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SUMMARY

Five years of experience in commercial development for varying business areas provided me with the skill to understand client's goals and to create tasks to achieve it. Thanks to a solid set of marketing tools, I promote the relevant customers in the right direction according to the needed intention. Moreover, with the help of excellent building communications with current teams and contractors, I clearly plan tasks and hand over projects on time.

SKILLS

- **Agile** (SCRUM, Kanban, scrumban)
- **Managing projects** (Trello, Jira)
- **E-commerce** (Yandex Direct, Yandex Metrics, Google AdWords, Google Analytics)
- **Market research**
- **Marketing** (POSM, presentations, mailings)
- **Sales analytics**
- **User demand analysis**
- **Developing cases for new products/features** (IDEF, UML)
- **Design** (sketch, moqups, figma, adobe products)
- **Strong technical stack** (HTML, CSS, JS, ReactJS, Angular, git)

WORK EXPERIENCE

Senior Marketing Manager - OOO 'Ideco'

October 2017 – June 2018

- Launch, maintaining and updating websites
- Writing technical specifications for designers and programmers
- Monitoring tasks using Jira and Trello
- Planning budgets
- Creating roadmaps
- SMM
- Activities for attraction leads (mailings, contests, articles in popular magazines, publications in top security channels)
- Typesetting e-mail pages
- Working with mailing lists databases (collect and parsing)
- Creating POS materials
- Sales analytics
- Making bases for cold calling
- Quarterly reports about efficiency of marketing activities

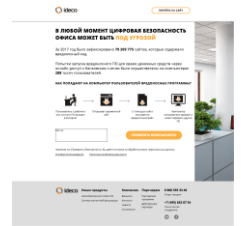
SEO Specialist - Advertising Agency 'Index Art'

January 2017 – October 2017

- Technical auditing (layout, structure, accessibility)
- Designing and correcting a site structure
- Writing technical specifications for revising and updating
- Over 150 closing tasks monitoring
- Creating semantics cores

PROJECTS

Test your security



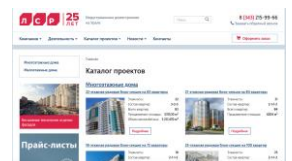
Marketing landing page for creating customer interest through potential threats

Control the traffic



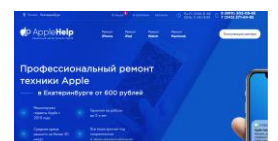
Product landing page, attracting over 1000 people per month.

Catalog of projects



Catalog of multi-panel house structures

Domain relocation



Domain relocation without organic traffic losses

- Designing and implementation metadata
- Content updating, rendering a page layout
- Creating monthly reports for customers

Context Advertising and SEO Specialist -
Advertising Agency 'ManyLetters'

December 2015 - September 2016

- Creating and running campaigns in Yandex.Direct, Google AdWords, MyTarget
- Coordination updates with clients
- Writing specifications for programmers
- Creating monthly reports for customers

Software Engineer -
Special design bureau 'Peleng'

October 2013 - September 2014

- Writing technical specification for software
- Detecting of software functionality flaws
- Revising software in C++
- Modular and integration testing

EDUCATION

Beijing University of Aeronautics and Astronautics
Master of Computer Science

February 2015

Ural Federal University
Master of Computer Science in Technology in Mathematical Software and Information Systems Administration

2015

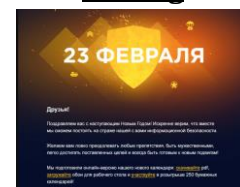
Ural Federal University
Higher Professional Education in Legal Regulation of Business

2013

Ural Federal University
Bachelor of Computer Science in Technology in Design and Technology of Electronic Means

2013

Mailing



Products mailing



Newsletter for the company.

Ice cream Store



Internet Store



CERTIFICATIONS

Courses and Certificates: Build Front-End Web Apps from Scratch course

Professional HTML & CSS, level 1

LANGUAGES

Russian – native speaker
English – B2