

Says

What have we heard them say? What can we imagine them saying?

> Continue to watch how much you have spent

Calculate day to day expenses in business

We need to choose the right place to develop the business

To start a business, first open an account

We observe how

inverted and how

much profit we have made from

To grow our

about the

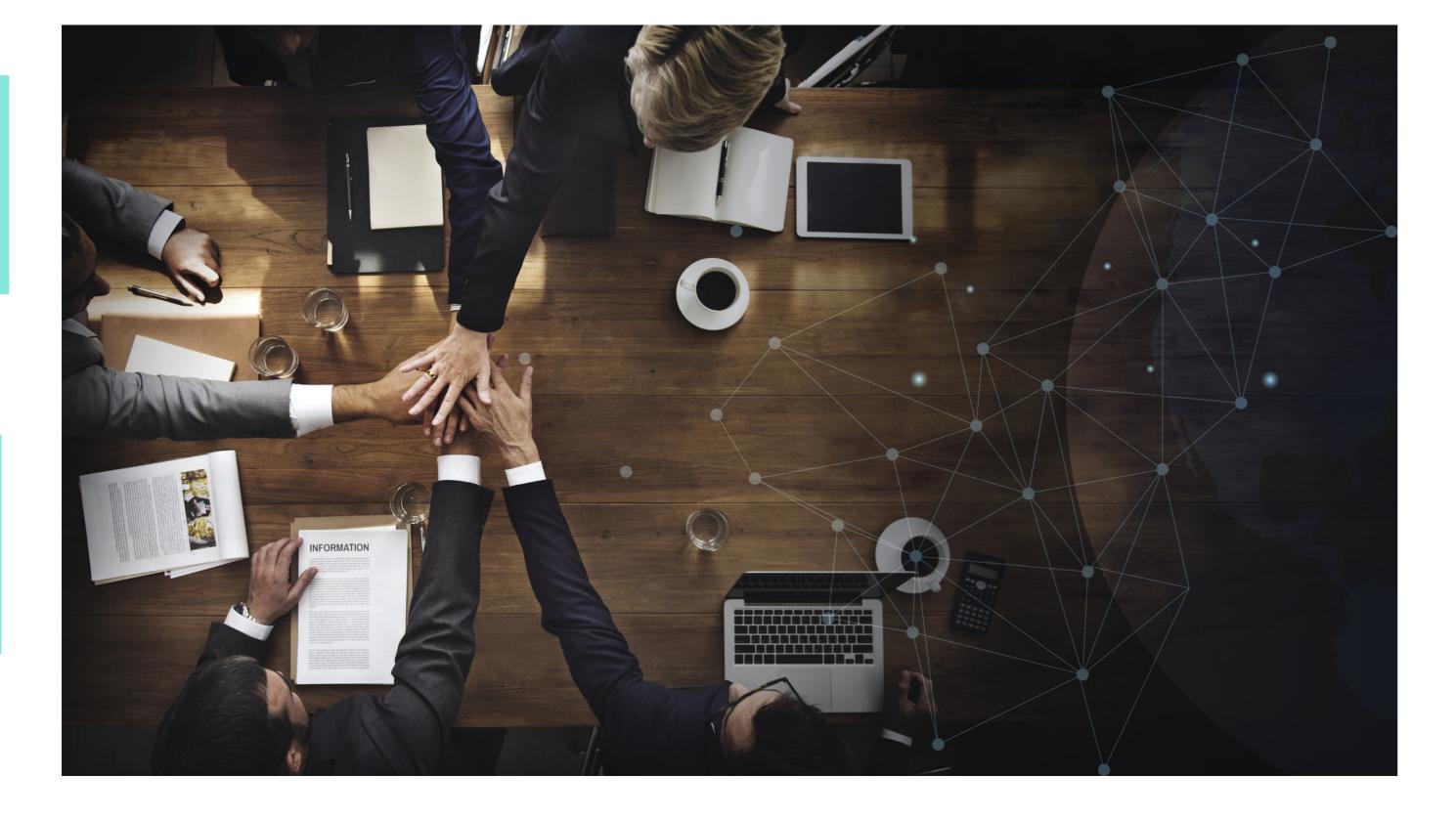
business we will

expose the news

business through

advertisement

much we have



Start the small business and step by step grow gradually

Good skilled workers should be selected and engaged in commercial activities

Business ideas should have a huge reach

> A business may be affected by the poor quality of the product it produces



What are their wants, needs, hopes, and dreams? What other thoughts might influence their behavior?



Want have hope with always financial partner

Business needs to grow tremendously



Dreams is that in this technical world according to this technical use I want to reach in a big way

A business can suffer by producing low quality products and selling them at high price

Even if production is affected by workers, business may

May suffer financial problems

Financial partners should be true and honesty

Even if there is a flop in the business a fixed amount should be made



ESTIMATION OF BUSINESS **EXPENSES**

while money may result in success it might also fail

They are afraid of losing control if they can't handle possible outcomes

It should be observed that the working people are working properly

Notice how much higher we are now in our business than before



It should be noted that the value of the business is well placed in the minds of the

To increase the

business we

need to create

more branches

in new locations

people

to fear of

According to business failure include money running out bad partnerships

Business may fail due competition



Even if our planning goes wrong business can suffer

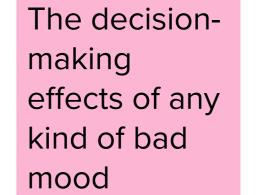
Emotions have an effect on teamwork, manageremployees relationships

To improve our business we need to select and employ talent people

To grow our business we need to develop new projects as per the times

Does

What behavior have we observed? What can we imagine them doing?



The person needs and wants affect the business

Feels

What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?



