



Technical Sales Opportunity for Recent Graduates

CAREER IN MEDICAL DEVICE SALES

The Zimmer Sales Academy is a unique opportunity for successful and motivated college graduates. The program is specifically designed to take students from highly technical academic disciplines into a successful sales career. The Sales Academy is a six to eight month program (depending on the business unit track) that provides accelerated learning in all aspects of clinical, competitive and consultative selling. The program combines classroom and laboratory training with field-based observation and assignments that allow for the rapid integration of theory and practice. Through the program, participants gain access to mentors who are committed to helping propel their career growth.

CANDIDATE REQUIREMENTS

- Preferred bachelor's degree in an engineering, or related technical discipline
- G.P.A. of 3.0 or higher
- Prior internship or cooperative education experience
- Strong aptitude for sales
- Exceptional written and verbal communication skills
- Willingness to work in hospital emergency and operating room environments
- High level of motivation with a strong desire to succeed

ABOUT ZIMMER

Zimmer's name is among the most trusted in the marketplace. Founded in 1927, we have worldwide revenues in excess of \$4 Billion, over 8,500 employees, operations in 25 countries, and sales in over 100 countries. Zimmer is the leading pure-play orthopaedics company in the world, offering exciting careers in every discipline. Zimmer has leading positions across its broad portfolio of businesses, including Reconstructive (Hips, Knees, & Extremities), Trauma, Spine, Biologics, Dental, and Surgical product businesses.

To apply for an on-campus interview, please visit: www.careers.zimmer.com
Or email your resume to mallory.trusty@zimmer.com

*Zimmer Sales Academy cannot sponsor visas for international students at this time *