



# Harendra Kumar

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## **Profile Summary**

- A competent professional with **17 years of rich experience in Hospitality**
- Experienced in Business & Core Operations, Innovation, Business Development & Management of various products in F&B, Business plan, forecast and training.
- Established effective goals, targets and policies that will benefit the organization and increase revenue; worked with departmental heads to outline procedures that will meet growth objectives; drove annual planning and initiatives, managed business unit P&L and achieved goals and objectives for revenue / profitability
- Develop high quality business strategies and plans ensuring their alignment with short- term and long-term objectives; led and motivated subordinates, gave constructive feedback to employees to advance employee engagement develop a high performing managerial team
- Built relationships with internal / external stakeholders and resolved issues associated with business unit activities, if any
- Successfully achieved reduction in COL (Cost of Labour) by developing various models
- Technical Expertise in various Software: Medallia, IDS, MICROS.

## **Skills Set**

- Strategic Planning & Leadership
- Business Strategy & Execution
- Operations Management
- P&L Management Profitability
- Sales & Business Development
- Client Servicing / Solutioning
- Business Expansion / Revenue Generation
- Cost Compliance & Control
- Workforce & People Management

## **Notable Accomplishments Across Career**

- Received Appreciation Letter from General Manager for managing the Department in absence of HOD, with excellent balance score card at Taj Pune, Sayaji Pune and Crowne Plaza.
- HOD of the year at Sarovar for 2021 and 2022.

- Completed SDP at Trident hotels.
- **Certified departmental trainer from OCLD in Oberoi hotels & resorts**
- Handling hotel operations in absence of general manager at Sarovar Hotel during Covid.
- Appreciation letter from corporate training manager for highest training in Sarovar.
- ODC of more than 5000 PAX more than 15 times.

### **Employment History**

<b>Name of the hotel</b>	<b>Designation</b>	<b>Duration</b>
Sayaji Raipur	Food & Beverage Manager	October 2023 – Till now
The Borgo, Ludhiana	Unit Manager	January 2023 – August 2023
Sayaji Pune	Assistant food and beverage Manager	June 2022-January 2023
Sarovar Portico, Goa	Assistant food and beverage Manager	January 2020 – March 2022
Crowne Plaza City Centre, Pune	Banquet Manager	August 2018 – June 2019
Vivanta Hinjewadi, Pune	Restaurant & Banquet Manager	October 2016- August 2018
Taj Fisherman's Cove, Chennai	Restaurant Manager	October 2015-September 2016
Taj Fisherman's Cove, Chennai	Assistant Restaurant Manager	April 2014- September 2015
Hyatt Hyderabad	Team Leader	June 2012-Jan 2014
Radisson Agra	Supervisor	March 2011 - May 2012
Trident Jaipur	Guest service associate	June 2007-August 2010

### **Educational Qualifications:**

B.Sc. in Hospitality and Hotel Administration from the Institute of Hotel Management & Catering Technology, Lucknow, Uttar Pradesh, India, 2003-2006

### **Personal Details:**

Date of birth: 13.03.1984  
Marital Status: Married