

E – Commerce Sales Analysis Full Project

FOR DATA ANALYST & DATA SCIENCE





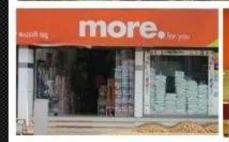




















- 1. To calculate the monthly sales of the store and identify which month had the highest sales and which month had the lowest sales.
- 2. To analyze sales based on product categories and determine which category has the lowest sales and which category has the highest sales.
- 3. The sales analysis needs to be done based on sub-categories
- 4. To analyze the monthly profit from sales and determine which month had the highest profit.
- 5. Analyze the profit by category and sub-category.
- 6. Analyze the sales and profit by customer segment
- 7. Analyze the sales to profit ratio