shadowfox-beginner

August 30, 2025

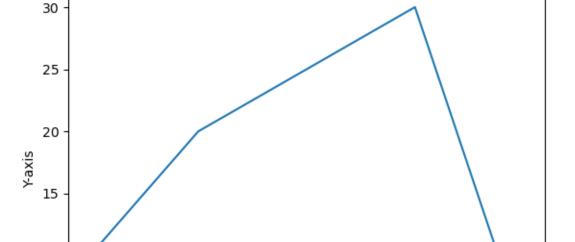
[19]: #This line imports the pandas library and renames it as pd for convenience.

```
\#Pandas is a data analysis and manipulation library used to work with
       ⇔structured data like Excel, CSV, SQL, etc.
      #It provides powerful tools like DataFrame (2D table) and Series (1D array) to
       ⇔store and process data.
      import pandas as pd
      df = pd.read_excel("IPL sample data.xlsx")
      print(df.head())
         Pick
                                                                     Clean Pick \
                                                               Y->
     0
        Throw
                                                                     Good Throw
     1
         Runs
                "+" stands for runs saved "-" stands for runs \dots
                                                                          NaN
     2
          NaN
                                                               NaN
                                                                            NaN
     3
          NaN
                                                         Match No.
                                                                        Innings
     4
          NaN
                                                           IPL2367
                                                                              1
                                               C->
                    N->
                                Fumble
                                                               Catch DC-> \
                    N->
                                              DH->
                                                           Dirct Hit
                                                                      RO->
     0
                             Bad throw
     1
                    NaN
                                   NaN
                                               NaN
                                                                  NaN
                                                                        NaN
     2
                    NaN
                                   NaN
                                               NaN
                                                                  NaN
                                                                        NaN
     3
                  Teams
                           Player Name
                                       BallCount
                                                            Position Pick
        Delhi Capitals Rilee russouw
                                               0.1
                                                   Short mid wicket
       Dropped Catch
                        S->
                                  Stumping Unnamed: 11
                                                                  Unnamed: 12
             Run Out
                             Missed Runout
                                                    NaN
                                                                          NaN
     0
                      MR->
                  NaN
                                       NaN
                                                    NaN
                                                                          NaN
     1
                        NaN
                  NaN
                        NaN
                                        NaN
                                                    NaN
                                                                          NaN
     3
               Throw Runs
                                 Overcount
                                                  Venue
                                                                      Stadium
     4
                  NaN
                          1
                                                  Delhi
                                                         Arun Jaitly Stadium
[23]: # Imports the Seaborn library for creating beautiful and easy statistical plots.
      #Imports the NumPy library to create numerical arrays for the data.
      # Imports the pandas library to create and manage structured tabular data using \Box
       \rightarrow DataFrame.
      # Creates a NumPy array x which stores the values for the X-axis.
      import seaborn as sns
      import numpy as np
```

```
import pandas as pd

x = np.array([1, 2, 3, 4, 5])
y = np.array([10, 20, 25, 30, 4])

df = pd.DataFrame({
    'X': x,
    'Y': y
})
sns.lineplot(x='X', y='Y', data=df)
plt.title('Line Chart using Seaborn')
plt.xlabel('X-axis')
plt.ylabel('Y-axis')
plt.show()
```



10

5

1.0

1.5

2.0

Line Chart using Seaborn

```
[27]: # Creates a NumPy array x containing categorical labels ('A', 'B', 'C', 'D', □ → 'E') - these will be used on the X-axis.

# Creates a NumPy array y of 5 random float values between 0 and 1, which will □ → be used on the Y-axis.

#Converts the x and y arrays into a pandas DataFrame with two columns:

#'Category' (for labels)
```

2.5

3.0

X-axis

3.5

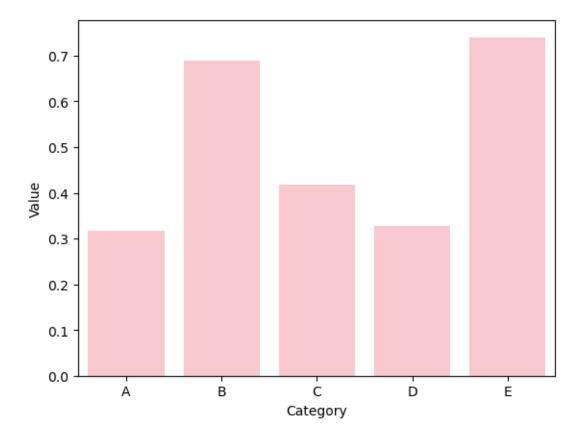
4.0

4.5

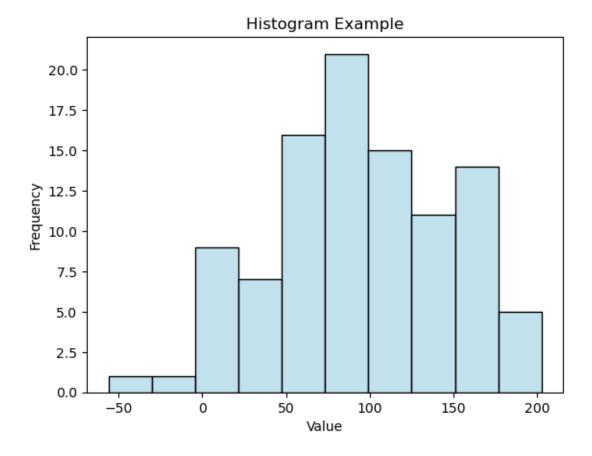
5.0

```
#'Value' (for numerical values)
x = np.array(['A', 'B', 'C', 'D', 'E'])
y = np.random.rand(5)
df = pd.DataFrame({'Category': x, 'Value': y})
sns.barplot(data=df, x='Category', y='Value', color='pink')
```

[27]: <Axes: xlabel='Category', ylabel='Value'>

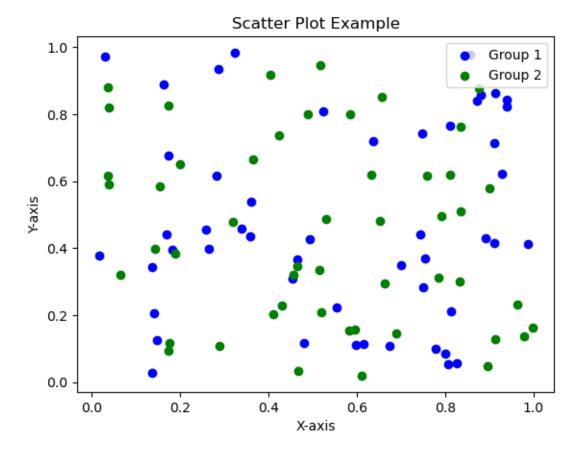


[29]: Text(0, 0.5, 'Frequency')



```
[20]: x1 = np.random.rand(50)
    y1 = np.random.rand(50)
    x2 = np.random.rand(50)
    y2 = np.random.rand(50)

plt.scatter(x1, y1, c='blue', label='Group 1')
    plt.scatter(x2, y2, c='green', label='Group 2')
    plt.title('Scatter Plot Example')
    plt.xlabel('X-axis')
    plt.ylabel('Y-axis')
    plt.legend()
    plt.show()
```



```
[31]: #Seaborn's barplot() is used to create categorical bar charts that show the relationship between a category and a numerical value.

#A DataFrame is created with fruit names and their corresponding percentage values.

#The hue parameter is set to the same categorical column ('Fruit') to assign vindividual colors to each bar using the palette.

labels = ['Apple', 'Banana', 'Cherry', 'Date']

sizes = [30, 25, 25, 20]

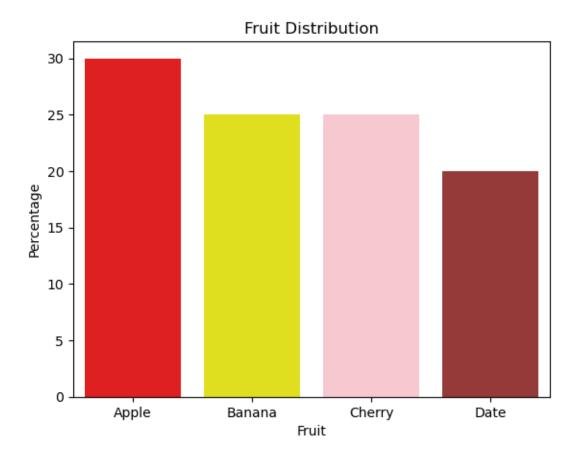
colors = ['red', 'yellow', 'pink', 'brown']

df = pd.DataFrame({'Fruit': labels, 'Percentage': sizes})

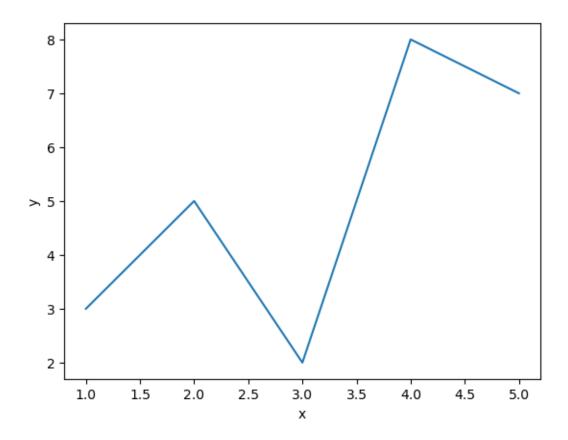
ax = sns.barplot(data=df, x='Fruit', y='Percentage', hue='Fruit', using the palette=colors, legend=False)

ax.set_title('Fruit Distribution')
```

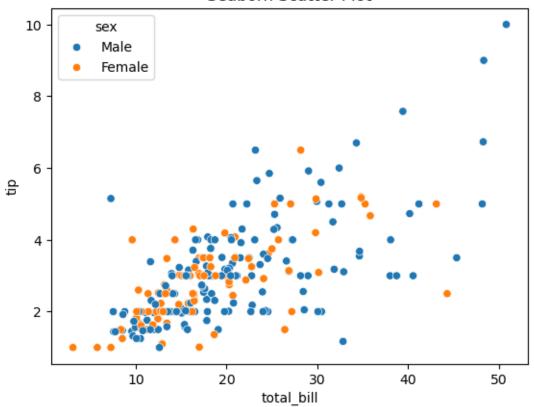
[31]: Text(0.5, 1.0, 'Fruit Distribution')



[33]: <Axes: xlabel='x', ylabel='y'>



Seaborn Scatter Plot



```
[119]: # Seaborn's barplot() is used to create a bar chart that shows the average fare—

paid by passengers in each class from the Titanic dataset.

# The built-in Titanic dataset is loaded using sns.load_dataset("titanic").

# The x and y parameters are set to 'class' and 'fare', which plot passenger—

classes on the X-axis and their corresponding average fares on the Y-axis.

# The hue='class' parameter assigns different colors to each bar based on—

class, while palette='pastel' applies soft, pleasant colors.

import seaborn as sns

df = sns.load_dataset("titanic")

sns.barplot(x='class', y='fare', hue='class', data=df, palette='pastel',—

legend=False)

plt.title('Bar Plot of Fare by Class')

plt.xlabel('Passenger Class')

plt.ylabel('Average Fare')

plt.show()
```



Second

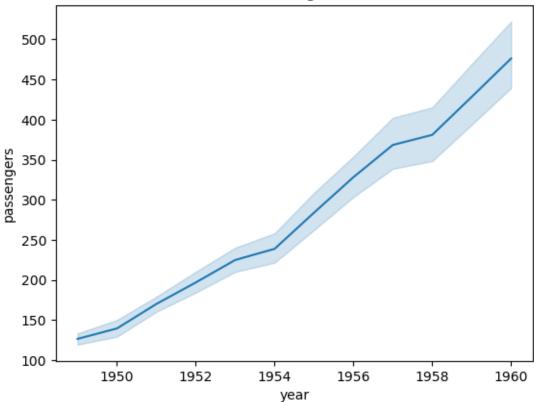
Passenger Class

Third

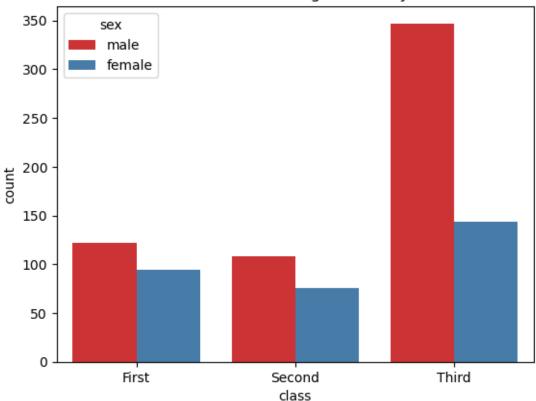
0

First





Count Plot of Passenger Class by Sex



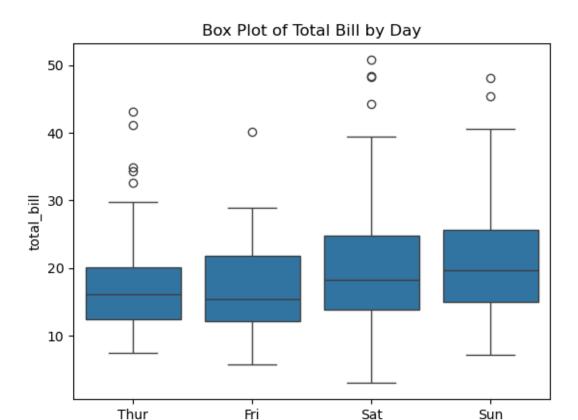
```
[61]: #Seaborn's boxplot() is used to visualize the distribution, spread, and outliers of numerical data across different categories.

#The tips dataset is loaded using sns.load_dataset("tips"), which contains data about restaurant bills, tips, gender, smoking habits, etc.

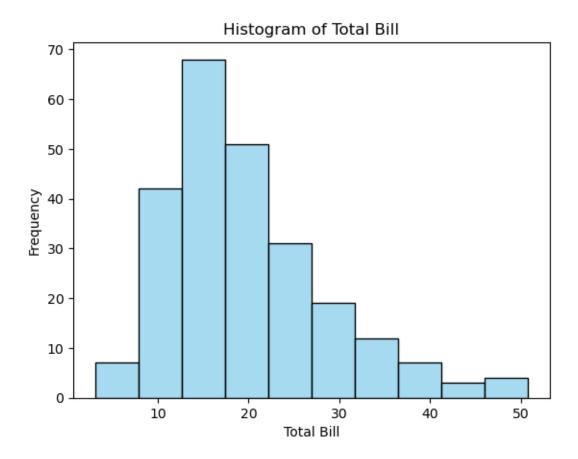
#The x='day' and y='total_bill' parameters indicate that the plot will compare atotal bills for each day of the week.

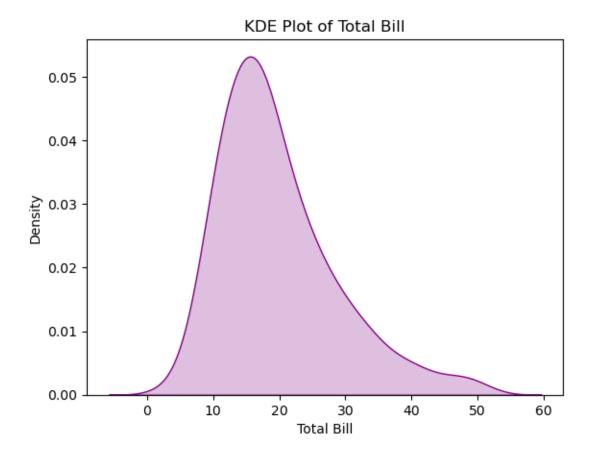
#This helps identify central tendency, spread, and any outliers in the atotal_bill amounts for each day.

df = sns.load_dataset("tips")
sns.boxplot(x='day', y='total_bill', data=df)
plt.title('Box Plot of Total Bill by Day')
plt.show()
```



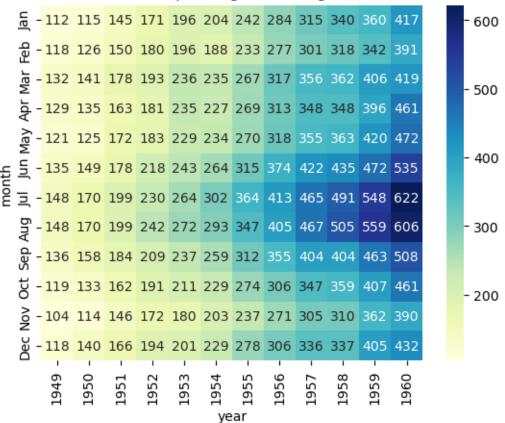
day

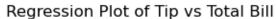


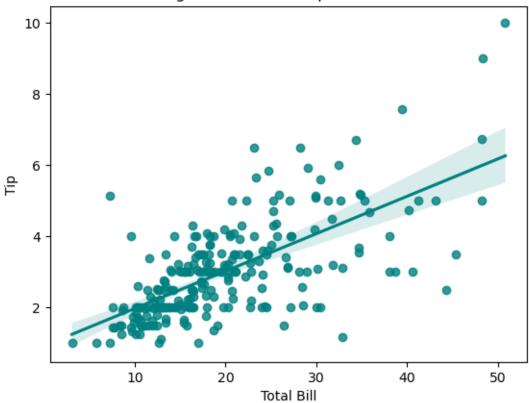


```
[73]: #df = sns.load_dataset("flights"): Loads the flights dataset, which contains
       ⇔monthly passenger counts for different years.
      #df.pivot(index="month", columns="year", values="passengers"): Transforms the
       \hookrightarrow dataset into a pivot table where months are rows, years are columns, and
       ⇔values are passenger counts.
      #sns.heatmap(...): Creates a heatmap where each cell's color represents the
       ⇔number of passengers.
      #data: the pivot table is used as the heatmap input.
      #cmap="YlGnBu": applies a yellow-green-blue color gradient.
      #annot=True: shows the exact passenger values inside each cell.
      #fmt="d": formats annotations as integers.
      df = sns.load_dataset("flights")
      data = df.pivot(index="month", columns="year", values="passengers")
      sns.heatmap(data, cmap="YlGnBu", annot=True, fmt="d")
      plt.title("Heatmap of Flight Passengers")
      plt.show()
```



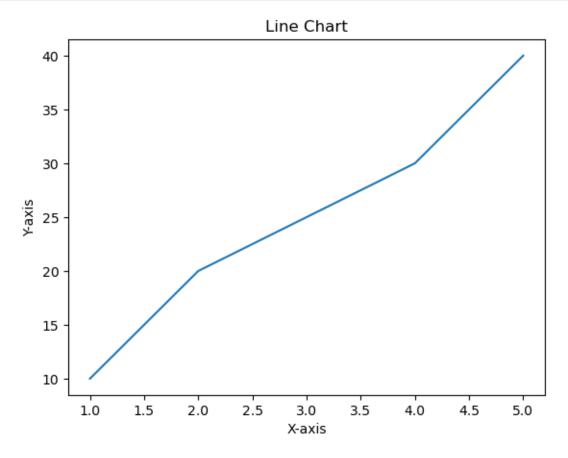






1 Matplotlib

```
plt.title('Line Chart')
plt.xlabel('X-axis')
plt.ylabel('Y-axis')
plt.show()
```



```
[101]: #Imports Matplotlib for creating visualizations.
    #Imports NumPy for generating random numerical data.
    #Imports Pandas for handling data in DataFrame format.
    #x = np.array(['A', 'B', 'C', 'D', 'E'])
    #Defines the category labels for the x-axis.
    #y = np.random.rand(5):
    #Generates 5 random values between 0 and 1 for the y-axis.
    #df = pd.DataFrame({'Category': x, 'Value': y}):
    #Creates a DataFrame with two columns: 'Category' and 'Value'.
    indices = np.arange(len(df))
    plt.bar(indices, df['Value'], color='lightgreen')
    plt.xticks(indices, df['Category'])
    plt.title('Bar Chart with Custom Ticks')
    plt.xlabel('Category')
    plt.ylabel('Value')
```

plt.show()

0.40

0.35

0.30

0.25

0.15

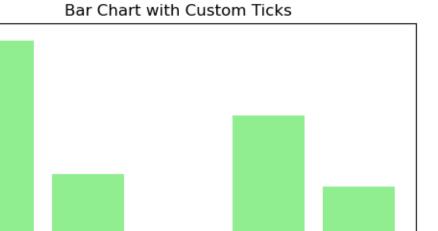
0.10

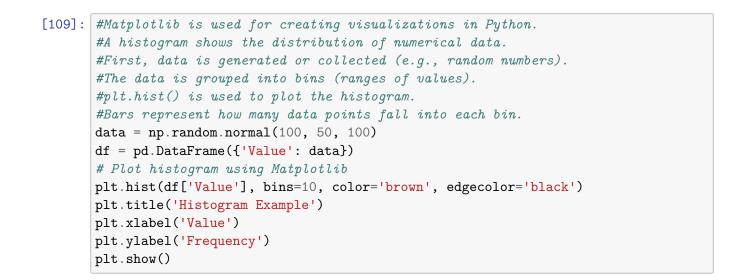
0.05

0.00

Α

o.20





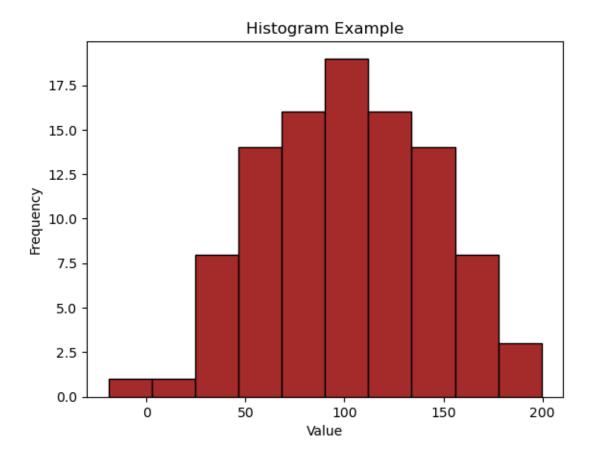
В

C

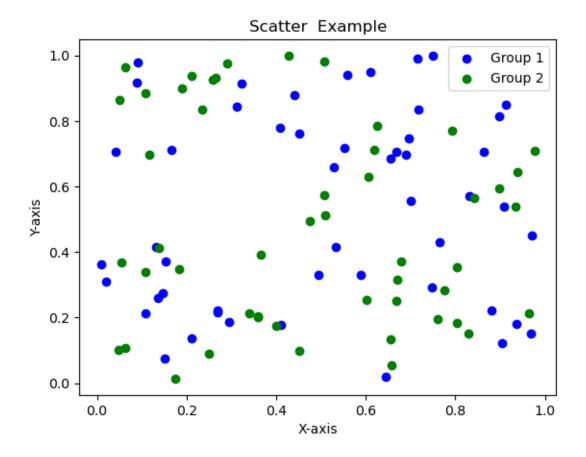
Category

D

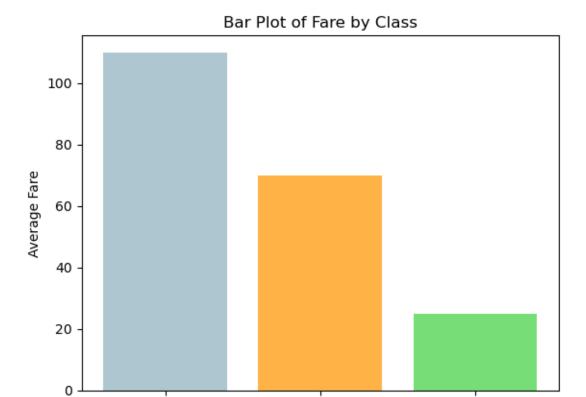
Ε



```
[117]: #Import matplotlib.pyplot and numpy.
       #Generate random data using np.random.rand().
       #Use plt.scatter() to plot data points.
       #Set different colors for different groups.
       #Add title, xlabel, and ylabel for context.
       #Use plt.legend() to show group labels.
       #Use plt.show() to display the plot.
       import matplotlib.pyplot as plt
       import numpy as np
       x1 = np.random.rand(50)
       y1 = np.random.rand(50)
       x2 = np.random.rand(50)
       y2 = np.random.rand(50)
       plt.scatter(x1, y1, c='blue', label='Group 1')
       plt.scatter(x2, y2, c='green', label='Group 2')
       plt.title('Scatter Example')
       plt.xlabel('X-axis')
       plt.ylabel('Y-axis')
       plt.legend()
       plt.show()
```



```
[5]: #A bar plot is used to represent categorical data using rectangular bars, where
     the height of each bar represents the value associated with that category.
    #We manually create a dataset with two columns: class and fare.
    #Then we calculate the average fare for each class using groupby() and mean().
    #Finally, we plot a bar chart using plt.bar().
    import matplotlib.pyplot as plt
    import pandas as pd
    data = {
        'class': ['First', 'Second', 'Third', 'First', 'Second', 'Third', 'First',
     'fare': [100, 70, 30, 120, 60, 25, 110, 80, 20]
    }
    df = pd.DataFrame(data)
    class_fare = df.groupby('class')['fare'].mean().sort_index()
    # Plot using Matplotlib
    plt.bar(class_fare.index, class_fare.values, color=['#AEC6CF', '#FFB347', __
     plt.title('Bar Plot of Fare by Class')
    plt.xlabel('Passenger Class')
    plt.ylabel('Average Fare')
```



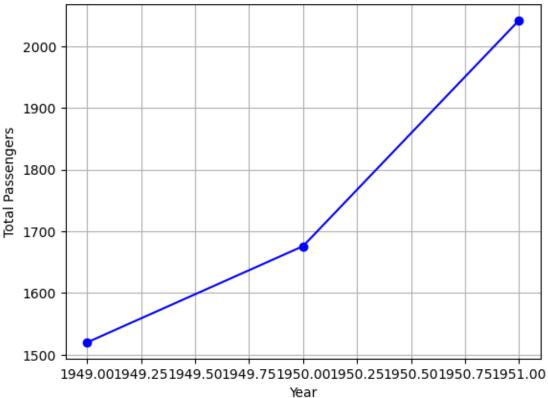
Second Passenger Class Third

```
[11]: #A line plot is used to visualize trends over time by connecting data points \Box
       ⇔with straight lines.
      #In this example, we are plotting the number of passengers over the years using_
       ⇔only Matplotlib and Pandas
      #The dataset includes the number of airline passengers per month across years.
      #We group the data by year and calculate the total passengers per year.
      import matplotlib.pyplot as plt
      import pandas as pd
      data = {
          'year': [1949]*12 + [1950]*12 + [1951]*12,
          'month': ['Jan', 'Feb', 'Mar', 'Apr', 'May', 'Jun',
                    'Jul', 'Aug', 'Sep', 'Oct', 'Nov', 'Dec'] * 3,
          'passengers': [
              112, 118, 132, 129, 121, 135, 148, 148, 136, 119, 104, 118,
              115, 126, 141, 135, 125, 149, 170, 170, 158, 133, 114, 140,
              145, 150, 178, 163, 172, 178, 199, 199, 184, 162, 146, 166
          ]
      }
```

First

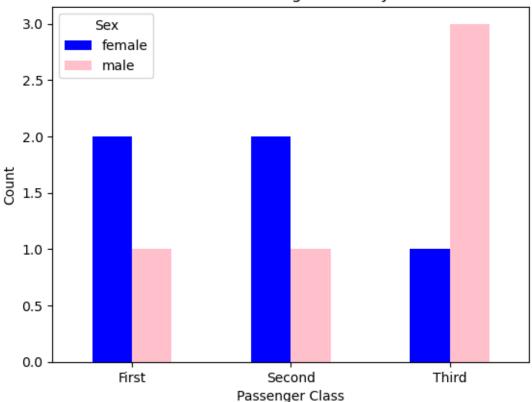
```
df = pd.DataFrame(data)
yearly_data = df.groupby('year')['passengers'].sum()
plt.plot(yearly_data.index, yearly_data.values, marker='o', color='blue')
plt.title('Line Plot of Passengers Over Years')
plt.xlabel('Year')
plt.ylabel('Total Passengers')
plt.grid(True)
plt.show()
```

Line Plot of Passengers Over Years



```
df = pd.DataFrame(data)
counts = df.groupby(['class', 'sex']).size().unstack(fill_value=0)
counts.plot(kind='bar', stacked=False, color=['blue', 'pink'])
plt.title('Count of Passenger Class by Sex')
plt.xlabel('Passenger Class')
plt.ylabel('Count')
plt.xticks(rotation=0)
plt.legend(title='Sex')
plt.show()
```

Count of Passenger Class by Sex



```
[35]: #A box plot is used to visualize the spread and distribution of numerical data.

#It highlights the median, quartiles, and potential outliers in the dataset.

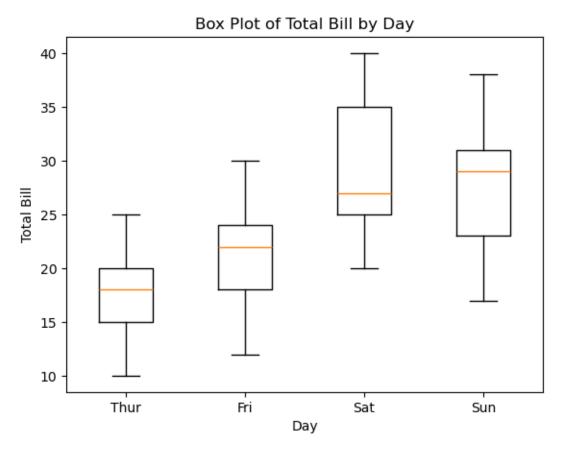
#We compare the total bill amounts across different days (Thur, Fri, Sat, Sun)

using Matplotlib only.

#Each box represents the distribution of bills on that day.

data = {
    'Thur': [10, 15, 20, 25, 18],
    'Fri': [12, 18, 22, 24, 30],
    'Sat': [20, 25, 27, 35, 40],
```

```
'Sun': [17, 23, 29, 31, 38]
}
days = list(data.keys())
values = [data[day] for day in days]
plt.boxplot(values, tick_labels=days)
plt.title('Box Plot of Total Bill by Day')
plt.xlabel('Day')
plt.ylabel('Total Bill')
plt.show()
```



```
[42]: #A histogram displays the frequency distribution of a numerical variable by grouping data into bins.

#This example shows how the total_bill values are distributed using Matplotlibution only.

#plt.hist() creates the histogram with 10 bins.

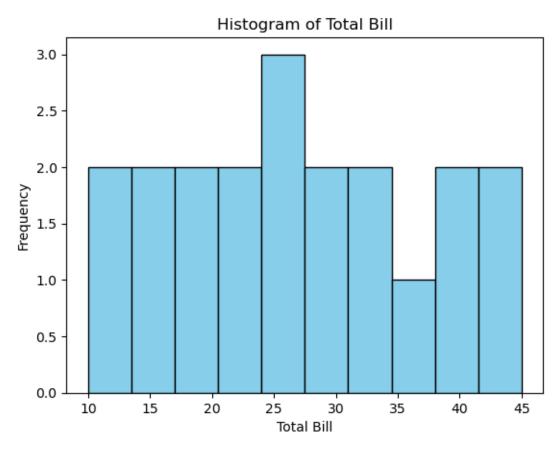
#color sets the bar color and edgecolor outlines the bars.

total_bill = [10, 12, 14, 16, 18, 20, 22, 23, 24, 25, 26, 28, 30, 32, 34, 36, 38, 40, 42, 45]

plt.hist(total_bill, bins=10, color='skyblue', edgecolor='black')

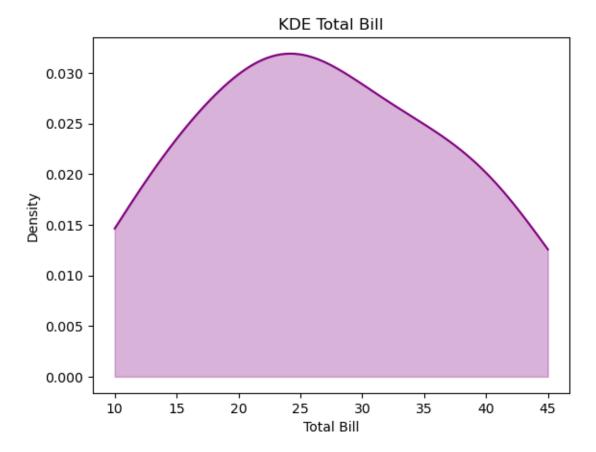
plt.title('Histogram of Total Bill')
```

```
plt.xlabel('Total Bill')
plt.ylabel('Frequency')
plt.show()
```

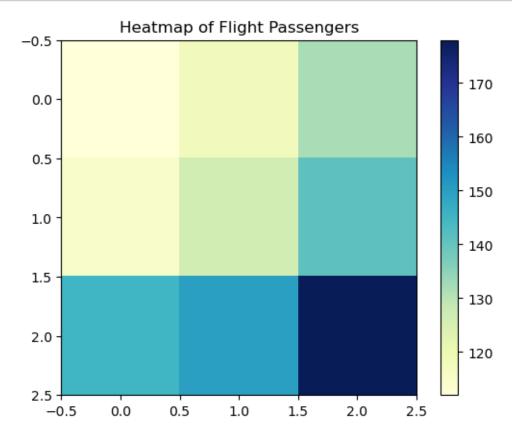


```
[48]: #A KDE plot (Kernel Density Estimate) is a smooth curve that estimates the
       ⇒probability density of a variable.
      #In this code, we use gaussian_kde() from scipy.stats to compute KDE for the
       \hookrightarrow total\_bill\ data.
      #plt.plot() draws the smooth density curve
      #plt.fill_between() shades the area under the curve (like fill=True in Seaborn).
      #This plot helps us visualize where values are concentrated.
      import matplotlib.pyplot as plt
      import numpy as np
      from scipy.stats import gaussian_kde
      total_bill = [10, 12, 14, 16, 18, 20, 22, 23, 24, 25,
                    26, 28, 30, 32, 34, 36, 38, 40, 42, 45]
      kde = gaussian_kde(total_bill)
      x = np.linspace(min(total_bill), max(total_bill), 100)
      y = kde(x)
      plt.plot(x, y, color='purple')
```

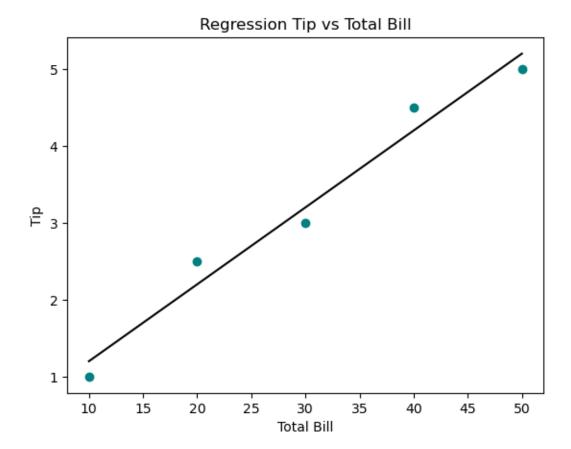
```
plt.fill_between(x, y, color='purple', alpha=0.3)
plt.title('KDE Total Bill')
plt.xlabel('Total Bill')
plt.ylabel('Density')
plt.show()
```



```
plt.title("Heatmap of Flight Passengers")
plt.colorbar()
plt.show()
```



```
[60]: #A regression plot shows the relationship between two variables with a best-fit_
      \hookrightarrow line.
      #plt.scatter() is used to plot the data points.
      #np.polyfit() fits a linear regression line.
      #plt.plot() draws the regression line.
      #Helps to identify correlation and trend between total_bill and tip.
      total_bill = np.array([10, 20, 30, 40, 50])
      tip = np.array([1, 2.5, 3, 4.5, 5])
      coeffs = np.polyfit(total_bill, tip, deg=1)
      reg_line = np.poly1d(coeffs)
      plt.scatter(total_bill, tip, color='teal')
      plt.plot(total_bill, reg_line(total_bill), color='black')
      plt.title('Regression Tip vs Total Bill')
      plt.xlabel('Total Bill')
      plt.ylabel('Tip')
      plt.show()
```



[]:

shadowfox-intermediate

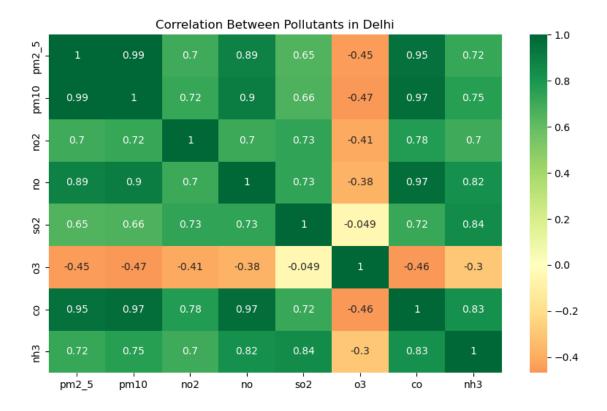
August 30, 2025

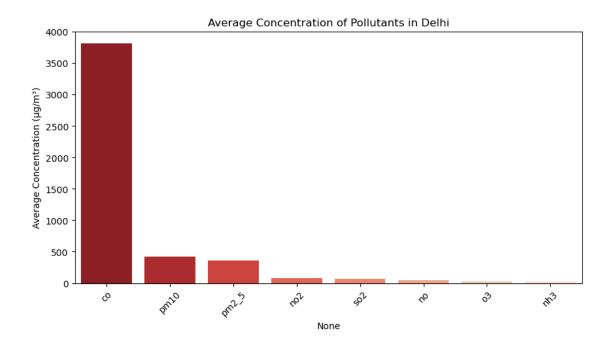
```
[50]: #Import Libraries & Load Dataset
      import pandas as pd
      import numpy as np
      import matplotlib.pyplot as plt
      import seaborn as sns
      # Load dataset
      df = pd.read_csv(r"C:\Users\varsh\Downloads\delhiaqi.csv")
      # Preview data
      print(df.head())
      print(df.info())
                       date
                                   СО
                                                no2
                                                       о3
                                                             so2
                                                                   pm2_5
                                                                            pm10 \
                                          no
       2023-01-01 00:00:00 1655.58
                                              39.41
                                                                  169.29
                                        1.66
                                                     5.90
                                                           17.88
                                                                          194.64
     1 2023-01-01 01:00:00 1869.20
                                        6.82
                                             42.16
                                                     1.99
                                                           22.17
                                                                  182.84
                                                                          211.08
     2 2023-01-01 02:00:00
                             2510.07
                                       27.72
                                              43.87
                                                     0.02
                                                           30.04
                                                                  220.25
                                                                          260.68
     3 2023-01-01 03:00:00 3150.94
                                       55.43
                                              44.55
                                                     0.85
                                                           35.76
                                                                  252.90
                                                                          304.12
     4 2023-01-01 04:00:00 3471.37
                                       68.84
                                              45.24
                                                     5.45
                                                           39.10
                                                                  266.36
                                                                          322.80
          nh3
     0
         5.83
     1
         7.66
     2 11.40
     3 13.55
     4 14.19
     <class 'pandas.core.frame.DataFrame'>
     RangeIndex: 561 entries, 0 to 560
     Data columns (total 9 columns):
          Column Non-Null Count Dtype
      #
      0
          date
                  561 non-null
                                   object
      1
          СО
                  561 non-null
                                  float64
      2
          no
                  561 non-null
                                  float64
      3
                                  float64
          no2
                  561 non-null
      4
          о3
                  561 non-null
                                  float64
      5
                  561 non-null
                                  float64
          so2
      6
          pm2_5
                  561 non-null
                                  float64
          pm10
                  561 non-null
                                  float64
```

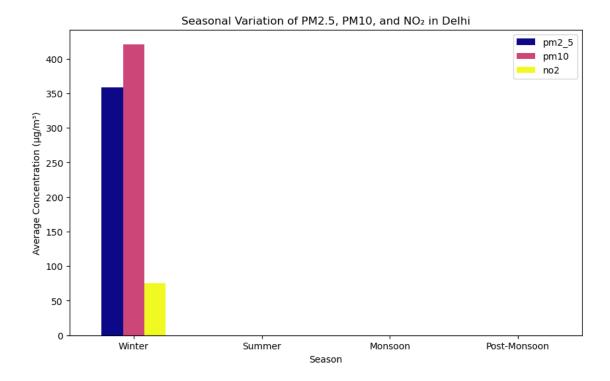
```
nh3
                  561 non-null
                                 float64
     dtypes: float64(8), object(1)
     memory usage: 39.6+ KB
     None
[40]: #Preprocess Dataset
     df['date'] = pd.to_datetime(df['date'], errors='coerce')
     df['year'] = df['date'].dt.year
     df['month'] = df['date'].dt.month
     def assign_season(month):
         if month in [12, 1, 2]:
             return 'Winter'
         elif month in [3, 4, 5]:
             return 'Summer'
         elif month in [6, 7, 8, 9]:
             return 'Monsoon'
         else:
             return 'Post-Monsoon'
     df['season'] = df['month'].apply(assign_season)
     print(df.head())
                      date
                                             no2
                                                    о3
                                                          so2
                                                                pm2_5
                                                                         pm10 \
                                СО
                                       no
     0 2023-01-01 00:00:00 1655.58
                                     1.66 39.41 5.90 17.88
                                                              169.29
                                                                       194.64
     1 2023-01-01 01:00:00 1869.20
                                     6.82 42.16 1.99 22.17
                                                                       211.08
                                                              182.84
     2 2023-01-01 02:00:00 2510.07 27.72 43.87 0.02 30.04
                                                              220.25
                                                                       260.68
     3 2023-01-01 03:00:00 3150.94 55.43 44.55 0.85 35.76 252.90
                                                                       304.12
     4 2023-01-01 04:00:00 3471.37 68.84 45.24 5.45 39.10 266.36
                                                                       322.80
          nh3 year month season
     0
         5.83
               2023
                        1 Winter
     1
       7.66 2023
                        1 Winter
     2 11.40 2023
                        1 Winter
     3 13.55 2023
                        1 Winter
     4 14.19 2023
                        1 Winter
[26]: # Check missing values
     print("Missing values before filling:")
     print(df.isnull().sum())
      # Fill only numeric columns with their median
     numeric_cols = df.select_dtypes(include=['number']).columns
     df[numeric_cols] = df[numeric_cols].fillna(df[numeric_cols].median())
     print("\nMissing values after filling:")
     print(df.isnull().sum())
     Missing values before filling:
```

date

```
0
     СО
               0
     no
     no2
               0
     о3
               0
               0
     so2
               0
     pm2_5
               0
     pm10
     nh3
               0
     year
               0
     month
               0
               0
     season
     dtype: int64
     Missing values after filling:
     date
               0
     СО
     no
               0
     no2
               0
               0
     о3
               0
     so2
     pm2_5
               0
     pm10
               0
     nh3
               0
               0
     year
     month
               0
               0
     season
     dtype: int64
[42]: # Correlation Analysis of Pollutants
      pollutants = ['pm2_5', 'pm10', 'no2', 'no', 'so2', 'o3', 'co', 'nh3']
      plt.figure(figsize=(10,6))
      sns.heatmap(df[pollutants].corr(), annot=True, cmap="RdYlGn", center=0)
      plt.title("Correlation Between Pollutants in Delhi")
      plt.show()
```

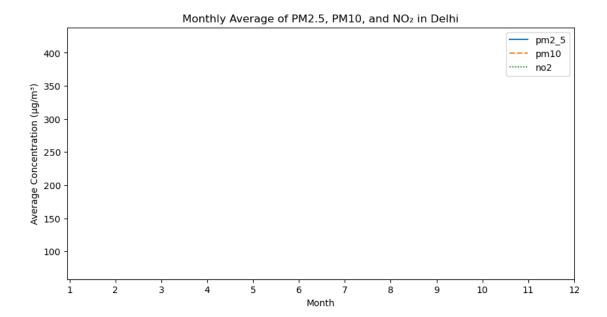






```
[48]: # Monthly AQI Trend
monthly_avg = df.groupby("month")[["pm2_5", "pm10", "no2"]].mean()

plt.figure(figsize=(10,5))
sns.lineplot(data=monthly_avg)
plt.title("Monthly Average of PM2.5, PM10, and NO in Delhi")
plt.ylabel("Average Concentration (µg/m³)")
plt.xlabel("Month")
plt.xticks(range(1,13))
plt.show()
```



```
[68]: # Yearly AQI Trend

df['date'] = pd.to_datetime(df['date'], errors='coerce')

df['year'] = df['date'].dt.year

yearly_avg = df.groupby("year")[["pm2_5", "pm10", "no2"]].mean()

plt.figure(figsize=(10, 5))

sns.lineplot(data=yearly_avg)

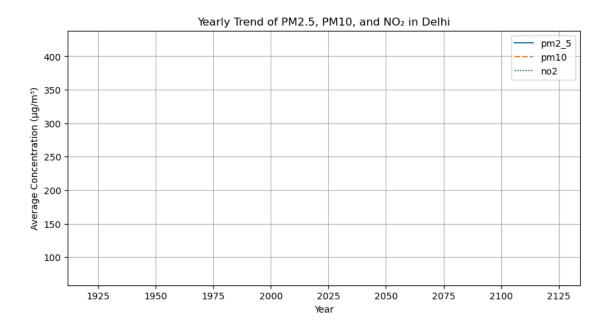
plt.title("Yearly Trend of PM2.5, PM10, and NO in Delhi")

plt.ylabel("Average Concentration (µg/m³)")

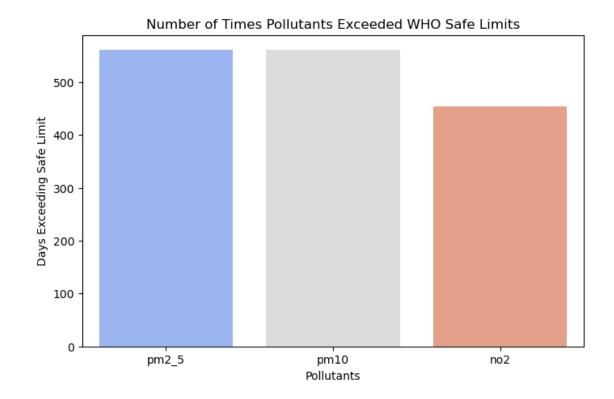
plt.xlabel("Year")

plt.grid(True)

plt.show()
```



```
[64]: # Pollution Episodes (Exceeding Safe Limits)
      safe_limits = {'pm2_5': 25, 'pm10': 50, 'no2': 40}
      exceedances = {
          pollutant: (df[pollutant] > safe_limits[pollutant]).sum()
          for pollutant in safe_limits
      }
      plt.figure(figsize=(8, 5))
      sns.barplot(
          x=list(exceedances.keys()),
          y=list(exceedances.values()),
          hue=list(exceedances.keys()),
          palette="coolwarm",
          legend=False
      plt.title("Number of Times Pollutants Exceeded WHO Safe Limits")
      plt.ylabel("Days Exceeding Safe Limit")
      plt.xlabel("Pollutants")
      plt.show()
```



[]:

shadowfox-advanced

August 30, 2025

```
[124]: import os
       import numpy as np
       import pandas as pd
       import matplotlib.pyplot as plt
       import seaborn as sns
       import statsmodels.api as sm
       from datetime import timedelta
       sns.set(style='whitegrid')
       plt.rcParams['figure.figsize'] = (10,5)
       pd.options.display.max columns = 60
       os.makedirs('figures', exist_ok=True)
[126]: USE_SYNTHETIC = True # set False to load your CSV
       USER_CSV_PATH = 'sales_data.csv' # used if USE_SYNTHETIC=False
[165]: df = generate_synthetic_sales()
       print(df.head())
       print(df.shape)
        TransactionID
                                   Product Region Quantity GrossSales Discount \
                            Date
      0
              T000172 2018-01-02 Widget A South
                                                                  387.38
                                                                             30.25
      1
              T001347 2018-01-03
                                  Widget A
                                              West
                                                           3
                                                                  390.11
                                                                              8.97
      2
              T000829 2018-01-04 Widget B North
                                                           4
                                                                  637.47
                                                                             42.54
      3
              T000362 2018-01-05 Gadget X
                                            South
                                                           1
                                                                   55.69
                                                                              3.89
      4
              T000825 2018-01-06 Gadget Y
                                                           3
                                                                  219.41
                                                                              4.75
                                              East
         NetSales
                     COGS
                           ManufacturingCost
                                              FreightCost Profit FiscalYear
           357.13
                   154.06
                                        14.77
      0
                                                     17.32
                                                            154.83
                                                                          2017
                                        24.33
      1
           381.15
                   208.91
                                                      4.87
                                                            142.99
                                                                          2017
      2
           594.93
                   310.81
                                        60.09
                                                     30.74
                                                            186.33
                                                                          2017
      3
            51.80
                    20.89
                                        3.01
                                                      1.99
                                                             18.88
                                                                          2017
      4
           214.66
                    87.43
                                        18.98
                                                      6.39
                                                             95.88
                                                                          2017
      (1500, 13)
[169]: df.shape
```

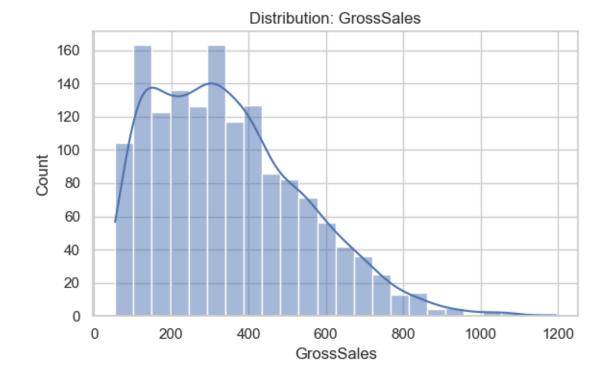
```
[169]: (1500, 13)
[167]: import numpy as np
       import pandas as pd
       import random
       def generate synthetic sales(n=1500, start date='2018-01-01', ...

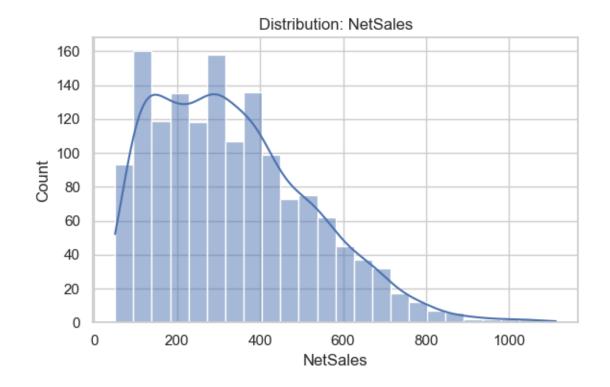
→end_date='2024-12-31', fiscal_start_month=4, random_seed=42):
           np.random.seed(random_seed)
           random.seed(random_seed)
           date_range = pd.date_range(start_date, end_date, freq='D')
           dates = np.random.choice(date_range, size=n)
           products = ['Widget A', 'Widget B', 'Gadget X', 'Gadget Y']
           regions = ['North', 'South', 'East', 'West']
           price_map = {'Widget A':100,'Widget B':150,'Gadget X':80,'Gadget Y':120}
           rows = []
           for i in range(n):
               d = dates[i]
               prod = np.random.choice(products, p=[0.35,0.25,0.2,0.2])
               qty = np.random.randint(1,6)
               base_price = price_map[prod]
               month = pd.to_datetime(d).month
               season = 1.25 if month in [11,12] else (0.85 if month==6 else 1.0)
               gross = base_price * qty * (1 + np.random.normal(0,0.12)) * season
               discount = gross * np.random.uniform(0,0.08)
               net = gross - discount
               cogs = net * np.random.uniform(0.40,0.65)
               manuf = net * np.random.uniform(0.04,0.12)
               freight = net * np.random.uniform(0.01,0.06)
               profit = net - (cogs + manuf + freight) - np.random.uniform(0,20)
               rows.append({
                   'TransactionID': f'T{str(i+1).zfill(6)}',
                   'Date': pd.to datetime(d),
                   'Product': prod,
                   'Region': np.random.choice(regions),
                   'Quantity': qty,
                   'GrossSales': round(gross,2),
                   'Discount': round(discount,2),
                   'NetSales': round(net,2),
                   'COGS': round(cogs,2),
                   'ManufacturingCost': round(manuf,2),
                   'FreightCost': round(freight,2),
                   'Profit': round(profit,2)
               })
```

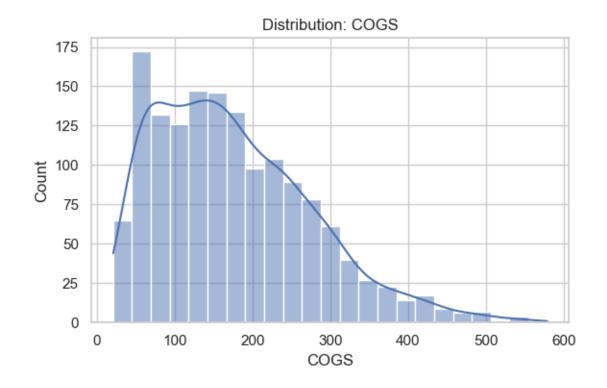
```
df = pd.DataFrame(rows)
           def fiscal_year(dt):
               dt = pd.to_datetime(dt)
               return dt.year if dt.month >= fiscal_start_month else dt.year - 1
           df['FiscalYear'] = df['Date'].apply(fiscal_year)
           df = df.sort_values('Date').reset_index(drop=True)
           return df
[137]: if USE_SYNTHETIC:
           df = generate_synthetic_sales()
       else:
           df = pd.read_csv(USER_CSV_PATH, parse_dates=['Date'])
       print('Loaded rows:', len(df))
      Loaded rows: 1500
[143]: print(df.head())
       print('Data types:')
       print(df.dtypes)
       print('Missing counts:')
       print(df.isnull().sum())
        TransactionID
                                   Product Region Quantity GrossSales Discount \
                            Date
      0
              T000172 2018-01-02 Widget A South
                                                                  387.38
                                                                             30.25
                                                           4
              T001347 2018-01-03 Widget A
      1
                                              West
                                                           3
                                                                  390.11
                                                                              8.97
      2
              T000829 2018-01-04 Widget B
                                                           4
                                                                  637.47
                                                                             42.54
                                             North
      3
              T000362 2018-01-05 Gadget X
                                             South
                                                           1
                                                                   55.69
                                                                              3.89
              T000825 2018-01-06 Gadget Y
                                                                  219.41
                                                                              4.75
      4
                                              East
                                                           3
         NetSales
                     COGS
                          ManufacturingCost FreightCost Profit FiscalYear
      0
           357.13 154.06
                                        14.77
                                                     17.32 154.83
                                                                          2017
      1
           381.15
                   208.91
                                        24.33
                                                      4.87
                                                            142.99
                                                                          2017
      2
           594.93
                   310.81
                                        60.09
                                                     30.74 186.33
                                                                          2017
                                                            18.88
      3
            51.80
                    20.89
                                        3.01
                                                      1.99
                                                                          2017
      4
           214.66
                    87.43
                                        18.98
                                                      6.39
                                                             95.88
                                                                          2017
      Data types:
      TransactionID
                                   object
                           datetime64[ns]
      Date
      Product
                                    object
      Region
                                    object
                                     int64
      Quantity
      GrossSales
                                   float64
      Discount
                                   float64
      NetSales
                                   float64
      COGS
                                  float64
      ManufacturingCost
                                  float64
```

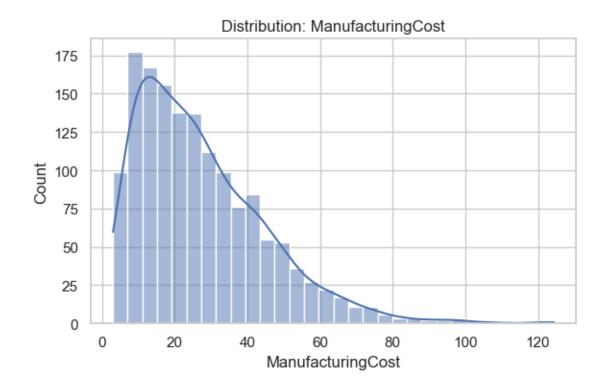
```
FreightCost
                                  float64
      Profit
                                  float64
      FiscalYear
                                    int64
      dtype: object
      Missing counts:
      TransactionID
                           0
      Date
                           0
      Product
                           0
      Region
      Quantity
                           0
      GrossSales
                           0
      Discount
                           0
      NetSales
                           0
      COGS
                           0
      ManufacturingCost
                           0
      FreightCost
      Profit
                           0
                           0
      FiscalYear
      dtype: int64
[179]: if not np.issubdtype(df['Date'].dtype, np.datetime64):
          df['Date'] = pd.to_datetime(df['Date'], errors='coerce')
      df = df.dropna(subset=['Date', 'TransactionID', 'NetSales'])
      df = df.drop duplicates(subset=['TransactionID'])
      df = df[(df['NetSales'] > 0) & (df['GrossSales'] > 0)].reset_index(drop=True)
      print('After cleaning rows:', len(df))
      After cleaning rows: 1500
[181]: if not np.issubdtype(df['Date'].dtype, np.datetime64):
          df['Date'] = pd.to_datetime(df['Date'], errors='coerce')
      df = df.dropna(subset=['Date', 'TransactionID', 'NetSales'])
      df = df.drop_duplicates(subset=['TransactionID'])
      df = df[(df['NetSales'] > 0) & (df['GrossSales'] > 0)].reset_index(drop=True)
      print('After cleaning rows:', len(df))
      eps = 1e-9
      for col in ['COGS', 'ManufacturingCost', 'FreightCost', 'Profit']:
           df[col + '_pct'] = df[col] / (df['NetSales'] + eps)
      print(df[['NetSales', 'COGS', 'COGS_pct', 'Profit', 'Profit_pct']].head())
      After cleaning rows: 1500
         NetSales
                     COGS COGS pct Profit Profit pct
           357.13 154.06 0.431384 154.83
      0
                                               0.433540
           381.15 208.91 0.548104 142.99
                                               0.375154
      1
      2
           594.93 310.81 0.522431 186.33
                                               0.313197
      3
           51.80
                  20.89 0.403282 18.88
                                               0.364479
```

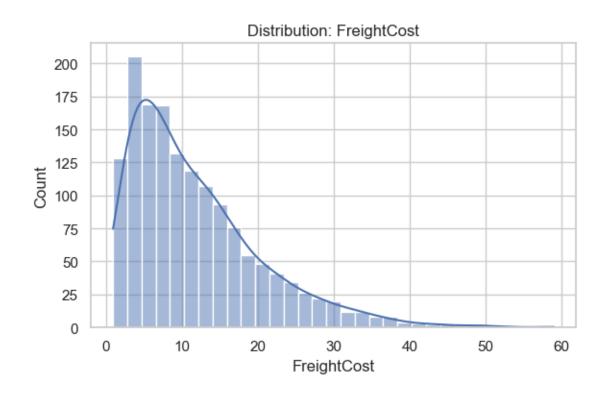
4 214.66 87.43 0.407295 95.88 0.446660

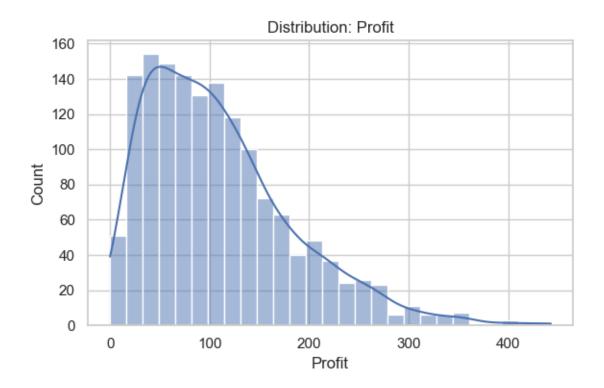




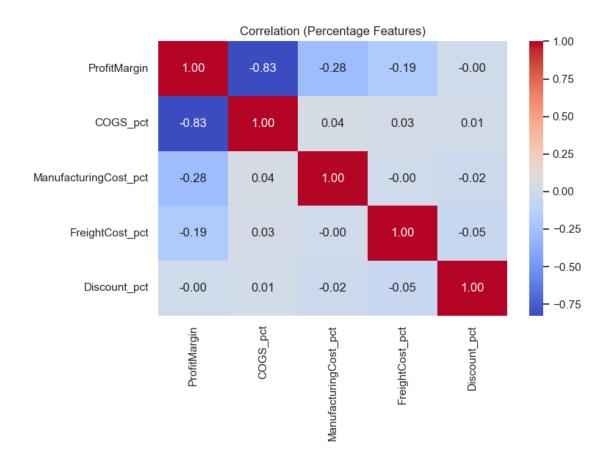




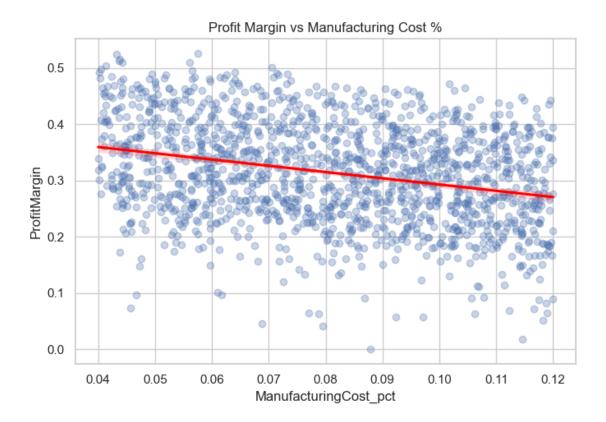


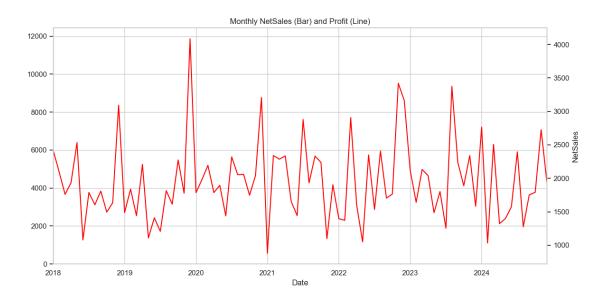


```
[195]: eps = 1e-9
      # Profit Margin = Profit / NetSales
      df['ProfitMargin'] = df['Profit'] / (df['NetSales'] + eps)
      # Discount percentage = Discount / GrossSales
      df['Discount_pct'] = df['Discount'] / (df['GrossSales'] + eps)
[197]: import matplotlib.pyplot as plt
      import seaborn as sns
      import os
      # Ensure figures folder exists
      os.makedirs("figures", exist_ok=True)
      plt.figure(figsize=(8,6))
      corr = df[['ProfitMargin', 'COGS_pct', 'ManufacturingCost_pct', |
       sns.heatmap(corr, annot=True, fmt='.2f', cmap='coolwarm')
      plt.title('Correlation (Percentage Features)')
      plt.tight_layout()
      plt.savefig('figures/corr_pct.png')
      plt.show()
```



```
[199]: plt.figure(figsize=(7,5))
    sns.regplot(
         data=df,
         x='ManufacturingCost_pct',
         y='ProfitMargin',
         scatter_kws={'alpha': 0.3},
         line_kws={'color': 'red'}
    )
    plt.title('Profit Margin vs Manufacturing Cost %')
    plt.tight_layout()
    plt.savefig('figures/reg_manuf.png')
    plt.show()
```





OLS Regression Results

Dep. Variable:	ProfitMargin	R-squared: Adj. R-squared: F-statistic: Prob (F-statistic): Log-Likelihood: AIC:			0.771
Model:	OLS				0.771 1261. 0.00 2609.9 -5210.
Method:	Least Squares				
Date:	Sun, 31 Aug 2025				
Time:	00:13:07 1500				
No. Observations:					
Df Residuals:	1495	BIC:			-5183.
Df Model:	4				
Covariance Type:	nonrobust				
=======					
	coef sto	d err	t	P> t	[0.025
0.975]					
					

const	0.9554	0.009	101.469	0.000	0.937
0.974					
ManufacturingCost_pct	-0.9848	0.048	-20.374	0.000	-1.080
-0.890					
FreightCost_pct	-1.0145	0.077	-13.209	0.000	-1.165
-0.864					
COGS_pct	-0.9962	0.015	-65.458	0.000	-1.026
-0.966					
Discount_pct	-0.0308	0.048	-0.636	0.525	-0.126
0.064					
	========	======	========	=======	=======
Omnibus:	605.083		Durbin-Watson:		1.950
Prob(Omnibus):	0.000	Jarque-Bera (JB):			2329.807
Skew:	-1.973	Prob(Prob(JB):		
Kurtosis:	7.659	Cond. No.			79.5
		======		======	

Notes:

[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.

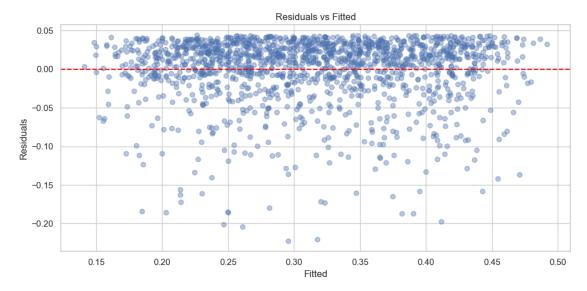
```
fy_models = {}
for fy_year, grp in df.groupby('FiscalYear'):
    if len(grp) < 30:
        continue
    m = run_ols(grp, features)
        fy_models[fy_year] = m.rsquared
    print('Per-FY R-squared:')
for k in sorted(fy_models.keys()):
    print(k, round(fy_models[k], 3))</pre>
```

```
Per-FY R-squared:
2017 0.697
2018 0.758
2019 0.798
2020 0.784
2021 0.79
2022 0.788
2023 0.758
2024 0.82
```

```
[225]: resid = model.resid
fitted = model.fittedvalues

# Residuals vs Fitted Plot
plt.figure()
plt.scatter(fitted, resid, alpha=0.4)
```

```
plt.axhline(0, linestyle='--', color='red')
plt.xlabel('Fitted')
plt.ylabel('Residuals')
plt.title('Residuals vs Fitted')
plt.tight_layout()
plt.savefig('figures/resid_vs_fitted.png')
plt.show()
```



```
[163]: clean_path = 'cleaned_sales_data.csv'
    df.to_csv(clean_path, index=False)
    print('Saved cleaned dataset to', clean_path)
```

Saved cleaned dataset to cleaned_sales_data.csv

[]: