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| |  |  | | --- | --- | | **SUMMARY** |  | | Four years of experience in commercial development for varying business areas provided me with the skill to understand client’s goals and to create tasks to achieve it. Thanks to a solid set of marketing tools, I promote the relevant customers in the right direction according to the needed intention. Moreover, with the help of excellent building communications with current teams and contractors, I clearly plan tasks and hand over projects on time. | |  |  |  | | --- | --- | | **SKILLS** |  | | * **Agile** (SCRUM, Kanban, scrumban) * **Managing projects** (Trello, Jira) * **E-commerce** (Yandex Direct, Yandex Metrics, Google AdWords, Google Analytics) * **Market research** * **Marketing** (POSM, presentations, mailings) * **Sales analytics** * **User demand analysis** * **Developing cases for new products/features** (IDEF, UML) * **Design** (sketch, moqups, figma, adobe products) * **Strong technical stack** (HTML, CSS, JS, ReactJS, Angular, git) | |  |  |  |  |  | | --- | --- | --- | --- | | **WORK EXPERIENCE** | | | | |  | **Freelancer** | | *December 2018* | |  | * Mobile app development * Websites development * Payment system development | | | |  | **Front end developer** – *Bank Tochka* | *July 2018 – July 2019* | | |  | * Local CRM system modules development * Bank app modules developments * Mobile app modules development * Local ht portal modules development | | | |  | **Senior Marketing Manager** - *OOO ‘Ideco’* | | *October 2017 – June 2018* | | * Project management (launch, maintaining and updating) * Development process management (technical specifications for designers and developers) * Organisation Agile workflow (Jira, Trello) * Planning budgets * Creating roadmaps * SMM * POSM * Sales analytics * Making bases for cold calling * Quarterly reports about efficiency of marketing activities | | | |  | **SEO Specialist** -*Advertising Agency ‘Index Art’* | | *January 2017 – October 2017* | | * Technical auditing (layout, structure, accessibility) * Task management Technical auditing (developers, designers, writers) * Creation and testing of hypotheses for increasing traffic (ui/ux, structure, HTML, core, content) * Attendance and behavior analytics * Creating monthly reports for customers | | |  |  |  |  | | --- | --- | --- | | **EDUCATION** | | | |  | Beijing University of Aeronautics and Astronautics | *February 2015* | |  | *Master of Computer Science* | | |  | Ural Federal University | *2015* | |  | *Master of Computer Science in Technology in Mathematical Software and Information Systems Administration* | | |  | Ural Federal University | *2013* | |  | *Higher Professional Education in Legal Regulation of Business* | | |  | Ural Federal University | *2013* | |  | *Bachelor of Computer Science in Technology in Design and Technology of Electronic Means* | | | |  | | --- | | **PROJECTS** | | [**Landing Page**](https://security.ideco.ru/) | |  | | Development + marketing strategy | | [**Landing**](https://hardware.ideco.ru/) **Page** | |  | | Development + marketing strategy | | [**Catalog of projects**](http://lsrconstruction-ural.ru/projects) | |  | | Web catalog development based on printed one | | [**Domain relocation**](http://apple-helping.ru/) | |  | | Domain relocation without organic traffic loses |  |  | | --- | | [**Website**](https://homeless.ru/) |     Design + development.  [**Emailing**](https://anna-rus-cv.herokuapp.com/product.html)    Newsletter for the company.  [**Mobile**](https://anna-rus-cv.herokuapp.com/mobile-app.html) **App**    App for iOS & Android  [**Payment**](https://anna-rus-cv.herokuapp.com/fin-app.html) **system**    App for shools   |  | | --- | | **LANGUAGES** | | Russian –  native speaker | | English – B2 | |