



## False-Name Bidding and Economic Efficiency in Combinatorial Auctions

Colleen Alkalay-Houlihan and Adrian Vetta

# Combinatorial Auctions

In combinatorial auctions, bidders express a valuation for every possible subset of the entire set of goods.

## Definition

A combinatorial auction  $\mathcal{A}$  is a tuple  $\langle G, I, v \rangle$  where:

- $G = \{x_1, x_2, \dots, x_m\}$  is a set of goods
- $I = [n] = \{1, 2, \dots, n\}$  a collection of bidders
- $v$  a valuation function such that for each set of goods  $S \subseteq G$ , bidder  $i \in I$  has a non-negative value  $v_i(S)$ .

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A **feasible allocation** of the goods to these bids is a collection of pairwise-disjoint sets, i.e., an assignment  $\mathcal{T} = \{T_1, T_2, \dots, T_n\}$  such that:

- $T_i \subseteq G \forall i \in I$
- $T_i \cap T_j \forall i \neq j$

In the standard sealed-bid auction, each bidder  $i$  submits a bid vector  $\mathbf{b}_i$  consisting of a bid  $b_i(S)$  for each package  $S$ .

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# Vickrey–Clarke–Groves Mechanism

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Clearly, this objective is achievable only if the bidders bid truthfully; that is, they declare  $\mathbf{b}_i = \mathbf{v}_i$ .



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# False-Name-Proof Mechanisms

<b>Bidder</b>	<b>License 1</b>	<b>License 2</b>	<b>License 1 &amp; 2</b>
<i>Dodgers</i>	\$1 bn	\$1 bn	\$9 bn
<i>Horizon</i>	\$4 bn	\$4 bn	\$4 bn

**Table:** Auction of two broadband licenses

Under the VCG mechanism, Dodgers is assigned both licenses and pays \$4 billion.

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The VCG mechanism will now allocate License 1 to Horizon-1 and License 2 to Horizon-2, while Dodgers receives no license at all. Horizon-1 and Horizon-2 both pay \$1 billion.

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# Research Question

Truthful bidding is only a means to an end. The auctioneer desires truthful bidding as it should allow it to optimise its objective – in this case **economic efficiency**.

Thus, if the incentives provided by a false-name-proof mechanism to ensure truthfulness themselves **negatively impact this objective**, then that mechanism will have little appeal to the auctioneer

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Is it possible to design a mechanism that will achieve high economic efficiency even if the bidders can manipulate the mechanism by making false-name bids?

The answer is **yes** and we **quantify** the extent to which the VCG mechanism has this property.

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# Submodularity



We say that a collection of goods are **substitutes** if the demand for one is non-decreasing in the price of the others.

Goods are **complements** if the demand for one is non-increasing in the price of the others.

## Example

- **Substitute**: Two different car models
- **Complementary**: Cars and gasoline

## Definition

A set function  $f : 2^X \rightarrow \mathbb{R}$  is **submodular** if and only if for all  $A \subseteq B \subseteq X$  and all  $x \in X \setminus B$ :  $f(A \cup \{x\}) - f(A) \geq f(B \cup \{x\}) - f(B)$ .

✓ Goods are **substitutes** for bidder  $i \in I$  if and only if bidder  $i$ 's indirect utility function is **submodular**.

## Example

Diminishing returns

$$f(\$0 \cup \$1) - f(0) \geq f(\$1M \cup \$1) - f(\$1M)$$

# Results

## Theorem

*Given a combinatorial auction where each bidder has  $\alpha$  near-submodular valuation, any Nash equilibrium  $S$  for the VCG mechanism obtained when one bidder makes false-name-bids has welfare*

$$\omega(S) \geq \frac{1}{1 + \alpha} \cdot \text{OPT}$$

# Conclusions

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Setting an auction with a particular substitutability level, allows the auctioneer to impose restrictions on the degree of submodularity of the bidding functions. This in turn controls the economic efficiency of the VCG mechanism.

Auctioneer  $\rightarrow$  Substitutability  $\rightarrow$  Submodularity  $\rightarrow$  Efficiency



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