

Team KPMG: Chris Williamson, Frank Qiu, Mike Simion, Jason Cion, Parin Shah





The Problem

91% of plastics made are not recycled.

75% Recycled Non-traditional plastics: As low as 1%



0-1L Bottles





Of these 5, only bottles have a clear incentivization model for recycling.





The Solution

ceanPrize incentivizes people to recycle their non-traditional plastics.













Tickets



Coupons

ceanPrize tracks and rewards new recycling behaviours.









Collecting

Users collect their plastic bags, food containers, and other non-traditional plastics.



Contributing

Users take their non-traditional plastics to partner depots.



Rewarding

Users are rewarded with points that can be redeemed at Ocean Wise partner organizations.





Value Chain



- + Earn Rewards to Local Attractions
- + Contribute to Improving the Environment



1

Users recycle non-traditional plastics.

Depot Partners recycle the plastics. London Drugs is a target partner.



- get partner.
- + Increase Plastic Recycling Volume
- + Increase Foot Traffic in Store





Partners provide rewards to Users.

- + Customer Acquisition
- + Environmental Contribution





Assumptions

	Assumption	Rationale
	Partners will provide rewards	Partners put limited value at risk, as there is no financial commitment until Users redeem the coupon.
		 Coupons are an established method of customer acquisition. Partners stand to gain exposure.
4	Users will be incentivized to recycle	 Studies have proven that coupons improve consumer happiness and willingness to spend.
6	A Depot Partner will participate	 London Drugs is already recycling non-traditional plastics. Recycle BC is also doing this.







Feature Development Roadmap



Group Based Contributions and Rewards

 Apartment buildings, office towers, neighbourhoods can contribute together and compete against other teams.





Automatically Scan Receipts

 Scanning of receipts from partner depots and automated points calculation will replace the form input system



Event Based Contributions and Rewards

 Ocean Wise and Partners can incentivize participation in beach cleanups, sustainable food festivals, and other events supporting eco-friendly living.



