



# SACHIN LANDE

**📍 Home :** Millennium Paramount- Wing -D 102, Dehu - Alandi Rd, Jadhav Wadi, Chikhali, Pimpri-Chinchwad, , Maharashtra 412114 , Pune , India  
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**Gender:** Male **Date of birth:** 16/01/1990 **Nationality:** Indian

## ABOUT ME

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Experienced Food & Beverage Manager with over 10 years of expertise in the hospitality industry, specializing in hotel operations, team leadership, guest service excellence, and profitability management. Skilled in coordinating multiple departments including front office, housekeeping, food & beverage, maintenance, and security. Proven ability to lead teams and ensure high standards of service while driving revenue growth and operational efficiency. Adept at designing innovative menus, implementing quality control measures, and ensuring compliance with health and safety regulations. Recognized for strong leadership, effective communication, and problem-solving skills that enhance guest satisfaction and overall performance.

## WORK EXPERIENCE

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[ 07/07/2023 – Current ]

### Operation Manager

*The Monarch Chakan*

**City:** Pune | **Country:** India

- Supervising Staff: Managing front desk, housekeeping, food & beverage, maintenance, and other department heads.
- Guest Satisfaction: Ensuring top-notch customer service and handling guest complaints or issues
- Budget & Financial Oversight: Monitoring expenditures, setting budgets, optimizing revenue, and reducing operational costs.
- Quality Control: Maintaining high standards of cleanliness, safety, and hospitality.
- Compliance & Safety: Ensuring all operations comply with health, safety, and legal regulations.
- Reporting & Strategy: Creating performance reports, suggesting improvements, and working closely with the general manager or ownership.

[ 03/2020 – 07/2023 ]

### Food & Beverage Manager

*Grand Exotica*

**City:** Pune | **Country:** India

- Oversaw all F&B operations within budget guidelines, ensuring high service standards and customer satisfaction.
- Designed creative and exceptional menus, handled procurement, and continuously improved operational processes.
- Led a team, including recruitment, training, and performance appraisals, to enhance performance and guest service.
- Managed inventory, ordering, and vendor relationships while ensuring compliance with health and safety regulations.
- Handled customer complaints and feedback, ensuring quick resolutions and

maintaining service quality.

[ 02/2019 – 03/2020 ]

### **Assistant Food & Beverage Manager**

#### ***Kyriad***

**City:** Pune | **Country:** India

- Developed and implemented F&B promotions, events, and strategies to drive sales in collaboration with senior management.
- Ensured optimum sales volume and met sales targets for food and beverage services.
- Trained and motivated restaurant personnel to deliver exceptional customer service, optimizing guest satisfaction.
- Coordinated group bookings, negotiated contracts, and managed menus for special events and banquets.

[ 12/2016 – 12/2018 ]

### **Banquet Manager**

#### ***Hotel Aurora Tower***

**City:** Pune | **Country:** India

- Supervised banquet and meeting operations, ensuring smooth execution of events and high levels of service.
- Managed scheduling, staff coordination, and set-up for meetings, weddings, and corporate functions.
- Maintained accurate inventory records, managed food costs, and ensured adherence to purchasing policies.
- Completed post-event function critiques and provided recommendations for future improvements

[ 10/2013 – 12/2016 ]

### **Restaurant Manager**

#### ***Grand Exotica***

**City:** Pune | **Country:** India

- Led daily restaurant operations, maintaining consistent service quality and operational efficiency.
- Managed inventory, staff rosters, and vendor relationships to ensure smooth operations and customer satisfaction.
- Trained and supervised staff, conducted performance evaluations, and addressed customer inquiries and complaints.
- Ensured compliance with health, safety, and hygiene regulations.

[ 04/2012 – 04/2013 ]

### **Assistant Restaurant Manager (Management Trainee)**

#### ***Assistant Restaurant Manager (Management Trainee)***

**City:** Singapore | **Country:** Singapore

- Assisted in overseeing daily restaurant operations, providing hands-on training in service and management.
- Gained exposure to operational functions, including inventory management, staff scheduling, and customer service.

[ 03/2011 – 03/2012 ]

### **Guest Service Associate**

#### ***Citrus Hotel***

**City:** Pune | **Country:** India

- Provided excellent guest service, ensuring a welcoming and satisfying experience for hotel guests.

-Managed guest inquiries, resolved complaints, and coordinated with other departments to meet guest needs.

[ 11/2008 – 03/2009 ] **Industrial Training**

**Sun Village**

**City:** Goa | **Country:** India

-Completed a comprehensive training program, gaining exposure to various hospitality departments and operations.

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**EDUCATION AND TRAINING**

[ 07/2008 – 03/2011 ] **Bachelor of Science in Hospitality Studies**

**Hotel Management** <https://www.cesihm.com/>

**City:** Pune | **Country:** India |

[ 03/2006 – 03/2008 ] **Higher Secondary Certificate (HSC)**

**Maharashtra State Board** <https://mahahsscboard.in/mr>

**City:** Pune | **Country:** India |

**Secondary School Certificate (SSC)**

**Maharashtra State Board** <https://mahahsscboard.in/mr>

**City:** Pune | **Country:** India |

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**LANGUAGE SKILLS**

**Mother tongue(s):** Marathi

**Other language(s):**

**Hindi**

**LISTENING C1 READING C1 WRITING C1**

**SPOKEN PRODUCTION C1 SPOKEN INTERACTION C1**

**English**

**LISTENING B2 READING B2 WRITING B2**

**SPOKEN PRODUCTION B2 SPOKEN INTERACTION B2**

*Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user*

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**HONOURS AND AWARDS**

[ 11/09/2012 ] **Hygiene Certificate (Singapore Government)** Awarding institution: Xprienz PTE .LTD

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*Sachin Ramesh Lande*

Pune , 2025