



KASHINATH GHOSH

Gandhi Road, Darjeeling, West Bengal, 712102, India,
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Profile Summary:

- Career span of more than 12+ years in Food and Beverage Service area having achieved and delivered various milestones.
- Currently working as Sr. Restaurant Manager at Ramada by Wyndham, Darjeeling, West Bengal.
- Former position held was Assistant Banquet manager at Fairfield by Marriott, Visakhapatnam.
- Former position held was Food & Beverage Executive at hotel Green Park, Visakhapatnam, Andhra Pradesh, India.
- Per-Opening team-member of Green Park Visakhapatnam, where I held various roles in Events and Conferencing, Restaurant & Bar operations and In Room Dining.
- Specialized in Banquet opening projects. (Banquet planning, equipment procurement and SOP's)
- Possess sound knowledge of handling large event, sit down dinners and theme weddings.
- Ability to handle big teams and out-sourced resources from diverse culture, language and nationality.

• Educational Qualification:

Professional

Completed B.S.C. In Hotel Management from **Durgapur Educational Society** in year 2013

Academic

2009	Graduation B.A from Burdwan University (WB).
2006	Higher Secondary from West Bengal.
2004	Secondary from West Bengal.

Experiences:

Ramada by Wyndham Sr. Restaurant Manager (Acting HOD)- Darjeeling, West Bengal

11th Aug 2024 Present.

- Responsible for managing the Food and Beverage operation of the both FOH & BOH
- Marketing the Food and Beverage outlets, developed and managed the implementation of menus, package deals, promotions within cooperate guidelines to capture large share of local market.
- Ensured no higher than 20% Food & Beverage cost for the venue through successful cost control & menu design
- Ensuring Health & Safety standards are met as per the SOP's.

Fairfield by Marriott International Assistant Banquet Manager -Visakhapatnam

1st July 2023 to 21st July 2024.

- Handling Banquet spaces of overall 10,000 sq.ft.
- Maintaining records of corporates & analysis for YTD.
- Whole sole responsible for Long stay guests to be entertained during their meals in the restaurant& Banquet.
- Analysis of Market survey in city on monthly basis.

Fairfield by Marriott International Food & Beverage Executive -Visakhapatnam

1st Oct. 2021 to 30th June 2023.

- Responsible for managing the outlets Food and Beverage operation for the hotel.
- Making segment wise analysis for MTD & YTD.
- Coordinating with production & operation teams for big ticket events.
- Conducted day wise training classes in the department to make our guest's feel in 'WOW Service'.

Hotel Center Point, Food & Beverage Executive - Nagpur, Maharashtra

26th Dec. 2019 to 19th Sept. 2021

- Liaise regarding the sourcing, purchase, unique products thus allowing the operation to excel and compete with a superior Catering program.
- Develop and implement cost saving and profit enhancing measures.
- Guest feedback received on each event held to ensure consistent satisfaction and service quality provided by the events team.

Green Park Hotels & Resorts Pvt Ltd. Food & Beverage Executive-

Visakhapatnam

1st April 2019 to 16th Dec. 2019.

- Liaise regarding the sourcing, purchase, unique products thus allowing the operation to excel and compete with a superior Catering program.
- Develop and implement cost saving and profit enhancing measures.

- Guest feedback received on each event held to ensure consistent satisfaction and service quality provided by the events team.

Green Park Hotels & Resorts Pvt Ltd. Food & Beverage Supervisor – Visakhapatnam

13th July 2016 to 30th March 2019.

- Assist Events catering team to design personalized floor plans, décor, and logistics staffing for all events.
- Acquired knowledge of all the 06 outlets and their operations
- Organized over 50+ off premises caterings at corporate sites.
- Reviews financial reports to determine how Events Service performance against budget and labor cost.
- Develop and implement cost saving and profit enhancing measures.

Hotel Country Inn By Carlson Food &Beverage Captain – Indore, Madhya Pradesh

07th Sept. 2015 to 09th July 2016.

- Responsible for managing the outlets Food and Beverage operation for the hotel.
- Marketing the Food and Beverage outlets, developed and managed the implementation of menus, package deals, promotions within cooperate guidelines to capture large share of local market.
- Conducted day wise training classes in the department to make our guest's feel in 'WOW Service'.

Hotel Radisson Blu Sr. Guest Service Associate - Indore, Madhya Pradesh

21st Jan 2014 to 04th Sept. 2015.

Hotel Fortune Landmark Guest Service Associate - Indore, Madhya Pradesh

27th March 2012 to 14th Jan 2014.

Hotel Fortune Landmark Industrial Trainee - Indore, Madhya Pradesh

01st Jan 2012 to 25th March 2012.

Job Profile:

- Report to the F&B Manager.
- Giving training class to the new employee to trained them.
- Managing all F&B and day to day operations within budgeted guidelines and to the highest standards.
- Preserve excellent levels of internal and external guest service.
- Identify guest needs and respond proactively to all concerns.
- Provide a two-way communication and nurture an ownership environment with emphasis in motivation and teamwork.

Key Deliverables:

- Supervise daily allocation of staff as per banquet events, flow of schedule and tasks.
- Execute with team efforts the plan of action towards guest satisfaction as well as revenue achievement.
- Supervise 12 no of staff and 40 industrial trainees on daily basis.

- Handle daily events in managerial direction to achieve desired goal and targets. Attending daily events meeting, maintain inventory of assets as well as operational equipment's and beverage is my responsibility.

Achievements-

- Appreciated as a best employee of the month award in (Radisson blu)
- Appreciated as a star performance of the year (Green Park)
- Appreciated as best cost controller for the outlet (Green Park)
- Appreciated as a best executive of the month (Green Park)
- Special appreciation from GM as a Covid 19 hero in pandemic situation (Marriott)
- Appreciated as a best executive of the month (Marriott)
- Appreciated as a quick learner from f&b Director (Marriott)
- Appreciated as a Certified Department Trainer from F&B Service (Marriott)

Hobbies & Interest

- Playing Cricket, Surfing net.

Linguist Proficiency

- English (Read, Write & Speak),
- Hindi (Read, Write & Speak),
- Bengali (Read, Write & Speak).

Personal Details

Name : Kashinath Ghosh
 D.O.B : 04th January 1988
 Father's Name : Kinkar Chandra Ghosh
 Sex : Male
 Religion : Hindu
 Material Status : Married
 Nationality : Indian
 Height : 5.5"

Permanent address

Village : Pandugram
 Post Office : Pandugram
 Police Station : Goghat
 District : Hooghly
 Pin Number : 712122
 City : Arambagh

State : West Bengal
Blood group : O Positive

I do hereby declare that the details furnished above are true and correct to the best my Knowledge and belief.

Date:

Signature

Place: West Bengal

Kashinath Ghosh