



Resume

AJAY KUMAR

Objective:

Client focused & goal driven hospitality professional with extensive experience in hospitality Sector
Performing myself with best within me by using all my Experience , Education, & my personal skill With
high level dedication towards the Company.

MAILINGADDRESS.

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Academic Profile:

Achievement	Year	College/Institute/Board	Div
SSC	1995	Project High School, Barhi, Jharkhand	II
HSC	1998	Ananda College, Hazaribagh, Jharkhand	I
DIPLOMA	2002	IIBM, Patna	II

Industrial Training:

Hotel **Sea Princess**, Mumbai. 29th Nov 1999 to 01st May 2000.

Professional Achievements:

- 1) Received **Letter of Appreciation** from the Manager-Food & Beverage, Radisson, Varanasi during Apicon conference meet.
 - 2) Received training letter from Bacardi and Remy martin.
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Strength:

- Ability to adjust, experience to learn from experience and readiness to correct myself.
 - Patient when required, analytical skills to win people, honest and will to achieve.
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Working Experience:

1) Organization- **The Central Park Hotel, Pune**
Period- 15th May 2023 to till date
Designation- **Food & Beverage Manager**
Responsibility Level- **Management**
Company Profile- **A Four star deluxe hotel** 74 Rooms, having four F & B outlets and 6 conference hall of total carpet area 4000 Sq ft area, 01 Party Lawn having 3000 Sq Ft area.

2) Organization- **Residency Lake Resort & Spa, Mulshi**
Period- 01st August 2021 to 12th May 2023
Designation- **Resort Manager**
Responsibility Level- **Management**
Company Profile- **A upcoming Five star Resort** 32 Rooms, having four F & B outlets and 1 conference hall of total carpet area 2000 Sq ft area, 02 Party Lawn having 50000 Sq Ft area.

3) Organization- **The Central Park Hotel, Pune**
Period- 06th May 2017 to 31st July 2021
Designation- **Food & Beverage Manager**
Responsibility Level- **Management**
Company Profile- **A Four star deluxe hotel** 74 Rooms, having four F & B outlets and 6 conference hall of total carpet area 4000 Sq ft area, 01 Party Lawn having 3000 Sq Ft area.

4) Organization- **Gateway Hotel Gondia(Taj Group Of Hotel)**
Period- 15th March 2016 to 30th April 2017
Designation- **Food & Beverage Manager**
Responsibility Level- **Management**
Company Profile- **A Four star deluxe hotel** 34 Rooms, having four F & B outlets and 2 conference hall of total carpet area 2000 Sq ft area, 02 Party Lawn having 50000 Sq Ft area.

5) Organization- **Royal Orchid Central, Pune**
Period- 15th Jan 2014 to 07th Nov 2015
Designation- **Assistant Manager F & B**
Responsibility Level- **Management**
Company Profile- **A Four star deluxe hotel** 115 Rooms, having four F & B outlets and 3 conference hall of total carpet area 2500 Sq ft area, 02 open terrace having 5000 Sq Ft area.

6) Organization- **Country Inn & Suites by Carlson, Navi Mumbai**
Period- 15th Dec 2012 to 10th Jan 2014
Designation- **F & B Executive**
Responsibility Level- **Management**
Company Profile- **A Four star deluxe hotel of Carlson group of hotels having 94 Rooms, having four F & B outlets and 2 conference hall of total carpet caret 4000 Sq ft area, 01 Board room for small Board meeting, 02 open terrace having 7500Sq Ft area.**

7) Organization- **Le Meridien, Pune**
Period- 01st December 2003 to 25th September 2012
Designation- **Senior Captain**
Responsibility Level- **Middle Management**
Company Profile- **A Five star deluxe hotel of Starwood group of hotels having 177 Rooms, Having seven F & B outlets and 6 conference hall of total carpet caret 20000 Sq ft area.**

8) Organization- **RADISSON, Varanasi**
Period- 06th September 2002 to 13th November 2003
Designation- **Steward**
Responsibility Level- **Junior Management**
Company Profile- **A Five star hotel of Carlson group of hotels having 117 Rooms, having five F & B outlets and 3 conference hall of total carpet caret 10000 Sq ft area.**

Job Profile:

1. Planning, coordinating and control departmental organization and activity.
2. Apply and ensure application of standards and the procedures as defined in the S.O.P.
3. MIS report.(Profit and loss statement)
4. To make the Budget and agreeing them with senior management.
5. Food and Beverage Costing.
6. The staff discipline and training.
7. Direct hiring, training, and scheduling of food service personnel
8. Maintains safe, secure, and healthy facility environment by establishing, following, and enforcing sanitation standards and procedures; complying with health and legal regulations; maintaining security systems.
9. Enforce sanitary practices for food handling, general cleanliness, and maintenance of kitchen and dining areas.
10. Investigate and resolve complaints concerning food quality and service.
11. The material provided to the department is used properly and that the staff takes active part in the inventories.
12. To present a positive personal image to customers at all times.
13. Customers' complaint handling.
14. To maintain effective working relationships with colleagues and managers.
15. Make sure that the all rules concerning the billing are respected.
16. Give suggestions to departmental profitability.
17. The staff should well familiar with the menu.
18. Ensure that the service should be fast, efficient and punctual.
19. Vendor management.
20. Banquet events and outdoor caterings.
21. Perform other duties as assigned by management.
22. To minimize the breakage in the F & B Outlets.
23. Excise related all the issues.

24. Corporate tie ups.
25. Assist the chef to plan the menu.
26. Controls purchases and inventory by meeting with account manager; negotiating prices and contracts; developing preferred supplier lists; reviewing and evaluating usage reports; analyzing variances; taking corrective actions.
27. Inventory management for the store/ F & B Outlets.

Personal Details:

Fathers Name : - Late Krishna Singh
Date of Birth : - 30th June, 1980.
Marital Status : - Married.
Nationality : - Indian
Languages Known: - Hindi, English, Bengali and Marathi.

Hobbies: Listening Music.
