



Prity Verma

REAL ESTATE PROFESSIONAL

📍 Bengaluru • ☎ 6360064273 • 📩 prity.vofficial@gmail.com

Summary

Dynamic and results-driven **Real Estate Professional** with **9+ years of experience** in sales, business development, and high-value property transactions. Expertise in **luxury real estate, strategic negotiations, and client relationship management**. Proven ability to drive revenue growth, build strong client networks, and lead successful sales teams. Passionate about **real estate investments, mandate acquisitions, and delivering exceptional customer experiences**.

Experience

Urbanature Estate Pvt. Ltd.

2024 – Present

Executive Director

Bengaluru

- Led sales Team for **5+ real estate projects**, including luxury villas and plotted developments.
- Closed **₹50 Cr+ worth of transactions**, consistently surpassing revenue targets.
- Developed and maintained strong client relationships, ensuring high customer retention.
- Spearheaded sales strategies, resulting in **25% increase in overall project sales**.

WeOwn Realty

2021-2023

Sales Head

Bengaluru

- Drove **high-ticket property sales**, specializing in **luxury apartments & villas**.
- Spearheaded business development strategies, increasing revenue by **78% YoY**.
- Managed a **high-performing sales team**, achieving **130% of sales targets**.

Byjus'- Think and Learn Pvt. Ltd.

2015-2020

Sales Manager

Bengaluru

- Led a high-performing sales team to achieve and exceed monthly revenue targets, consistently ranking among the top 10% of performers nationwide.
- Developed and implemented strategic sales plans, resulting in a 25% increase in customer acquisition and improved conversion rates through personalized engagement and consultative selling.

Projects

Vaishno Ambaram

High-rise Apartment

V-Regaliaa

Low-Rise Apartment

Geown Elixir

Luxury villa plotted development (30-acre project)

DS Max

Sold 18 units of ready-to-move 2BHK apartments

Countryroots

Farm land sales

Skills

Sales & Business Development



High-Value Real Estate Transactions



Client Relationship Management



Market Analysis & Trend Forecasting



Negotiation & Closing Deals



Project Planning & Mandate Management



Digital & Offline Marketing Strategies



Certifications

Master of Computer Applications

KIIT University, Bhubaneswar

Bachelor of Computer Applications

KIIT University, Bhubaneswar

Certified Corporate Trainer

Synergy IATD

Leadership Certification

Synergy IATD

Corporate Trainer Certification

Synergy IATD

RERA Compliance & Real Estate Laws

Simplilearn

Awards

Achieved Top Sales Performer Award for exceeding targets by 78%.

Recognized for Excellence in Client Relations & Mandate Acquisitions.

Languages

English



Hindi



Bengali

