



# Prity Verma

REAL ESTATE PROFESSIONAL

📍 Bengaluru • 📞 6360064273 • @ prity.vofficial@gmail.com

## Summary

Dynamic and results-driven **Real Estate Professional** with **9+ years of experience** in sales, business development, and high-value property transactions. Expertise in **luxury real estate, strategic negotiations, and client relationship management**. Proven ability to drive revenue growth, build strong client networks, and lead successful sales teams. Passionate about **real estate investments, mandate acquisitions, and delivering exceptional customer experiences**.

## Experience

**Urbanature Estate Pvt. Ltd.** 2024 – Present  
Executive Director Bengaluru

- Led sales Team for **5+ real estate projects**, including luxury villas and plotted developments.
- Closed **₹50 Cr+ worth of transactions**, consistently surpassing revenue targets.
- Developed and maintained strong client relationships, ensuring high customer retention.
- Spearheaded sales strategies, resulting in **25% increase in overall project sales**.

**WeOwn Realty** 2021-2023  
Sales Head Bengaluru

- Drove **high-ticket property sales**, specializing in **luxury apartments & villas**.
- Spearheaded business development strategies, increasing revenue by **78% YoY**.
- Managed a **high-performing sales team**, achieving **130% of sales targets**.

**Byjus'- Think and Learn Pvt. Ltd.** 2015-2020  
Sales Manager Bengaluru

- Led a high-performing sales team to achieve and exceed monthly revenue targets, consistently ranking among the top 10% of performers nationwide.
- Developed and implemented strategic sales plans, resulting in a 25% increase in customer acquisition and improved conversion rates through personalized engagement and consultative selling.

## Projects

**Vaishno Ambaram**  
High-rise Apartment

**V-Regaliaa**  
Low-Rise Apartment

**Geown Elixir**  
Luxury villa plotted development (30-acre project)

**DS Max**  
Sold 18 units of ready-to-move 2BHK apartments

**Countryroots**  
Farm land sales

## Skills

Sales & Business Development

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High-Value Real Estate Transactions

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Client Relationship Management

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Market Analysis & Trend Forecasting

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Negotiation & Closing Deals

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Project Planning & Mandate Management

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Digital & Offline Marketing Strategies

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## Certifications

🎓 **Master of Computer Applications**  
KIIT University, Bhubaneswar

🎓 **Bachelor of Computer Applications**  
KIIT University, Bhubaneswar

🎓 **Certified Corporate Trainer**  
Synergy IATD

🎓 **Leadership Certification**  
Synergy IATD

**Corporate Trainer Certification**  
Synergy IATD

🎓 **RERA Compliance & Real Estate Laws**  
Simplilearn

## Awards

🏆 **Achieved Top Sales Performer**  
Award for exceeding targets by 78%.

🏆 **Recognized for Excellence in Client Relations & Mandate Acquisitions.**

## Languages

English

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Hindi

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Bengali

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