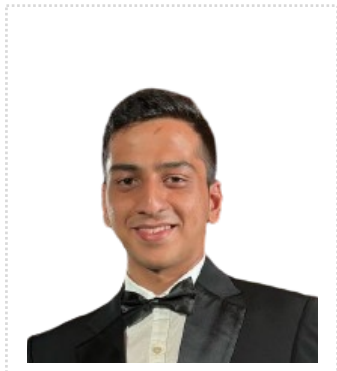


Tanay Patwa



CONTACT DETAILS

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Mumbai-28



PERSONAL INFORMATION

Date of birth: Dec 30, 2002

Gender: Male

Father' Name:

Languages Known:

English,Hindi, Marathi, and
Gujarati

Hobbies: Badminton,
Startups, Sneaker Reselling,
Badminton, Credit cards,
Music.

Linkedin:

<https://www.linkedin.com/in/tanay-patwa-4827a916a/>

PROFILE SUMMARY

A driven and innovative B.Tech student in Information Technology Experienced in leading operations and working at various startups, self-owned entrepreneurial ventures. While having experience of leading a big team and curating events. Seeking opportunities to apply strong problem-solving abilities in a technical environment.

- B.Tech in Information Technology (expected May 2025) from KJ Somaiya College of Engineering with CGPA 8.52
- Class XII (HSC) in 2021 from Pace Jr. College, Mumbai with Grade 88.3%
- Class X (ICSE) in 2019 from Bombay Scottish School, Mumbai with Grade 92.83%

TECHNICAL SKILLS

- C++
- Java.
- HTML and CSS
- Python
- JavaScript
- AWS
- Microsoft Excel

ADDITIONAL SKILLS

- Communication
- Problem-Solving
- Leadership and Team management
- Adaptability

OTHER DETAILS

Internship/Work Experience:

Founder's Office at GetVantage (2024):

- Operational Support: Assisted the founder with daily operational challenges using technology.
- Deal Sourcing: Identified and evaluated investment opportunities.
- Relationship Building: Fostered key client and partner relationships.
- Product Development: Collaborated on new fintech product features.

Hype Fly India - Head of Operations(Jul 2023-Present)

- Spearheaded early-stage ideation and scaling, later enhancing and streamlining operations during growth phases.
- Optimized processes and performance, driving the startup towards operational excellence by increasing efficiency by 60%
- Core part of developing a custom coded website tailored for our needs focusing on lean operations and effort
- Critical part of pulling of logistic heavy pop-up stores throughout the city
- Implemented data-driven decision-making using KPIs to enhance performance and meet targets which drove growth significantly.

Product Management Intern at Level Supermind (2023): (Best app of the year 2023- Google)

- Collaborated with tech teams to identify and resolve user pain points to ideate and refine features
- Aided strategic decision making by means of market and competitor analysis, contributing to the success of the app

Projects:

- **LearnWise- A Unified Learning and Collaborative Platform (2024):** Comprehensive educational platform designed to centralize academic resources (React, Django, RAG Models) <https://github.com/GG-PEEPS/LearnWise>
- **Talent Trail (2024):** A platform aimed at streamlining the recruitment process for both students and employers (Firebase, GeminiLLM, Tailwind, React) <https://github.com/kartikm7/Datathon-2024---Full-Stak>
- **Meal Planning Chatbot Project (2023):** Discord-based chatbot for daily meal planning specific to data trained upon (for each household), managing full cycle development (Python, Discord.py, OpenAI GPT-3, PostgreSQL) <https://github.com/tanaypatwa/Meal-Assistant-chatbot>
- **Automation Tool (2023):** KYC Validation Automation Tool for courier companies (Selenium, JavaScript, HTML, CSS)

Positions & Responsibility Undertaken in KJSCE:

- **Chairperson- Bloombox 23-24 (Entrepreneurship Cell, KJSCE):**
 - i) Strategically led a dynamic team of 40 members, cultivating a network of like-minded individuals, promoting entrepreneurship on campus
 - ii) Orchestrated major events hosting esteemed speakers such as Raj Shamani, Ashneer Grover, Ankur Warikoo
 - iii) Started a podcast as an effort to encourage more students to build their ideas, thereby enhancing visibility of the cell
 - iv) Interacted with a lot of students on Campus and help foster their companies on campus

Interests / Extracurricular Activities:

- **Soul2Sole- Co-Founder:**
 - i) Established an online platform for high-end sneakers and clothing resale, expanding customer reach via social media.
 - ii) Achieved over 450 sales and revenue exceeding 70 Lakhs, focusing on B2B transactions
 - iii) Leveraged data-driven insights to source high-demand sneakers and optimise price, driving a 30% sales increase and 95% stock turnover
- **Tera Bot- Co-Founder:**
 - i) Developed a SaaS tool to improve online sneaker checkout speeds by 50x, attracting 25 users and Rs. 62,500 in monthly recurring revenue
- **Web 3 Space** - Explored and invested in NFTs and cryptocurrencies, gaining comprehensive knowledge of the technology.