# **Lending Club Case Study**

Comprehensive Analysis and Recommendations

### **Problem Statement**

Lending Club aims to minimize credit losses by identifying key factors influencing loan defaults.

#### Major Risks:

- 1. Rejecting loans for applicants likely to repay, resulting in lost business.
- 2. Approving loans for applicants likely to default, leading to financial loss.

Objective: Use Exploratory Data Analysis (EDA) to identify patterns behind defaults and provide actionable recommendations.

## **Analysis Approach**

- 1. Data Cleaning: Removed irrelevant columns, handled missing values, and addressed outliers.
- 2. Univariate Analysis: Explored distributions of key variables (e.g., loan amount, interest rate).
- 3. Bivariate Analysis: Examined relationships (e.g., loan amount vs grade, loan status vs purpose).
- 4. Multivariate Analysis: Studied interactions using heatmaps, grids, and pair plots.

## **Results and Insights**

- 1. Higher loan amounts are linked to higher interest rates and default likelihood.
- 2. Lower grades (e.g., D, E, F, G) are associated with higher defaults and interest rates.
- 3. Verified income correlates with lower default likelihood.
- 4. Renters show a higher default rate compared to homeowners.
- 5. Shorter employment lengths increase default risk.

### Recommendations

- 1. Stricter Approval Criteria: Tighten rules for higher loan amounts and lower grades.
- 2. Tailored Interest Rates: Offer lower rates to applicants with higher incomes and stable employment.
- 3. Prioritize Homeowners and Verified Borrowers: Focus on verified income to reduce defaults.
- 4. Enhance Risk Models: Regularly update models based on historical data.
- 5. Financial Education Programs: Educate borrowers to improve financial literacy and manage loans better.