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# AIRBNB PRICE PREDICTION.



# OVERVIEW

**Subject Area :** What triggers the Airbnb rental price?

- Number of beds?
- Review score?
- Number of guests allowed?
- Cancellation policy?

**Goal :** Analyse the factors that influence the rental price and develop a model that captures the complexity of the pricing system.

**Opportunity :** Provides interesting insights that can benefit a host looking to maximize their profit.

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# PROPOSED VISION FOR TACKLING THE PROBLEM.

- **Feature selection** : Identify the key features that are likely to influence.
- **Scaling** : If necessary, scale numerical data to ensure they are on a similar scale.
- **Model training** : Implement linear regression on the preprocessed dataset.
- **Model evaluation** : Analyze the coefficients of the model to understand the impact of each features on rental price.

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# IMPACT OF THE PROPOSED SOLUTION.

Potential impact of a successful solution includes:

- Hosts can optimize **pricing strategies**.
- Guests can make **better decisions** that fits their interests and financial limitations.
- Transparent Airbnb marketplace.

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# DATASET AND PREPROCESSING.

## Dataset:

- Comprises information on Airbnb listings in USA with **74111 rows** and **29 columns**

## Preprocessing:

- **Data cleaning:** Almost clean !
- **Scaling:** Scale numerical features to similar range.
- **Encoding:** Label encoding.
- **Feature selection** : Identify the key features that are likely to influence.

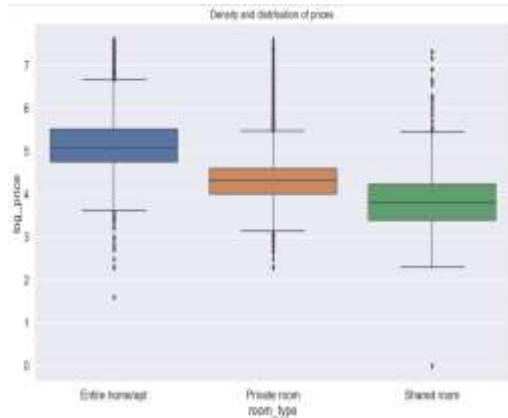
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## IMPORTANT FINDINGS IN EDA.

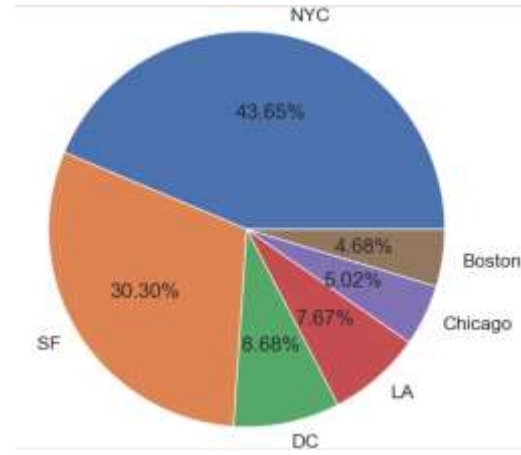
- **Data Distribution:** Normal distribution.
- **Data Quality:** Missing values and outliers were handled appropriately.
- **Patterns and trends:** To understand underlying relationships and phenomena of data through visualization.
- **Correlation:** Analyze multicollinearity with heatmaps
- **Feature importance:** Determining which features are most relevant for the target variable through visual inspection.

# SOME VISUALS

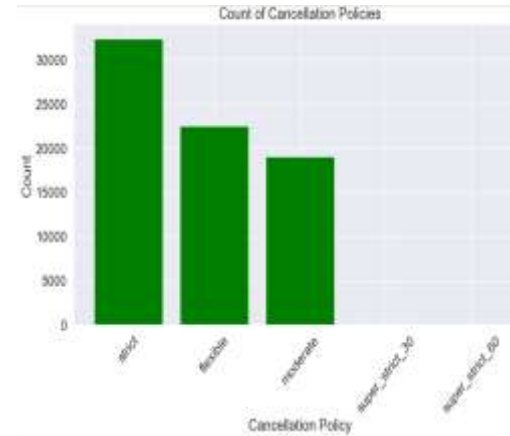
## BOXPLOTS



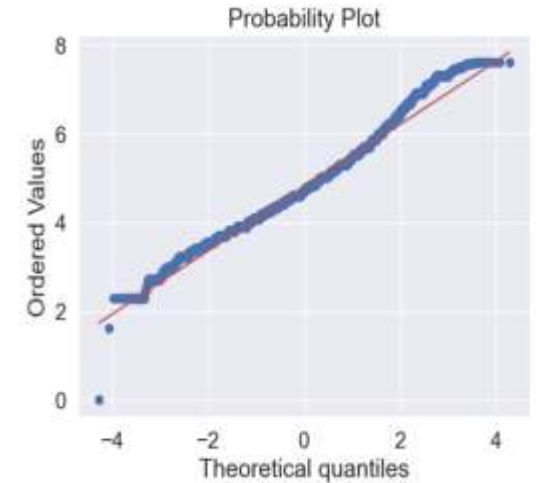
## PIE CHARTS



## BAR GRAPHS



## DISTRIBUTION



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## MODELS USED

- Linear Regression
- Decision Tree
- Random Forest Regressor
- Neural Networks



# BASELINE MODEL AND EVALUATION METRICS.

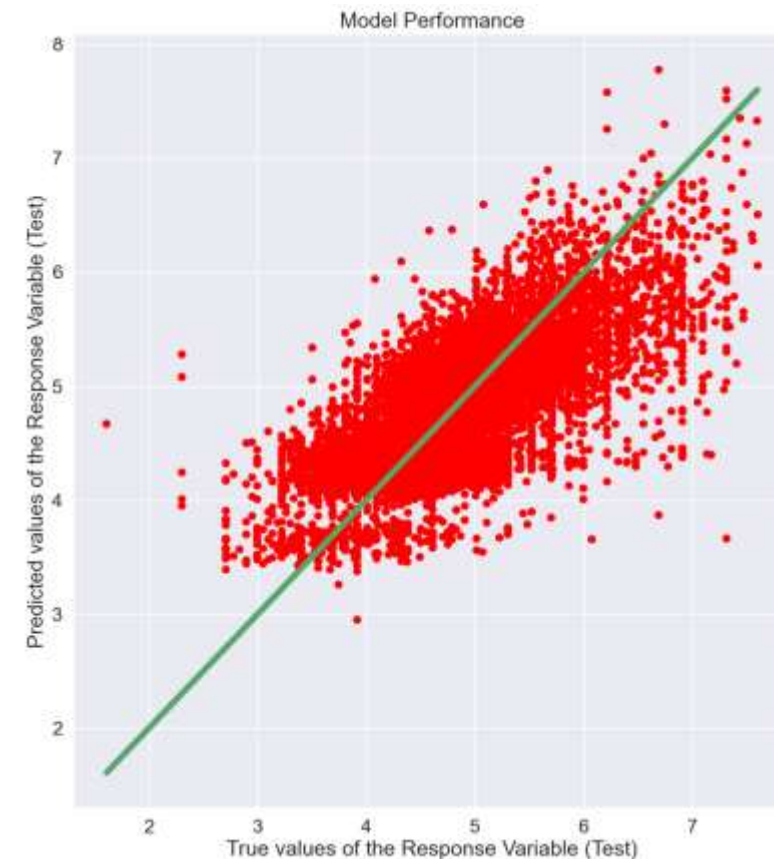
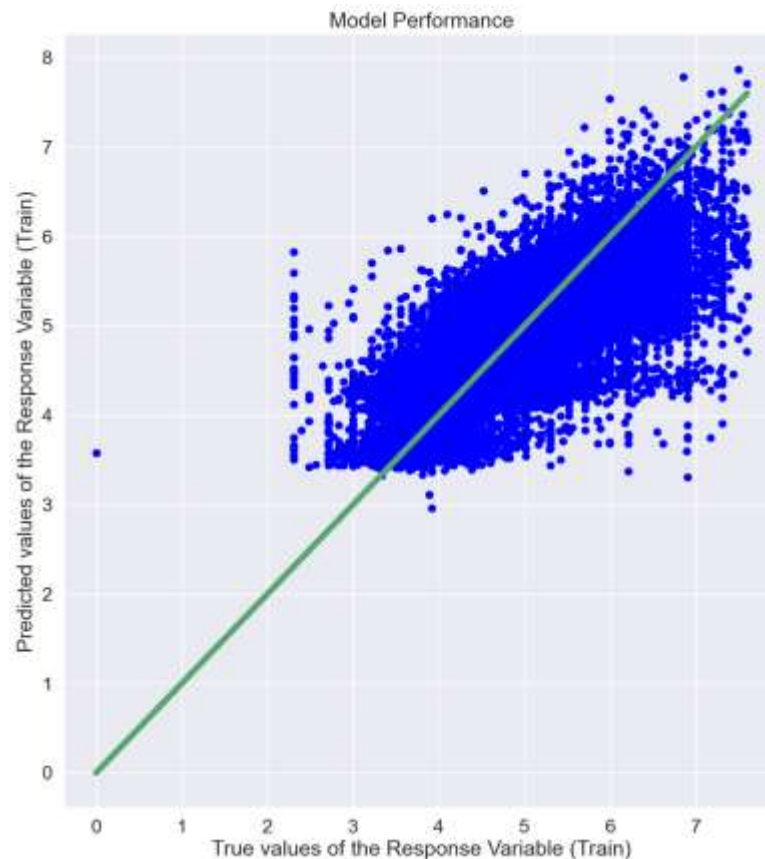
Baseline Model : **Linear  
Regression**

Mean Absolute Error (MAE): **0.36**

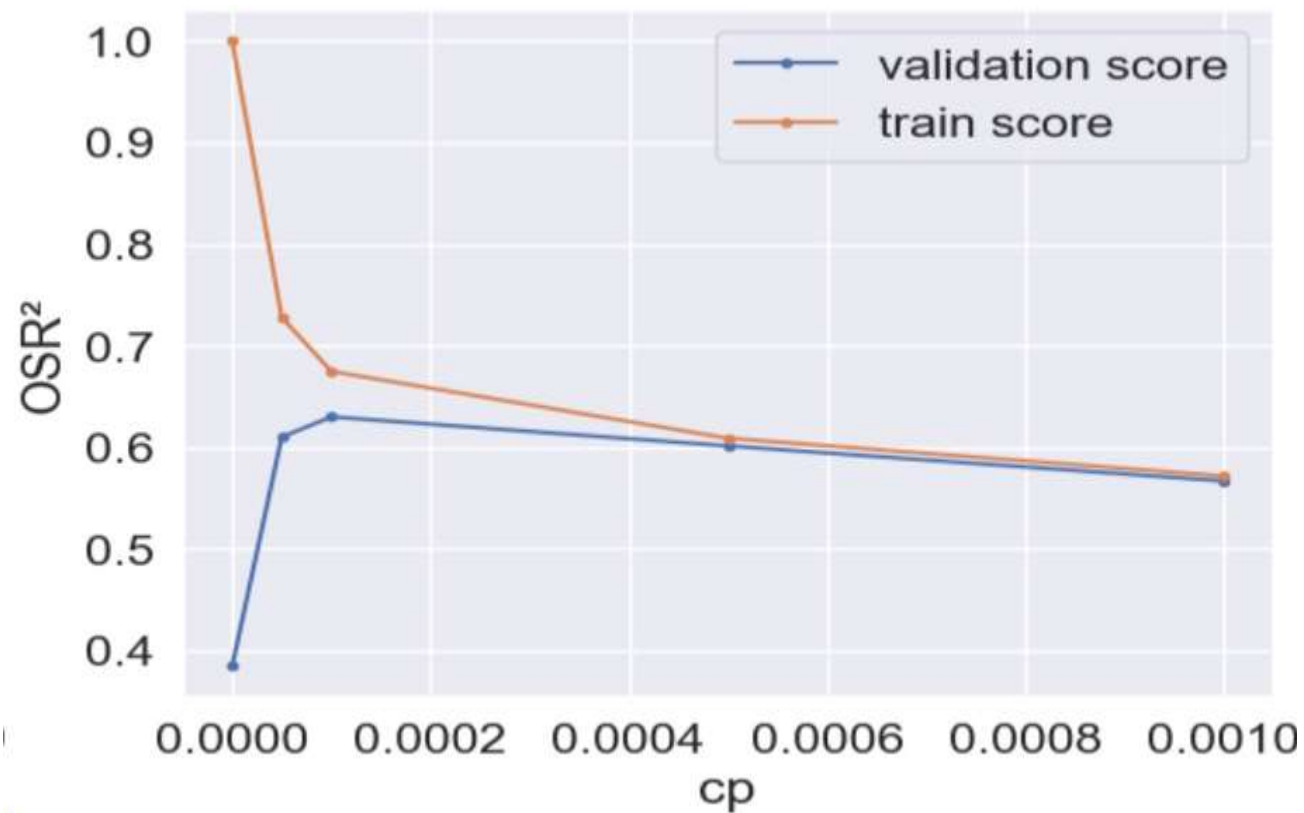
Mean Squared Error (MSE): **0.23**

Root Mean Squared Error  
(RMSE): **0.48**

R-squared (R<sup>2</sup>) Score: **0.54**



# DECISION TREE

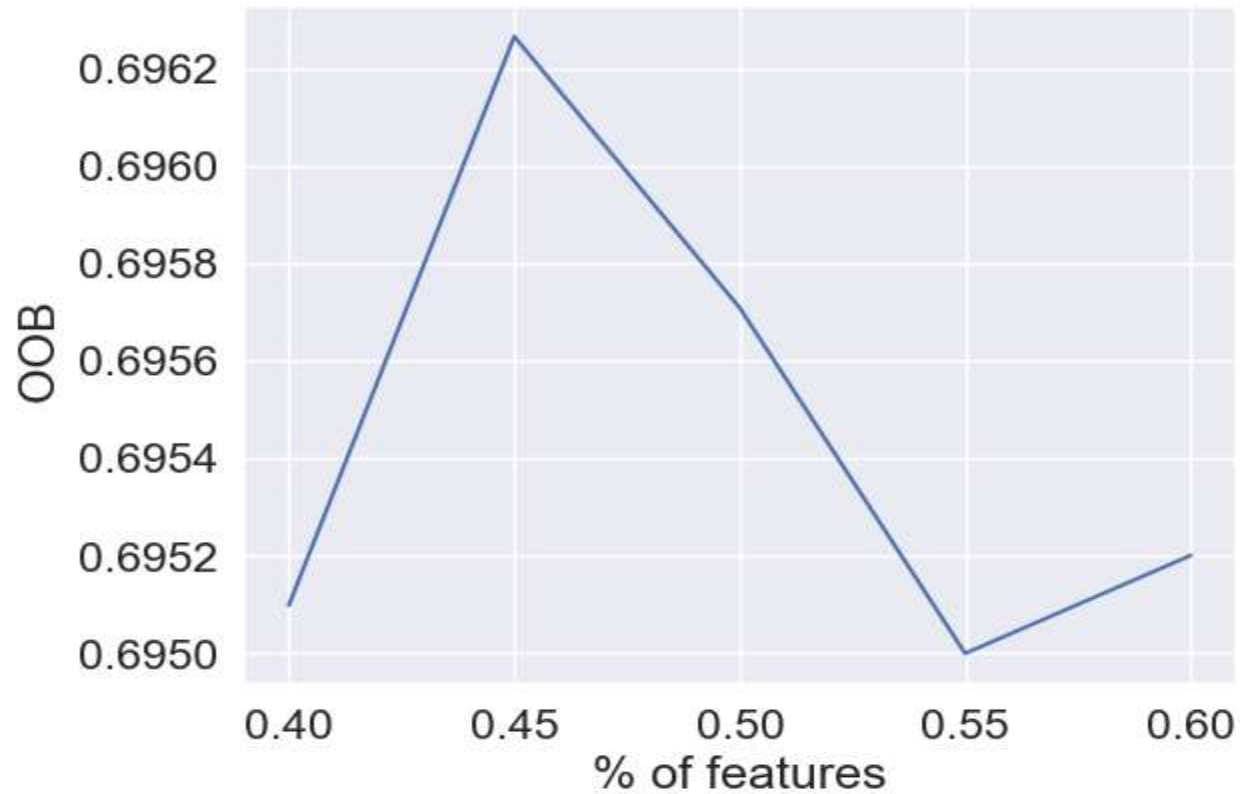


OSR Score: 64%

|    | feature      | importance |
|----|--------------|------------|
| 1  | room_type    | 0.279940   |
| 14 | longitude    | 0.124422   |
| 13 | latitude     | 0.106926   |
| 17 | bedrooms     | 0.100541   |
| 3  | accommodates | 0.084841   |
| 4  | bathrooms    | 0.063458   |

Importance

# RANDOM FOREST REGRESSOR



OOB Score: 70%

|    | feature      | importance |
|----|--------------|------------|
| 1  | room_type    | 0.279940   |
| 14 | longitude    | 0.124422   |
| 13 | latitude     | 0.106926   |
| 17 | bedrooms     | 0.100541   |
| 3  | accommodates | 0.084841   |
| 4  | bathrooms    | 0.063458   |

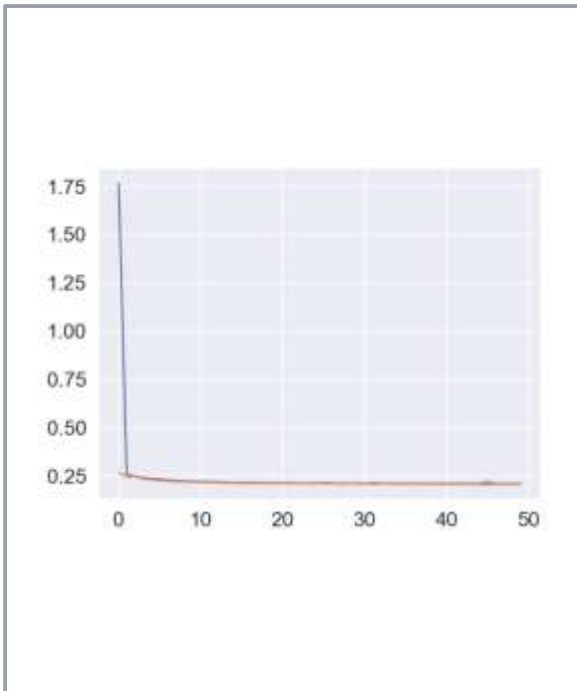
Importance

# NEURAL NETWORK- MULTI LAYERED PERCEPTRON

No feature selection

MAE: 0.36

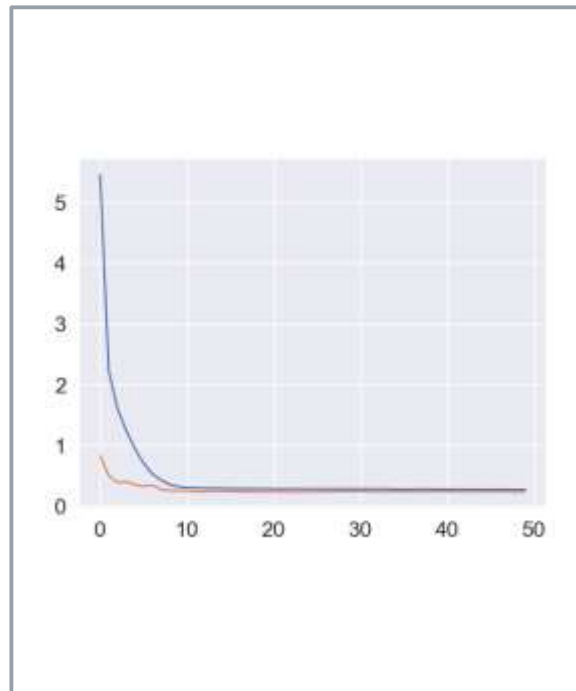
Accuracy 56%



With More Layers

MAE: 0.37

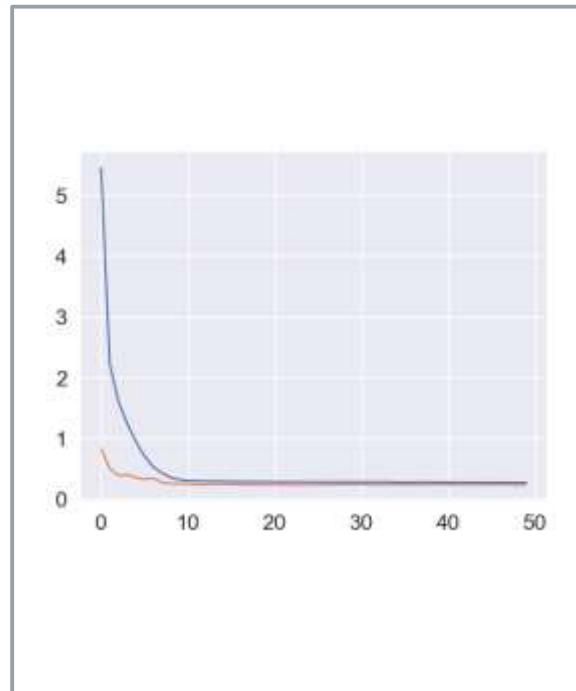
Accuracy 55%



With Drop-out

MAE: 0.38

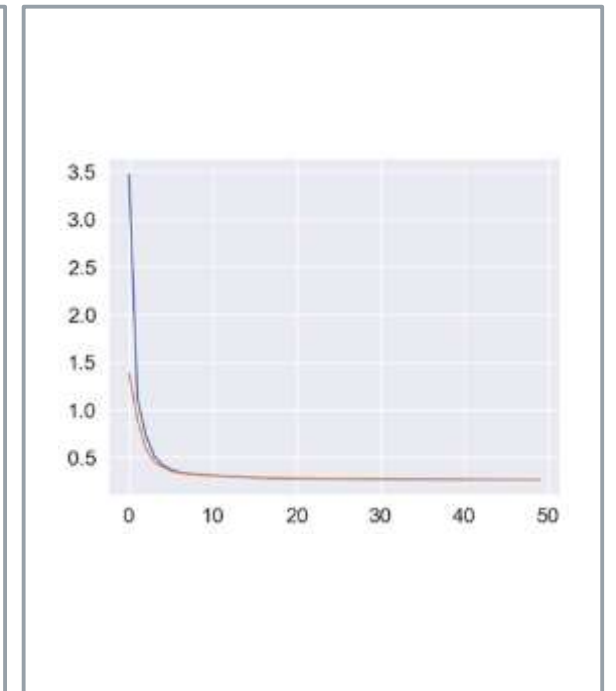
Accuracy 53%



With Regularisation

MAE: 0.37

Accuracy 56%



X-axis = Number of epochs , Y-axis =  
Loss

# COMPARISON OF MODELS

Linear Regression: 54%

Decision Tree: 64%

Random Forest: 70%

Neural Network

- Benchmark: 56%

- With more layers: 55%

- With Drop-out: 53%

- With L1/L2 Regularization: 56%

Random Forest Regressor → Best Performing Model with 70% Accuracy!

Triggering Features in order → Room Type, Location, Accommodates, Bedrooms, Bathrooms

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# THANK YOU!

ANY QUESTIONS?

