

Procurement Savings

Total Contract Value
\$25.6M

Total Savings
\$4.0M

Projects
85



Saving Status

Funding Source



VP Director Manager Supplier



This dashboard joins two data sets and establishes relationships between the variables. The first, shows the sourcing projects, total contract value, and contract savings of a procurement department.

VP	Director	Sourcing Manager	Project Type	Category	Supplier	Project Name	Project Status	Savings Status	TCV	P&L Savings
Mae Chan	Rafael Cabo	Ankur Kumar	Tactical Sourcing	Corporate Services	Babuu	2022 Awards Ceremony	Completed	Validated	\$27,287	\$0
Mae Chan	Rafael Cabo	Romie Wiegand	Strategic Sourcing	Corporate Services	Babuu	2022 Holiday Event	Early Stage	Forecasted	\$7,500	\$0
Mae Chan	Rafael Cabo	Romie Wiegand	Strategic Sourcing	Corporate Services	Staples	53 Queen St East Office	Completed	Validated	\$21,131	\$1,057
Mae Chan	Rafael Cabo	Romie Wiegand	Strategic Sourcing	Corporate Services	Systure	53 Queen St East Office	In Progress	Forecasted	\$1,500	\$0
Kalila Khan	Jay Fong	Lindsay Lapointe	Strategic Sourcing	Hardware	IBM	53 Queen St East Office	Completed	Validated	\$9,831	\$0
Mae Chan	Rafael Cabo	Ankur Kumar	Strategic Sourcing	Corporate Services	Treepro	53 Queen St East Office	In Progress	Forecasted	\$750	\$0
Kalila Khan	Jay Fong	Gwynedd Harvard	Tactical Sourcing	Hardware	Lenovo	53 Queen St East Office	Near Completion	Validated	\$17,707	\$0
Mae Chan	Rafael Cabo	Ankur Kumar	Strategic Sourcing	Corporate Services	Staples	53 Queen St East Office - Ad	Near Completion	Validated	\$3,170	\$0
Kalila Khan	Ana Romano	Kathleen Lomax	Strategic Sourcing	Software	Adobe	Ade Suite	Near Completion	Validated	\$6,441	\$0
Kalila Khan	Ana Romano	Maureen Reeves	RfX	Software	Various	Beta Integration	Early Stage	Forecasted	\$500,000	\$0
Kalila Khan	Jay Fong	Olga Kiseleva	RfX	Hardware	Various	Beta Integration	Early Stage	Forecasted	\$1	\$0
Mae Chan	Kiyabu Masaaki	Durga Nagar	RfX	Professional Services	Various	Beta Integration	In Progress	Forecasted	\$200,000	\$0
Mae Chan	Kiyabu Masaaki	Grace O'Donnell	RfX	Professional Services	Various	CBR Reporting	Early Stage	Forecasted	\$1	\$0

The second shows the saving goals at the director level,these goals have been extrapolated to the other levels (VP,Sourcing /manager) to provide a cohesive picture.

VP	Director	P&L Savings Goals	Cost Avoidance Goals
Kalila Khan	Jay Fong	\$2,000,000	\$1,500,000
Kalila Khan	Ana Romano	\$1,500,000	\$1,000,000
Mae Chan	Rafael Cabo	\$1,750,000	\$1,500,000
Mae Chan	Leandre Moulin	\$1,300,000	\$1,000,000
Mae Chan	Kiyabu Masaaki	\$1,750,000	\$1,500,000

The **Sourcing Managers** have sourcing projects assigned to them, they report to their **Director**, who reports to their Vice President (**VP**). **Suppliers** provide the services and/or goods being sourced for the projects.

The entire dashboard can be filtered by these four variables.

VP	Director	Manager	Supplier
All	All	All	All

All employees have contract savings goals assigned to them, these cards track the savings across two categories, Profit and Loss Savings (**P&L**) and **Cost Avoidance** Savings.

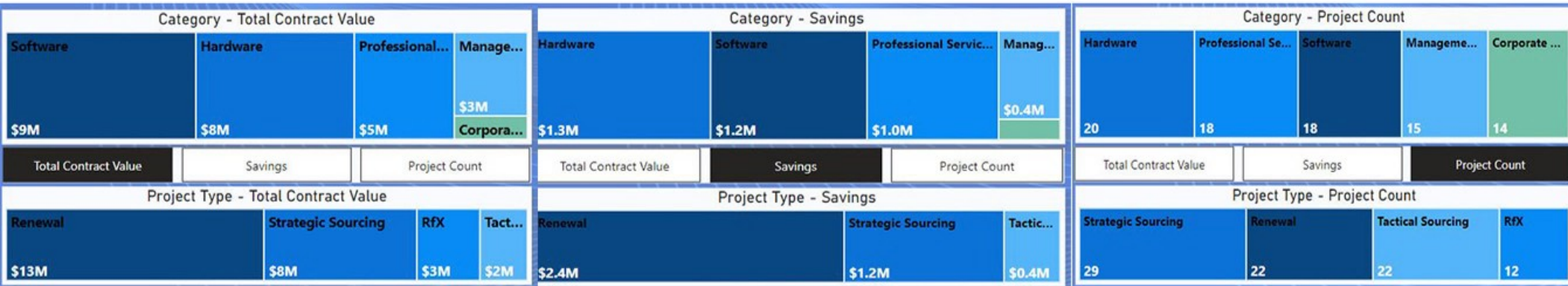
Savings have two statuses: **Forecasted** and **Validated**, depending on whether they are planned/estimated or have confirmed as valid by the Finance department. The reset button resets only the Forecasted and Validated status without affecting the rest of the applied filters on the dashboard.



This graph shows at a glance the **Total Contract Value (TCV)** and the **Total Savings** per Sourcing Manager, as well as the **% of Savings** (ratio of savings by TCV, equals to savings divided TCV). The graph can be resorted to focus on either of these three variables :




Sourcing projects can also be sorted by Sourcing Category (e.g. Hardware, Software) or by Sourcing Effort Type (e.g. Renewals, RfX). This graph is able to toggle between TCV, Savings and Project Count, for both dimensions (Sourcing Category and Sourcing Effort Type) :



Sourcing projects can be categorized by their **completion status** into progressive stages from **Early State** to **Completed**. They tend to require more work in their early stages so this view is useful for resource planning.



The Click for Project Details button takes you to a detailed view of the projects as showed below.


[Click for Project details](#)

In this view, filtered by **Director** Jay Fong, we can see the managers who report to that Director. In case there was a new project to be assigned, it makes sense not to consider Kyle Evans, Olga Kiseleva or Trevor Snah since they all have more than 2 projects in Early Stage and in Progress which require more time and work.



This view shows the dashboard filtered by a specific **Sourcing Manager** (Gwynned Harvard) and **Contract Total Savings**, showing only validated savings. It can be filtered using the drop down menus at the top of the dashboard, or as in this case, by directly clicking on the employees' name (1) and using the dashboard buttons (2, 3).



This view shows the dashboard filtered by a specific **VP** (Kalila Khan) via drop down selection (1) and Project Status **Early Stage**, by directly clicking on its bar (2).

