



**KASHINATH GHOSH**

Gandhi Road, Darjeeling, West Bengal, 712102, India,  
Contact No- 9770881197, E-Mail–kashi.699@gmail.com,  
Skype id: kashi.699

**Profile Summary:**

- Career span of more than 12+ years in Food and Beverage Service area having achieved and delivered various milestones.
- Currently working as Sr. Restaurant Manager at Ramada by Wyndham, Darjeeling, West Bengal.
- Former position held was Assistant Banquet manager at Fairfield by Marriott, Visakhapatnam.
- Former position held was Food & Beverage Executive at hotel Green Park, Visakhapatnam, Andhra Pradesh, India.
- Per-Opening team-member of Green Park Visakhapatnam, where I held various roles in Events and Conferencing, Restaurant & Bar operations and In Room Dining.
- Specialized in Banquet opening projects. (Banquet planning, equipment procurement and SOP's)
- Possess sound knowledge of handling large event, sit down dinners and theme weddings.
- Ability to handle big teams and out-sourced resources from diverse culture, language and nationality.

• **Educational Qualification:**

**Professional**

Completed B.S.C. In Hotel Management from **Durgapur Educational Society** in year 2013

**Academic**

2009	Graduation B.A from Burdwan University (WB).
2006	Higher Secondary from West Bengal.
2004	Secondary from West Bengal.

## **Experiences:**

### **Ramada by Wyndham Sr. Restaurant Manager (Acting HOD)- Darjeeling, West Bengal**

**11<sup>th</sup> Aug 2024 Present.**

- Responsible for managing the Food and Beverage operation of the both FOH & BOH
- Marketing the Food and Beverage outlets, developed and managed the implementation of menus, package deals, promotions within cooperate guidelines to capture large share of local market.
- Ensured no higher than 20% Food & Beverage cost for the venue through successful cost control & menu design
- Ensuring Health & Safety standards are met as per the SOP's.

### **Fairfield by Marriott International Assistant Banquet Manager -Visakhapatnam**

**1<sup>st</sup> July 2023 to 21<sup>st</sup> July 2024.**

- Handling Banquet spaces of overall 10,000 sq.ft.
- Maintaining records of corporates & analysis for YTD.
- Whole sole responsible for Long stay guests to be entertained during their meals in the restaurant& Banquet.
- Analysis of Market survey in city on monthly basis.

### **Fairfield by Marriott International Food & Beverage Executive -Visakhapatnam**

**1<sup>st</sup> Oct. 2021 to 30<sup>th</sup> June 2023.**

- Responsible for managing the outlets Food and Beverage operation for the hotel.
- Making segment wise analysis for MTD & YTD.
- Coordinating with production & operation teams for big ticket events.
- Conducted day wise training classes in the department to make our guest's feel in 'WOW Service'.

### **Hotel Center Point, Food & Beverage Executive - Nagpur, Maharashtra**

**26th Dec. 2019 to 19th Sept. 2021**

- Liaise regarding the sourcing, purchase, unique products thus allowing the operation to excel and compete with a superior Catering program.
- Develop and implement cost saving and profit enhancing measures.
- Guest feedback received on each event held to ensure consistent satisfaction and service quality provided by the events team.

### **Green Park Hotels & Resorts Pvt Ltd. Food & Beverage Executive-Visakhapatnam**

**1<sup>st</sup> April 2019 to 16<sup>th</sup> Dec. 2019.**

- Liaise regarding the sourcing, purchase, unique products thus allowing the operation to excel and compete with a superior Catering program.
- Develop and implement cost saving and profit enhancing measures.

- Guest feedback received on each event held to ensure consistent satisfaction and service quality provided by the events team.

**Green Park Hotels & Resorts Pvt Ltd. Food & Beverage Supervisor – Visakhapatnam**

**13<sup>th</sup> July 2016 to 30<sup>th</sup> March 2019.**

- Assist Events catering team to design personalized floor plans, décor, and logistics staffing for all events.
- Acquired knowledge of all the 06 outlets and their operations
- Organized over 50+ off premises caterings at corporate sites.
- Reviews financial reports to determine how Events Service performance against budget and labor cost.
- Develop and implement cost saving and profit enhancing measures.

**Hotel Country Inn By Carlson Food & Beverage Captain – Indore, Madhya Pradesh**

**07<sup>th</sup> Sept. 2015 to 09<sup>th</sup> July 2016.**

- Responsible for managing the outlets Food and Beverage operation for the hotel.
- Marketing the Food and Beverage outlets, developed and managed the implementation of menus, package deals, promotions within cooperate guidelines to capture large share of local market.
- Conducted day wise training classes in the department to make our guest's feel in 'WOW Service'.

**Hotel Radisson Blu Sr. Guest Service Associate - Indore, Madhya Pradesh**

**21<sup>st</sup> Jan 2014 to 04<sup>th</sup> Sept. 2015.**

**Hotel Fortune Landmark Guest Service Associate - Indore, Madhya Pradesh**

**27<sup>th</sup> March 2012 to 14<sup>th</sup> Jan 2014.**

**Hotel Fortune Landmark Industrial Trainee - Indore, Madhya Pradesh**

**01<sup>st</sup> Jan 2012 to 25<sup>th</sup> March 2012.**

**Job Profile:**

- Report to the F&B Manager.
- Giving training class to the new employee to trained them.
- Managing all F&B and day to day operations within budgeted guidelines and to the highest standards.
- Preserve excellent levels of internal and external guest service.
- Identify guest needs and respond proactively to all concerns.
- Provide a two-way communication and nurture an ownership environment with emphasis in motivation and teamwork.

**Key Deliverables:**

- Supervise daily allocation of staff as per banquet events, flow of schedule and tasks.
- Execute with team efforts the plan of action towards guest satisfaction as well as revenue achievement.
- Supervise 12 no of staff and 40 industrial trainees on daily basis.

- Handle daily events in managerial direction to achieve desired goal and targets. Attending daily events meeting, maintain inventory of assets as well as operational equipment's and beverage is my responsibility.

### **Achievements-**

- Appreciated as a best employee of the month award in (Radisson blu)
- Appreciated as a star performance of the year (Green Park)
- Appreciated as best cost controller for the outlet (Green Park)
- Appreciated as a best executive of the month (Green Park)
- Special appreciation from GM as a Covid 19 hero in pandemic situation (Marriott)
- Appreciated as a best executive of the month (Marriott)
- Appreciated as a quick learner from f&b Director (Marriott)
- Appreciated as a Certified Department Trainer from F&B Service (Marriott)

### **Hobbies & Interest**

- Playing Cricket, Surfing net.

### **Linguist Proficiency**

- English (Read, Write & Speak),
- Hindi (Read, Write & Speak),
- Bengali (Read, Write & Speak).

### **Personal Details**

Name : Kashinath Ghosh  
 D.O.B : 04<sup>th</sup> January 1988  
 Father's Name : Kinkar Chandra Ghosh  
 Sex : Male  
 Religion : Hindu  
 Material Status : Married  
 Nationality : Indian  
 Height : 5.5"

### **Permanent address**

Village : Pandugram  
 Post Office : Pandugram  
 Police Station : Goghat  
 District : Hooghly  
 Pin Number : 712122  
 City : Arambagh

State : West Bengal  
Blood group : O Positive

I do hereby declare that the details furnished above are true and correct to the best my Knowledge and belief.

Date:

Signature

Place: West Bengal

**Kashinath Ghosh**