

# Enterprise Management



Overall Sales and Sum of DiscountAmount by Date

457 ✓

Goal: ₹ 132.5 (+244.91%)

Number of Orders and Sum of NetAmount by Year

408 !

Goal: 617081 (-99.93%)

Total Customers and Count of Region by Quantity

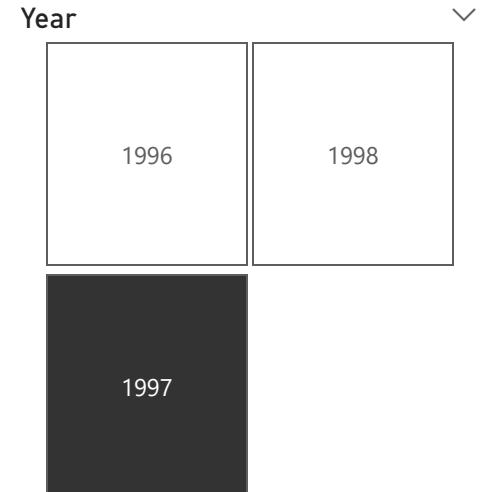
86 ✓

Goal: 29 (+196.55%)

Overall Sales and Sum of NetAmount by Year

617081 ✓

Goal: 617081 (+0%)



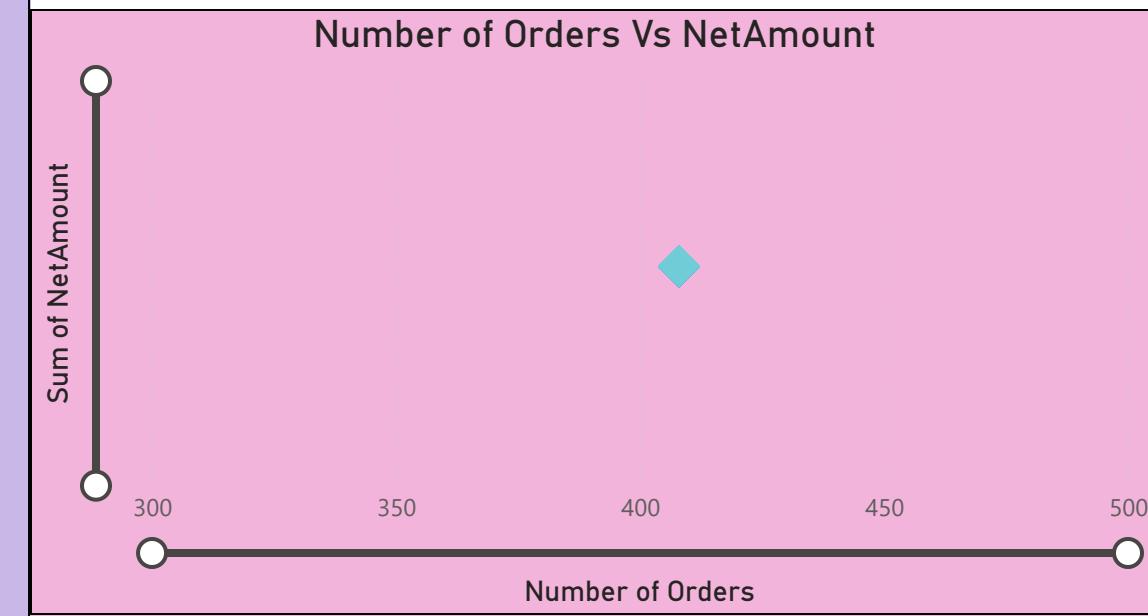
# Customer Performance Analysis



Top 10 Customers by Number of Orders



Number of Orders Vs NetAmount



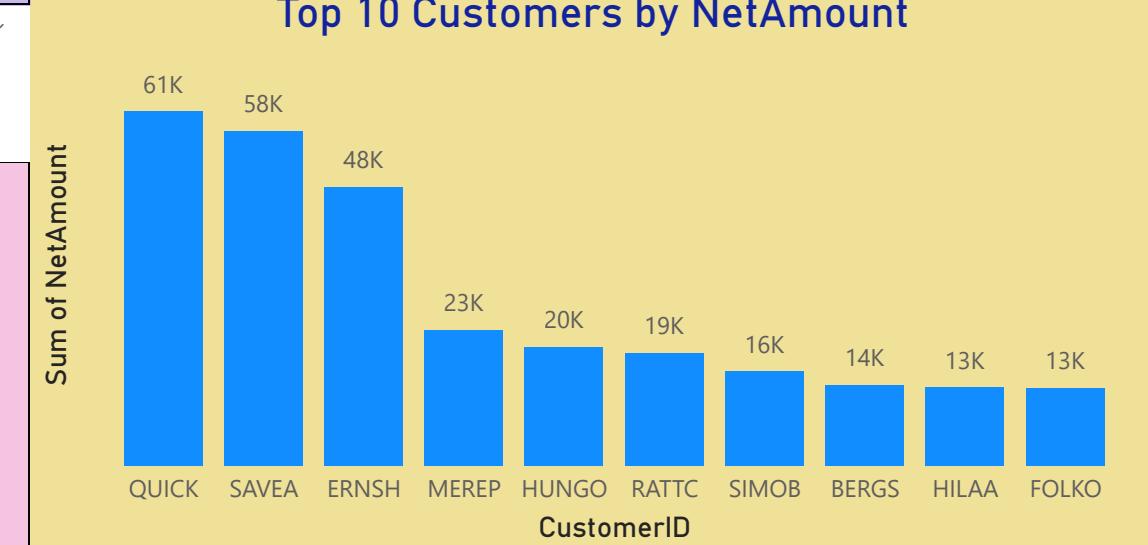
Top 10 customers by Discount Amount



Year  
1996    1997    1998

91  
Count of CustomerID

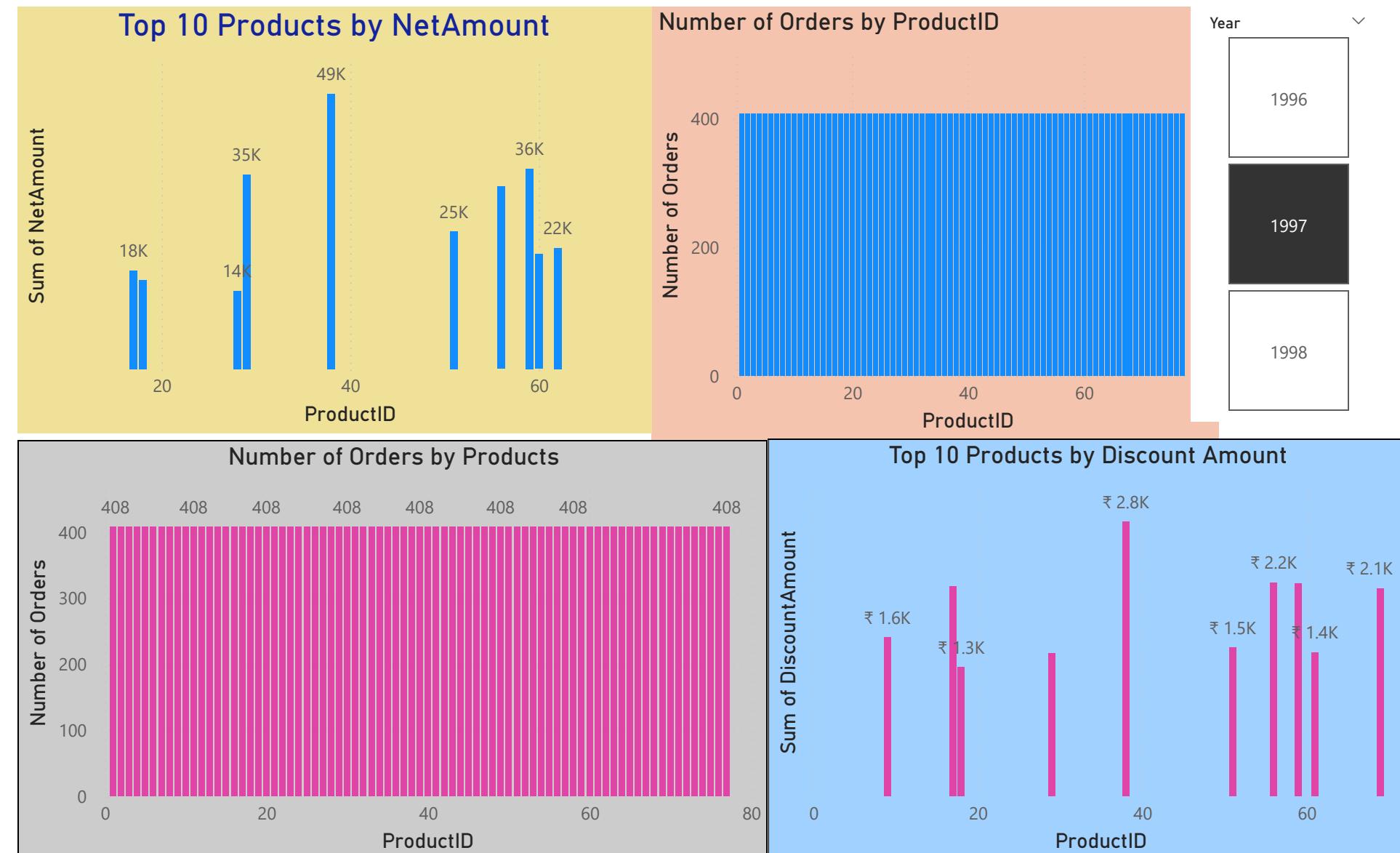
Top 10 Customers by NetAmount



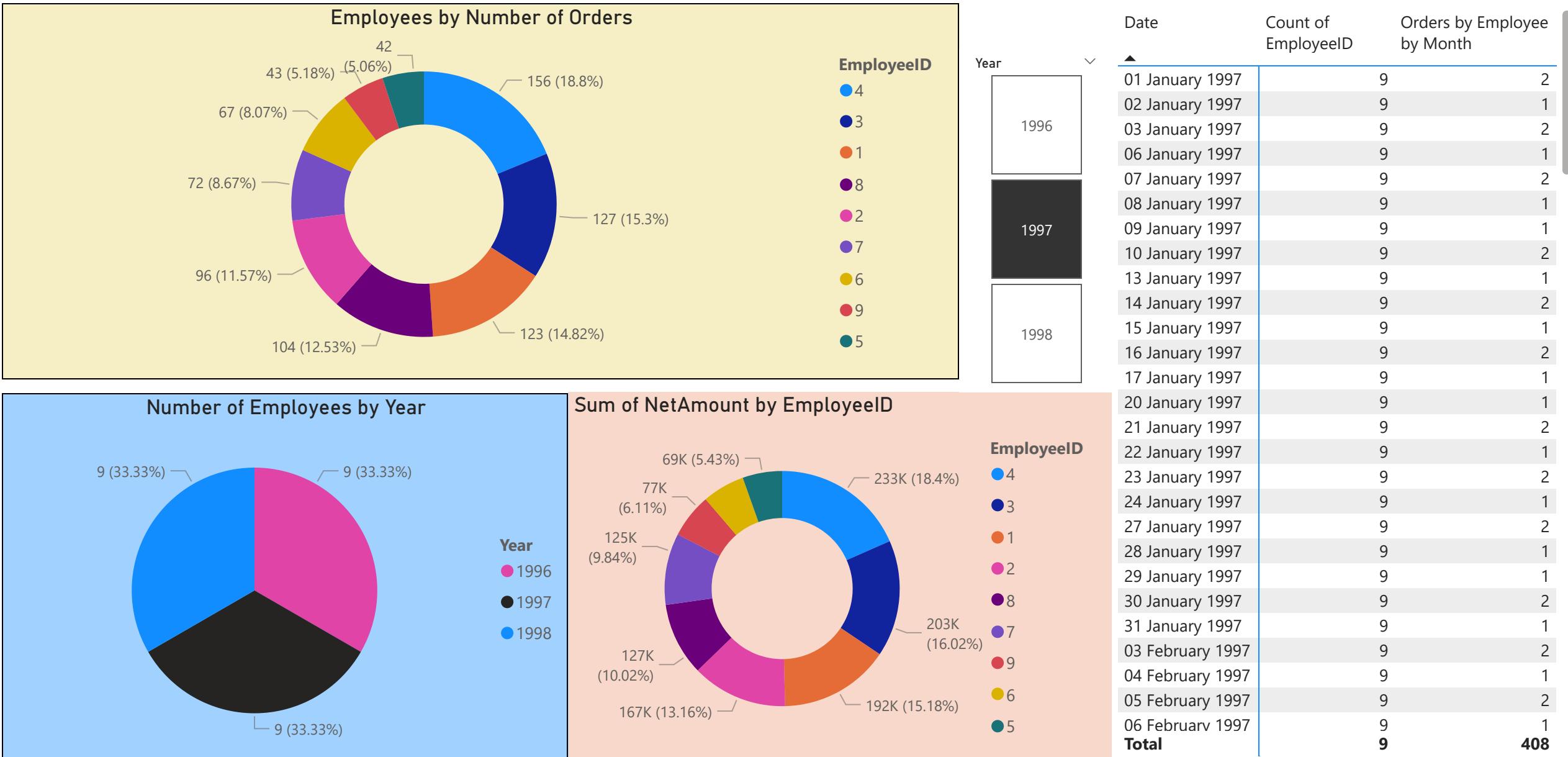
# Product Outcome Metrics



ProductName	Count of Quantit y	Sum of NetAmount
Zaanse koeken	1059	61708
Wimmers gute Semmelknödel	1059	61708
Vegie-spread	1059	61708
Valkoinen suklaa	1059	61708
Uncle Bob's Organic Dried Pears	1059	61708
Tunnbröd	1059	61708
Tourtière	1059	61708
Tofu	1059	61708
Thüringer Rostbratwurst	1059	61708
Teatime Chocolate Biscuits	1059	61708
Tarte au sucre	1059	61708
Steeleye Stout	1059	61708
Spegesild	1059	61708
Sirop d'éable	1059	61708
Sir Rodney's Scones	1059	61708
Sir Rodney's	1059	61708
<b>Total</b>	<b>1059</b>	<b>61708</b>



# Employee Productivity Assessment

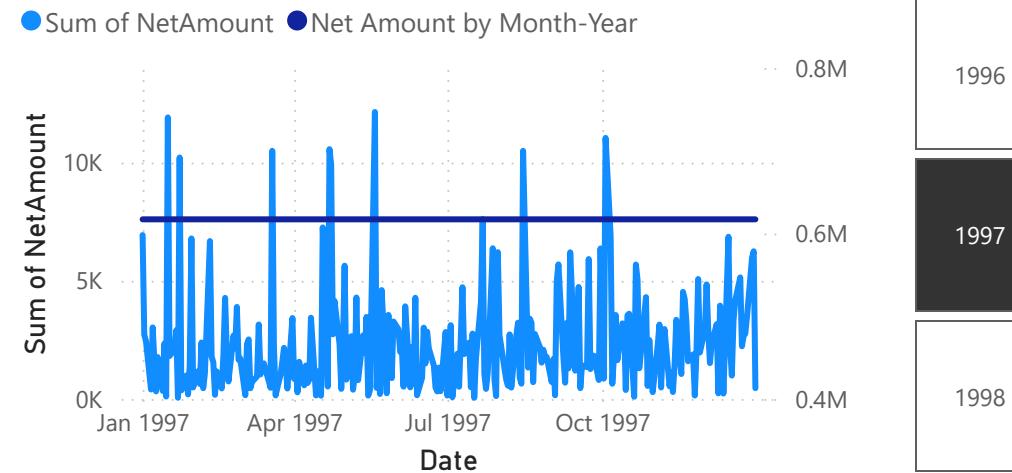




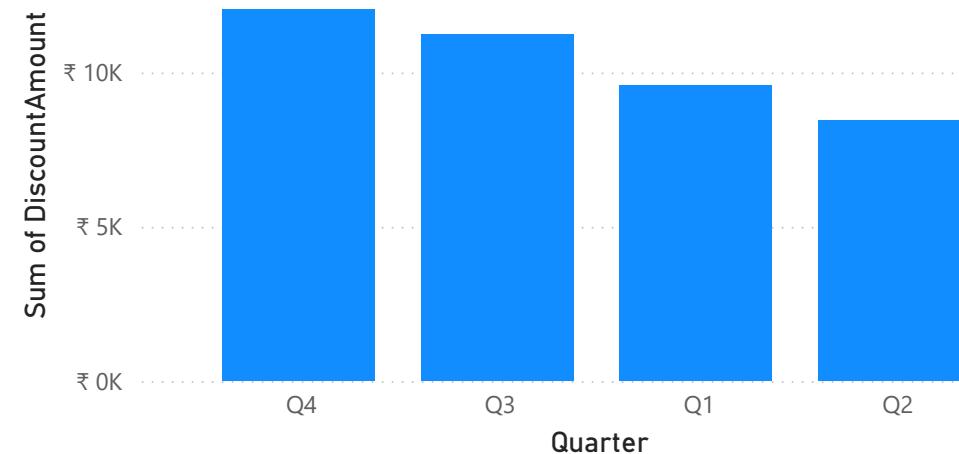
# Trend Analysis

ShippedDate	OrderDate	Sum of NetAmount
30 January 1998	31 December 1997	18
21 January 1998	15 December 1997	224
20 January 1998	24 December 1997	2158
19 January 1998	22 December 1997	731
14 January 1998	16 December 1997	1335
14 January 1998	25 December 1997	2341
09 January 1998	30 December 1997	2775
08 January 1998	24 December 1997	191
07 January 1998	30 December 1997	2278
06 January 1998	30 December 1997	1194
05 January 1998	25 December 1997	420
05 January 1998	26 December 1997	3469
05 January 1998	31 December 1997	439
02 January 1998	10 December 1997	344
02 January 1998	24 December	215
<b>Total</b>		<b>617081</b>

**Sum of NetAmount and Net Amount by Month-Year by Date**



**Sum of DiscountAmount by Quarter**



OrderDate	Sum of NetAmount
01 January 1997	6932
02 January 1997	2714
03 January 1997	2447
06 January 1997	400
07 January 1997	3024
08 January 1997	1622
09 January 1997	319
10 January 1997	1769
13 January 1997	335
14 January 1997	2349
15 January 1997	102
16 January 1997	11908
17 January 1997	1815
20 January 1997	2097
21 January 1997	2902
<b>Total</b>	
<b>617081</b>	