

Contact

+91 9811373836
kulvinder.fb@gmail.com

www.linkedin.com/in/singhkulvinder

Top Skills

Food & Beverage
Hospitality Ops
Pre-Openings
Branding
Turnkey Projects
Business Development

Languages

English
Hindi
Punjabi

Total Experience

24 + Years

Personal Information

Married
Male
Born in Delhi
DOB -02/02/1978
Loves Travelling

Present Location

New Delhi

Permanent Address

N-22, Vishnu Garden
New Delhi - 110018

KULVINDER SINGH

General Manager – Operations & Business Development

Summary

Over 25 years of rich cross-functional experience at some of the finest Luxury, Business & Mid segment Hotels & Resort in overall encompassing:

- Business Planning
- Profit Center Operations
- Vendor Management
- Marketing & Communication
- Business Development
- Client Servicing
- F&B Operations
- Quality Management
- Process Improvement
- Budgetary Control
- General Administration
- People Management
- Hotels Pre Opening & Projects



Specialties

Proficient in leading diverse teams for running successful business operations and experience of developing procedures and service standards for business excellence.

Willingness to take risks and synergize operations to enhance employee performance for peak organizational effectiveness and growth in a fast paced environment.

Competent in assessing and implementing effective CRM solutions with an aim to improve customer delight and consequently customer loyalty, repeat and referral business.

Distinction of steering improvement initiatives with focus on streamlining & managing operations with proactive planning, introducing new concepts.

Worked with Brands

Radisson Hotels, New Delhi
Connaught Royale Hotel, New Delhi
Ramada Hotels, Delhi
Mosaic Hotels, Noida
Country Inn & Suites, Delhi
Golden Tulip Hotels, New Delhi
Brys Resorts Corbett
Pal Group of Hotels, BBSR

Turnkey Projects

- Radisson Marina Hotel
- Ramada Hotel Project & Opening
- Golden Tulip Hotel Opening
- Connaught Royale Hotel Opening
- Adventure & Recreation Centre
- Expansion of Small Segment Hotels
(At Tux Hospitality)

Industrial Training

Clarks Shiraz Hotel, Agra - 6 Months

Professional Qualification

3 Years Diploma In Hotel Management
IHM Gwalior (Batch 1996-99)

Educational Qualification

10th & 10+2 (Passed in 1995)
Govt. Boys. Sr. Sec. School No.1
Rajouri Garden Ext., New Delhi-27

Remuneration

Last Drawn-14 Lakhs per annum
Expected - As per the Company Norms

(Kulvinder Singh)

Experience

Fairley Hotels and Resorts (Previous Country Inn & Suites), Chattarpur

General Manager – Operations & Sales
Dec, 2023 – Jan, 2025 New Delhi Area, India

8th Milestone, Ranchi (Adventure & Recreation Centre)

General Manager – Operations & Business Development
Sept, 2022 – Nov, 2023 (1 Year +) Ranchi, India

Connaught Royale Hotel & Connaught Club House- Evergreen Hospitality LLP & Landbase

General Manager – Operations & Business Development
Aug, 2021 – Oct, 2022 (1 Year +) New Delhi Area, India

Pal Heights Hotel – PAL Group

Cluster General Manager
March, 2021 – July, 2021 (5 months)
Bhubaneswar, India

Brys Caves Resort – A Unit of Brys Resorts Pvt. Ltd

General Manager
Oct, 2019 – Oct, 2020 (1 year)
Uttarakhand, India

Connaught Royale Hotel - Evergreen Hospitality LLP

Deputy General Manager
August 2016 – May, 2019 (2 years 9 month)
New Delhi Area, India

Ramada Hotel – A unit of Sewa Hotels n Resorts

Hotel - Operations Manager
September 2013 - July 2016 (2 years 11 months)
New Delhi, India

Mosaic Hotel - A Unit of Shipra Group & Tux Hospitality

Food & Beverage Manager
September 2011 - September 2013 (2 years 1 month)
Noida, UP, India

Golden Tulip Hotel – Louvre Hotels & Resorts

Asst. Food & Beverage Manager
Feb, 2011 – Sept, 2011 (8 months)
New Delhi, India

Radisson Blu Marina Hotel Connaught Place

Asst. Food & Beverage Manager
August 2008 - February 2011 (2 years 7 months)
New Delhi, India

Hotel Marina

Sr. Asst. Manager - Food & Beverage
March 2006 - August 2008 (2 years 6 months)
New Delhi, India

Lazeez Affaire & RPM Resto Bar & Onyx Resto Bar

Unit Manager
Dec, 2004 – March, 2006 (1 year 3 months)
New Delhi, India

Gourmet Gallery – A unit of DS Promoters & Developers

Asst. Manager - Food & Beverage
Sept, 2003 – Dec, 2004 (1 years 3 months)
New Delhi, India

Radisson Hotel

F&B Supervisor
Sept, 1999 - Sept 2003 (4 years)
New Delhi, India