



Says

What have we heard them say?
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?

Continue to watch how much you have spent

Calculate day to day expenses in business



We need to choose the right place to develop the business

To start a business, first open an account

Start the small business and step by step grow gradually

Business ideas should have a huge reach

Good skilled workers should be selected and engaged in commercial activities

A business may be affected by the poor quality of the product it produces



Dreams is that in this technical world according to this technical use I want to reach in a big way

A business can suffer by producing low quality products and selling them at high price

Financial partners should be true and honesty

Even if there is a flop in the business a fixed amount should be made



Even if production is affected by workers, business may suffer

May suffer from financial problems

It should be observed that the working people are working properly

Notice how much higher we are now in our business than before

ESTIMATION OF BUSINESS EXPENSES

while money may result in success it might also fail

They are afraid of losing control if they can't handle possible outcomes



We observe how much we have inverted and how much profit we have made from it

To grow our business we will expose the news about the business through advertisement

It should be noted that the value of the business is well placed in the minds of the people

According to business failure include money running out bad partnerships

Business may fail due to fear of competition

To increase the business we need to create more branches in new locations



Even if our planning goes wrong business can suffer

Emotions have an effect on teamwork, manager-employees relationships

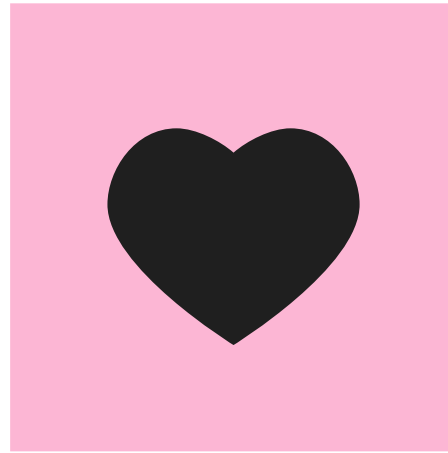
To improve our business we need to select and employ talent people

To grow our business we need to develop new projects as per the times



Does

What behavior have we observed?
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?