  
Both marginal effects follow an Inada-like pattern, where the marginal effect is  
decreasingly positive. The linear effect on employer assistance is significant and  
negative.

315 I now calculate the total effect of employer assistance. Model 6, the preferred  
model, is fit to the years 1992 through 2017. The average values for the relevant  
independent variables over this period include an average real assistance limit  
of 13942.22, an average squared assistance limit of  $2.56 \times 10^8$ , an average first  
difference in assistance of -1228.18, and an average second difference of 122.87.  
320 Based on these values, the total effect of employer assistance over the model pe-  
riod is a decrease in enrollment by about 3.34 million<sup>2</sup>. Suppose a steady state,  
where Section 127 assistance has been constant for more than three periods. In  
this situation, a \$1,000 increase over the next period would result in the first  
and second differences both taking a value of \$1,000. Given such a situation,  
325 the effect of a hypothetical dynamic \$1,000 real increase to employer assistance  
would be an increase to enrollment of about 7.45 million<sup>3</sup>.

First-difference, lagged, and current H-1B visa effects are all significant, but  
linear visa effects are not significant. Lagged effects are foreign to the multiple  
regression specification. DOLS specification reveals significant lagged marginal  
330 effects and positive lagged cubic effects. A lagged linear effect is isomorphic  
to a first difference in this specification, so a direct measure is omitted for  
collinearity, but the first difference is positive. The total lagged effect indicates  
that as lagged period visa count increases, the expected change in current period  
visa issuance is both positive and eventually increasingly positive.

335 Other than lagged effects, dynamic visa effects are consistent with an an

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<sup>2</sup>The total effect is the rounded result of solving  $X = -220.1953 * 13942.22 + (2.56 * 10^8) * .0054062 + 1314.489 * -1228.18 - 355.0654 * 122.87$ .

<sup>3</sup>The period-over-period effect from a steady state is computed as  $X = -220.1953 * 1000 + .0054062 * 1000 * 1000 + 1314.489 * 1000 - 355.0654 * 1000$ .



insightful refinement of visa effects identified under multiple regression analysis. For example, an insignificant positive quadratic effect is identified in the preferred ordinary multiple regression. In the preferred DOLS, a positive marginal effect is identified with significance. Moreover, a negative first difference is also  
340 identified with significance. It makes sense that forcing these related and opposing marginal effects into a single variable would lead to insignificance in a non-dynamic specification. Using a dynamic specification we can see that marginal effects are stable, but they move in different directions when issuance is increased with and without respect to time. Moreover, both of these fac-  
345 tors face marginal effects have an attenuating higher-order counterpart. The positive static marginal effect is attenuated by a negative cubic effect. The negative dynamic static marginal effect is attenuated by a positive and significant second-difference coefficient.

It is important to note that DOLS models explain a slightly smaller period  
350 of analysis because of the use of lagged variables. While the preferred multiple regression covers 27 annual samples from 1990 to 2016, the preferred DOLS model obtains a sample size of 25 over the period from 1992 to 2016.

In summary, DOLS analysis demonstrates non-robustness in the preferred non-dynamic model, then provides an alternative model that is significantly  
355 more robust, although it achieves a slightly lower level of explanatory power. DOLS analysis addresses concerns of potential autocorrelation, finding that autocorrelation is not an important concern. DOLS also provides rudimentary causal findings by identifying changes which are associated with results in the following period.

### 360 4.3. Vector Autoregression Results

Dynamic ordinary least squares provides rudimentary causal findings, but vector autoregression provides deeper analysis in this regard. Vector autoregression (VAR) improves on DOLS for the specific purpose of identifying poten-  
365 tial natural or policy instruments. While difference and lag effects of the first and second order were manually investigated using DOLS, vector autoregressive

techniques allow for non-manual, or unsupervised, investigation of potentially many lags to select for the optimal period. An analyst is then able to achieve some model confidence in both the total policy effect over time and also the shape of how that effect will play out over time.

370 Multiple regression ruled out the significance of an interaction variable between visa issuance and employer assistance, so this analysis does not suppose that those variables are endogenous. Instead, each is addressed as a separate potential stimulus to the response variable. In the preferred dynamic model, visa and employer assistance effects are the only effects that exist other than  
375 time. As a result, each of the two VAR models are both simple, two-variable models.

For the employer assistance model, an extended sample of 43 observations over the period from 1974 to 2016 is used. For the H-1B model, 24 samples over the period from 1994 to 2017 are used. Ivanov and Kilian find that the  
380 Schwarz Information Criterion, also called Schwarz’s Bayesian information criteria (SBIC), is the most accurate selection criterion for sample sizes less than 120[? ]. For that reason, I prefer this criterion. Fortunately, all significant selection criteria provided by STATA unanimously agreed in the case of lag selection for both models. Such criteria included SBIC, the likelihood ratio (LR), the  
385 final prediction error (FPE), Akaike Information Criterion (AIC), and Hannan-Quinn Information Criterion (HQIC). For both models, the optimal lag length is identified at two periods. The p-value for the optimal lag was less than 0.001 for both models.

VAR results for employer assistance are directionally consistent with prior  
390 analysis. A positive shock to employer assistance is associated with a downward parabola curve response. The response, however, is not significant for any period, even when using a 60 percent confidence interval.

VAR results for an H-1B policy impulse are significant. A positive shock to H-1B issuance is also associated with a downward parabola curve response. The  
395 effect is insignificant at the 0.5 level for the first two periods, but the reaches a significant positive effect in the third period. The positive effect plateaus in the

seventh period, then reverses, reaching a permanent zero effect in the eleventh period.

Increased enrollment reflects an increase in demand which is associated with  
400 increased tuition and debt both theoretically and in present data<sup>4</sup>. From a  
policy perspective, increasing enrollment is not obviously desirable. From an  
individual perspective, college has a great return, but from a social perspective,  
concerns about grade inflation, credential inflation, experience inflation, and  
the social return to education spending abound. There are two related issues  
405 which are not considered controversial from a policy perspective. The increasing  
total of higher education student loan debt is widely considered a crisis, and  
concerns about the price of higher education is a staple in the modern news  
cycle. For example, Forbes magazine recently pointed out that the price of  
college is increasing almost eight times faster than wages[? ]. Edvisors notes  
410 that the average tuition inflation rate is double the average CPI-U[? ]. Since  
we have identified H-1B policy as an enrollment instrument, and enrollment is  
directly related to loans and real tuition, VAR analysis allows investigation of  
whether those downstream variables will be significantly impacted.

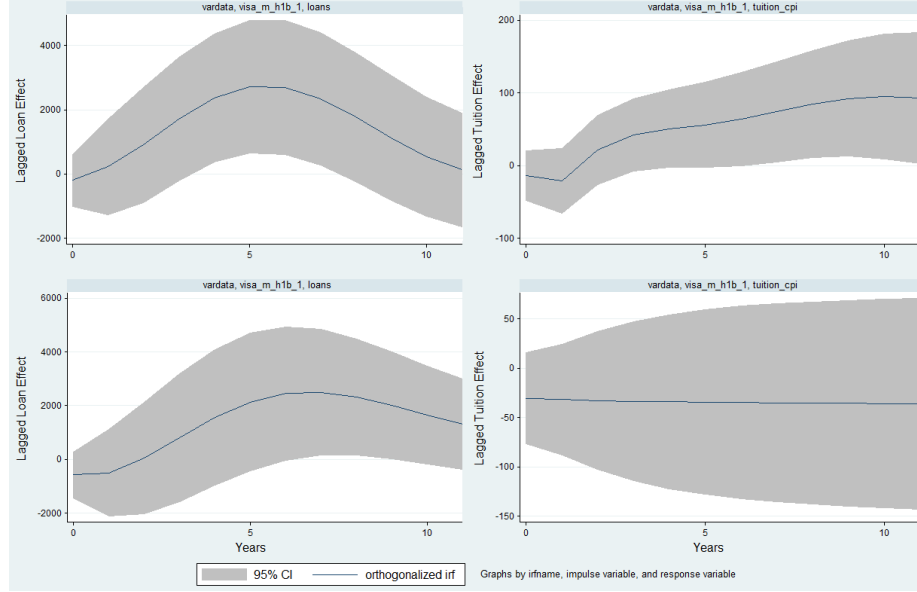
A short linear regression explaining total enrollment is reviewed to determine  
415 whether tuition and loans significantly interact. The independent variables in-  
clude total loans, CPI-adjusted tuition, and an interaction variable. The result  
is that the interaction variable is positively signed and not quite significant ( $p >$   
0.2). It's plausible that more sophisticated analysis may prove some kind of in-  
teraction exists, but even supposing significance, the correct Cholesky ordering  
420 is non-obvious. For these reasons, loans and tuition are separately investigated  
using two distinct VAR models.

Figure 1 is a graphical representation of the VAR model results. The top

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<sup>4</sup>A simple regression of total enrollment on total federal loans yields a positive coefficient with a p-value less than 0.001 and an adjusted r-squared of 0.973. A simple regression of total enrollment on CPI-adjusted real tuition yields a positive coefficient with a p-value less than 0.001 and an adjusted r-squared of 0.915.

Figure 1: H-1B VAR Results



row are the a three-variable models of interest. In these models an H-1B impulse  
generates a first-order enrollment response. The bottom row are two-variable  
425 specifications which omit the intermediary enrollment response. On the left are  
the loan models and on the right are the tuition models.

The figure makes the three-variable model preference clear for tuition, but  
some model statistics make the case stronger with respect to the loan models.  
In the two-variable loan VAR, the r-squared for the visa variable is less than  
430 0.89, and the r-squared for the loan variable is less than 0.988. In the three-  
variable specification, r-squared for the visa variable is greater than 0.913, and  
the r-squared for the loan variable is greater than 0.989. This confirms that the  
enrollment effect is model-improving rather than extraneous complexity.

Both three-variable models achieve significance at the 0.05 level. Both three-  
435 variable models are optimized for two lags based on the SBIC selection criterion.  
As previously discussed, I prefer the Schwarz Information Criterion because  
these models involve small sample sizes. The loan model has a sample size of 25

over the years from 1993 to 2017. The CPI-adjusted tuition model has a sample size of 25 over the years from 1992 to 2016.

440 The loan model anticipates a temporary increase in total loans, followed by eventual return to zero. The tuition model allows for the same, but it also potentially indicates the establishment of a new normal of higher real tuition prices as a result of a one-time H-1B impulse. We earlier noted that the interaction seems weak, but it has a positive sign. It does not seem to be the case  
445 that a real-world shock would result in one or the other effect. Instead, a real-world H-1B shock would be expected to cause both effects, and these models potentially understate their effects if interaction generates higher enrollment.

In summary, vector autoregressive analysis confirms H-1B visa issuance as a Granger-causal policy instrument. Employer assistance has the expected dynamic effect pattern, but it is insignificant in the VAR specification. Additional  
450 analysis indicates H-1B can be leveraged not only to directly impact enrollment, but to further impact aggregate student loans and the real price of tuition.

## 5. Conclusions

A surprising slowdown in enrollment is observed around the time Section 127  
455 was created. Cappelli constrains a simple slow employer adoption hypothesis by demonstrating widespread adoption as early as 1993. Demand-side explanations do a fair job of explaining low enrollment until about 1980. From about 1980 until about 1993, several important economic and policy variations are identified.

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