

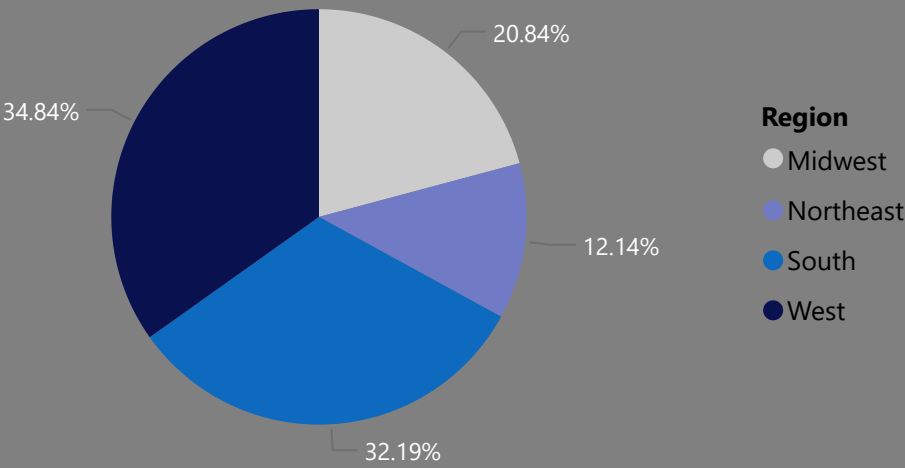
# Sales Performance Overview

Total sales for the top 5 states amount to 42.29 million, which represents 51.1% of the total sales.

Yearly Sales, Orders, and Profit Analysis by Product

Year	2018			2019			2020		
Product Name	Orders	Sales	Profit	Orders	Sales	Profit	Orders	Sales	Profit
Accessories	52	\$7,25,268.30	\$2,92,181.84	75	\$7,74,258.70	\$3,15,868.55	67	\$8,59,261.60	\$3,00,768.83
Audio	36	\$3,85,973.60	\$1,44,860.23	65	\$6,50,657.10	\$2,30,396.85	51	\$5,05,769.60	\$1,80,436.63
Bakeware	39	\$3,88,137.70	\$1,32,116.36	65	\$5,80,367.40	\$1,94,749.57	71	\$6,74,200.90	\$2,40,988.61
Bar Tools	46	\$5,25,226.40	\$1,87,883.68	62	\$5,47,738.40	\$2,05,871.91	62	\$7,48,115.30	\$2,88,420.93
Baseball	36	\$3,91,213.00	\$1,37,720.11	70	\$6,59,320.20	\$2,56,582.93	64	\$5,93,559.70	\$2,20,894.91
Basketball	36	\$3,51,817.00	\$1,38,175.91	54	\$6,32,761.40	\$2,18,890.88	66	\$7,13,014.00	\$2,71,358.91
Bathroom Furniture	37	\$3,79,615.30	\$1,39,541.10	59	\$8,24,274.20	\$3,15,318.48	77	\$8,07,443.80	\$2,96,122.11

Total Sales by Region



Year

Quarter

Month

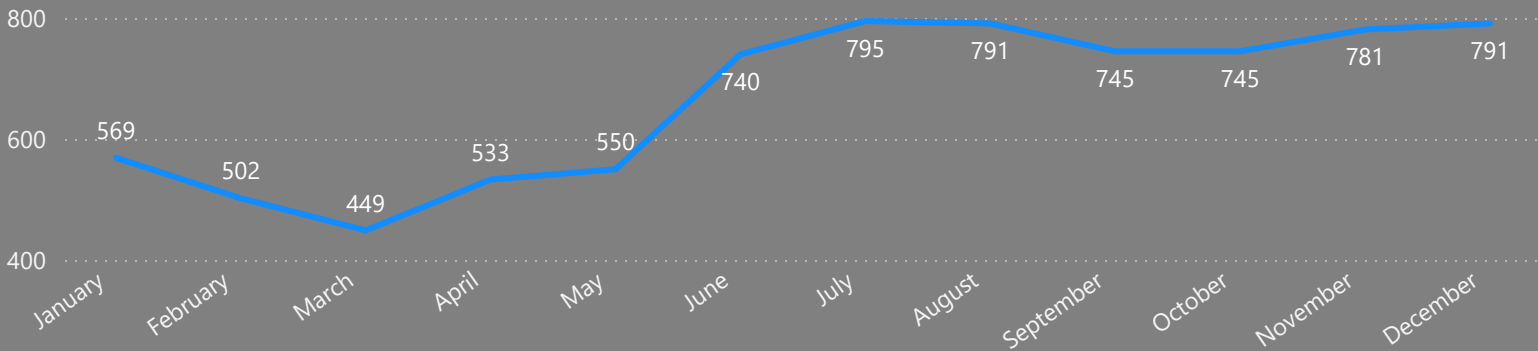
3

5

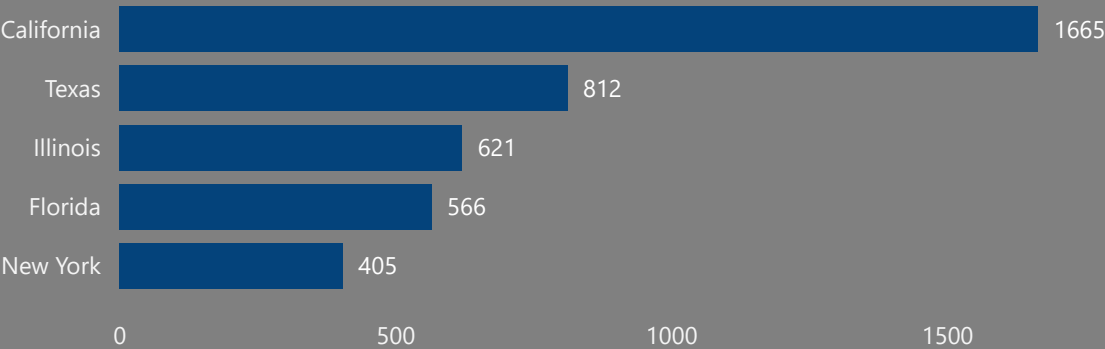
10

20

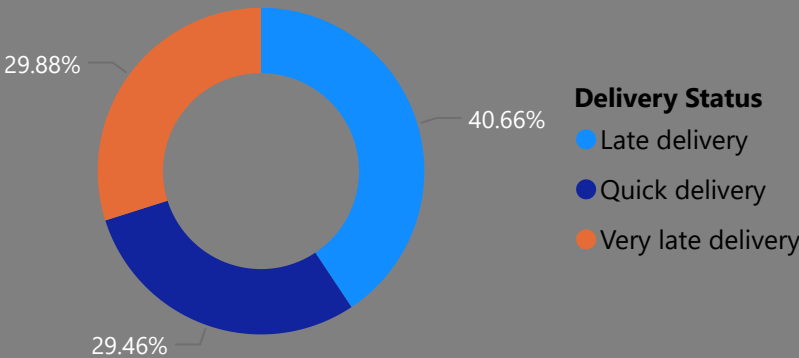
Total Orders by Months



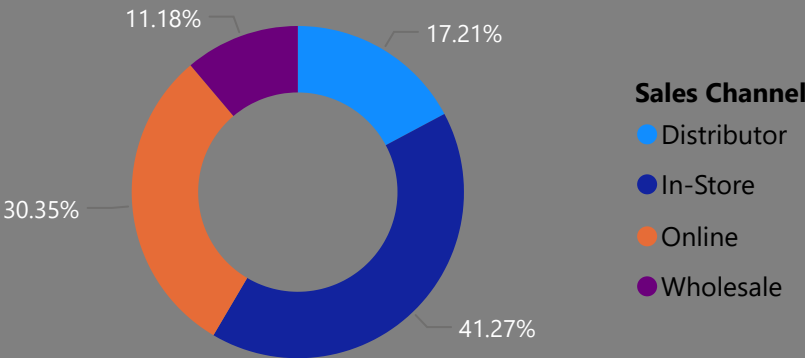
Top 5 orders by States



Delivery Status Categories



Quantity Ordered by Sales Channel



Shipping Status Categories

