Sambhavi Gami
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PROFESSIONAL SUMMARY

AI-focussed Technology consultant with 7+ years of experience delivering digital transformation and enterprise system modernization across apparel, fashion, retail, and consumer goods. Skilled in connecting business needs with technology delivery through structured change, clear communication, and cross-functional coordination. Passionate about enabling teams to adopt innovation through well-managed, people-centric projects. Proficient in stakeholder engagement, project tracking, and AI-powered tool adoption.

PROFESSIONAL EXPERIENCE

Accenture, London, UK   07/2024 – 04/2025
Team Lead – Business Analysis & Transformation
- Conducted requirement gathering workshops and developed business process documentation to support migration from legacy ERP to SAP for a UK FMCG client, resulting in a 30% improvement in data governance and forecasting accuracy.
- Developed an AI-focussed tech strategy maturity assessment for a UK consumer goods firm to streamline product development through PLM - supporting the client's multi-sourced operating model.

Centric Software, London, UK   01/2023 – 06/2024
Technical Consultant
- Led the end-to-end delivery of an AI-integrated PLM system for a global fashion brand, improving decision-making and contributing to a 29% rise in profitability.
- Partnered with business stakeholders to define user stories and business requirements for a global PLM transformation at a fashion & retail client by streamlining workflows across technology, ops, and finance.
- Identified cost-saving opportunities through licensing rationalization, analyzing ERP & PLM usage data, which led to a 25% reduction in operational expenditure.

MBA internships, Bath, UK   12/2021 – 10/2022
- **JGB, Operations and Management Consultant**: Analysed and re-defined operational targets and timeframes to expand production units, leading to the expansion in parts of Brazil and Europe.
- **Xtonnes, Digital Transformation & Strategy Consultant:** Digitised data management and helped build a SaaS product to define the decarbonisation target and to attain Net Zero carbon emission.
- **Entreconf, Marketing Consultant:** Orchestrated Entreconf site as a hub for entrepreneurial thinking and new market propositions, thereby boosting end-to-end marketing and elevating client revenue by 20%.

Centre for Development of Advanced Computing, Noida, India   02/2019 – 07/2021
Application Developer
- Led the analysis and documentation of functional and non-functional requirements for public sector health-tech applications, resulting in a 30% faster release cycle.
- Used customer insights and usage analytics to identify pain points and inform the design of automated content workflows, increasing productivity by 32%.
- Bridged communication between developers and end users, ensuring solution delivery aligned with stakeholder needs and compliance frameworks.

L&T Infotech, Chennai, India   07/2016 – 01/2019
Software Engineer
- Delivered digital transformation solutions across SDLC phases, automating processes to reduce manual efforts by 70%.
- Supported strategic partnerships and implementation across retail campaigns, contributing $1.3M in incremental revenue.

EDUCATION

McKinsey.org, UK	Forward Program	04/2025 – 07/2025
University of Bath, Bath, UK	MBA with Merit	09/2021 – 11/2022
University of Petroleum and Energy Studies, India	B. Tech-Computer Science	05/2012 – 06/2016

TECHNICAL AND PROFESSIONAL SKILLS

- **AI & Tech:** AI agents (ChatGPT, CoPilot), Management tools (JIRA, Confluence, Monday.com), PowerPoint, Excel, Power BI, Cloud (AWS, Azure), HubSpot, CRM, SQL, Python, ERP & PLM systems, System integrations (APIs, SSO).
- **Business & Project Management:** Process mapping, requirements gathering, stakeholder reporting, change enablement, Agile methodology, dashboard creation, AI & GenAI business use-cases development.
- **Soft Skills:** Workshop facilitation, cross-functional collaboration, storytelling, top-down communication, problem solving, C-suite interaction.

ACHIEVEMENTS

- Organised workshop and networking events for 'Women in Entrepreneurship' at University of Bath, UK.
- Led the fund-raising team for Computer Society of India - UPES chapter, India.