

CHEERA SIVA KRISHNA

Electrical Engineer and Sales Manager

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SUMMARY

I am a dedicated professional with experience in electrical engineering and sales management. With a Bachelor's degree in Electrical & Electronics Engineering, I have worked in various roles, showcasing my ability to lead teams, manage sales operations, and ensure efficient project implementation. I thrive under pressure and am always eager to learn new technologies to enhance my skill set and contribute effectively.

EXPERIENCE

Shift In Charge

SKHEP Hydro Power Plant

08/2015 - 02/2018 Shimla, H.P.

A hydro power generation facility.

- Oversaw the operations and maintenance as Shift in Charge.
- Managed team and ensured efficiency in power generation.
- Contributed to safety and compliance protocols.

Area Sales Manager

SAR Healthline Pvt Ltd

07/2018 - 11/2023

A health services company providing medical solutions.

- Managed sales operations and client relationships.
- Achieved sales targets through strategic planning.
- Led a team to enhance market reach and customer service.

TSE

NOEL PHARMA India Pvt. Ltd.

07/2024 - 01/1970 Eluru, A.P.

A pharmaceutical company.

- Currently handling territory sales.
- Developing business strategies for the Eluru HQ.
- Meeting sales targets and improving customer satisfaction.

EDUCATION

B.Tech in Electrical & Electronics Engineering

Sri Mettapalli College Of Engineering

08/2012 - 08/2012 Guntur, A.P.

Intermediate

Brilliants Jr College

03/2008 - 03/2008 Tadepalli Gudem, A.P.

SSC

SREE BHARATHI EM&TM

03/2006 - 03/2006 Eluru, A.P.

STRENGTHS

Work Ethic

Ability to work under pressure and make informed technical decisions.

Team Collaboration

Team player who offers assistance when needed.

Continuous Learning

Eager and proactive in learning new technologies.

LANGUAGES

English

Advanced



Hindi

Intermediate



Telugu

Native



SKILLS

EXCEL

ms-office

SAP

telugu

Windows

KEY ACHIEVEMENTS

Your Achievement

Describe what you did and the impact it had.