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Permanent Address:

**10/A, Rameshwar Tenament,
Near sai temple, ramdev nagar,
satellite, Ahmedabad, Gujarat.
380015.**

Personal Data:

Sex: Male

Nationality:

Indian

Marital Status:

Married DOB:

25/11/1976

Languages Known:

- **English**
- **Hindi**
- **Gujarati**

Current Location:

Ahmedabad

Passport Details :

**F 2095359 valid
until 14/02/2026**

KAMAL CONTRACTOR- HOSPITALITY

Educational Qualification:

- ✚ **Bachelors in Commerce (Adv. A/C)** faculty from Gujarat University, Sahajanand College, Ahmedabad, Gujarat, 1996 **(62%)**
- ✚ **HSC (Commerce Stream)**, Gujarat Secondary Education Board, Gujarat, 1993 **(52.3%)**
- ✚ **SSC**, Gujarat Secondary Education Board, Gujarat, 1990 **(75%)**

**Hotel Management Diploma from IHM Ahmedabad -Gujarat
1996 (Three years Diploma)**

PROFILE & STRENGTHS :

- * Experienced and energetic hotel industry professional with 25 years of career success in managing Banquet, Restaurant and F&B Operations with prestigious hotels.
- * Proven abilities in structuring and reviewing policies and procedures to create best in class image.
- * Customer centric and quality focused attitude with strong traits in promoting guest relations.
- * Demonstrated exceptional strengths in managing total logistics in organizing conferences and events with adequate security and safety measures.
- * Member of hotel's "Problem Solving Team" & "Quality Improvement Team".
- * Adequately experienced in driving hotel sales & revenue enhancement initiatives with strong track record of exceeding budgeted performance milestones.
- * Innate strengths in conceptualizing and implementing cost control measures to optimize operational efficiency.
- * A perfect team leader, trainer and a motivator having ability to integrate team efforts to maximize team productivity.
- * Fine-tuned analytical and problem-solving skills. Superior written & verbal communication abilities. Key strength areas include
 - Effective and Strong Communication Skills – spoken as also written.
 - Reasonable knowledge of sales and marketing, HR, financial management.
 - Good at developing and implementing strategies
 - Ability to execute the ideas and tasks effectively and efficiently with pragmatic strategies
 - Time-management
 - Adherence to schedules and commitments
 - Team-player
 - Good at inter-personal relations.
 - Systematic and meticulous in approach

PROFESSIONAL EXPERIENCE:

PRESENT:

- (1) **Working with Comfort inn Sapphire Chandkheda choice group (SUBA) (Pre-opening)
As General Manager January 2024 till date**

Key Responsibilities:

Leadership & Management: Lead and inspire a dedicated team to deliver exceptional guest experiences.
Operational Excellence: Oversee daily operations, ensuring high standards of service, efficiency, and profitability.

Guest Relations: Foster a culture of hospitality, ensuring every guest feels valued and delighted.

Strategic Planning: Develop and implement strategic plans to drive business growth and enhance the brand reputation.

Financial Oversight: Manage budgets, optimize revenue, and control costs to achieve financial targets.

Compliance & Safety: Ensure compliance with health, safety, and regulatory requirements.

- (2) **Worked with Three-star Hotel Centra as Operation
Manager May 2017 to 2023 October**

Privately owned, and run by a group of passionate and experienced hoteliers, become one of the best preferred hotel companies.

The properties have a unique style and character with contemporary buildings in bustling City which offer guests plenty of leisure facilities.

With over 8 hotels across Ahmedabad, Hotel leads the way in offering luxury accommodation; sumptuous food and top-quality service.

- (3) **Radisson Group of hotels Gandhidham
Banquet Sales Manager from June 2013 to July 2016.**

- (4) **Shri ram Group of Hotels:
: Worked in Jodhpur Rajasthan in 4 star Pre-opening resorts
(Nirali dhani) join as General Manager from Dec. 2011. To May 2013.**

- (5) **HAVMOR GROUP: Operation Manager-
Restaurant/Catering Oct. 2009 to Dec. 2011: Looking operation of
Multi Cuisine Restaurant & Catering Division**

- (6) **Club o7: Manager- Operations 2007 to Sep.2009**

Joined as Operation Manager where heading the operations of 160 rooms & 200 rooms

Under Project, 3000 people convention hall in the under project including 84 seater each

Multi Cuisine Momici and 90 cover all day dining restaurant and also

30 covers Mocha Furastt Coffee shop and a 100 cover Restora O7 food court,

84 Cover Sabras, Gujarati Restaurant. Hotel has thirteen banquets halls and which can cater for gathering up to 5000 people.

- (7) **Cama Hotel: Banquet Manager Khanpur, Ahmedabad JUNE 2005 - AUG.2007**

Steering entire operations of the Banquet with total responsibility for Revenue generation and profitability of the banquet as separate cost center.

Contributing creative inputs in the areas of menu Planning, food costing, staffing, new recipes to add value in operations of F&B dept. The initiatives resulted in enhancing customer satisfaction leading to increase in customer traffic.

Organized various events like VALENTINE DAY celebration, GARBA, NEW YEAR PARTY, Food Festivals, Weekend menus etc.

Developed innovative dishes which became runaway success and gained popularity as integral part of many parties.

Driven business development activities in the local areas to generate revenue thru' conferences, restaurant sales, and coffee shop sales.

Conducting training sessions for both banquet & F&B departments. Achievements: Managing dual responsibilities as F&B Manager and Operation Manager. Consistently exceeding performance milestones in both the functional areas

**(8) Hotel Metropole: Asst. Food & Beverage Manager
Ahmedabad June 2004 - May 2005**

Provided assistance to F&B Manager and GM in managing operations.
Organized conferences managing entire logistics ensuring bottleneck free finishing. Taken bookings, handled preparation of bills etc in absence of the managers.

Achievements:- Acted as Banquet Manager in absence of the Manager and exceeded budgeted target of Rs.18 Lac in a Month.

(9) Hotel Inder Residency: Asst. Banquet Manager Ahmedabad May 1997 - May 2004

Provided assistance to Banquet Manager and F&B Manager in managing operations. Organized conferences managing entire logistics ensuring bottleneck free finishing.
Taken bookings, handled preparation of bills etc. in absence of the managers.

ALL MAIJOR FACTORS:

- | | |
|------------------------------|----------------------------------|
| * Banquet / F& B Operations | *Restaurant Management |
| *Pricing/Cost Control | *Recruitment /Training/Appraisal |
| *Quality Management | *Billing/Guest Relations |
| *Revenue Recognition/ Sales | *Team Leadership |
| *Strong Interpersonal Skills | |

Computer Skills:

Microsoft Office 2007

Adobe Photoshop 7.0

Internet & Micro soft Excel work sheet

Operating System : Windows XP/Windows 7

Extracurricular Activities and Awards:

Stood 1st in Group Discussion, in Seminar of food @ beverage at G'nagar

Got an silver trophy during second year tournament at ppc ground in Cricket

Member of "Best Management Team" and "Best Group Presentation" competition, Trendsetters Club, Christ College, Rajkot

Member of Think Tank Committee in Trend Setters Club, Christ College, Rajkot

Participated in Solo Dancing Competition, at Town Hall,

Participated in outbound training program at Cogent International, Goa.

Hobbies

Sports, Traveling and Preparing New Recipes.

References available upon request.