

## Contact

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## Top Skills

Food & Beverage

Hospitality Ops

Pre-Openings

Branding

Turnkey Projects

Business Development

## Languages

English

Hindi

Punjabi

## Total Experience

24 + Years

## Personal Information

Married

Male

Born in Delhi

DOB –02/02/1978

Loves Travelling

## Present Location

New Delhi

## Permanent Address

N-22, Vishnu Garden

New Delhi - 110018

# KULVINDER SINGH

General Manager – Operations & Business Development

## Summary

Over 25 years of rich cross-functional experience at some of Finest Luxury, Business & Mid segment Hotels & Resort in overall encompassing:

- Business Planning
- Profit Center Operations
- Vendor Management
- Marketing & Communication
- Business Development
- Client Servicing
- F&B Operations
- Quality Management
- Process Improvement
- Budgetary Control
- General Administration
- People Management
- Hotels Pre Opening & Projects



## Specialties

Proficient in leading diverse teams for running successful business operations and experience of developing procedures and service standards for business excellence.

Willingness to take risks and synergize operations to enhance employee performance for peak organizational effectiveness and growth in a fast paced environment.

Competent in assessing and implementing effective CRM solutions with an aim to improve customer delight and consequently customer loyalty, repeat and referral business.

Distinction of steering improvement initiatives with focus on streamlining & managing operations with proactive planning, introducing new concepts.

## Worked with Brands

Radisson Hotels, New Delhi  
Connaught Royale Hotel, New Delhi  
Ramada Hotels, Delhi  
Mosaic Hotels, Noida  
Country Inn & Suites, Delhi  
Golden Tulip Hotels, New Delhi  
Brys Resorts Corbett  
Pal Group of Hotels, BBSR

## Turnkey Projects

- Radisson Marina Hotel
- Ramada Hotel Project & Opening
- Golden Tulip Hotel Opening
- Connaught Royale Hotel Opening
- Adventure & Recreation Centre
- Expansion of Small Segment Hotels (At Tux Hospitality)

## Industrial Training

Clarks Shiraz Hotel, Agra - 6 Months

## Professional Qualification

3 Years Diploma In Hotel Management  
IHM Gwalior ( Batch 1996-99)

## Educational Qualification

10<sup>th</sup> & 10+2 (Passed in 1995)  
Govt. Boys. Sr. Sec. School No.1  
Rajouri Garden Ext., New Delhi-27

## Remuneration

Last Drawn-14 Lakhs per annum  
Expected - As per the Company Norms

## Experience

### **Fairley Hotels and Resorts (Previous Country Inn & Suites), Chattarpur**

General Manager – Operations & Sales  
Dec, 2023 – Jan, 2025 New Delhi Area, India

### **8<sup>th</sup> Milestone, Ranchi (Adventure & Recreation Centre)**

General Manager – Operations & Business Development  
Sept, 2022 – Nov, 2023 (1 Year +) Ranchi, India

### **Connaught Royale Hotel & Connaught Club House- Evergreen Hospitality LLP & Landbase**

General Manager – Operations & Business Development  
Aug, 2021 – Oct, 2022 (1 Year +) New Delhi Area, India

### **Pal Heights Hotel – PAL Group**

Cluster General Manager  
March, 2021 – July, 2021 (5 months)  
Bhubaneswar, India

### **Brys Caves Resort – A Unit of Brys Resorts Pvt. Ltd**

General Manager  
Oct, 2019 – Oct, 2020 ( 1 year )  
Uttarakhand, India

### **Connaught Royale Hotel - Evergreen Hospitality LLP**

Deputy General Manager  
August 2016 – May, 2019 (2 years 9 month)  
New Delhi Area, India

### **Ramada Hotel – A unit of Sewa Hotels n Resorts**

Hotel - Operations Manager  
September 2013 - July 2016 (2 years 11 months)  
New Delhi, India

### **Mosaic Hotel - A Unit of Shipra Group & Tux Hospitality**

Food & Beverage Manager  
September 2011 - September 2013 (2 years 1 month)  
Noida, UP, India

### **Golden Tulip Hotel – Louvre Hotels & Resorts**

Astt. Food & Beverage Manager  
Feb, 2011 – Sept, 2011 (8 months)  
New Delhi, India

### **Radisson Blu Marina Hotel Connaught Place**

Asst. Food & Beverage Manager  
August 2008 - February 2011 (2 years 7 months)  
New Delhi, India

### **Hotel Marina**

Sr. Astt. Manager - Food & Beverage  
March 2006 - August 2008 (2 years 6 months)  
New Delhi, India

### **Lazeez Affaire & RPM Resto Bar & Onyx Resto Bar**

Unit Manager  
Dec, 2004 – March, 2006 (1 year 3 months)  
New Delhi, India

### **Gourmet Gallery – A unit of DS Promoters & Developers**

Astt. Manager - Food & Beverage  
Sept, 2003 – Dec, 2004 (1 years 3 months)  
New Delhi, India

### **Radisson Hotel**

F&B Supervisor  
Sept, 1999 - Sept 2003 (4 years)  
New Delhi, India

(Kulvinder Singh)