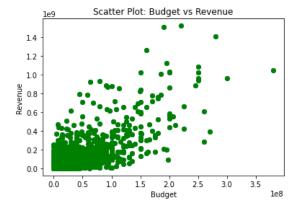
## Applied Statistics Programming Assignment

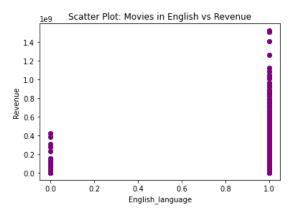
## Part 1

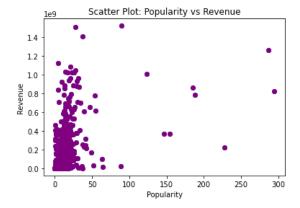
We must calculate the correlation coefficient (r) for every given numerical explanatory variable against the response variable (the one we want to predict = revenue). Then we want to visualize the relationship between them using scatterplots.

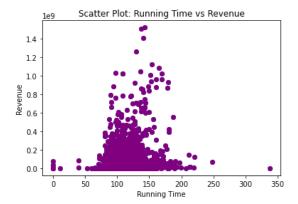
the code (section 1) printed the results below:

| Response variable | Explanatory variable | r          |
|-------------------|----------------------|------------|
| Revenue           | Budget               | 0.75296451 |
| Revenue           | Popularity           | 0.46146028 |
| Revenue           | English Language     | 0.14212987 |
| Revenue           | Runtime              | 0.21638013 |







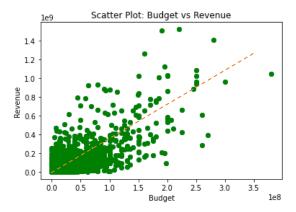


Now that we have the needed results we can decide which one of our explanatory variables (budget, popularity, English language and runtime) is best for predicting a movie's revenue.

In order to choose we take into consideration:

- how strong is the linear relationship between our response and explanatory variable (if there is one)
- which variable has the highest correlation coefficient.

The correct answer is "Budget", which scatterplot is the green one. We can see a strong linear relationship and a high correlation coefficient r = 0.7529645103815287



## Part 2

- a) The research we are going to conduct has as target the prediction of a movie's revenue according to these five explanatory variables:
  - budget
  - popularity
  - English speaking
  - Runtime
  - Budget larger than the average budget of all movies in dataset (new variable added by us)

We will use multiple regression with the formula below (eq 1):

$$revenues = b_0 + b_1 \ \widehat{budget} \ + \ b_2 \ popularity + \ b_3 \ english + \ b_4 \ runtime + \ b_5 \ avg\_budget$$

the code (section 2) printed the results below (table 1):

| Model:             |                  | OLS                  |                   | A                   | di. R-so | quared:        | 0.622         |
|--------------------|------------------|----------------------|-------------------|---------------------|----------|----------------|---------------|
| Dependent Variable | .e: revenue      |                      | AIC:              |                     |          | 117960.649     |               |
| Date:              | 2023-06-18 02:33 |                      | BIC:              |                     |          | 117996.683     |               |
| No. Observations:  |                  | 2998 Log-Likelihood: |                   | -58974.             |          |                |               |
| Df Model:          |                  | 5                    |                   | F-statistic:        |          | 987.0          |               |
| Df Residuals:      |                  | 2992                 |                   | Prob (F-statistic): |          | 0.00           |               |
| R-squared:         |                  | 0.623                | 3                 | Scale:              |          | 7.1549e+15     |               |
|                    | Coef.            |                      | Std.Err.          | t                   | P> t     | [0.025         | 0.975]        |
| Intercept          | -27404864.       | 9193                 | 9163611.8143      | -2.9906             | 0.0028   | -45372482.4995 | -9437247.339  |
| budget             |                  |                      | 0.0624            |                     |          |                |               |
| popularity         | 2605826          | 6099                 | 136410.9221       | 19.1028             | 0.0000   | 2338357.9160   | 2873295.303   |
| English_language   | 1232182.         | 4500                 | 4621108.3055      | 0.2666              | 0.7898   | -7828688.7995  | 10293053.699  |
| runtime            | 176966.          | 2148                 | 73059.2215        | 2.4222              | 0.0155   | 33714.8223     | 320217.607    |
| AVG_budget         | -38645159.       | 9161                 | 4873179.1271      | -7.9302             | 0.0000   | -48200280.8368 | -29090038.995 |
| Omnibus:           |                  | 200                  | 06.079            | Du                  | rbin-Wat | tson:          | 2.028         |
| Prob(Omnibus):     | 0.000            |                      | Jarque-Bera (JB): |                     |          | 62225.13       |               |
| Skew:              | 2.720            |                      | Prob(JB):         |                     |          | 0.000          |               |
| Kurtosis:          |                  | 24.                  | .646              | Co                  | ndition  | No.:           | 26808557      |

Given the results equation 1 can now be written as:

```
revenues = -27404864,9193 + 2,8212 \cdot budget + 2605826,6099 \cdot popularity + 1232182,4500 \cdot english + 176966,2148 \cdot runtime - 38645159,9161 \cdot avg_budget
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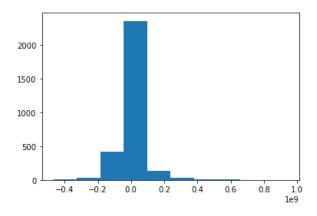
We are now in position to explain every possible change that our explanatory variables will bring to a movie's revenue. The conclusions we arrive are: (Note that we change one variable at a time and keep the others as constants)

- With every increase at **budget**, **popularity** and **runtime** comes a proportional change in revenues (for instance: with every rise of 1 hour in a movie's runtime we expect its revenues to increase by 176966,2148 dollars.)
- About the **binary variables**, predictions can be made only for movies that have been positive to our demands i.e. that are English and have a larger budget that the average. Although looking at 'AVG\_budget' p-value we can see that there are strong evidence against the null Hypothesis, which would be that a movie's revenue does not depend on if its budget is greater than all the movies average of budget (status quo). About the native language we can claim that an English movie can get higher revenues than a 'non-English' one.

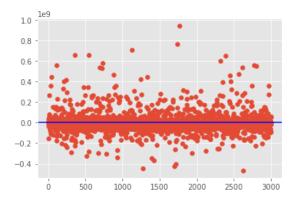
- The  $R^2$  for our model is 0.622 and points out that about 62,2% of the data will agree to our predictions. This information tells us that we made a satisfactorily reliable model.
- b) We will examine whether our model agree with the conditions for using multiple linear regression. If they are satisfied we can call our predictions accurate and say that the data fits our model.. The conditions are:
  - 1. Residuals follow nearly normal distribution
  - 2. Homoscedasticity: same variances within errors
  - 3. Linear relationship for each of the explanatory (independent) variables with the response variable (dependent) and independent variables need to be unrelated (lack of multicollinearity)

the code (section 3) printed the results below:

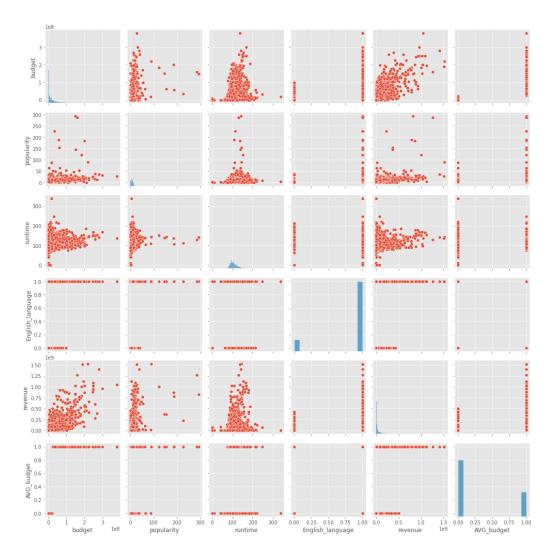
1. Given this **residuals histogram** below we can observe that they nearly follow normal distribution



2. Given the **residuals scatterplot** below we can see their variance, which obviously isn't completely consistent among them.



3. Given the **pair plot below** we can see that there is linearity only between revenue (response) and budget (explanatory). As relationship between each independent variable with the dependent one we can easily see that the independent variables are not correlated with each other.



c) We will examine the slope of the variable identified as most predictive 'budget'. From eq.1 the value of the slope for budget is 2,8212. The meaning of which is that if we keep all the other variables steady and have an increase of the budget by 1 dollar we expect the revenue to increase by 2,8212 dollars

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d) In order to answer the question "Which variables are significant for predicting movie revenue?" we must set a confidence level (let's use the most common  $\alpha = 0.05$ ) and compare it with the p-value for each explanatory variable. For this operation we are going to use table 1.

| Variable         | p-value $(P >  t )$ | Greater or lower than a | Significant or not       |
|------------------|---------------------|-------------------------|--------------------------|
| Budget           | 0,000               | Lower                   | YES                      |
| Popularity       | 0,0000              | Lower                   | YES                      |
| English_language | 0,7898              | Greater                 | POSSIBLY NOT (can't say) |
| Runtime          | 0,0155              | Lower                   | YES                      |
| AVG_budget       | 0,000               | Lower                   | YES                      |